MEMORANDUM FOR FILE

DATE: September 10, 2015

TO: File

FROM: Bill Taylor, Procurement Manager BT

RE: Sole Source Determination per Section 13-1-126 NMSA 1978 for Mine Safety Appliances Company (MSA) and NASCO LLC, contractor for Safety Equipment and Maintenance for the Santa Fe County Fire Department

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BACKGROUND

The Santa Fe County Fire Department is requesting Brand Specific acceptance for Mine Safety Appliances Company (MSA) and NASCO LLC contractor for Safety Equipment supply and service.

DETERMINATION

MSA Safety Equipment has been utilized in Santa Fe County Fire Department for over 18 years. It is the standard breathing apparatus (SCRA) used by Santa Fe County Fire Department and Santa Fe County Fire Volunteer Districts. In an emergency situation it is critical that all personnel be trained on the same equipment.

NASCO, LLC is the only MSA fire service distributor which provides sales, service and mobile warranty for MSA SCBA's in the State of New Mexico (see attachment letter). In addition, the County of Santa Fe Purchasing Division issued an Invitation For Bid (IFB) in May of 2008 and received only one bid from NASCO.

Based on the information acquired during the good faith effort conducted by Santa Fe County Purchasing Division, it is my determination that this purchase of equipment and services meets the requirements set forth in 13-1-126 NMSA 1978, sole source procurement. The County Purchasing Division will conduct negotiations, as appropriate, as to price, delivery and quantity in order to obtain the price most advantageous to the Taxpayers of Santa Fe County.

Contract Information:

Vendor: NASCO, LLC
1261 Vondel Park Dr.
Colorado Springs, CO 80907

Services:	SCBA, Complete Units	40% off List Price
	Thermal Imaging Cameras	32% off List Price
	Cairns Helmets	32% off List Price
	MSA Safety Products	25% off List Price

Delivery: Deliver proposed for 30 to 40 days.

NOTE: This will be an Indefinite Quantity Contract.