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Katherine Miller
County Manager

SANTA FE COUNTY
PHARMACEUTICAL SERVICES & SUPPLIES FOR ADF & YDP
RFP #2015-0353-CORR/TRV

ADDENDUM #1

Dear Proponents,

The items below are responses/clarifications. It shall be the responsibility of interested Bidders to adhere to any changes or revisions to the RFP as identified in this Addendum No. 1. This documentation shall become permanent and made part of the departmental file.

Question 1: Who is the current pharmacy services provider for the Santa Fe County Corrections Department?

Answer 1: Diamond Pharmacy Services

Question 2: Can you describe the current compensation terms for the existing pharmacy services provider?

- a. Is it a discount to average wholesale price (AWP)? If so, what is the current discount to AWP?
- b. Is it acquisition cost plus a dispensing fee? If so, what is the current dispensing fee?
- c. If other, please provide.

Answer 2: B. AAC + \$3.38 per prescription or stock price with 100% reimbursement on full or partial blister packs.

Question 3: How long have they been the provider including renewal periods?

Answer 3: They have been the provider since 2008.

Question 4: What is the average daily population for the Adult Detention Facility and the Youth Development Program?

Answer 4: ADF – 500 and YDP – 20

Question 5: Please provide the following ordering information:

- a. Total drug spent for the past 12 months.
- b. Total number of prescriptions filled on average each month.

- c. Number or percentage of brand medication prescriptions filled on average each month.
- d. Number or percentage of prescriptions filled patient specific.
- e. Number of prescriptions filled for HIV patients.
- f. Number or percentage of formulary drug prescriptions compared to the total number of prescriptions.

Answer 5:

- a. \$225,000
- b. +/- 1,000
- c. Don't keep that specific of records at this time.
- d. +/- 200 patients
- e. Wide ranging +/- 3 a year; we try and get these from the community health providers through their own insurance. 3 – 5 a year would be us paying for them.
- f. We don't keep track specifically at this time.

Question 6: Are you currently treating any Hepatitis C patients? Do you have an active treatment program in place? If yes, what are your treatment regimens?

Answer 6: No; we have had one patient in treatment and medications were received from their community provider.

Question 7: Is there more than one delivery site for the Adult Detention Facility and Youth Development Program?

Answer 7: One delivery site each.

Question 8: How many medication carts are currently in use at the Adult Detention Facility and the Youth Development Program?

Answer 8: 5 carts (1 at YDP and 4 at ADF).

Question 9: Would Santa Fe consider establishing a preferred pricing format (such as AWP minus a discount, acquisition cost plus a dispensing fee, etc.)? The RFP does not specify a preferred pricing format or explain how you will compare pricing among bidders if you receive pricing based on different formats.

Answer 9: The selected Evaluation Committee will evaluate each individual proposal and score them on the criteria as indicated on Section V. Specifications. NOTE: VI. Evaluation of Proposals – the 150 points allotted for Cost will be given to all proponents that submit a cost proposal; those that don't provide a cost proposal will not receive the 150 points.

Question 10: Does Santa Fe County intend to purchase medications from a pharmacy or is Santa Fe County seeking to purchase medications from a wholesaler or re-packager?

- a. If Santa Fe County is seeking to purchase medications from a drug wholesaler or re-packager as opposed to a pharmacy, please specify the individual licensure of each facility that allows for these purchases.
- b. If Santa Fe County is seeking to purchase medications from a drug wholesales or re-packager as opposed to a pharmacy, please specify the purpose.

Answer 10: No, Santa Fe County needs a pharmacy with an overseeing pharmacist. The facilities have a NM Board of Pharmacy clinic license and an onsite pharmacy technician, however nurses onsite cannot re-package.

- a. N/A
- b. N/A

Question 11: Does Santa Fe County intend to administer purchased medications to its patients or does Santa Fe County intend to re-sell medications or to distribute medications to another entity?

- a. If Santa Fe County intends to re-sell or distribute medications, please provide the wholesale or drug distributor licensure of each facility that would allow for drug sales.
- b. If Santa Fe County intends to re-sell or distribute medications, please provide additional information of whom Santa Fe County intends to make sales.

Answer 11: No.

- a. N/A
- b. N/A

Question 12: Will Santa Fe County require disclosure if a pharmacy provider shares ownership, owns, is a subsidiary of, or part of a parent company which owns or has an ownership interest in a wholesaler and/or a re-packager?

Answer 11: Yes.

Question 13: Will Santa Fe County require arm's length transactions for all medication purchases?

Answer 13: Yes

Please add this Addendum #1 to the original bid documents and refer to bid documents, hereto as such. This and all subsequent addenda will become part of any resulting contract documents and

have effects as if original issued. All other unaffected sections will have their original interpretation and remain in full force and effect.

Proponents are reminded that any questions or need for clarification must be addressed to Tila Rendon-Varela, Department Administrator at trendon@santafecountynm.gov.