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County Manager

September 22, 2016

SANTA FE COUNTY
DRUG TESTING KITS AND LAB SERVICES FOR THE ELECTRONIC
MONITORING PROGRAM

RFP #2017-0027-CORR/IC

ADDENDUM #3

Dear Bidders,

This addendum is issued to reflect the following immediately. It shall be the responsibility of interested offeror to adhere to any changes or revisions to the RFP as identified in this Addendum No. 3. This documentation shall become permanent and made part of the departmental files.

*The deadline for submittal has been extended until **October 12, 2016 at 2pm MST. Questions based on this addendum will be accepted until September 30, 2016. Please see the revised Bid Sheet attached.***

Question 1: What are estimated annual quantities of each cup?

Response 1: There is no consistent count. SFC averages approximately 1,998 12-panel cups and 850 6-panel cups for this last fiscal year. Testing is determined by the necessity of the judicial system or courts.

Question 2: How many sets of bids are required with submittal?

Response 2: Only one original bid is required.

Question 3: What is the delivery time frame for order to be shipped?

Response 3: No specific time frame but would expect standard shipping from 3-5 days.

Question 4: Must we provide our business license if we are located out of Santa Fe County?

Response 4: Yes. You must still prove you are licensed to do business.

Question 5: Must References be provided with the bid submittal?

Response 5: References were not requested.

Question 6: What are the drug combinations needed for the 6 Panel Drug Test Cup?

Response 6: Marijuana, Cocaine, Buprenorphine (Suboxone), Methadone, Amphetamine, Opiates.

Question 7: What are the drug combinations needed for the 9 Panel Drug Test Cup?

Response 7: Marijuana, Cocaine, Buprenorphine (Suboxone), Oxycodone, Methamphetamine, Amphetamine, Opiates, Methadone, Benzodiazepines.

Question 8: What are the drug combinations needed for the 12 Panel Drug Test Cup?

Response 8: Marijuana, Cocaine, Buprenorphine (Suboxone), Oxycodone, Methamphetamine, Amphetamine, Opiates, Methadone, Propoxyphene, Barbiturates, MDMA (Ecstasy), Benzodiazepines.

Question 9: What drugs or substance do the mouth swabs need to test for?

Response 9: Marijuana, Cocaine, Buprenorphine (Suboxone), Methadone, Opiates.

Question 10: Can the Cannabis Drug Test be an Instant Dip Stick?

Response 10: No.

Question 11: Must the instant drug test cup need to have Adulterants?

Response 11: Yes.

Question 12: Must the instant drug test cup need to have a flat front?

Response 12: No, the only requirement is it is a cup.

Question 13: How many locations will we be shipping to?

Response 13: One.

Question 14: In the bid specifications, the County requires all drug testing kits to be FDA approved; however, to our knowledge, no vendor currently possesses an FDA-cleared Synthetic Cannabis Drug Test. Will the county remove or waive the requirement for this drug?

Response 14: This can be waived for the synthetic cannabis.

Question 15: Please explain what the County means by "mouth swabs" for line item #7 on the provided bid sheet. Does this mean the county wants pricing for an alcohol saliva rapid test? Multiple-drug oral fluid rapid devices (OFDs)? Or is this line item for laboratory-based oral fluid testing?

Response 15: Multiple-drug oral fluid rapid devices (OFDs) for: Marijuana, Cocaine, Buprenorphine (Suboxone), Methadone, Opiates.

Question 16: For the Synthetic Cannabis line items (#5), will the county accept dip devices for the single drug tests or do all rapid drug tests have to be in cup format?

Response 16: Yes, Synthetic Cannabis must be a cup format.

Question 17: Line Item #3 for 12 Panel Drug Test indicates specifically that it be an "enclosed cup that does not require dipping." However, this statement is not indicated on line items #1-4; may these be dip-style devices?

Response 17: In a cup format only.

Question 18: Will a vendor be disqualified for not bidding on all line items?

Response 18: No.

Question 19: Please confirm that the County will accept result notifications via email instead of actual results, which will be accessible through a HIPAA-compliant electronic result reporting system.

Response 19: SFC will accept results via email.

Question 20: Would the County accept a drug testing kit that has results available within 5 minutes instead of 2 minutes, as long as the results stability window is longer (60 minutes instead of 30 minutes)?

Response 20: SFC will consider but are looking for results to be within 2 minutes and pricing on the bid sheet will not be considered differently.

Question 21: In Performance Requirement K on page 12, the requirement for the kit to indicate when to interpret results is an uncommon requirement that may be unduly restrictive. The device currently utilized by the County does not contain this feature. Would the County consider a test kit that did require the use of a timing device and did not indicate when to interpret the results?

Response 21: Yes, SFC will consider but will need to indicate that it doesn't meet this requirement.

Question 22: Please explain what is meant by Performance Requirement J on page 12: "The donor of a urine sample must not have any access to the testing device portion of a drug testing kit during the sample collection process." Does this mean that the test strips must be contained in hard plastic if the testing mechanism is integrated into the side of the cup? Or that the test needs to be part of the lid of the cup instead of integrated into the cup?

Response 22: The test strips must be contained in hard plastic where the teste can't contaminate sample.

Question 23: The County states that drug testing kits must follow the current SAMHSA cut-off levels; however, the cut-offs listed on page 11 include a few older SAMHSA cut-off levels (which are still considered industry standard). Will the County allow for these cut-off levels?

Response 23: Yes.

Question 24: To our knowledge, no vendor possesses a rapid drug test with BUP @ 5 ng/mL that is FDA cleared to market. Will the county instead accept Buprenorphine (Suboxone) testing in the drug testing kit at 10ng/ml, which is the industry standard?

Response 24: Yes.

Question 25: Please provide the number of years this contract is being awarded for? Are there renewals also available in addition?

Response 25: Santa Fe County intends on awarding a contract with a term of one (1) year with the option to renew for an additional three (3) years for a total contract term not to exceed four (4) years.

Please add this Addendum #3 to the original bid documents and refer to bid documents, hereto as such. This and all subsequent addenda will become part of any resulting contract documents and have effects as if original issued. All other unaffected sections will have their original interpretation and remain in full force and effect.

Proponents are reminded that any questions or need for clarification must be addressed to Iris Cordova, Senior Procurement Specialist at icordova@santafecountynm.gov.

****REVISED BID SHEET****

**IFB# 2017-0027-CORR/IC
Drug Testing Kits & Laboratory Services for the EM Program**

Please offer your best price for all (products/services) listed below. **Include signature at the bottom as stated.** Be advised that award may be made without discussion with Bidders on offers received. **Price shall not include state gross receipts or local tax.** Such tax shall be added at the time of invoicing, at the current rates, and added as a separate item.

SAMPLES OF EACH TEST KIT ARE REQUIRED TO BE SUBMITTED WITH THE BID.

Bidder's Organization Name: _____

Item	Item and Description	units per case/lot:	Unit Price	Extended Price
1	6 Panel Drug Test			
2	9 Panel Drug Test			
3	12 Panel Drug Test (enclosed cup that does not require dipping)			
4	Mouth Swabs			
5	One-Step Synthetic Cannabis Drug Test			
6	Mouthpiece for Alco Mate/Alco Scan Series			
7	Prism Component (Sensor Module –one sensor good for 250 breath tests)			
8	Laboratory Confirmation	EACH		
9	Court Appearance to Defend Positive Drug Screen to include Travel, Lodging, and Mileage	PER DAY		
10	Court Appearance (Telephonic)	PER DAY		
11	Affidavit of Test Results	EACH		
Total Combined Price (for purposes of determining the lowest bid only)				

**TOTAL BID AMOUNT: _____ excluding GRT

BIDDER'S SIGNATURE: _____ DATE: _____