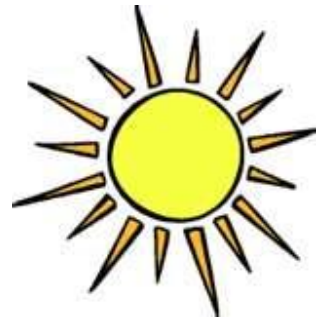




Residential Energy Efficiency & Renewable Energy Forum

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Craig O'Hare, Energy Programs Specialist
Office of Renewable Energy and Energy Efficiency
Public Works Department
992-3044 cohare@santafecounty.org



http://www.santafecounty.org/public_works/energy

Tonight's Program 6:00-7:30

- **Home Energy Efficiency**
- **Renewable Energy**
 - **Solar → solar electric “PV” and solar thermal**
 - **Small wind systems**
 - **Ground-coupled heat pumps**
- **Financial Benefits of EE and RE**
- **Financing Options**
 - **Homewise Energy Improvement Loans – Rachel Silva**
- **Q&A**
- **One-on-one Time with Businesses**

Home Energy Efficiency

- **“Efficiency”**: technologies
- **“Conservation”**: behavioral
- **Both very important!**
- **“Building Envelope”**→ walls, ceiling, attic, doors windows
- **Major Appliances**→ furnaces, refrigerators, clothes washers/dryers, space cooling
- **Lighting and “Plug Loads”**→ CFLs, computers, TVs, stereos

Building Envelope → Goal: Reduce/eliminate air leaks and increase insulation

- Quick, simple, inexpensive
“weatherization” →
caulking, weather stripping, thresholds, window films (for single pane)
 - < \$30 in materials
 - < 2 hours of your time
 - Use “bic lighter” test in winter to check for air leaks around doors and windows



Bubble wrapping single pane windows



Comprehensive Whole House Building Envelope Improvements

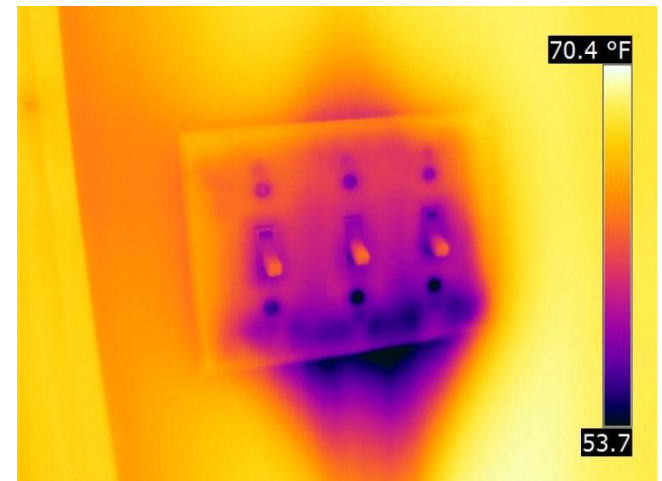
- “Building Performance Institute” Home Assessment → recommended improvements
 - Seal air leaks around doors, windows, attic, ventilation system/duct work, etc.
 - Add insulation to walls, attic, roof, crawl space
 - Replacing single pane windows is generally more of a comfort issue than a cost-saving issue (unless a/c use)
 - Furnace, a/c unit, water heater “tune up” or replacement
 - Appliances, lighting, plug loads



**Sustainable Technologies Center – Green
Building Center of Excellence**



Thermal Infrared Imaging Reveals Air Leaks and Poor Insulation



Assessment: Blower Door Testing Finds Air Leaks



Loose Insulation Doesn't Always Stay Put!



A Word of Caution When Making the Home “Tighter”: Carbon Monoxide

- Sealing air leaks reduces intake of outside fresh air.
- NG and Propane Furnaces and Water Heaters: Incomplete (i.e. inefficient) combustion produces **carbon monoxide**.
- Purchase and use an inexpensive CO detector → <\$20
- Similar to a smoke alarm
- Whole-house air sealing: a professional may recommend positive fresh air supply (quiet, low-wattage bathroom fan cycling on and off)
- Check forced-air furnace for “flame flicker” when fan kicks on.



HVAC & Major Appliances



Staying Cool in a Warming Climate

- Refrigerated a/c uses 4x the amount of electricity as an evaporative cooler.
- Santa Fe's high elevation and low humidity make evap. coolers ideal → water usage concern is overstated.
- Fans → ceiling and portable are effective at cooling.
- Shade south & west-facing windows – trees, awnings, portales, etc.
- Curtains and window films.
- Passive cooling → open windows when it's cool.
- If you must buy a/c →



& consider targeted

space cooling with a window unit.



Portable Evap Cooler

Lighting and “Plug Loads”

- Compact fluorescent light bulbs (CFLs)
 - 1/4 the amount of energy
 - Range of light qualities – warm to cool
- Contain a small amount of mercury – care must be taken with breakage and disposal <http://epa.gov/cfl/>
- LED lights → now entering market, use less than CFLs
- Plug Loads → computers, stereos, TVs
 - Aren't really “off” when they're “off”!
 - “Phantom Loads”- small but add up cumulatively (24/7/52)
 - Turn-off appliances at power strip.



How much energy do my appliances and plug loads use?

- See PNM's web site:
http://www.pnm.com/customers/energy_calc
- Check out a “Kill-a-Watt” meter from your local library
 - Downtown branch
 - Southside branch
 - Eldorado



Electric & Natural Gas Utility Incentives

- **NM Efficient Use of Energy Act** requires utilities to have aggressive EE programs
- “Negawatts” are much less expensive than megawatts!
- EE can be acquired for 2-5¢/kwh vs. 10+¢/kwh for a new power plant
- http://www.pnm.com/rebates/home_rebates
- http://www.nmgco.com/Residential-Energy_Efficiency



NM Gas Co. Incentives



- Low Flow Showerheads: \$7
- Energy Star Water Heaters: \$100
- Tankless Water Heater: \$300
- >R-19 Insulation: 25% of cost, up to \$500
- High Efficiency (AFUE 90) Furnace: \$200
- Energy Star Home: \$500



PNM Incentives



- Old refrigerator or freezer recycling → \$50
 - Old refrigerators use a lot more energy than new ones.
 - A mostly empty refrigerator (in the garage?) uses more energy than a full refrigerator.
- CFL price reduction program at selected hardware stores
- Energy Star New Home: \$750

Energy Conservation → Common Sense Energy Saving Behaviors

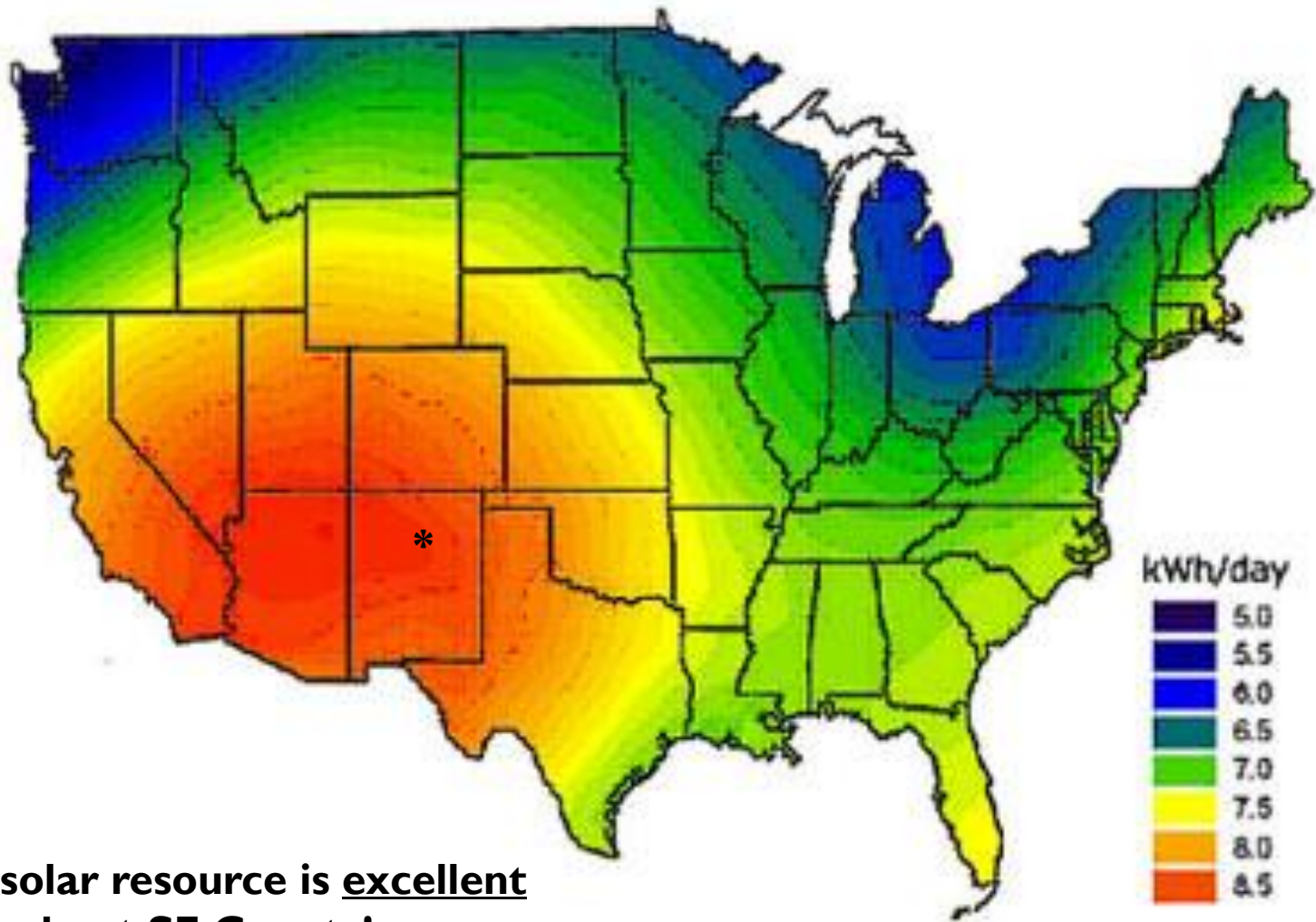


- Lights off in unoccupied rooms
- Turn furnace thermostat down when you go to sleep or when home is unoccupied.
 - A down comforter uses less energy than a furnace!
 - Most forced-air furnaces do not take long to heat a home.
- If you have central or window a/c → use fans to be able to set the temperature a little higher.
- Dress appropriately for winter or summer!
- Turn plug loads off at power strip.
- See PNM's "energy saving tips" web page.

“Customer-Scale” Renewable Energy → Solar Power



NM: 2nd Best Solar Resource in the USA!!



Our solar resource is excellent throughout SF County!

Types of Solar Systems

- **Solar Electric Photovoltaics (PV)**
 - Converts light (not heat) to electricity
 - Roof and ground mounted
 - On-grid and off-grid (need battery storage)
 - “Net Metering” – utility “pays” you the retail rate
 - Attached to roof or “ballasted” (weighted) systems
 - South-facing, 10-30 degree tilt from horizontal, avoid shading
 - 2 kilowatt system (2000 watts) generates ≈ 320 kw-hours (kwh) per month
 - \$5000-6500/kw installed before 40% tax credits
- **Solar Thermal**
 - Water and Space Heating
 - Water heating \rightarrow \$7000-9000 before tax credits

Pole-Mounted PV



Jobs: PV Installations
Stimulate Our Local Economy!



Solar Hot Water Panels



Deciding on the Size of Your PV System

- What % of your annual electric usage do you want to be generated by your solar system? 50%? 100%? → Review your electric usage for an entire year.
- How much do you want to spend? Or how big of a “net” monthly loan payment (accounting for the reduction to your electric bill) are you willing to take on?
- Do you want your system to serve as a “price hedge” against future rate increases? PNM has raised rates >30% in the last 4 years.
- Plan ahead! Are you considering an electric vehicle in the next 10 years?

Solar PV and Thermal Incentives

- 30% federal income tax credit
- 10% state income tax credit
- Exempt from paying state sales tax (GRT)
- PV Electric:
 - “Net Metering” – meter spins backward “paying” you, essentially, the retail rate (mostly 9¢/kwh but as high as 15¢/kwh for large users in the summer).
 - 5¢/kwh additional “REC” payment. Likely to decrease to 4¢/kwh in January. (Payment through 12/31/2020)
- Heating Water with Propane or Electricity? Solar thermal is an excellent choice!

Small-scale Wind Systems

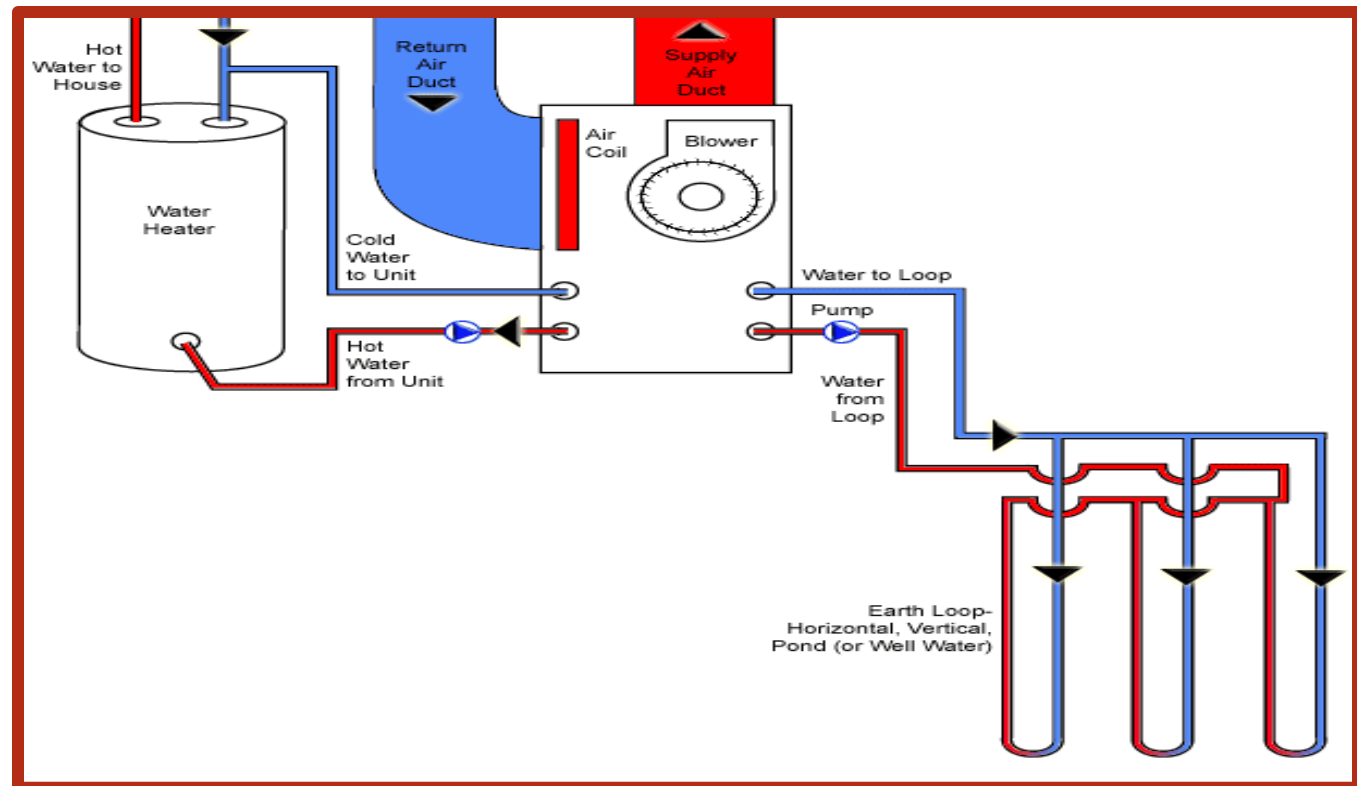
- Wind resource varies throughout the County. Excellent in some locations. Best in open, rural areas lacking obstructions.
- County is drafting wind turbine permitting requirements. Will be soliciting public input! Systems are usually 50-90 feet high.
- Best to have one year of wind data before investing.
- Check with NM EMNRD, Energy Conservation and Mgt. Division's Wind Specialist



Ground-coupled “Geothermal” Heat Pumps

- Utilize the constant temperature (55 degrees F.) of the subsurface (6 or more feet below the ground) to heat water & heat & cool a building.
- Horizontal piping 6 feet deep or vertical pipe 200 feet deep.
- 30% state income tax credit, up to a \$9000 credit!

Forced-Air: Heating Cycle



The 1,2,3s of Solar's (and EE's and other RE types') Financial Benefit

1. Immediate and Medium-term Benefit: monthly reduction to your utility bills. L-term price hedge against rate increases
2. Long-term Benefit: PV systems keep generating electricity for 25+ years. Once your loan is paid off, your electricity is free, because the “fuel” is free!
3. Long-term Benefit: RE and EE increase the value and sales price of your home

Financing Options: RE and EE Improvements

- **Gross household income < \$103,050/yr? → Homewise**
 - **4% loans for up to 30 years! (Rachel's turn!)**
- **Refinancing your existing home or buying a home that is at least one year old? → federal HUD/FHA "203K" loan**
- **Neither of the above options work for you? → personal loan, 2nd mortgage, Home Equity Line of Credit (HELOC)**
- **Keep in mind... the longer the loan term (or "amortization" period) the lower the monthly payments.**
- **County Renewable Energy Financing District "PACE" Funding? – possibly in the future with federal statutory or regulatory changes**

FHA 203K Mortgage and Home Improvement Loan



- “Full” and “Streamlined” Options
- Up to \$35K (for Streamlined) in improvements can be made to home. The costs get rolled into the 30 year mortgage. (\approx 4.25-4.5% interest)
- Improvements: kitchen and bath remodels, painting, new roof, whole-house EE improvements, solar PV and thermal systems, water-well upgrades, others. Not for room additions.
- Not income limited! Loan amount limited to \approx \$425K in SF County.
- Only 3.5% down payment requirement and (generally) less stringent credit requirements.

203K Loans – Continued

- 203K loans cannot be used just for home improvements. They are a home mortgage loan that allows improvement costs to be rolled into the mortgage.
- Must use a lender that does FHA 203K loans. (County web site with list coming soon)
- It helps, but it's not required to use a 203K certified contractor.
- The “Certified 203K Consultant” plays a key role in navigating the process. → Steven Bradley
- Selling your home? Consider using a 203K Consultant to assess your home prior to listing to market it as “203K improvement loan ready”.

Consumer Loans and 2nd Mortgages

- Some solar companies have arranged favorable financing through credit unions or banks. Ask them!
 - 6.25%-7.75% (depending on credit score), 20 year amortization creates lower monthly payments.
 - LANB: EcoSmart Loans, 5.5% (fixed for first 7.5 yrs), 15 yr. loan <http://lanb.com/Eco-Smart.aspx>
- 2nd Mortgages & Equity Lines of Credit
- Ability to borrow, interest rate and loan term usually determined by one or more factors: credit score, amount of equity in home, debt-to-income ratio, loan-to-home value ratio, whether you're a member of the bank or CU, have borrowed from them in the past, etc.
- County working with lenders to expand options!

Solar Financing Examples

- 2kw PV system → \$10,000 installed cost
 - Generates ≈ 320kwh/month
 - \$4000 in federal and state tax credits yields net cost of \$6000
 - **Reduction to utility bill (net metering and REC payment): \$48/month**
- Scenario 1: Utilize one year interest free loan option for \$4000 amt. of tax credit. (or, alternatively, if you have the funds, put \$4000 toward the system up-front).
 - Borrow \$6000 at 7% for 10 years → \$70/month loan payment
 - **Net monthly cost: \$22**
- Scenario 2: Finance \$10,000 for 30 years using Homewise or FHA 203K (must be part of a full mortgage)
 - Homewise at 4% → \$48/month loan payment
 - 203K at 4.5% → \$51/month loan payment
 - **Net monthly cost: ZERO to \$3!**

Q&A Time! (Recess after that)



Thank you for coming!!