

**SANTA FE COUNTY**  
**BOARD OF COUNTY COMMISSIONERS**  
**MEETING**  
**July 31, 2018**

Anna Hansen, Chair - District 2  
Anna Hamilton, Vice Chair - District 4  
Robert A. Anaya - District 3  
Ed Moreno - District 5  
Henry Roybal - District 1

SFC CLERK RECORDED 08/30/2018



**SANTA FE COUNTY**  
**REGULAR MEETING**  
**BOARD OF COUNTY COMMISSIONERS**

**July 31, 2018**

I. A. This regular meeting of the Santa Fe Board of County Commissioners was called to order at approximately 2:10 p.m. by Chair Anna Hansen in the Santa Fe County Commission Chambers, Santa Fe, New Mexico.

**B. Roll Call**

Roll was called by Deputy County Clerk Vicki Trujillo and indicated the presence of a quorum as follows:

**Members Present:**

Commissioner Anna Hansen, Chair  
Commissioner Anna Hamilton, Vice Chair  
Commissioner Robert A. Anaya  
Commissioner Ed Moreno  
Commissioner Henry Roybal

**Members Excused:**

None

**C. Pledge of Allegiance**

**D. State Pledge**

**E. Moment of Reflection**

The Pledge of Allegiance was led by Danny Zamora, the State Pledge by John Paul Trujillo, and the Moment of Reflection by Robert Hollingsworth of the Public Works Department.

COMMISSIONER ANAYA: Madam Chair, before you go to approval of the agenda.

CHAIR HANSEN: Yes.

COMMISSIONER ANAYA: I just wanted to thank the team members from Public Works. It's good to see all of you. Good to see you, Mr. Zamora, a good friend for many years and Mr. Francisco as well. Good to see all of you. Thank you, Madam Chair.

CHAIR HANSEN: Thank you, Commissioner Anaya.

SFC CLERK RECORDED 08/30/2018



**I. F. Approval of Agenda**  
**1. Amendments**  
**2. Tabled or Withdrawn Items**

KATHERINE MILLER (County Manager): Yes, Madam Chair. We published the original agenda one week ago and then published amendments to the agenda last Friday at 1:11 pm. Those amendments are on page 2, under Consent, item II. B. 1, a resolution was added to the agenda. On page 2, Action Items, III. C. 1, a resolution for the Rail Trail management plan. That one has been tabled. Also on Action Items on page 3, item III. C. 7 was added. It's a resolution declaring an emergency.

And on page 5, resolutions under VIII, Matters from Other Elected Officials, VIII. B, a resolution for a special municipal election – that item has been withdrawn. Then under Matters from the County Attorney, item IX. A. 4, civil forfeiture item has been added to executive session, and those are all of the changes since we first published the agenda, Madam Chair.

CHAIR HANSEN: Thank you very much. Commissioner Hamilton.

COMMISSIONER HAMILTON: Move to approve the agenda as amended.

COMMISSIONER ROYBAL: Second.

**The motion passed by unanimous [5-0] voice vote.**

MS. MILLER: Madam Chair, there was one more – I forgot – this morning, got tabled. Under Action Items, on page 3, item III. C. 5. I did speak to the property owner. She wanted more time to review that so we agreed to table that until next month.

CHAIR HANSEN: Thank you.

COMMISSIONER HAMILTON: Motion to include that additional amendment.

COMMISSIONER ROYBAL: I second. I'll include that as well.

**Accepted by consensus.**

**G. Approval of Minutes.**  
**1. Approval of June 26, 2018, Board of County Commission Meeting Minutes**

CHAIR HANSEN: Does anybody have any changes to the minutes besides myself? Okay. On page 25, under resolutions, C. 1, first paragraph with Robert Griego speaking, fifth line down where it says "inaudible," Jacob is a regional planner. And then on page 30, under Mr. Flores and Chair Hansen, Commissioner Hamilton, Chair Hansen, then it should be Commissioner Hamilton: I move to approve. And then it should be Commissioner Roybal. Okay? Did you get those? And that's all I have. Can I have a motion to approve the minutes as amended?

COMMISSIONER ROYBAL: So moved.

SFC CLERK RECORDED 08/30/2018



COMMISSIONER MORENO: Second.

**The motion passed by unanimous [5-0] voice vote.**

**I. H. Recognitions**

**1. Introduction of New Santa Fe County Employees**

MS. MILLER: Madam Chair, the first item I had was introduction of new Santa Fe County employees. Quite a few of them were actually our student interns and they have already come and gone, so they do eight weeks. I won't bother introducing them but I would like to say I think they had a good experience. We had about 15 interns or just slightly fewer than that throughout the County and I got to meet with them last week before their last day, or at least a good chunk of them and they all had positive things to say about their experience and they also provided some recommendations on how we might improve the future interns' experience.

With that though I will mention the other new employees that started in June. We have Melinda Montoya, recording clerk in the Clerk's Office, Manuel Lovato in Housing, Stephen Brooks, Manuel, Guerrero, Samuel Hern and Donna Winget in Corrections.

In Fire, Francisco Garcia-Pena, William Floyd, Johnathan Hood, Alice Kruse, Diego Perez, and Isaac Roybal. In Public Works/Solid Waste we have Cindy Archuleta, and then in the Sheriff's Office we have Travis Gabbert, Cruz Lugo, Christian Thomas and Ulises Nieto-Quezada as Sheriff's Deputy.

So I'd just like to welcome all of them to Santa Fe County and hope they stay with us for a long time.

CHAIR HANSEN: Thank you. I want to welcome all the new employees to the County. We are grateful to have your service. Santa Fe County is a great place to work and we care about our employees as you will see with our awards that are coming up next.

**I. H. 2. Years of Service of Santa Fe County Employees**

MS. MILLER: Madam Chair, Commissioners, we recognize employees who've met five-year milestones in consecutive years of work here. So every five, ten, fifteen, twenty, twenty-five years, we like to just send the employees a note and a pin thanking them for their service and recognizing their dedication to Santa Fe County. So with that we had quite a few employees last month that hit a five-year mile stone.

In senior services we have Jimmy Tapia with five years, Monique Rivera in the YDP facility with five years, Rachel Martinez and Manuel Gallegos and Michael Judge, all with our Fire Department hit their five-year anniversary. Ana Laura Hernandez and John Romero in Building Services in Public Works also hit their five-year anniversary last month.

And then in Fire, John Arnold hit his 10-year milestone and Jason Dixon in IT and specifically supports our Public Safety facilities with ten years. And Maricela Martinez with 15 years in Purchasing, and Diane Ortiz-Acosta in Housing hit 20 years. And then Mike Romero in Projects & Facilities in Public Works rounds out our group

SFC CLERK RECORDED 08/30/2018



with 25 years that he's been with Santa Fe County.

CHAIR HANSEN: Is Mike Romero here? No, he's not, but congratulations, and congratulations and thank you to all the County employees for your service. We are extremely grateful for you taking the time to work here and spend a good portion of your life here, so we are grateful.

COMMISSIONER ANAYA: Madam Chair.

CHAIR HANSEN: Yes, Commissioner Anaya.

COMMISSIONER ANAYA: Thank you, Madam Chair. I wanted to, on a previous page, I wanted to just highlight that we welcome all the new employees. I wanted to do an extra thank you and shout-out to the volunteer fire members that are coming on board. It's a heck of a commitment to make to work in the service of others on a volunteer basis and so we greatly appreciate those efforts.

And then I wanted to congratulate all the tenured employees for their years of service and a special shout-out to Maricela, Diane and Mike. Let's give them another round of applause. Thank you, Madam Chair.

CHAIR HANSEN: And for those of you who don't know, we have a volunteer firefighter on the Commission. Commissioner Hamilton also serves as a volunteer firefighter and during the flood the other night she was up possibly all night. It was a long night for her. So thank you for your service.

COMMISSIONER HAMILTON: Thank you, Madam Chair.

**I. H. 3. Recognition of Yvonne Herrera, Santa Fe County Accounting & Financial Reporting Manager, for Receiving New Mexico Association of Government Accountants 2018 Financial Manager of the Year Award**

CHAIR HANSEN: All the recognitions I look forward to but a recognition of Yvonne Herrera, Santa Fe County accounting and financial reporting manager for receiving New Mexico Association of Government Accountants 2018 Financial Manager of the Year Award.

STEPHANIE SCHARDIN CLARKE (Finance Director): Madam Chair, members of the Commission, it is such a pleasure to be standing before you for such a happy occasion. I could not be more proud than to be the person that gets to make a few remarks about Yvonne and her receipt of this prestigious award from the AGA. To be real clear, this isn't just a Santa Fe thing; this is an award statewide for all chapters statewide for the New Mexico Association of Government Accountants. So it's a great honor to have her working for Santa Fe County and to receive that award.

Just a little background. Yvonne has been with the County now for just over a year. She came last July and she has quickly made a really positive impression in the Finance Division and it's percolating out to all of the County's departments. She's earning a nickname as we speak and I hope today I can cement it. She is the Legend, just so everyone knows. She was nominated for this award by two members of the AGA who are also in the Finance Division staff and that was Annette Baca and Erika Lovato. They're both AGA members.

So a couple of the improvements that Yvonne has been able to make in her short



time already, she has implemented monthly accounting closes at the County for the first time and it was sort of one of those tasks that was really intimidating for everybody at the beginning, but sure enough, her courage and just kind of telling people we can do this carried forward and here we are. And we were able to close the 12<sup>th</sup> period of fiscal year 18 on July 6<sup>th</sup>, so six days into the new fiscal year period 12 was closed, which is unheard of.

She's also been kind of working to improve the way that we generate our reports, not just our reports to the BCC but our reports to the Department of Finance and Administration and to other users. So our reporting is more accurate and it's coming to those who receive it more timely, and we're really happy about that.

And then the last thing I wanted to highlight is that she has really dived into the AS-400 system and by becoming quickly a real expert in using that system herself she is allowing all of us to work smarter, not harder. She's been spending a lot of time programming reports to make every year's preparation of the CAFR more automated and more quick. So this year we're on an expedited timeline for our CAFR preparation to give orders to the auditors and because of her programming work we're going to be able to speed that, we think.

So that's just some of the nuts and bolts of what she's been working on and I think why the staff has come to respect her so much. Just real quick, before Yvonne came to the County she spent about ten years with the State Department of Finance and Administration. She served in two high-level management positions within Financial Controller. She was ultimately responsible for the statewide CAFR for five of those years which really prepared her for coming over here. And then before that she also spent ten years in the private sector as an accountant and auditor, and she holds a master in accountancy. So we have just a fabulous resource on our staff and again, I couldn't be more happier to have her recognized in this way.

Last, I would just be remiss not to say that Yvonne is a wonderful supervisor. She's supportive, knowledgeable, she gets her hands dirty in the work and she has an excellent sense of humor. She's got the driest, wittiest sense of humor in the whole division. So we appreciate her so much. And Yvonne, if you could make a couple of remarks that would be great.

YVONNE HERRERA (Finance Division): Thank you everybody, but really, I think this belongs to my staff back there. Stand up. Honestly, without them, what we did last year we couldn't have done. I've been blessed to be able to come to the County to a really wonderful and quality organization. I don't miss the state at all which is really good. I hope to look forward to hopefully retiring with the County and continue to make things better with everybody back there. Thank you.

ELENA TERCERO: Good afternoon, Commission, County Manager Miller. My name is Elena Tercero for those of you who don't know me. I actually am the representative from the New Mexico AGA chapter so I first and foremost want to appreciate your willingness to recognize Yvonne with this honor. So first off, thank you.

Second, I had the privilege and honor of working with Yvonne when she was at Department of Finance and Administration so now everything that has been said about her is so true. I really do miss her, even though she doesn't miss working for the state anymore. And everything changes. We move on to what we need to be doing in the next

SFC CLERK RECORDED 08/30/2018



chapter of our lives and I'm really glad that she is here with the County, and thank you all so for acknowledging AGA every March in our CGFM month.

We really do appreciate that. We appreciate everything that you guys have done to further government in accountability and the transparency and everything else that AGA stands for. So really thank you. Thank you, Yvonne for everything that you have done. But from a personal perspective, she really did help me grow into who I am today in my career path so I'm really happy to see that she's being honored here today.

CHAIR HANSEN: Thank you. Anyone else? I am so honored that we can recognize you, Yvonne. I remember the first meeting that I came to when we had the Audit Committee meeting and you were there, and I was so impressed. You had just come to the County and we were in this transition stage and it was all new and you were right on target with everything and it was so amazing. So thank you so much for helping all of us be better Commissioners, because that's really what is happening with your work.

MS. HERRERA: Thank you, Madam Chair. I appreciate it.

CHAIR HANSEN: Thank you. Then my other Commissioners, Commissioner Roybal.

COMMISSIONER ROYBAL: Okay, I just want to say thank you for all your commitment. I know you've done a great job for the County and we really appreciate it. Words can't really elaborate how much we do appreciate your hard work here at the County and we look forward to working with you and we hope you retire here as well. And hopefully it's well after I'm gone as Commissioner.

CHAIR HANSEN: Commissioner Moreno.

COMMISSIONER MORENO: Congratulations. I think Santa Fe County is pickpocketed a lot of people from the state government and we are the beneficiaries of that. I'm happy that you're in this position and congratulations. Keep up the good work.

MS. HERRERA: Thanks.

CHAIR HANSEN: Commissioner Hamilton.

COMMISSIONER HAMILTON: So first of all, I was about to say exactly what Commissioner Hansen said. I remember that first meeting, so I just want to add my voice to that. You know, I'm a biologist, and I in some ways think I'm good with numbers but the ability to make it look easy and be able to make it understandable to those of us who think we know what's going on but really don't, it's enough to make my head explode like a fembot. So it really is an incredible achievement. Trusting on your good, dry sense of humor, it is just amazing foresighted and brilliant we all were in getting you to come here. Thank you very much.

CHAIR HANSEN: Commissioner Anaya.

COMMISSIONER ANAYA: Thank you, Madam Chair. Congratulations to you on your efforts and your award. It's one thing to be part of an organization but it's an entirely different thing to be engaged in that organization and then be recognized by that organization. And so it's a very good organization. Thank you for coming as well. I also want to thank you for acknowledging your staff and your team, because we functionally operate as team members, continuously in government and anywhere we go if we want to be successful. So it really demonstrates your leadership to do what you've done as well as acknowledging your team that's helped you along the way and you work



together. So thank you so much, and I echo every comment that was said previously. Thank you.

MS. HERRERA: Thank you, Madam Chair and Commissioners. Appreciate it.

CHAIR HANSEN: I'm grateful to recognize the AGA every March and I will be happy to do that as long as I'm here. I think that it's an important organization. I wouldn't say that I love numbers but I appreciate them tremendously and they all make us better. So I really appreciate that. And with that we're also going to take a photo so we'll come down and take a photo with you and thank you again, Yvonne for your commitment to the County. I too look forward to you retiring here.

[Photographs were taken.]

**I. H. 4. Recognition of Sandra Ely for Her Years of Service to Santa Fe County**

CHAIR HANSEN: Commissioner Roybal and I are sponsoring this acknowledgement and I'm bringing this forward because many of you in this audience have any idea about the Aamodt settlement. It has been a challenging undertaking for the County. And Sandra has been there for many, many years helping all of us understand and educate us about the issues surrounding Aamodt. So I am grateful for her work. I have to admit that when she told me it was her last day I was in denial. I did not want to accept it. And so that's why we're doing this certificate a little later because I was not willing to accept that she was leaving the County. With that, Commissioner Roybal, would you like to say a few words?

COMMISSIONER ROYBAL: Yes, I would. It did come as a surprise to me as well when I found out Sandra was leaving. I just want to thank you for all your time and dedication to my constituents in my district. You spent countless hours at the satellite office working with the people in my district and the constituents that would come forward. A lot of them were very appreciative of the knowledge that you shared with them and it made things a lot easier for them to understand the Aamodt settlement a little bit better and to get a better grasp on what the regional water system could mean for the community.

So I do appreciate all the time and effort that you spent with my constituents again and just want to thank you wholeheartedly for all the work you did. Definitely sorry to see you go but I wish you all the best in your future endeavors. Thank you.

CHAIR HANSEN: Commissioner Anaya.

COMMISSIONER ANAYA: Commissioner Hamilton and Commissioner Moreno and I are going to do another resolution on a different day that we're going to sponsor. I just wanted to say your mind is exceptional, your personality, how you handle yourself is completely professional and also you bring an ease to things that are very tense in difficult times. And so I thank you very much for those efforts. I too was like, what? She's leaving? Why? But whatever it is that life takes you to I wish you nothing but the best and thank you so much for the investment and the time you spent here with us and providing us your mind and your leadership and your expertise. Thank you.

SFC CLERK RECORDED 08/30/2018



CHAIR HANSEN: Thank you. Commissioner Hamilton.

COMMISSIONER HAMILTON: Absolutely. How could I say it any better than that? That was just brilliant. It captured so much about you. It's such a pleasure to work with fabulous, talented people so it makes it sad when we lose you. I expect you're going to do some crazy, interesting travel, like the ones, the trips that made me so jealous and had to see pictures of when you came back while you were here. That's a wonderful thing to move on to. You may not miss having carried us through many of the Aamodt meetings and what not but we'll sure miss having you to deal with on so many of the challenging issues. Congratulations on all the accomplishments and thanks for coming back for this. Good luck with everything.

CHAIR HANSEN: Commissioner Moreno.

COMMISSIONER MORENO: Hi. How long has it been? Like a dozen years. I was a facilitator for the Environment Department and working on the smog problem in the Four Corners, and what a career to end up here and really happy that you have completed your life's work in the world of work, and now you get to have fun. Congratulations.

SANDRA ELY: Thank you.

COMMISSIONER MORENO: And thank you for all that you did helping especially last year with the negotiations with the pueblos, always good advice and we appreciate that very, very much. Thank you.

MS. ELY: Thank you and thank you so much for your kind words. I do have to say in leaving the County I'm not really leaving the County. I'm moving towards something else in life where I can see what my potential and challenges may be without having to actually having to worry about a paycheck. I've always had fun in my job, but move on. I hope that I continue to have fun and to see what else I can do while my mind is still reasonably sharp and I'm physically still able-bodied.

So thank you very much. I also just want to give a shout-out to the Aamodt team. It really – like Yvonne said, it really is the team that brings it together. Ours has been more of a relay team. We started out with Adam Leigland and Claudia Borchert and Greg Shaffer and now the team has moved on to Mike Kelley and John Dupuis and Mr. Bruce Frederick over there. And now Rita Bates, I know she's going to be an excellent project manager for you all. And I do count the Commission as part of that team. Your focus on what's in front of you, your commitment to the project and to getting it right. It all comes together because of you and it is a very important project and I appreciate your attention to all of that.

CHAIR HANSEN: I just also want to reiterate how important you were in our negotiations with the pueblos and how important that was in working towards a settlement on Aamodt. Because many, many, many people thought that it would be impossible for us to reach a settlement and I want to credit you with helping us do that, because it was a challenging event. So with that, I also would like to take a photo with you, so if we could all go down and take a photo with Sandra that would be fantastic. Thank you. And I have a certificate for you.

[Photographs were taken.]

SFC CLERK RECORDED 08/30/2018



**I. H. 5. Recognition of Jacki Baca for Her 14 Years of Services with the Santa Fe County Extension Office**

CHAIR HANSEN: And then we have one more recognition and this is the recognition of Jacki Baca for her 14 years of service with Santa Fe County Extension Office. Hi, Jacki. I want to personally thank you, Jacki, for coming and meeting with me when I was first elected. It was so helpful because I feel like the 4-H is such an important part of our community for our children and you were so helpful and you came forward and you came to my office and helped me understand all the things 4-H does and I am grateful. And so I wanted to take the time to recognize you for your service. We're very sorry to lose you also but I do understand that moving to where your family is is always important for all us especially as our parents get older. Other commissioners? Commissioner Anaya.

COMMISSIONER ANAYA: I didn't know you were going anywhere, Jacki. I'm the last to know. But you've been exceptional for the kids, most importantly, but you've also been there for the parents and the community through ups and through downs and through many challenges but always there for the kids. Always there to lend a helping hand. So you'll truly be missed by I know you won't forget about us. So thank you so very much. Thank you, Madam Chair.

CHAIR HANSEN: Commissioner Hamilton.

COMMISSIONER HAMILTON: You know it's so nice when people are coming and we recognize some of the high-level, outstanding work they do and what not and you realize that what makes it so wonderful to work in a place is the great people that are there. So we don't want to lose people, but thank you so much and oh, my gosh, best wishes for everything else you do and thanks for all you contributed here.

CHAIR HANSEN: Commissioner Roybal.

COMMISSIONER ROYBAL: Where do I start, Jacki? We had a lot of different encounters, I guess you'd say, as a Commissioner. I've worked with you as a parent. I worked with you, and all I can say is that it was an honor and a privilege to be able to work with you, your professionalism, how you carried yourself at just about every event that we had and everything that you did will be missed and I think the 4-H family of Santa Fe County will miss you and is indebted to all your hard work, so I really appreciate everything that you've done for us. I also want to wish you the very best in all your future endeavors. Thank you.

CHAIR HANSEN: Commissioner Moreno.

COMMISSIONER MORENO: Congratulations on your career here and may you find yourself at the fairgrounds. I'm sure you have a lot of friends there, and congratulations again.

CHAIR HANSEN: Anna, welcome.

ANNA BRANSFORD: Good afternoon, Commissioners. It brings me great joy to talk about Jacki. She actually started with the County Extension Office in 2004 as a family consumer agent. In 2014 she became the director. I started in October of 2014 and Jacki was one of the people I met and I have to say Jacki showed me the ropes the first time I sat with her and she told me all about what the Extension Office does. I had to sit with her on fair. I thought I was way in over my head when I came to fair and

SFC CLERK RECORDED 08/30/2018



Jacki really, really took me under her wing and she showed me the ropes.

I can completely understand, Madam Chair, about being in denial because even thought when Jacki told me this I was in shock and then denial until this morning when I walked into that Extension Office and I said it's Jacki's last day. Right before the fair. The day before we go public. But it's a really good thing and we are very excited for her on her new adventure but it brings a lot of sadness to not only me but the County staff. Our Public Works crew was just saying this morning, it's not going to be the same without Jacki.

So we want to congratulate her on her new adventure but we also are very sad to lose her. I did ask her, I said, what was most rewarding about your job? And she told me she recently she had put together the Healthy Living Ambassador Program and she has these wonderful kids, these teenagers, who are learning all about nutrition and fitness and healthy living and she said that was really the most rewarding thing to her was seeing these kids who are going to take these life skills into life and they want to make the world a better place and teach nutrition. And I myself personally have really witnessed basically what you said, Commissioner Anaya. I have seen Jacki mentor these kids and serve as a role model for these kids. She's wonderful with the parents but when I go to cleanup day for the fair or when we're there at the indoor exhibits, I see all these kids go straight to Jacki and they love her so much. So she will greatly be missed.

So thank you for recognizing here today. When I got the phone call that you all wanted to recognize her I was so happy because she really does deserve this. Thank you.

CHAIR HANSEN: Thank you, Ms. Bransford. Would you like to say a few words, Jacki, before we take a picture?

JACKI BACA: Good afternoon, Madam Chair, Commissioners, County Manager. I have to say it has been a wonderful, wonderful ride here in Santa Fe County and working with all of you and working with the youth here in Santa Fe County. They really make my job easy. I'm looking forward to the new adventure and to be close to my family and when I look at that adventure and moving to Ohio, I'm excited. And then when I look at what we're leaving behind and tearing up roots – we've been in Santa Fe almost 15 years now and Santa Fe is home too, and that part is hard.

So I really appreciate all of your time and all of your support of the youth here in Santa Fe, of the 4-H program and your support of the Cooperative Extension Service. So thank you very much.

CHAIR HANSEN: County Manager Miller.

MS. MILLER: Madam Chair, thank you. Jacki, it's really sad to see you leave. You have a really unique position with the County, kind of half a County employee, half an NMSU employee, and you are so graceful in handling and balancing kind of two bosses. And you really are professional, patient and you will be missed. I think it takes a unique personality to balance all of the people who are demanding something from you or expecting something from you and you have just done a fabulous job and I've really enjoyed working with you and I will miss you. I will say, though, if you're going to Ohio to do anything with an extension office, that's where I was in my first 4-H club, so they have a great, great 4-H program across the state, so hopefully you'll get to have similar experiences there as you have here. So good luck to you.

CHAIR HANSEN: So once again, thank you for your service to Santa Fe



County and to New Mexico State University. So with that, we'll come down and take a photo and I have a certificate for you.

[Photographs were taken.]

**I. H. 6. Recognition of the Santa Fe County Employee of the Quarter,  
2<sup>nd</sup> Quarter of 2018 Awards**

CHAIR HANSEN: I turn this over to County Manager Miller.

MS. MILLER: Madam Chair, Commissioners, as you know, every quarter we recognize employees who make a significant contribution to Santa Fe County during the previous three-month period. This is the second quarter of 2018 award and what typically happens is coworkers or a supervisor or someone who has been affected by an employee's exemplary work will nominate them in one of six areas. So we have broken it down to elected officials' offices, or Public Safety group, or Public Works group, Administrative Services group, and we have a possibility of up to six employees who can be nominated for Employee of the Quarter or go on from the first round.

So this quarter we had four employees that were nominated by their coworkers or their group and move forward, and these are employees who have made some significant contribution like excellent customer service, developing and implementing a new program, providing work above and beyond the call of duty, or some contribution that a nominator feels significant enough to nominate them for.

So the four employees that were nominated and made it through – there could have been more nominees; I will say that. You could have two or three from one of the groups but only one moves on representing one of the six groups. The four that we have before you today are – and if you would, when I read your name, if you're here if you could just stand up so that the Commission can see you. The first one is Les Francisco. He's right up front here.

So Les works for our Public Works Department and he's the Solid Waste superintendent. He's been with the County since April 7, 2008. Les' nomination is as follows: Les provides strong leadership for the employees in Solid Waste. He is always very courteous, personable and professional when dealing with the public as well as our internal partners. One focus of this nomination for Les is his demonstration for the County's sustainability initiative. Les, with the help of his crew, orchestrated a critically needed upgrade to the Jacona convenience center, validating how the County can reuse materials at hand with creativity. His creativity has provided a high level of the central services to the community while saving tax payers tens of thousands of dollars.

Our second nominee is Mark Murdock. Is Mark here? There he is. Mark Murdock has been with the County since December 12, 2016. He's a systems analyst II in our IT Department and Mark is a dedicated and hard-working employee who brings very positive energy to his work. In the past quarter Human Resources worked with IT to implement a new employee training calendar. Mark deserves recognition for his work on this project as the lead developer. The implementation of the employee training calendar provided enhanced services to all Santa Fe County employees.

The third nominee is Armando Trujillo. Armando Trujillo is with our Public

SFC CLERK RECORDED 08/30/2018



Safety Department, Adult Detention Center and he's the administrative assistant offsite coordinator. So Armando does an excellent job of organizing appointment times and transportation for referrals at the Adult Detention Facility. He goes above and beyond by assisting others with tasks and responsibilities and is appreciated for his hard work. He's very dependable and is a great asset to the Adult Detention Facility. Armando has been with us since June 11, 2011.

Then our fourth nominee is Jerome Roybal. Jerome's nomination came out of the Community Services group, Growth Management, and he works in Building and Development as a development review specialist in our Growth Management Department. He has been with us since August 21, 2013. Jerome has been with Growth Management for over a year. Jerome is a team player and is always willing to help out wherever he needed. When he was hired the team was in the middle of an archiving project. He took the initiative to accomplish the project to successful completion while doing his normal job duties and still learning his job.

So those are the four nominees for Employee of the Quarter. And with that I would like to ask all four of them to come up front. I have a certificate of appreciation for all four of them. Each one receives also a letter from my office that gives them two hours of administrative leave for being nominated, and then the final, ultimate winner of the Employee of the Quarter receives eight hours of administrative leave and also receives a very nice glass statue that HR has picked out for Employees of the Quarter. So without any further delay the Employee of the Quarter for the second quarter 2018 is Les Francisco.

CHAIR HANSEN: Congratulations, Les. Would you like to say a few words?

LES FRANCISCO (Public Works): I work at the Solid Waste Division. I'm a man of many words. I would like to thank you, Madam Chair, Commissioners, for giving us the tools, the equipment, and the resources to get our jobs done. We have at the Solid Waste great women and men that will do anything to get the job done. So thank you very much.

CHAIR HANSEN: Thank you. Commissioners? Commissioner Roybal.

COMMISSIONER ROYBAL: Thank you, Madam Chair. I just want to congratulate each and every one of you for being nominated by your peers and being recognized for your work ethic and being basically very hard working employees of Santa Fe County. It takes a lot to be recognized and it's something that we're very proud to keep this program going and to see you guys all up here nominated and to know that we have employees that really want to work hard for Santa Fe County and put forth that extra effort. It's something we're very proud of and I'd like to say to enjoy the couple hours that you do get in time off and also congratulations to the winner and I think that it was probably a very close call. It probably takes a lot to sit on the board and make the decision so I also want to thank the board that makes that decision. But congratulations to all of you guys and we really appreciate and are happy to have you as employees for Santa Fe County. Thank you.

CHAIR HANSEN: Commissioner Moreno.

COMMISSIONER MORENO: Thank you, Madam Chair. We see Les, more than other employees of the County with the SWMA operations, which is a big



deal. But I am really happy to see other people that we don't see regularly, and congratulations for every one of you. The confidence of your peers is really important and recognition I hope will support you and also others to do their best and work for the County and have a good career here. Congratulations and thank you for all your services.

CHAIR HANSEN: Commissioner Hamilton.

COMMISSIONER HAMILTON: So I just want to point out that this recognition follows other recognitions of outstanding employees that are part of our County organization. And it's really amazing; all four of you just stand out as exceptional employees in an organization that has so many high quality people in it. So that's a really big accomplishment by itself and there's no question, I want to thank you for all the stuff you do, all of you. And Les, it's a wonderful thing to have been the standout among such a high caliber group. So congratulations and thank you very much.

CHAIR HANSEN: Commissioner Anaya.

COMMISSIONER ANAYA: Thank you, Madam Chair. I echo each and every word of my colleagues and I wanted to elaborate just a moment on what Commissioner Moreno said about the confidence or your peers. I think that captures the award and the fact that this comes from your team members and your coworkers, and they have that confidence in you within their respective areas and within the County as a whole. And so that speaks volumes to each and every one of you. Mr. Francisco, Les, I was counting on my fingers up here, but I've known you for over 35 years and you're the same generous, respectful, good guy that you were 35 years ago. And you not only have done exceptional work at the County, but you've had to overcome some very huge personal challenges to be here before us and we're blessed and thankful that you are here before us and that you persevered and kept on and came back to the County.

And so thank you for being a friend. Thank you for the work that you do for the County and for your perseverance to be back and to work at the high level that you do, and that goes for each and every one of you. I thank you for your high level of work and commitment every day and the customer service and services you provide to the citizens of the county. Thank you, Madam Chair.

CHAIR HANSEN: Thank you, Commissioner Anaya. I want to also thank you all for being County employees, for working hard, for the recognition from your peers. I think that that speaks volumes about what type of employees that you are. I also want to thank Les. I am always happy to come into SWMA and see you. You're always smiling, you're always happy to see us, and it is a pleasure to come to the SWMA meeting because I know you're going to be there smiling at me and I'm grateful for that. Because sometimes we have some very difficult issues that we have to face at the Solid Waste Bureau. So I'm grateful for your hard work and I'm grateful for all of your hard work in each of your departments because you all provide a service that is really important to us. So thank you very, very much. And with that we'll take a photo, and we have to thank Paul for moving the podium.

[Photographs were taken.]

SFC CLERK RECORDED 08/30/2018



## II. CONSENT AGENDA

### A. Miscellaneous

1. Request Approval of County Health Care Assistance Claims in the Amount of \$26,998.04 (Community Services Department/Kyra Ochoa)
2. Request Approval of the Collective Bargaining Agreement Between the County of Santa Fe and the American Federation of State, County and Municipal Employees (AFSCME), Council 18 (Referring to the Bargaining Unit as Local #1413) (Human Resources Division/Sonya Quintana)
3. Request Approval of Amendment No. 3 to the Collective Bargaining Agreement Between the County of Santa Fe and the American Federation of State, County and Municipal Employees (AFSCME), Council 18 (Referring to the Bargaining Unit as Local #1413M) (Human Resources Division/Sonya Quintana)

### B. Resolutions

1. Resolution No. 2018-71, a Resolution Approving the Fiscal Year 2018 Fourth Quarter Financial Report to be Submitted to the New Mexico Department of Finance and Administration, Local Government Division as a Component of the Fiscal Year 2019 Final Budget Submission (Finance Division/Stephanie Schardin Clarke) *[Exhibit 1: Staff Report]*

CHAIR HANSEN: Next we will go to Consent but I believe there is –

MS. MILLER: Madam Chair, yes. If you would allow, because there is an item on Consent for two of our collective bargaining agreements with AFSCME Local 1413 and their representative, Daniel Solis, the president of the union is here and I thought they just might want to say something before you take up the item on Consent.

CHAIR HANSEN: So please come forward.

DANIEL SOLIS: Good afternoon, Madam Chair, County Commissioners.

CHAIR HANSEN: Good afternoon. Good to see you.

MR. SOLIS: My name is Daniel Solis. I'm the AFSCME Local president of 1413. I have been in negotiations with Santa Fe County and we've come to an agreement, this with grateful thanks to County Manager Miller willing to meet with us prior to our financials, and she gave us something that most unions can't say they get. They get a dollar amount for the amount to apply to raises to the employees. AFSCME is a little bit of a big union throughout the state and a lot of times negotiation is a hard, challenging process but of course this one was fairly easy.

The work from Public Safety Director Pablo Sedillo, Warden Williams, Bernadette Salazar, who was through all of our negotiations, which she's no longer with us, Sonya Quintana. We'd like to say thank you to them for their hard work and being willing to meet with us and negotiate with us. Again, I'd like to say thank you.

CHAIR HANSEN: Thank you, Daniel. It's really good to see you again

SFC CLERK RECORDED 08/30/2018



and I'm glad that our negotiations went well. With that, thank you.

MR. SOLIS: Thank you. Questions?

CHAIR HANSEN: I don't see – Commissioner Anaya.

COMMISSIONER ANAYA: It takes two parties to come to the table to have the dialogue and the discussion and your willingness and your work and your efforts with your team members is as much a part of the discussions that the Manager has with you and her team. So we value that side of your work and your communications on both sides to work through the process. So thank you for your efforts. Okay? Thank you, Madam Chair.

CHAIR HANSEN: You're welcome. Commissioner Roybal.

COMMISSIONER ROYBAL: I also want to echo the sentiments that Commissioner Anaya did say, because as he stated, he takes two parties to come together to reach an agreement and it was hard work on both sides. I want to thank Manager Miller and our HR Director and everybody who was involved, but especially to thank the folks from AFSCME for all their time and dedication to work on a resolution or at least figure common ground where we can come to an agreement. So thank you.

CHAIR HANSEN: Commissioner Moreno.

COMMISSIONER MORENO: Thank you, Madam Chair. I think the good relations between labor and management at Santa Fe in the County government, it's a good give and take. I've only been here a year and a half or so but have been part of a couple of negotiation processes. And I thought the mutual confidence is really the essence of good relations and that goes a long way. But if things go wrong, you can rely on that good feeling to make progress and I think this is a really good deal for you people and it's good for the Commission of course and all the people that you serve and thank you for your service.

MR. SOLIS: Thank you.

CHAIR HANSEN: Commissioner Hamilton.

COMMISSIONER HAMILTON: Mostly I want to echo what everybody else said. Commissioner Anaya said something that really rings true. It takes two to come to the table and what not. In addition to that I wanted to thank you for thinking of coming and making the comments to us because it becomes inclusive for us for you to have had the forethought and integrity to do that I wanted to thank you for that.

CHAIR HANSEN: Likewise, I support everything that my Commissioners said and I want to recognize the County Manager and Bernadette Salazar for their part in the negotiations with you because it is a team effort and with that we are grateful for your work and all of us being able to work together and it's one of the things that makes the County so great. So thank you so much.

MR. SOLIS: Thank you.

CHAIR HANSEN: Okay. Thank you very much. Thank you for being here and with that, can I have an approval of the Consent Agenda?

COMMISSIONER ROYBAL: So moved.

COMMISSIONER MORENO: Second.

CHAIR HANSEN: I have a motion by Commissioner Roybal, a second by Commissioner Moreno.



**The motion passed by unanimous [5-0] voice vote.**

CHAIR HANSEN: Your contract is approved. Yay. Yes.

COMMISSIONER ANAYA: Madam Chair, I know you had mentioned that Representative Garcia Richard is here, but I had also told constituents to come at 3:00 and I'd like to go to that item if we could. I see –

CHAIR HANSEN: What I would like to do, since there is a group of people here that have been sitting here for quite a long time, and so I what I would like to do is I would like to go through, to get through C. Resolutions, and then reorganize that a little bit. But also the resolution adopting projects for the ICIP, there are like maybe 15 people in the audience also. And then I wanted to go to the declaration. So I would like to go in that order. And I'm planning that we could move relatively quickly.

COMMISSIONER ANAYA: Madam Chair, it's your prerogative as chair. I just want to put on the record I'd like them to go next. So thank you.

### III. ACTION ITEMS

#### B. Appointments/Re-Appointments

1. **Appointment of Two Members to the Health Policy and Planning Commission: One Member in District 2 and One Member in District 3**

CHAIR HANSEN: Kyra and Patricia, you have some appointments?

PATRICIA BOIES (Community Services): Thank you, Madam Chair, Commissioners. I am bringing before you today, respective appointments for two members of the Health Policy and Planning Commission. One member in District 2. That's Barry Cooney, and one member in District 3. That's Nelsy Dominguez. And they are well qualified and you have their résumés before you and we recommend that they be approved.

CHAIR HANSEN: Can I have a motion for approval?

COMMISSIONER HAMILTON: So moved.

COMMISSIONER ROYBAL: Second.

**The motion passed by unanimous [5-0] voice vote.**

#### III. C. Resolutions

1. Resolution No. 2018- \_\_\_\_, a Resolution Adopting the Santa Fe Rail Trail Management Plan and Directing Staff to Implement the Plan **TABLED**

- III. C. 2. **Resolution No. 2018-72, a Resolution Adopting Projects for Inclusion in Santa Fe County's Infrastructure Capital Improvement Plan for Fiscal Years 2020-2024; Authorizing Submittal of Plan to the New Mexico Department of Finance and Administration and Replacing Resolution 2017-86 [Exhibit 2: Community Letters]**

SFC CLERK RECORDED 08/30/2018



CHAIR HANSEN: Hi Jacob. We got your credentials fixed in the minutes.

JACOB STOCK (Planner): Commissioners, Madam Chair, I'll give just a brief introduction to this resolution and then I'll pass it off to Paul Olafson to get into a little more detail. So the Infrastructure and Capital Improvement Plan is a five-year planning tool updated annually. We submit the ICIP to the New Mexico Department of Finance and Administration each year for consideration for capital outlay funding during the legislative sessions. It includes shovel-ready projects and needs identified by County staff along with infrastructure needs identified by communities.

Staff held well attended public meetings in developing the draft project list that we presented to you on July 10<sup>th</sup>. Today we will ask the Board to review our final ICIP project list and after making any changes, approve that list through resolution for submission to the Department of Finance and Administration. We also ask that the Board choose the top five projects to be included on that list. I will hand it off to Paul now to say a little more about the resolution and project ranking.

PAUL OLAFSON (Planner): Thank you, Madam Chair, Commissioners. Before you in your packet is the proposed final list for submission to DFA. I want to make one quick statement. There was an additional project added and that is for Arroyo Alamo East, it's a road project for \$50,000, that was submitted after the packets were sent for printing. So that does not appear in your packets but we'd like to have it included as part of your motion to adopt this.

Now, what I'm going to ask you to help do is select the top five projects for the ranking and this is a requirement of DFA that there be five projects listed. The rest of the projects are included and they all have equal validity and weight. There is no preference added by ranking the top five but DFA does ask that there is a top five requirement. The project list, all the projects included, are then sent to DFA for review and inclusion in the request package that is then sent to the legislature during every legislative session and can be considered for funding. Having a project on the list does not guarantee it will be funded. However, it makes it eligible for state appropriation funding. And with that, I'm going to read off the five projects. They are the ones highlighted in yellow here, and then take any comment from the Board or direction.

So the first one is install photovoltaic units for Public Safety and community facilities. Number two is Pojoaque station #2, Jacona/El Rancho. That's new construction for Fire. Number three is Agua Fria Village utility sewer expansion, tied to Lopez Lane improvement. Number four, acquisition of water rights, and number five, plan, design, equip and construct phase 3 improvements to the Greater Glorieta Mutual Domestic Authority's drinking water system. And with that I would stand for any questions.

CHAIR HANSEN: Commissioner Hamilton.

COMMISSIONER HAMILTON: Madam Chair, I think it would be helpful – Paul, you made a comment and I think it was useful but I wonder if we could get some expansion from you and perhaps Tony or Katherine, on the implications of being on the list at all and maybe related to how the list is used and what it means to be in the top five, or doesn't mean.

SFC CLERK RECORDED 08/30/2018



MR. OLAFSON: Madam Chair, Commissioner, I will try to address that. So the list is a long list. I think there are 60-some on there this year. Every project that can be considered for state legislative funding appropriations must appear on a county or municipality's or another governmental entity's infrastructure capital improvement plan. So those are submitted annually. They can change and they can be addressed and annually updated, etc. But the rules within DFA are that a project will not be funded if it does not already appear on someone's list. Is that clarified?

And then to the top five, they ask for that prioritization so I'm assuming in a limited funding period that ranking may have some weight to it, but our experience has been that typically, once a project is on the list it is eligible and the top five ranking does not necessarily give it any preference of another project on the list.

COMMISSIONER HAMILTON: So I kind of generally understood that but I kind of wanted to get it on the record, and maybe if Tony or Katherine might want to say a few words about how and why we use this list. It's part of the strategy. There's a strategy to how we use this in a helpful manner to get programs or projects funded.

MS. MILLER: Madam Chair, Commissioner Hamilton, Commissioners, so the first part of this is that it's required for us to do it. We are required by DFA to submit an annual five-year ICIP. We're also, as Paul said, required to give our top five projects. But that's the requirement of DFA and the legislature works a little differently than DFA. The process, essentially when you get to the legislative session you're going to have efforts to lobby our legislators for projects that are in their districts as well as your districts. So typically they're going to want to look to put capital to a project that's within their legislative district that would overlap with one of your Commission districts.

So that's one of the key factors; they want to put direct money to an area they represent. What Paul was saying though, if it's not on the list it's highly likely that either the legislators won't put money towards it, because it would likely get vetoed. That's been kind of historically when they're not on the list on the ICIP and they don't see that it's an important project for the local government, then it's an opportunity to say, well then we should not be putting state funds to it.

Additionally, legislators and the executive – although I can't speak for them individually, but collectively, they like to see projects on the list that can be funded in their entirety along with money that the local government has, because they want to see the money move. So they look for something that's shovel-ready as well. Now, it's a political process to get that bill through and to lobby for what you ultimately would like funds to go to that you know you can spend. One of the things we want to always try to do is if we do get an appropriation by a legislator or the administration we want to make sure we can spend it. It's expensive to them for us not to be able to spend it.

So this list is just one place where that strategy is involved. So getting it on the list, if you do want to get funding to it is important but that's only one step in the process. Also sizing the project is something that we can actually move forward, whether it just be design or design and construction, we want to make sure that whatever appropriations we get we can also match with some of our own funds and complete at least a phase, whether that phase is design or some phase of construction.

So those are the things I think to keep in mind. Additionally, we approach the legislators that represent some portion of Santa Fe County as we get closer to the



legislative session and we actually discuss what our priorities were and why they are our priorities and why we would like them to fund them. So they should be consistent with our ICIP and our top five as well.

COMMISSIONER HAMILTON: Thank you.

CHAIR HANSEN: Thank you, County Manager.

COMMISSIONER ANAYA: Madam Chair.

CHAIR HANSEN: Yes, Commissioner Anaya.

COMMISSIONER ANAYA: I guess I have a comment and a question. So we used to live and die off of the ICIP and the capital list from the legislature over a decade ago when we weren't funding our own projects. We waited for the session to start and we took what we could and we did a lot of – or some projects, I should say, because of legislative funding. For the last decade plus we've been funding our own capital needs and then we work with our legislators to augment and provide some gap funding. But as we all know, they haven't had any money. They haven't had any resources to work with, which has made it more the responsibility of the County to fund projects, and that's what we've done.

That said, I guess my question – and it goes to you and it goes to my colleagues – is we've done it both ways. We've done it where we've done district by district and each district had a prioritized project, and then we shifted from that and we went to a broader prioritization where we said solarize fire stations so that they would know it's a priority for us but we wouldn't get into the specifics of a Commission district. And so I guess I'm going to ask my colleagues this question: Do we really want to go down the road of saying any particular district, because then you get on a little bit of a slippery slope. Keeping in mind that it's limited funding that the legislators have and projects, and it just makes it more cumbersome from my perspective if we go down the road of listing specific districts because then it begs the question, if District 3 gets a project that was in the top five, do they also get resources that are part of a more global solarizing fire station project list? Knowing that the funding is very limited. So Ms. Miller, did you want to address that in any way before we go to a vote or discussion? I would like to hear from my colleagues on this, but we've done it both ways. We've done it where each district will get one and then we'll have five, or we've said let's keep it more broad in spectrum so that the legislature, based on their evaluation of whatever those five areas are is engaged in part of that discussion before they actually decide how they're going to allocate their resources.

And so we have one of our legislators here; we can ask her that question. But I know from my experience with the legislators in my district that they do value the prioritization; I'll say that. But then also want to make sure there's some type of parity across Commission districts.

MS. MILLER: Madam Chair, Commissioner Anaya, you're correct. That's one of the hardest things to balance because there's five priorities and five Commissioners. I said, well at least they gave you five instead of three. But that is a little bit of a challenge. What seems to work when we select some projects that are what I would call maybe more countywide. They have been things like the solarizing the fire stations, or the County fairgrounds because kids from all over use the fairgrounds, our County housing, because there's more than one site. So when we do select ones that are

SFC CLERK RECORDED 08/30/2018



more countywide, their being projects that appeal kind of universally across the county helps.

It's very hard if you just pick, say, like water rights is on there. I think that one's a little harder because it could go around the county but it's not very specific. So it's harder to get support from legislators if they don't really see how that might be in their district. Maybe that one does. That's probably not a good example. It might be the sewer system or something like that, the Quill plant that might be harder to say how does that benefit the county as a whole, and my district if I'm a legislator from the northern part of the county?

So I think you're right. It's difficult. We do, because as Paul said, everything that's on the ICIP is eligible for funding so we also do provide legislators the list broken down by their districts so they can see what might be beneficial to appropriate some funds within their own district.

So I don't know if that helps answer your question. I think that is the hardest thing about picking the top five though is that if you pick a couple that are more countywide then you're left with that question of what do you do for the last two? Are they more district specific? And is that unfair across the county? And like I said, all I can say to that is we do provide the entire list to the legislators so they can see what's in their specific legislative districts.

CHAIR HANSEN: Thank you, County Manager. Commissioners? One thing from my experience with this is that what the top five are don't necessarily mean that's the money we're going to get but it's great to have it on the top five. It's also important to have it on the list because if it's not on the list it will not get funded. So those are really important issues to remember to the public, that if it's not on the list, it cannot get funded. But if it is on the list then it can get funded. And that is how – I'm going to just use an example of number three, which is Agua Fria utility sewer. This was on there last year; we did not get one dime.

So even though it was a top priority we still did not get any money for it. So it's really important that we have the public out there advocating also for the things that we have put on this list because that has a big influence with legislators, is who's out there lobbying for these things that are on our list. So it is a two-fold process. It is not just us moving these lists forward but it is up to the constituents. And we have a number of constituents here that have come and I told a few of them that I would give them like two minutes each to speak about this CIP. So I'm going to do that right now and I am really serious about a short amount of time and I don't know how many people – can I have a show of hands of how many people who want to speak? Seven. Okay. Two minutes each. I'm sorry. That's it. So go ahead. Who wants to start it off? Mariel, welcome.

MARIEL NANASI: Hi. Mariel Nanasi from New Energy Economy. Thank you for giving me this opportunity to speak to you. On number one, I want to say to you all, only Commissioner Anaya was here at the time, but you have led by example by solarizing the fire stations. We need you to step up right now. \$200,000 for solarization for every year for the next five years is just inadequate. That's what I have to tell you. We are facing a climate crisis. We need you to stand up. You can express bold leadership and, look, I just wanted to say, while I was waiting for you, looking at this



beautiful mural behind you, and look, there's the scale. What's more important? The earth or money?

We have to live up to this example. Please, I ask you to make this a top priority and increase the number from \$200,000, which is meager, to \$1 million. A million dollars every year. I just want to show you. This is one of the few investments that will pay you back, pay us back, pay us in our county. In the last ten years New Mexican real income has gone down by 3.5 percent. PNM rates – that's what we pay on our electric bills have gone up 63 percent. CEO pay, 122 percent. Stocks, up 301 percent. And profits, 654 percent. So it's not only the extraction in the ground of coal and nuclear and gas, but the extraction of the wealth, our community's wealth outside to Wall Street. You can stop this and invest in our community. Thank you for making it a priority and please invest a million dollars.

CHAIR HANSEN: Thank you, Mariel. Next. Quick.

DENISE FORT: Hi. I'm Denise Fort and I'm so sorry I missed the beginning of this discussion, I'm sorry to say. I would also second the call for a million dollars as the top item. I think we were told at the last meeting we're not asking for any such large amounts but of course all the next four amounts are each over \$1 million. It seems appropriate to ask for an amount that can be spent during the next year and we're told by staff members, and I don't know if there's any factual disagreement, we're told that a million dollars worth of solar can be installed as a practical matter in the following fiscal year, following approval by the legislature.

So if the County asks for this amount of money I think environmental groups will be there ready and willing and other groups, I assume labor, other groups that support this to go to members of our delegation from across the county and say this is one of the things we'd like to see in the capital funding. I just keep looking at your County Manager and I remember when the capital bill was brought out and they played *Feliz Navidad* on the floor of the legislature. It's a time that we should ask for what reflects our valued and I believe that a million dollars for this fiscal year is appropriate. Thank you.

CHAIR HANSEN: Thank you, Denise. Next.

MARK CHOYT: Madam Chair, Commissioners, my name is Mark Choyt and I am on the board of the Turquoise Trail Regional Alliance. What I would like to really emphasize here is one of the things that we can do in this community that can have an impact into the future is to really, really strongly commit to solar and I also advocate for the one million dollar threshold. What I want you to think about is if you were talking to someone 200 years into the future and they were going to ask you, well, what did you do at this time when all of our life support systems and our environment and every single thing was dissolving around us and we're having extreme climate chaos? What did you do for the world? What did you do for the world?

And I think one of the things you could say if you were talking to that person, if you were one of those people 200 years ago talking to that person now you could say, I committed to solar. And this was a positive step that we took. And I think if you consider what's going on nationally, this transcends any district issue. This is a humanity issue. I actually applaud what the County has done for solar and I really urge you guys to really double down and stick to it for our future generations. Thank you.

CHAIR HANSEN: Thank you. Next. Please stand up and be ready.



MARIA HONDROS: Maria Hondros, I'm an employee-owner of Positive Energy Solar. I want to thank you for your vision and leadership in approving the County facilities solarization project. I am a solar professional, and what I want to share is that with the price drop in solar of 70 percent in the last seven years what we're seeing in the commercial sector installations, and this is specifically installations that are not able to utilize the federal tax credit, is immediate, positive cash flow and a payback of under ten years.

So this is not only national figures but this is also derived from detailed analysis that Santa Fe Public Schools has done, who has put in many solar installations. So I too urge you to raise the threshold to a million dollars. This is something that pays back our community, supports our environment. We're already realizing climate change with our higher summer temperatures and the recent flooding. And on a personal note, I also want to say that during the last economic downturn I almost had to leave this community that I love because I could not find meaningful or sustaining work, and it was the opportunity with a local, successful solar company that is the reason I am still here. So as you move forward with these projects I ask you to consider a way to allow local, competent installers to have an option to do this work. Thank you.

CHAIR HANSEN: Thank you, Maria. Next.

REV. JEAN DARLING: I'm Reverend Jean Darling and recently retired from Chicago and transplanted here to the Santa Fe area. I live out near Cerrillos so I'm quite aware of all that the County has on its plate and I appreciate the work that you do. I'm here as clergy to speak to the larger picture. We live in Santa Fe County, New Mexico, the state, USA, North America, the world. From space there are no borders.

Air and water travel everywhere, and do you remember the story of Easter Island? Discovered inhabited mainly by giant mysterious statues, some standing, some lying where they fell, some still in the process of being carved from the stone they lay in. The people of that island did not husband their resources. They had rapidly used up all the trees of their once well wooded land without thinking to plant new ones. And one day the last tree was cut. There was not even enough wood to build a boat for them to travel somewhere else. The people warred among themselves, dwindled to a remnant subjected to European invasion, slavery and disease, fighting over the last sweet potato.

Being here in this magical place – God's country, some call it – I'm newly aware of how fragile our ecosystem is and how pressing is the need to protect it and to reverse global warming. The severe drought, the wildfires, the floods we're experiencing will only get worse if we do nothing. The request we are putting before you to solarize County buildings, and we're suggesting not just a million dollars this year but each year over the next five years, as a two-fold benefit, not only to contribute toward the 100 percent renewable goal for the state, but also to save the County hard-earned cash to be used for other important needs of the people in this area.

And you already know the benefit since a solar system was donated to one of the firehouses, and you've been able to see the return from that. So please make this investment in our future, not just for Santa Fean but for all of us on our little Island Earth. Thank you.

CHAIR HANSEN: Thank you. Next.



LYLA JOHNSTON: Thank you very much for entertaining our comments, Madam Chair and Commissioners. I want to ask a question. Which items on this list actually us pay us back? Which of these items that you see on your sheet pay us back? And it's not an expenditure on solar; it's more of a zero sum, because every bit that we put in we're going to get back that much and more back. So it's not really spending in a way.

And I also want to say that if we were to do this, and again, not \$200,000 per year. Actually we at New Energy Economy do that on our own as a non-profit here in Santa Fe. That's negligible, \$200,000 per year. But a million per year could create a substantial shift in our paradigm in Santa Fe and I think what's interesting about this is we could create a landslide effect. In other words, if we have the courage and the audacity to not just spend money but also get money back and show the rest of the state, we could actually inspire others to do the same.

So I actually think that our decision in this room not only affects Santa Fe County but could affect the whole state and then ripple out nationwide. And I'm sure it would get Santa Fe County incredibly wonderful press coverage and we could be heroes in our state and create a ripple effect around the state and the nation. I know that we've invested in solar before as Commissioner Roybal, I believe, has stated. However, it is simply not enough and it's negligible compared to the amount that we ought to be in my not so humble opinion. And we also want to clarify that it's not a million over five years but a million per year is what we ought to be doing and that is our public comment and our public opinion. Thank you for your time. My name's Lyla Johnston.

CHAIR HANSEN: Thank you, Lyla.

MAJ-BRITT EAGLE: Hi. My name is Maj-Britt Eagle and on behalf of Citizens Climate Lobby of Santa Fe we urge you to allocate ICIP funds to solarize Santa Fe County buildings to the furthest extent possible. And while this expenditure may seem to pose risks, no risk can compare to the accelerating effects of climate change. And I love that comment about our mural, because I believe that 84 percent of New Mexicans are for renewable energy for the reason that the earth needs to come first, and this has become an ethical imperative. Thank you.

CHAIR HANSEN: Thank you. Okay, this is the last comment.

JAMES EAGLE: Hello, Madam Chair, Commissioners. My name is James Eagle. My wife and I live at 21 Cougar Ridge Road, and we're in the midst of a solar project, solarizing our property. In fact it's Positive Energy Solar that's doing the work for us, and we had to pay ahead to get that work started to do the work, and we also bought an electric car, looking forward to the time when we would have solar-powered energy to drive the car. But we think that that's the right thing to do as we're looking forward down the pike to getting that money back and more. And I would just say that I encourage the County to look at it the same way. Thank you very much.

CHAIR HANSEN: Thank you, all. Thank you very much all of you, for making these comments. I want to share one thing with all of you because I know that you all care about this. But when I was at NACo I had the audacity to get a resolution removed. And the resolution I got removed was – there was a resolution to allow construction of the Keystone XL pipeline. And I got that removed on a minority vote and on a technicality. And so I agree with you that everything is possible but I'm only sharing



that with you because I know that you all who are advocating for solar care about that issue. So I don't know how else you would know that that happened, so I'm taking the liberty to share that with you.

Okay, we were going to go on to continuing this discussion. I personally would like to – is Claudia here? I don't think Claudia is here and the County Manager has stepped out. So I would love to see us put a million dollars every year towards solar. I will state that on the record, because I feel like it is the right thing to do. It does not mean the legislature will support it but it is the right thing to do. So I hope that my colleagues will join me in raising that to a million dollars each year and I would like to hear from them. Okay. Commissioner Hamilton.

COMMISSIONER HAMILTON: So we should have some discussion and partly because of the practical considerations and the strategy of actually being able to use this situation to the betterment of the county, which is what the goal is. So I think many of the people who made comments know me, they know I've worked for well over the last decade with EPA on climate change effects and on aquatic resources and recognize the critical importance of this.

One of the reasons I asked for the additional comments at the beginning of this is about how the ICIP works and what it means to be on the list and what kind of requirements they have, and part of that answer was that one of the things they look to do is to pick shovel-ready projects. So there's no question in general that the County is ready to do solar projects. So that's not what I'm asking. It's that the projects that are on the list have project plans with them. So I know several of the projects, like the Glorieta water project, they have enough of a project plan and preliminary engineering report to indicate how that – whatever it is, \$1.- something million dollars would be used.

So you're correct. We never expect, we'll never get \$1.- whatever it was, million to do the project. Whatever it gets, if anything, from the legislature is then put together with other funding sources, which the project proponents are gathering, right? Existing funds, so that you can demonstrate exactly how those funds are all going to be put together to implement the project in that 12-month period. And I wonder if maybe you, Paul, and once again, Tony and Katherine, the strategy – the idea of shooting for – yes, we could do – we have a million dollars worth of solar work that we could do every year for the next five years might actually be literally true, but between now and the legislative session when we're asking for this money, what do we have to do to actually put the specifics into that project and identify potential additional funding sources to make this a shovel-ready project. So that we can pitch to the joint legislators that this is in fact worth putting money toward.

I'm asking – you understand what I'm asking.

TONY FLORES (Deputy County Manager): Madam Chair, Commissioner Hamilton, I think that's an excellent point. I think Commissioner Anaya hit the nail on the head because he and I are one of the first ones at this County after County Manager Miller left to the state to work on a strategy for ICIP. We were at a different point in time and we were literally fighting for every dollar we had. So we made sure we developed a strategy – very few projects that we could actually complete with legislative funding. We've gone away from that process now because the County is funding their own projects.

SFC CLERK RECORDED 08/30/2018



The ICIP will never be the end-all as it was once 20 years ago. The County is in a different position today to be able to fund their own projects. From my perspective, my professional opinion, acquired over many years, the ICIP should be a leveraging tool, not the only tool that we use. So if we put a project on the list that has a \$2 million plan that's shovel-ready – we'll use the water system or the sewer line in Agua Fria – we have engineering money. We have design underway, and we know that project, to complete it is \$10 million. That \$10 million will come from a myriad of sources – gross receipts tax, bonds, legislative appropriations if we're fortunate, possibly some grants. But the entire strategy is to find pieces to complete the whole. And by putting everything into one where we don't have a plan in place we're going to dilute the other parts.

So any project should have a plan in place that is at the point in time, as Manager Miller indicated, shovel-ready. That means we are ready to construct or go to design today. So anything less than that I think we're going to always be chasing what I used to call the pot of gold theory for capital outlay. We'll never be able to complete a project in whole and will only take bites out of it.

COMMISSIONER HAMILTON: There's a lot to said about that. First of all, from my point of view, I think it's important to get on the record that of all the things that were said, the only conceptual thing that I want to take some exception to is that the County is hugely committed to doing solarization and taking other strong steps to address climate change issues. If, from a practical point of view, the projects aren't currently described, like today, sufficiently to be on the ICIP, that is not a statement of lack of commitment, especially in this, the Board that's currently sitting up here, to doing climate change projects. It would only be practical – in my mind, my opinion – practical limitations that would say whether we should up the ask this year or whether we should stick to existing defined projects because that is realistically what we're required to do and it's what gives us a chance of getting ICIP money.

I think in several conversations I've participated in over the last few weeks and including with Claudia as the head of our sustainability group, it might be that one of the things we really need to pay more attention to is to get a better description going, like a gathering of all the information of what the County is currently doing in addressing climate change through solarization, and what needs to be done so that they can be more effectively described as projects. I think I'll yield the floor at that but I think this is a consideration we have to include in our discussions.

COMMISSIONER HAMILTON: Commissioners, is there any other comments? Commissioner Moreno.

COMMISSIONER MORENO: I would like to invest a million dollars a year, and if it were my druthers I would do that. But maybe I'm not so sophisticated in reading the tea leaves on the bench here that that might not be possible. But I want to make the case that has been made amply here from the people who have spoken. Investing in solarization in whatever form is an asset that will continue to be valuable into infinity. Until the equipment breaks down. And that's why I would ask for the legislative request to be very strong on that point even it's not 100 percent of what I would really want.

This dance that we go through with capital projects with the legislature and is it in my district or his district? And there's jockeying and bargaining and in the final analysis



as has been said already, you end up as the Deputy said, it ends up a half-loaf that you really can't do the work with the money that you need. So I'm going to hold for the million, knowing that it's going to be compromised, but that's where I'm at right now.

CHAIR HANSEN: So I'm going to say a few things from my experience being at the legislature, and I said this earlier, is that I know that when we go over there we're not going to get a million dollars every year for solar, because I have had that experience already. It doesn't mean I won't advocate for it. It doesn't mean that I don't want it on the ICIP list, because I do. But I recognize the reality of the legislators are not going to allocate a million dollars unless we have an incredibly defined of every single project that we know that that money is going to go for. And at the moment we have less than six months, November, until we put our priorities together for the list, and so we have until November to get a strong list of priorities that we want in the county.

So what I would like to recommend at the moment is that we increase the listing under 2020, 2021, 2022 and 2023 and 2024 to \$500,000 each instead of \$200,000, and that would make it a total estimate of \$2.5 million and that way it will be on the list and we know that we're not going to get that whole amount, but we know that we can get some part of it, and we need to have the priorities listed of the County buildings that we are going to put the solar on. And so with that I would like to know if I could have a motion from my colleagues to approve the ICIP.

COMMISSIONER ROYBAL: Madam Chair.

CHAIR HANSEN: Yes.

COMMISSIONER ROYBAL: I think it's very important that we utilize as much solar in this state as we can. We're one of the best states in the nation for utilizing solar so I would agree with a motion if you're putting that in the form of a motion and I would second.

CHAIR HANSEN: Okay.

MR. OLAFSON: Madam Chair, I must just interject. I also wanted to ask that if there is a motion being made that it include the new project that I listed at the beginning, which is the Arroyo Alamo East project, would also be included with the ICIP but not as part of the top five.

CHAIR HANSEN: Okay. I will include whatever you said.

MR. OLAFSON: Thank you.

CHAIR HANSEN: Because I trust you. So I have a motion and a second.

COMMISSIONER ANAYA: Under discussion?

CHAIR HANSEN: Under discussion.

COMMISSIONER ANAYA: And I just want to back to the reality of funding and having usable projects. We could ask for a billion dollars and it sounds good but if we don't have any functional opportunity to actually get a billion dollars then it's just numbers on the page. So that said, how much money did we get out of the state legislature to come directly to Santa Fe County, and what did it go to, last legislative session? And I'm not talking about – let's not even talk about requests. Let's talk about functionally, what was passed and signed into law that came to Santa Fe County?

MS. MILLER: Madam Chair, Commissioner, I don't have the list but I can tell you it was not a lot that came specifically to us. Yes, in Santa Fe County, there were appropriations made but a lot of those were to other entities or as a pass-through.



COMMISSIONER ANAYA: What came to us that was a dollar amount in total to the County from the state?

RUDY GARCIA (Manager's Office): Madam Chair, Commissioner Anaya, in the last several years, over the last ten years the state legislature has been very generous to actually give us some money for their districts, for projects within their districts. And what's kind of difficult to be upfront is whenever the County goes up there with a huge request, those state legislators actually have to fund projects within their district. And sometimes the state legislator's district will go through several counties. So they actually have a limited amount of money to actually fund a lot of these requests that come in to their – a lot of these requests that come from their districts.

And last year was a very minimal amount that we actually received.

COMMISSIONER ANAYA: How much?

MR. GARCIA: I want to say roughly \$150,000, \$200,000.

COMMISSIONER ANAYA: Two hundred grand total for the whole county in money. And even though – I'm not asking a question I don't know the answer to. I want you to say it on the record. In the last five years, if you rolled it all together, how much money did we get, ballpark? A couple million? Maybe?

MR. GARCIA: Possibly.

COMMISSIONER ANAYA: Maybe. Probably not. So this is the comment I'll make, respectfully. You can make the motion, you can vote on it because it sounds good. I'll support it. I'll vote for it, but the reality is we have decisions to make so all the projects are capital projects that are on the list. Correct? Every project, whether it's number one or number 455, or whatever it is, they're all on the list that a legislator can make a determination of considering funding for. The law just says it has to be on the ICIP list. Correct?

MR. GARCIA: Madam Chair, Commissioner Anaya, that is correct, and we also have to take into consideration as well, is depending on the administration, the governor has worked with the state legislature, the governor's request in the last two or three years is that she's not going to fund or sign off on anything less than a top five. And those are the negotiation, bargaining considerations of the state legislature, actually takes with the executive. So year by year it's different whether they're only going to fund those top five or if they're only going to fund something on the ICIP list. So it's gone up and down depending on the administration.

COMMISSIONER ANAYA: So taken into context, and this is just a thought. If we vote on this I'm going to vote for it. But this is a thought to the maker of the motion and the second. If you wanted to isolate solar, and you wanted to make a commitment to solar, then our top five priorities for the legislature could be solar. We could say an incentive program for solar for individuals that we could work to help individuals get solar in their house. We could say number two is fire stations, number three public safety, number four County buildings and number five, other public safety buildings. Literally, instead of saying \$1 million, right?

And I'm not being facetious. I respect that you're here. And I respect you have a million dollars in your mind, but the reality is you don't want a million dollars, right? You want some substantial, ongoing commitment of resources, not just from the County but from the County, the state, the feds, and anybody else who wants to jump on board to



get it. That's what you're after. So we could, theoretically, say, hey, so for our top five priorities this time around, it's going to be about solar. And we could say, without a dollar number attached to it, we could say when the legislators ask what's your priority, it's solar this year. We could do that.

We could do that and still not take away from any individual legislator wanting to fund another project on the ICIP list that they've been working on in concert with the County, hopefully usually that's been the case lately. That's the other thing I want to emphasize. We haven't been doing projects in a vacuum with legislators for several years now. We've been coordinating with legislators and they've been telling us as much as we've been asking them. They've been telling us, this is what we're working on. And so we've been working with them to try and help them fulfill their obligations, their needs at the same time we're trying to fulfill ours.

So it's never really been a one-sided discussion. It's always been bilateral communications with those entities and those individuals and those legislators. So that said, if we wanted to, we could say, so here's the priority and we can make all five of them solar, and then the message would be clear for the five priorities. Doesn't take anything away from what we might do individually in the respective districts, but it would emphatically say, hey this year it's solar. We could do that. That's all I had, Madam Chair.

CHAIR HANSEN: Okay. Thank you. I'm going to call for the question.

**The motion passed by [5-0] voice vote.**

COMMISSIONER ANAYA: So Madam Chair, you just took what I said and said, nah, forget it. We're just going to stick with the same-old, same-old. So I'll leave it at that, but I'll just say, okay. You called it. You got your vote but we could have been bold and we could have been a little more forward thinking relative to isolating solar to a greater extent than just dollars on a page. So I'll leave it at that.

CHAIR HANSEN: Okay. Commissioner Anaya, I take your suggestion seriously and I think that we have committed a fair amount of money to this and I think with our constituents lobbying for the amount of money that we want that we can go forward and in the future we can also take that as a stand. So I appreciate that.

COMMISSIONER ANAYA: Don't tell me; tell them.

CHAIR HANSEN: Well, I'm telling you and I'm telling them that we can do both things. But we have made progress and we have made a substantial commitment and we are moving forward with solar and with other projects that are of utmost concern to our constituents. And with that, I want to thank you, everybody, for being here and for taking the time in staying with us. We have another very important issue that I want to bring forward and I want to thank all of you for being here, but I hope that you will stay and listen to the disaster emergency, because I think this is in complete accord with what has just happened in what we are doing with climate change. So with that I am going to go to number 7.

SFC CLERK RECORDED 08/30/2018



**III. C. 7. Resolution No. 2018-73, a Resolution Declaring an Emergency**  
*[Exhibit 3: Resolution Text; Exhibit 4: LCVA Letter; Exhibit 5: Judy Pino Photographs; Exhibit 6: Robert Romero Submission; Exhibit 6A: Additional support for declaring an emergency, photos and estimate for reservoir pipeline repair ]*

CHAIR HANSEN: I want to recognize Representative Stephanie Garcia Richard for being here and thank her for taking the time out of her busy schedule to be here. I also want to recognize Chris Chandler from Los Alamos County who is also here who I received a letter from [Exhibit 6A]. There are many people here who have suffered from the flood that happened on July 23<sup>rd</sup> and I want to recognize all of these people for being here. And I want to recognize our Public Works Department who has been working non-stop. And the reason we are bringing this declaration of emergency forward is so that they can have more work. So with that I would like to call on Chief Sperling. You look like you're the lead on this. Is that correct?

DAVE SPERLING (Fire Chief): Thank you, Madam Chair, members of the Commission. This is a resolution declaring an emergency and if you wish I can read it into the minutes and then I'll call on Mr. Martinez and Chief Vigil to follow up.

Whereas, Santa Fe County has suffered severe damage caused by a 1,000-year flood event on July 23, 2018; and

Whereas, a large number of emergency calls came into the Santa Fe Emergency Communications Center within a seven-hour period requiring non-stop emergency responses by the County; and

Whereas, in addition to damage throughout the county, extensive damage was caused to homes, vehicles and livestock within the traditional village of La Cienega; and

Whereas, this incident has resulted in undue human suffering and hardship and threatens the safety, health, welfare and well being of the citizens and local economy of Santa Fe County; and

Whereas, additional storms will likely occur within this monsoon season resulting in further damage; and

Whereas, the All Hazard Emergency Management Act, NMSA 1978, Section 12-10-2 authorizes the political subdivisions of the state to provide assistance and care for persons displaced, left homeless or otherwise victims of disaster; and

Whereas, the act requires that any political subdivision of the state obtain the consent of the governor before accepting any assistance from the federal government or any agency or officer thereof;

Now, therefore be it resolved that the Board of County Commissioners, pursuant to the All Hazard Emergency Management Act, NMSA 1978, Sections 12-10-1 through 12-20-10 hereby declare Santa Fe County an emergency disaster area for the purpose of exercising necessary emergency management powers, for expending local resources and for requesting aid, assistance and relief programs that may be available from the state of New Mexico and the federal government and for the further additional express purpose in accordance with NMSA 1978 12-10, 12-17 requesting that the governor of the State of New Mexico proclaim a state of emergency within the county.

SFC CLERK RECORDED 08/30/2018



CHAIR HANSEN: Thank you, Chief Sperling. Before we move forward I'm going to go to -

MS. MILLER: Madam Chair, could you have Martin speak to what we've actually found, because he's done an assessment and I did want the Board to know.

CHAIR HANSEN: Welcome, Martin. I haven't had the pleasure to meet you and I'm so happy to see you. Thank you for being here.

ASSISTANT CHIEF MARTIN VIGIL (Emergency Management): Thank you, Madam Chair, Commissioners, County Manager. I'd like to take you back to the night of July 23<sup>rd</sup>. We started at 19 minutes after 6:00 pm and we had a storm that went through the northern part of the county resulting in a motor vehicle crash on Tesuque Hill. As we were out there, dealing with that crash we had 911 calls coming in reporting flooding at West Arroyo Alamo in the La Puebla area. We sent units to that area. Before they could even clear, we started having flooding calls up on Bishop's Lodge and very soon after that there was a report of a three-inch gas main that had been hit by I believe a log coming down a drainage. There was so much gas in the area that it actually came in as a smell of gas on Bishop's Lodge.

We had volunteer units from the Tesuque district as well as our regional crews en route to all of that. I was actually up there during the storm and we got a structure fire that came in down in Rancho Viejo and so I left the Tesuque area en route to Rancho Viejo. There were also reports of flooding over Richards Road. Some of the reports described arroyos that were basically 20 feet deep and running pretty heavily.

On my way down to Rancho Viejo I was on 599 southbound and listened to the radio and we had an active swift water rescue call in the Paseo de River. And if you hear the young lady on the 911 tape, it really illustrates the frantic nature of somebody - and you saw the footage of some of these arroyos during the daylight. This was already starting to get dark and their car was basically being taken away by the stormwaters. Her and her boyfriend - a very young lady - barely were able to get out of that vehicle. They climbed out through a window. How they made it to shore I don't know. I got to her right as she came out of the river. She was also having to negotiate - there was some mud even to get up to where there was kind of a point of safety. She was totally soaked, drenched, very cold, shivering. Luckily, a family member had come by and we got her medically assessed and put into the vehicle to warm up.

At which point I started dropping flares down to warn other traffic and I have to share this, that as I was doing that, cars were trying to go around us to cross that same river. Our fire engine from Agua Fria with Lt. Romero was on the other side of the bank, he also had the same experience. We didn't even finish there and we were dispatched to another cluster of swift water rescue calls and this was up on Paseo Real. When we got up there we encountered about ten cars with water up to their hoods. One of our engines was able to negotiate that to make contact with most of those cars. The City engine that came in to help us was not able to move forward with the depth of the water.

We also had reports that the Bonanza Creek, and this is all going on one right after the other. Many of you know that drainage. It's very wide, usually very dry and that night we had a 75-yard width of that arroyo streaming into those culverts right on Highway 14.

A little bit - as things progressed, our La Cienega volunteer chief, along with our



Sheriff's Department ended up encountering, I believe the fourth swift water rescue call for the night from a vehicle and they were able to remove two car seats that were occupied by two young children as well as the two parents into their vehicles. That was down on Los Pinos Road.

Before I left the Tesuque area we had reports that three horses were swept away in the arroyo up in the Bishop's Lodge area. In total we had five swift water rescue calls in arroyos, 11 swift water rescue calls out of structures, people that were pretty concerned that their homes were filling up with water. It was quite a busy night. There were I believe over 1,000 calls between 6:00 pm and 6:00 am received by the RECC.

I would like to share that we've been in this mode since last Monday. We dispatched County fire units immediately Tuesday morning and started to follow the cluster of 911 calls to do what we call windshield damage assessments. We started collecting those damage assessments throughout Tuesday. I was out in all of these areas, up on Bishop's Lodge and down in Los Pinos and tied in and observed Robert's crews absolutely at work, amazing what they accomplished that next day with the amount of debris that was on County roads.

My team was out on the ground meeting with impacted residents. They brought in Red Cross damage assessment teams and actually took them out to some of these areas. I had ordered a disaster response team out of the Baptist disaster relief organization. They were on the ground with my team Friday and we were able to do face-to-face sort of damage assessments of most of the areas that were captured from our Tuesday's damage assessment efforts.

I would like to share that the night of the storm I was in touch with the Santa Fe City Emergency Manager, David Silver. He elected to open a shelter at the Chavez Center. He reached out to us if we could support that with our mass care trailer. I stopped by about midnight and at that point nobody had reported in and they eventually took the shelter operation about 2:00 that morning. We've been working together through all of this daily. But I would like to just identify the whole community that really came together starting with Monday night but has been with us since then. First the Santa Fe County fire career and volunteers that have been throughout this whole process, boots on the ground. Our County Fire Department technical rescue team which is made up of all volunteers. They were on the ground. Side by side, our Sheriff's Department with our deputies that were not necessarily in equipment that would protect them with some of these environmental conditions but they were right with us that whole night.

I mentioned Public Works was also part of this response. The dispatchers that handled that call volume did a fantastic job just in getting the information to the emergency crews. I reached out to the New Mexico Department of Homeland Security very early Tuesday morning, told them at the State EOC that we were activating our multi-agency coordination center. We did that at 7:00 in the morning on Tuesday to help with capturing all of these damage assessments. American Red Cross bumped in. The Salvation Army. I had my Santa Fe partners with the amateur radio emergency services on standby. Team Rubicon has come in over the weekend to help us. I just went to a briefing last night and another one this morning at 6:00 with our Baptist disaster relief. They have 38 volunteers that have been tied in with my staff all day into the Los Pinos area and they're starting with their mud-out operations. They are indicating that they're

SFC CLERK RECORDED 08/30/2018



willing to be with us for about the next two weeks. However, they just came back from a fire as well as a flood up in Colorado. They only had a couple days down time before they bumped over here to Santa Fe County. They possibly are going to do a nationwide call to help us because they've got their teams pretty saturated in California.

My staff, Alicia Storr and Ignacio Dominguez, this is their first disaster and they weren't quite prepared, I think to see firsthand the human suffering that they encountered and it was quite a humbling experience for them. They have encountered nothing but appreciation and sincere, I think, thanks for everybody that responded until today, and they did encounter one person who was venting, which is all part of this. This is kind of the normal stages of tragedy in humans. But they got an earful. So they're seeing both sides of disasters.

Special thanks to Chappy Jose Villegas. Chappy has worked with me in emergency management and when his community was impacted he was the first person I thought would be the best to tie the community members with the emergency management office with the County as well as our volunteer agencies that we're going to deploy. And I want to again, thank him tremendously. He's been with us through many days of this.

And the last people that are partners is the National Weather Service. They are always with us. We work with them on a weekly basis and we were getting updated, warning forecasts from them, and they are definitely part of our partners. So again, just a pretty amazing response from our whole community. However, I know there's probably people that are in damage type scenarios that we don't know of. We're not out of there. We have storms continuing through our monsoon season and we're not going to shut this down until we get through and get services to everybody that we possibly know about. Thank you.

CHAIR HANSEN: Thank you so much for that sobering assessment of what has happened in the County. Commissioner Hamilton would like to say a few words?

COMMISSIONER HAMILTON: I would. Thank you very much, Madam Chair, because I know there are other people and we're really grateful they came to speak. Earlier in the meeting I got thanked for being a volunteer firefighter and being up all night Monday night, but that pales in comparison to what everybody else did. I just couldn't pass up the opportunity as dramatic as what you said is. I really just want to share with my fellow Commissioners and everybody, listening to the radio all night and listening to it all happening in real time, it really was dramatic and I just had to say, we have a world-class department. The Fire Department, what we do in emergency management, what we've planned for, and the response of everybody together and all the collaborators that we worked with, the dispatch and the Sheriff's and the road crew. We would have been so much worse off without that high level of planning and the incredible response that everybody did.

I actually got home at 1:00 in the morning. I know you didn't, and I know probably most of the other people in the worst hit areas didn't – worked all night and I can't thank you enough and I know the whole Board sitting up here would join me in that and I just wanted to make that statement officially, that recognition. It's so well deserved and we really owe you guys a lot for having pulled us through that.



CHAIR HANSEN: Thank you. Commissioner Anaya.

COMMISSIONER ANAYA: Madam Chair, there's a lot of people still suffering quite a bit and they're here today and so I have more I'll say later but I'd like to get them up here to hear what they have to say.

CHAIR HANSEN: I recognize that there are many people here in the audience who are definitely here to speak and I want to give you that opportunity. Martin, are you finished with your assessment or do you have any more questions or information for us.

ASSISTANT CHIEF VIGIL: I just would like to share that the next phase of activity, FEMA's on the ground here in Santa Fe. They are looking at some other counties for New Mexico. We're scheduled to meet with them on Thursday and actually we'll be escorting them into some of these harder hit areas. And they're going to do their level of damage assessment.

CHAIR HANSEN: I have a number of letters also here, one from County Councilor Chris Chandler and other residents also that have been impacted by this. So with that, I'm going to go to some of the residents and let them speak and please state your name, where you live, and please share with us. Thank you for being here.

ANGELA MARTINEZ: Hi. My name is Angela Martinez and I live off of Paseo de Ulibarri. And first of all, I do want to thank the Emergency Management and the Fire Department for coming out that last week because that made a big difference to know that we were being heard. The road crews did a great job cleaning up Los Pinos Road so we can get out. Probably one of the reasons nobody went to the shelter: our roads were closed. We couldn't get out. There was no way for us to get out. All three ways that we could get out of La Cienega, we couldn't.

I think most of the people in the community out there, they want to know how can we get financial assistance? How can we get ways to get to the dump without having to get permits and how can we get the debris out of our property? How can we get equipment to help us move the debris from out of our property? It's not like we have backhoes and graders and stuff like that. Long term, are they going to look at cleaning out the arroyos. There's lots of debris through the arroyo. You can see tires embedded, motorcycles. There's lots of pictures that we have.

One of the things that I think is real important is there's been a bridge that's been worked on on Los Pinos Road, right before Las Estrellas. I think there's some negligence that happened there. The dirt that they removed from where they're doing the construction was blocking both sides of the arroyo. Where was the water going to go? It had to find other paths. And I think that was a huge negligence, and it affected not only me but other people. My property is about a mile away from there and is not anywhere near where it should have hit.

It looked like my house was in the middle of a river. It came in through our house. And I'm sorry; it's emotional. I think what we need is we need to know how are we going to get help. And more communication. A lot of people didn't even know about this meeting. Otherwise I'm sure there would have been more people here. We need more communication. How can we get help? And I think those are the biggest things that we have to deal with, seeing water coming into your house. That's all I have to say, but please help your community.

SFC CLERK RECORDED 08/30/2018



CHAIR HANSEN: Part of helping the community is passing this declaration of emergency, because that is the first thing that we have to do in order to get more help. So this is the first meeting we've had since the flood. So we're working as you heard Martin and the Chief say. So I'm not on the ground. I apologize, but I had flooding in my house also. Not like you did. Mine is minor, but I know that people are severely impacted and we are doing what we need to do and the first step is this declaration of emergency, because this allows us to do things that we haven't been able to do before.

MS. MARTINEZ: And I hope that there's the communication of how we are going to get assistance out there, because like I said, even the communication about this meeting – the City has a call center. I called it just to see how do I get – where do I go? They sent us to the County Manager's Office. The County Manager's Office sent us to Public Works, and they're like, we can't help you on private property. I think you need to also notify the County employees of what's going on. Where do we send people? What do we do? Do they write our name, our address down? Nobody asked about that in the Manager's Office.

So I think there needs to be more communication even internally within the County of what we're doing with this. So thank you.

CHAIR HANSEN: Thank you. County Councilor Chandler.

CHRISTINE CHANDLER: Again, my name is Christine Chandler. I am a Los Alamos County Councilor and a candidate for House seat 43, which includes the La Cienega area of Santa Fe County. And I'm here on behalf of a family that contacted me, and I'm here really just to express support for this resolution as a means of laying the foundation, as you said, to get aid to the families in need in the affected areas. And I thank you all for your leadership on this issue. It's an important one and I recognize that you all are very much committed to ensuring that the residents who were adversely impacted with get the assistance that they need. Thank you very much, Madam Chair and Commission. Thank you.

CHAIR HANSEN: Thank you, Councilor Chandler. Welcome.

TED C DE BACA: My name is Ted C de Baca, 188-A Los Pinos Road and I'm the son of Mary and Mariano C de Baca. They are not here. They are elderly. They're still trying to clean up. They got hit with the brunt of this when the water broke its banks. With my experience, I'm retired Highway Department – I've worked disasters. I've worked everything, including design. The design of this box culvert that's been in is very old. The survey that was used was many years old. The time that survey and this box was developed to be built, since that time we've had five to six foot silt in that arroyo.

In my own experience, when we go to design a project, you go in there, when you're working on box culverts, you work downstream up. You have to have a way out. You have to have relief. If you do not have relief, trees, boulders, whatever it may be, you have to clear a path. Although it may be on private property, you can obtain ways to clean the debris, to eliminate disasters like this.

My concern today is if we have another two or three inches of rain we're going to have the same problem all over again, because all they were doing was cleaning the inlet and outlet, nothing further. Nothing further up either way. That box is buried, so to say, six feet under natural ground right now, so what good is it going to do is? It's going to do



the same thing again. It's in a ditch; it's way down there. I appreciate – I heard earlier, I need to know, I believe about FEMA and relief coming in. My parents' house flooded the bottom. Water was up to the windows. It took three cars around the house, put one through the fence. Brownlow's motor home had to pull it out. We got it out. We sent it to Albuquerque. How are we going to pay for this? I've had machines in there for two days cleaning up so my parents can move. Moving all the boulders that came out of the arroyo, putting things back in there.

I do not live there but I support them. I do what I can to help them. I am an operator myself, many years. I'm willing to do the work if we can come up with the equipment of somehow, some way to do it. Or if I can come up, I know people with backhoe if we can come up with a way to pay them, I'll operate it for free. I'll put my time in and pay them for the fuel and the machine. Something to that effect, if we can get something like this going. But at that, I guess let's look into that arroyo, what we can do to clean it out to eliminate this from happening again. Thank you.

CHAIR HANSEN: Thank you. Thank you for sharing your story.  
Welcome Representative Garcia Richard. Nice to see you. It's an unfortunate situation.

STEPHANIE GARCIA RICHARD: Commissioners, yes. It's an unfortunate situation. So yes, I am Stephanie Garcia Richard. I'm the proud representative of District 43 which includes some of the impacted areas that were spoken about by the emergency responders earlier. I am here at the request of my constituents to support the resolution before you, and I just want to echo my thanks to the emergency response that I believe was absolutely outstanding and superior in every way. Thank God we didn't have a worse off situation than we had.

Now moving forward, Madam Chair, this is only the first step in the way to provide relief to come of our shared constituents. You've seen the pictures, I'm sure, the devastating pictures, especially in La Cienega. A lot of the damage that occurred to people's private, individual property. A lot of infrastructure damage. It's interesting you all started off the business portion of your meeting with the discussion of capital, because unfortunately, the one downside of capital is that there really is no emergency capability. That's why I'm here before this body, to ask you all to urge you to pass this resolution.

It's my understanding in conversations with the governor's office that this resolution is necessary for any help to go through. I will still try to pursue emergency funding opportunities that I can access but I do recognize your commitment to helping these folks and I'm here in support of them.

I just want to actually echo what the gentleman before me said is that moving forward we really have to look at the health of our watersheds. We have to look at the impacts of erosion from our devastating fires that we've had because I think a lot of the volumes of water that we are impacted by could possibly be mitigated by better infrastructure, and so I'm committed to working with you all to do that moving forward. I think maybe some of the capital should be used to prevent something like this from happening again. So thank you, Madam Chair. Thank you, Commissioners for your time.

CHAIR HANSEN: And I especially thank you for sitting through our ICIP but I really wanted you to hear our process as one of our representatives because I feel like you had a keen eye on what we are facing.

REPRESENTATIVE GARCIA RICHARD: Well, maybe you should

SFC CLERK RECORDED 08/30/2018



invite your legislators to come and hear that. Thank you.

COMMISSIONER ANAYA: Madam Chair.

CHAIR HANSEN: Commissioner Anaya.

COMMISSIONER ANAYA: Representative, thank you for being here today. I appreciate it. I know the residents appreciate it. For decades, we at the County have been dealing with anti-donation, number one, and declaration of emergencies needing to come from the governor, number two. For several years, on the record, I've been advocating for counties, which has to be legislated – I can't do it. The legislature has to do it and then it has to be signed into law by the governor. But I've been advocating for the law to be changed so that communities don't wait around for the governor to make a determination on an emergency, but rather this body of Commissioners and any body of commissioners in the state of New Mexico, based on the needs that they see firsthand can make that declaration.

And frankly, it's fallen on deaf ears. And time after time – this is only one of many, many examples in Santa Fe County in recent years where we've had massive flooding issues. General Goodwin Road is a recent example of massive flooding issues of this same nature. Massive snow events that we've had in the southern part of the county, where those residents, just like these residents, are frankly at the mercy of a declaration that we've been told time after time after time, has to come from the executive.

And so I'm tired. These folks are fed up, and we need a mechanism in New Mexico where each body – and I know it's tied to funding, and I understand anti-donation. But when someone's house is flooded, or they're snowed in, or they're under a wildfire, they have one thing in mind and that's the care of themselves and their family and making sure that there's safety. And we know that. And I know that there was some misuse of state dollars that occurred in recent years and recent times. This doesn't have anything to do with that.

This has to do with a governmental entity like us having the capacity to declare an emergency so that we could go onto private property to render aid. And so when I was told that we were going to work on a resolution, and I appreciate the Manager and Mr. Vigil, who the night of the floods, Mr. Vigil the next morning was in contact with me, I was saying we have to do something. And then in conversations with the Manager, the Manager said, well, we're going to work towards something to where we can render aid. I said Hallelujah, because that's not happened before. We've not even had a resolution like this before. This will be the first time that we have a resolution that would pre-empt an action from the governor's office or from the executive.

And it's time for that. And I'm sorry I'm going on a little, but I guess my question is, I know that your term is ending and you're looking at other opportunities and working on those, but in the time you have left, with your relationship with the speaker and the delegation and everyone that you can, we actually need some legislation put in the hopper that's going to actually give this entity the opportunity under emergency circumstances for La Cienega, for northern Santa Fe County, for Edgewood or any other part in the district, or any Commission in the whole state of New Mexico to call a special meeting and call and take action that's legitimized, right? Where they can actually render aid and then get some benefit. Because we know if we pre-empt things and there's a policy and a procedure that says you've got to get it from the governor first, and then it goes to

SFC CLERK RECORDED 08/30/2018



FEMA, and then it goes to a federal government, that we might void any potential revenue.

So a lot said and a mouthful, but I would appreciate very much if you could help in the time you have left with the legislature to get them to understand that we have the capacity to find and work with our Manager, to work and find emergency dollars to try and help aid that work in emergency circumstances, but frankly we don't have the authority that the governor does. And in times of need and in times of emergency, we own it and we should own it, but we should also have the authority that goes along with it to make those decisions.

So if you could respond and I hope try and help us out. I think that's a big factor because I'm hopeful that with the resolution we're going to advance into the executive and do something but my experience tells me that until that actual declaration comes, that there's a little bit of people's hands tied with what aid might come and how that looks in the scheme of things. So I apologize for my emotion and my passion, but I'm tired of it. Right? I'm tired of having the folks time after time come in through an emergency and then we say, well, we can't. And then our staff, they have their hands tied and they say, well, you know we'd love to and we have this grader sitting out here or this backhoe, but until we get that declaration, I'm sorry, we can't. The answer is no.

And I thank the Manager for thinking out of the box and trying to work through this resolution but that hasn't been historically what's happened, right? Historically she's had her hands tied through legal frameworks, not realistic, people frameworks that have people in our audience now that are suffering, trying to figure out how to clean up their yard or how to get the water out of their house so their parents can function and lie. And so, Madam Chair, Representative Richard, I apologize for my passion but I seek your respectful help in that endeavor, and hoping from this resolution that the governor does initiate and say, this is a disaster area. It's logical and it's right there. I plead for the governor to see that and do it of her own volition, but that down the road we have a mechanism that's quicker. Thank you, Madam Chair.

REPRESENTATIVE GARCIA RICHARD: Madam Chair, may I respond?

CHAIR HANSEN: Yes. Thank you, Commissioner Anaya. Yes, of course.

REPRESENTATIVE GARCIA RICHARD: Madam Chair and Commissioner, I actually do appreciate your passion. I see your commitment and I will agree with you that our ways – our emergency operations worked like a charm, the way they're designed to work. Our response after the disaster is flawed. You're absolutely right. We have no mechanism to get aid, to get resources to our constituents in a timely manner. I will echo pleas to the governor. I will do the same thing that I'm doing here today, urging you to pass this resolution. I will do the same thing with the fourth floor and the executive and the governor's office. But I absolutely pledge to work with you, not only in the remaining time I have in my current post but any other post that I should be privileged to take to our work on getting that response fixed.

I agree with you that it is delayed. I've had wildfires in my district, Madam Chair, for six years representing the Jemez Mountains. That is a tinderbox. It goes up almost every fire season, and so I do hear what you're saying. I echo your passion and I appreciate your commitment and I do commit to you today to work on fixing that for



sure. Thank you.

CHAIR HANSEN: Thank you, Representative. Any other comments from the Commissioners? I know there's other comments from constituents and please come forward.

JOSÉ RODRIGUEZ: Mi nombre es José Rodriguez. Soy del 367 Los Pinos, La Cienega, y voy a hablar en español porque mi inglés no es muy bueno. Pero el me va a tratar de interpretar y todos estos señores que vienen conmigo, somos de la comunidad de La Cienega.

UNIDENTIFIED SPEAKER: So basically, Jose's property – his name is Jose Rodriguez, he owns outright 376 Los Pinos, which was considered destroyed 100 percent, house property, everything got destroyed. And so right now he's living out of his sisters in between hotels and we're physically pulling out everything ourselves to try to figure it out but -

MR. RODRIGUEZ: Bueno, yo no vengo a pedir ayudas. No queremos pedir ayudas de la comunidad. No queremos dumpsters. No queremos máquinas. No queremos nada de eso. Venimos a exigir que nos arreglen el arroyo de La Cienega porque practicamente -

UNIDENTIFIED SPEAKER: So basically he's saying the help and the tractors and destruction he can take care of himself. He can basically throw away everything. He can dump anything. He'll rebuild the house. No big deal. But the big deal is what's going to happen the next time this rain happens? Where's that water flood going to go again? This time he lost all his animals and his dogs and all that can be replaced but the next time how are you going to fix the arroyo to not destroy all the houses again, because the Santa Fe community has been growing huge the last 15 years and as the Manager pointed out, it's been 20, 30 years before the last time that they went and assessed the arroyo of that community of La Cieneguilla.

So yes, you can help and bring stuff but what's the real problem is that it's going to rain again, just like you said, Mr. Anaya. What's going to happen the next time, three, five inches of rain comes down, because the south side of Santa Fe has been built big. It's already huge on the bottom of Cerrillos Road. The hospital, they built all that water channel to come down back this way. It's feeding all – they built over where the new hospital is and Walmart, all that's channeling the city grew and it's all channeling it down into the arroyo of the community of where we're at.

So it's like his problem is that what's going to happen the next time, like yes, you guys are going to get a dumpster here and a tractor here and thank you guys for everything you've done, but the next time, because it's going to happen. And for us to say it's not going to happen is not realistic. So the next time the rain comes, the hail comes, which are monsoon, we're already in it. We're going to get rain starting tomorrow, any extra flooding and it's going to all go to waste again, because the arroyo is designed 20, 30 years ago. And the city has grown so much they're just funneling all that water down there. And the city's doubled.

So the problem – yes it is is that we all lost animals and we all lost houses and property but we rebuild and that's not the problem but what the problem is is when it flood again, what can the state, the City of Santa Fe do to protect so we don't lose lives next time. Because there is going to be a next time. So to build some kind of a real arroyo



in that area to not channel the entire city's water into that area.

MR. RODRIGUEZ: El otro problema que tenemos en La Cienega es que ya no tenemos arroyo. No se llama arroyo. El condado está muy equivocado en decir que La Cienega es arroyo. El arroyo lo van a encontrar del Cerrillos Walmart para arriba hasta Siringo. Ese es el arroyo. De ahí para abajo van a encontrar los arroyos son las calles. Son las calles los arroyos, porque si van para abajo, es triste que el condado pone tubos en las calles. Pone puentes, y ahorita con este desastre que todavía no terminan todo el proyecto que tienen allí detrás del hospital nuevo. Ya no se terminan ese proyecto. No se cuantas miles de casas van a ser allí. Es triste que ahorita los puentes que ha puesto el condado es una vergüenza que el agua en vez de pasar por debajo, abre cabo por arriba e inunda miles de propiedades.

[inaudible]ue ahorita el arroyo no existe in La Cienega. El arroyo – son las calles porque está lleno de arboles. Esta lleno de basura. Entonces, es una trampa para miles de personas que 40, 100 años atrás han vivido allí. Ahora nos están poblando las casas que estan aca arriba. Nos están poblan y la tierra ya no absorbe el agua. Ahorita, los arroyos son los caminos de La Cienega. Son las calles enpavimentadas. En La Cieneguilla, el Arroyo de Santa Fe fue la carretera que está por La Cieneguilla, no es el arroyo. El condado es muy equivocado poner tubos porque las carreteras son los arroyos ahora. Ya no existen arroyos. Son selvas de arroyos.

UNIDENTIFIED SPEAKER: So basically what he's saying is that the streets that they build the neighborhoods on have been the arroyo itself because it's no longer an arroyo that absorbs water and grows trees. It's a community with streets and people that lie there. So there is no arroyo anymore in La Cieneguilla. It's a community that the street as we went home, the entire lower – once you pass the 599, Airport, that entire street was the arroyo. It overflowed the arroyo and there was no absorption. The streets that we have built through the past 20 years going down there have become the arroyo. So there's no longer a guided channel for the water to run. It just overflowed everything. It just – it kind of like just went over whatever. It wasn't guided into anywhere and sent around or perhaps through.

So our concern is the real issue is next year when it rains, the City to go and replan – not just help us but redesign the community. Because it's going to happen again and next time perhaps your parents won't be able to make it out. Perhaps it will be too much. It will lose lives instead of just our stock lives, our chickens and the horses and the dogs that we lost. It won't be just that because it's already so bad that even when we do clear it out and we do rebuild, it's just going to happen again because the community down there is basically the runoff for the entire city now. Because we've expanded all the way down to the other side.

So now it's like all the streets and so – we won't rebuild. It's not the problem. The problem is that we need to get with the state to fund and to redesign the arroyo, because it's no longer an alleyway of an arroyo where the water runs off. It runs through a community now. It's a community. So that's the kind of – that's what our big point is that we can fix and clean and yes, we'll get help and people with the tractors and the dumps, but what happens when it rains again?

CHAIR HANSEN: I agree with you, and it's one of the reasons why this Board has advocated for a regional planning authority and a meeting, which has not



happened with the City for over four or five years. And this is exactly the kind of issue that we need to be talking to with the City. And a way we can do that is through a regional planning authority, which we have in effect but the City is not very interested in meeting with us. So I am completely – I completely understand what you are suffering with right now and my street also – it's just like you described. I had water up to my fence line and it was just an arroyo going straight down. So I understand, but I live in the middle of town. You live on the edge of town.

UNIDENTIFIED SPEAKER: Right. Right.

CHAIR HANSEN: And so we have work to do and there is no doubt about that and so I am grateful, and thank you very much for being here.

UNIDENTIFIED SPEAKER: What Mr. Anaya points out is true, is with what he said with this lady over here, it's just puro back and forth. Back and forth. To be honest, we feel like something needs to be done.

CHAIR HANSEN: And we the County are doing what we can. We're doing the first step with this declaration of emergency and then at least we can start to help people on private land to some extent. But the governor's office needs to be called also. There needs to be a line.

UNIDENTIFIED SPEAKER: We called – or is it your guys' job, or do we call?

CHAIR HANSEN: We'll all call. Everybody needs to call.

UNIDENTIFIED SPEAKER: That's why we're here. We heard last minute. We came here to talk, to express. We can fix stuff but it's like, it's going to rain again. It's going to come right back -

CHAIR HANSEN: Of course it's going to rain again. We all know that. Commissioner Hamilton has something.

COMMISSIONER HAMILTON: I just wanted to add for emphasis, something that you guys have brought up and the previous gentleman brought up and it was something that Commissioner Anaya was alluding to, we have an example now of where things flow and what aspects of construction and the way things are set up have failed.

UNIDENTIFIED SPEAKER: We need to address it, like you said, the design.

COMMISSIONER HAMILTON: Yes. Use this information to redesign things and look at where the designs failed, because they may not have been failures ten years ago or 20 years ago. They have been appropriate.

MR. C DE BACA: I was involved in the design.

COMMISSIONER HAMILTON: And you said that, sir. I just didn't want that point to get lost and I just – in the for what it's worth department, I had a meeting on a variety of things with the County Manager and she said the same thing. It was about particular specific situations that occurred after that flood and what we need to do is evaluate what aspects of what is in there have failed that we need to redesign or consider differently.

CHAIR HANSEN: Thank you so much.

MR. RODRIGUEZ: El otro problema que tenemos nosotros aqui en La Cienega, practicamente los 80 por ciento que vivimos en La Cienega ya somos hispanos.



Y tristemente que las personas que son arriesgadas de allí no han venido aquí. El aspecto que el señor está diciendo, yo pienso que el es nativo de La Cienega, pero 80 por ciento somos hispanos. Esta sala debería de estar llena de hispanos aquí porque somos muchos los afectados.

Yo soy José Rodríguez y tenemos un mitin mañana en el retauran Adelita's. No se si alguien de la ciudad puede ir, porque queremos recuperar firmas porque nos vamos de allí de aquí y pienso que no va a haber una solución al problema. El problema, repito, no queremos máquina, no queremos nada porque nos podemos levantar, así tenemos tirados en el suelo. Es obligación del condado abrir donde tirar la basura y hasta ahorita no cobran por tirar la basura.

Tristemente, eso es triste porque estamos limpiando el arroyo. Estamos limpiandola porque el arroyo [inaudible]. Lo que le pertenece al condado limpiar ese arroyo, hasta ahorita, nos cobran por tirar la basura. Tenemos los montones de basura. Pero eso no es el punto. Queremos nuestras familias [inaudible]. Queremos que arreglen ese arroyo porque la gente ya no duerme en sus casas. Y si duerme estan pensando que esta lloviendo alla y no sabemos si tenemos que salirnos o quedarnos allí. Queremos una solución de que nos arreglen el arroyo. No queremos pelear. No queremos venir en eso. Queremos que se pongan en nuestro punto. Somos muchos, muchos.

Aquí no hay nadie, practicamente, en esta sala. Su sala está vacía y tristement porque las voces se apagan. Pero mañana estoy tratatando que se junte esa gente. Me gustaría que alguien de ustedes fuera para escuchar esa gente. Son muchas historias y vamos a llorar, como todo desastre. No queremos eso. Queremos la solución al problema, que simplemente nos arreglen el arroyo.

Si el condado y la ciudad ignorantement en una manera de pensar hizo tantos permisos para abrir tantos proyectos a la ciudad, y que este creciendo. Bien. Apoyamos eso, que la ciudad crezca, porque de ahí vivimos. Bienvenidos los negocios a la ciudad de Santa Fe, pero tambien necistamos una solución. Como dieron tantos permisos para abrir casas, hospitales, Walmart, y todas esas cosas, necesitamos que piensan que el arroyo ya no existe en La Cienega. Necesitan un [inaudible] para que todo el agua que se juntan esas casas pueden salir por La Cienega.

Estamos en el arroyo. Nuestras familias estan en el arroyo. Sufren todos los dias, y mas ahora que tuvo este disastre. Me gustaría alguien que fuera y viera la gente se sale tristemente a sus casas. No hay nada. Dormimos sin carpetas, sin nada. Tenemos que volver. Nos vamos a levantar, pero necesitamos la solución. Lo único que pedimos, solución: arreglen el arroyo. No queremos canales, puentes inutilis que se brinque el agua por arriba. Queremos que arreglen el arroyo, que el arroyo no sean nustras calles. Eso es todo. Y vamos a levantar firmas. No sé. Quiero irme aquí, si ustedes piensen que cuando vuelven nos tengan unas soluciones del problem. Queremos que arreglen simplemente el arroyo.

Asi como está el Walmart de Cerrillos, Walmart para arriba. Asi queremos que exista para abajo todo lo que es hasta La Cienega. Eso es lo que queremos.

UNIDENTIFIED SPEAKER: He's just basically also making making a point of every time they go to sleep, if it rains, they're going to be thinking for the next ten years, do we got to get up? Are we going to get ready? Do we got to evacuate? That's the problem La Cienega has is that even though it doesn't have a proper channel so they



go over there. They rest. And he's saying that the majority of that community is Spanish speaking already. They don't know. They're not here. He's saying nobody's here. It's empty. It should be full with the community but nobody knew, like the other lady pointed out. It was very difficult. Like it should have been packed.

We're going to have a little community meeting tomorrow at Adelita's Restaurant to get everybody together because we've been rallying the community. So tomorrow, if it's possible, if someone could show up at Adelita's from 5:00 to 7:00 tomorrow just to hear us out, or hear something and talk about it. Because right now, like he says, is that they go to sleep and they hear anything and they're like, oh, my God. We've got to leave. We've got to pick up all of our kids and run out of the house every time it rains for the next ten years. So thank you.

CHAIR HANSEN: Gracias. Okay. Do I have some other – a few other people here that want to speak. Okay. Thank you.

JUDY PINO: Hi there, Madam Chair and County Commissioners. My name is Judy Pino and I live at 190 Los Pinos Road and I also have my brother here at 196 Los Pinos Road. I think after that last set of comments it's difficult to find anything more to say. We do need to have the arroyos cleaned. The bridge, obviously, created a bottleneck and will continue to dig and dig deeper so it's created like a whirlpool so the water backs up, of course, and then jumps the road. You all know that. But we need also drainage along Los Pinos Road. I have some photos here that I'd like to share if I could have someone deliver these. *[Exhibit 4]*

So the first thing that we need, and we welcome the County to come and actually clean out the arroyos above and below the new bridge because that has just created a bottleneck. So the water is just flowing over Los Pinos Road and all across the community. But we need drainage from Los Pinos Road, which is a County-maintained road. There is no drainage whatsoever.

So what you have in front of you are a set of images. The first one with the mailbox is looking east on Los Pinos Road and it actually drains into my property where the mailbox is. It goes straight down there. So right underneath there you have an image of a pond. It's now a big pond. My son is in 4-H. His goats did survive but now he is wanting to have pigs just based on this pond. But we need drainage. That's not to joke about the serious matter. We do need this.

We had three feet of water in our home. We finally have been able to get actually in and out. If you look at the other photo you can see where the water went up on the road and the car was pushed. A lot of our livestock, our chickens, things like that, went down the arroyo. Right now there are dead animals, so we need immediate help. We just need help. We need some type of resolution to get – it's starting to stink. It smells really bad. There are wells that are not usable.

Underneath the photo with the mobile home and the car, you can see there's Los Pinos Road. There is a small inlet here. I did call and speak to Robert Martinez, I guess. I had mentioned to him that there was a grader, I guess, that went through and actually created that inlet, so they pushed that and it now drains. So I do hold the County accountable for that because they did it. They've been going back and forth over the bridge and pushing things out of the way, which you have to do. But you can see the inlet there which helps the water off Los Pinos Road directly drain to our property. So we need



that fixed.

I really rely on our elected officials to help with this. I'm not asking for money; we need help. And I really rely – we all rely on your positions to help us with this. I've had several family members ask for the dump in La Cienega to actually be open so we can actually have a day where we can go and get rid of all the debris that's accumulated. That's it. Basically, we need to have the arroyos cleaned and we welcome the County. If they're wanting to come and clean, we welcome them because right now the arroyo is full of debris. There's dead animals and we need help. I think that's basically it. Thank you very much.

CHAIR HANSEN: Thank you for coming. I'm going to go to Mr. Villegas. Welcome.

JOSE VILLEGAS: Madam Chair, Commissioners, my name's Jose Villegas. As a member of the community, I live there in La Cieneguilla and I do have a lot of family members there from La Cienega. It is my home. I just want to do three points. I wanted to take the opportunity to thank the Santa Fe County Fire Department, the Office of Emergency Management, Assistant Fire Chief Martin Vigil and his crew for notifying me, for calling me out to assist in helping do an assessment of damage. Not only that, because I know the community, competent-wise, it's nice to just be able to walk in and talk to the community, they know you, they trust you. Just to walk into anybody's community you have to have that respect first, the acknowledgement of the community. They know you and they'll take you in.

So Martin did the right thing by reaching out. As you notice a lot of the emotional part of it. People do hurt and they are going to just hurt but we can come through it.

The second thing I want to do is I wanted to recognize Mr. C de Baca and his wife that live on Los Pinos Road. They're the first house that got hit with that rushing water. The old man and the old woman, the resilience to be able to stand on their own two feet, without anybody coming in there to help them right after the floods took place. For that old man to be with that pail, with that shovel, a grandpa, somebody's dad, somebody's grandpa, to want to take care of his woman, and what happened to him. Wow. It just shows that there's still hope.

Something that you see, well, that's not even a big deal. We just had a little bit of water. No, it wasn't just a little bit of water. This was a lot of shit that went downhill from Santa Fe. The real life stuff. Thank God that we didn't have no death because the chaplain would have been there. Martin would have been there with his crew. The Fire Department would have been there. The Santa Fe County Sheriff's Department would have been there.

The last thing I wanted to say is one of the best resolutions that I could see coming out of this is that for the county of Santa Fe to stand your ground and get the US Army Corps of Engineers involved in that assessment of that whole entire arroyo. That includes also La Cieneguilla. Like our brothers and sisters have said here about where the water is coming from, the growth in Santa Fe is big. We're just sucking up all that water and I just hope to God that we don't have a loss on the next round.

So you're doing your job. You're doing the right thing right now by listening to all of us and I appreciate the sincere and that your ears are open. Thank you for the opportunity. Muchas gracias. Thank you.

SFC CLERK RECORDED 08/30/2018



CHAIR HANSEN: Muchas gracias. Thank you, Mr. Villegas. Next please.

ROBERT ROMERO: Good afternoon, Madam Commissioner, Commissioners. My name is Robert Romero. My family's been long time residents of La Cienega and La Cieneguilla. The flood we experienced here was one that we hadn't seen in a long while but I'd like to take the opportunity to first thank God that nobody was killed, and also secondly, thank the first responders for the fact that nobody was killed, that they were there to save lives and protect us.

Although my family has experienced a tremendous loss also as a result of this flood, personal loss, we have three or four cars in our property along the La Cienega Creek and they're currently right now they're leaking gas and oil into the creek along with many septic tanks that were affected. Septic tanks and wells.

We have a supplemental well that is located – I'm chairman of the Acequia de La Cienega and I also sit on the mutual domestic, which are quasi-judicial entities. And I believe the County has the ability to assist those entities immediately without having to go through the state. That's what I'm here for rather than to express to you my personal loss is more the community loss for those areas that I represent. Also with the community water association. Our domestic water association serves approximately 150 customers in the La Cienega area.

I'd like to thank God also that our crossing that crosses the La Cienega Creek was not taken out. Although it was not taken out, I believe we need to have it inspected to make sure it's not leaking with contaminants from all this debris in the river and not affecting our water quality. I plan on meeting with the Environmental Department late on this week to see if I can get them down there to assist us in that process. We may need repairs on that as well if we find leaks on that line.

So our acequia experienced the most damage. First of all, when the flood hit it, it hit up by the racetrack coming through Los Pinos low-water crossing there right behind the racetrack. We have a supplemental well that provides – actually during the drought it's been providing the majority of our water supply to our acequia and we have several residents that are still very involved with agriculture and it's their livelihood there in La Cienega. And with all this water they're going to stand to lose tens of thousands of dollars they already have invested. We need to get this water restored.

The well that I was speaking of was nearly taken out by the flood, although the water subsided before that actually happened. Our well-house that is subterranean did get flooded but not up to the point where it reached the control box. We just recently had about \$100,000 in improvements made to that well where we brought three-phase power in across the Arroyo Hondo there and that also helped the community because some of those poles that were lying in the Arroyo Hondo were replaced during that project so we might have helped somewhat in having those replaced. They might have been taken out otherwise.

But our well did experience some phenomenon where it's pumping dirt now. That flooding that came down there, it silted up the well and it went from being dry to being full of muck. I had the well-driller out there Friday to see what was going on because we did have some air coming into the line during the drought season due to cascading water, but that's a technical thing that I don't want to explain here. I might get into it later with some of your staff. But once the flood hit, all of a sudden the water started coming out

SFC CLERK RECORDED 08/30/2018



brown, so I'm thinking we had other problems with our well there. So I wanted to take note of that also.

And then a little further down we have a crossing. The heart of our water comes from our natural springs that have been drying up over the years, and that's one of the reasons we had to put in the supplemental well. But this year when the water started coming back due to the rains, the flood came and took our crossing that crosses the water over the creek, over to our reservoir to supply the majority of the irrigators, including the Las Golondrinas Museum, which relies on that acequia as well for its needs.

So right now we're basically, with all the water that we've been receiving, we're high and dry. We don't have any water to supply to our irrigators and we're in need. I have an estimate here for what it would take to repair the crossing, although I believe it needs to be re-engineered and rebuilt to withstand future flooding. But I have a cost estimate I'd like to share with you along with a couple of photographs of damage.

[Exhibit 5]

We do need this help as soon as possible and like Commissioner Anaya had mentioned, the disaster hits and usually – I think the County is hampered by a lot of the bureaucracy that it takes to respond. As much as I'd like to try to fix everything in my community overnight I know it's not going to happen. So we need your help. We're in desperate need, all of us, every one of us in that village is in need. We all have family or friends that have been affected and the animals that are in that arroyo also need to be tended to as well. We've got domestic animals that are rotting there and our other animals are going down and investigating them and bringing that stuff back out. We have an environmental hazard going on here. We need your help. Thank you.

CHAIR HANSEN: Thank you so much for being here and thank you for sharing what is happening. I really appreciate and I know that the County staff also – we need to know what's happening and I appreciate that you came here and told us your personal experience so thank you very, very much.

LARRY PINO: One thing I've got to bring up is the culverts all the way up and down that arroyo need to be cleaned, because they're all backed up. The one at Camino Angel – it's six-foot culverts and they've got like maybe two to three feet availability for water to pass through. Once that runs up it's going to come up and flood all over the whole county side.

The other one, they keep on digging where they're making that new bridge. I don't know what purpose that's going to do because all it does is just turn that water right there into a vortex and it starts jumping over the side. It's not cutting through because I don't think they designed it with the angle of the water because they did it through the road and the road is crossed this way. So what happens is it just turns a big vortex and everything shoots up over where they put that rock and wire mesh. I think the best thing to do is just clean up the arroyos from culverts to culverts to the new bridge and hopefully the lord will guide it through.

Right now you notice the river is building up with sand and all that garbage. It's not going to be very well done.

CHAIR HANSEN: Thank you, Mr. Pino.

MR. PINO: That's all I have to say. They just need to clean it.

TAYLOR RUBOTTOM: Madam Commissioner and other

SFC CLERK RECORDED 08/30/2018



Commissioners, thank you so much. My name is Taylor Rubottom and my fiancé and I live at 10 Avenida Hermosa, and Arroyo Chamisa comes and makes a right angle right at our property line and we have a spring-fed pond, one of the kind of remaining oases in La Cienega and it's absolutely beautiful. After this flood it is pretty much ruined and we have kind of the blessing and the curse of really getting to see the extent of the damage by beginning to go through the trash that has landed in our pond. We have found book collections and quilting kits and entire collection of Christmas ornaments. We found wedding albums and a beautiful collection of school photos of a small child named Lincoln, who I don't know but I hope through this gathering of our community we will find them.

I do just want to echo what Mr. Romero was saying with the environmental urgency of at least cleaning out the debris in the arroyos. We have found used motor oil, varying types of chemicals used in the cleaning of auto parts. We have found oil drums, in addition to dead livestock. I know we at least lost 20 chickens, some of which we have found, but until there's an effort to at least clean the communal arroyo spaces it's very hard for us and I think we're just trying to reach out into the 30 or 40 feet surrounding our property on all sides and begin cleaning.

And I do have some extensive photographs and if there's an email I could send them to I'd be more than happy to do that. Thank you all for your patience. I'm not from here and I'm so grateful to get to live in a community like La Cienega and I want to start a family in La Cienega. I want to live in La Cienega. But I do also think that what is done, because if our two acres that we own, if only our house is safe from potential damage in the future I think that's really going to impact our decision to continue to live in this area.

So I thank you all for creating this opportunity for us to speak and I thank you for all the work your doing.

CHAIR HANSEN: Thank you very, very much.

SERGIO TRINIDAD: Hello. I'm here on behalf of Carlos Marquez. He lost all his property. He lost fences, he lost a bunch of chickens too. He lost about 40 chickens and his well, so his house is basically destroyed. There's a bunch of debris, trash, everything. His house is destroyed to the fences and we're neighbors with Larry Pino, so all our fences are all messed up because of the water. And that's all I wanted to say. That's it.

CHAIR HANSEN: Thank you.

SUSAN SIMONS: My name is Susan Simons and our family lives at 286 Los Pinos Road. We were one of the lucky ones in that our homes are all up on hill, but to get to our house you cross – you come in on Los Pinos and you cross over Arroyo Hondo and our 50-foot concrete bridge that you cross over is now at the bottom of Arroyo Hondo, to add to what's been said. And we had acres and acres of fields destroyed.

In the evening of Monday our family stood on the edge of Arroyo Hondo and watched for three hours 300 feet across this arroyo that just was roiling, roiling water, Class 5 – I don't know if anybody's a rafter. But it was shocking. So all the debris everyone is talking about, essentially from Santa Fe has come down that arroyo in addition to Cienega Creek, which overflowed and flooded fields of ours with debris. And

SFC CLERK RECORDED 08/30/2018



as Robbie said, the acequia. So there is great destruction in this area. Thank you.

COMMISSIONER HAMILTON: Thank you so much. Are there other people who wish to make some comment?

COMMISSIONER ANAYA: Madam Chair.

COMMISSIONER HAMILTON: Commissioner Anaya.

COMMISSIONER ANAYA: Madam Chair, I have a few brief comments, but I'm going to move approval of the resolution first.

COMMISSIONER ROYBAL: I'll second.

BRUCE FREDERICK (County Attorney): Madam Chair, I just want to point out we're making a minor correction to a typo in the statutory cite so I just want to put that on the record.

COMMISSIONER ANAYA: Perfect. The motion will include fixing the typo if the seconder would accept.

COMMISSIONER ROYBAL: I do accept.

COMMISSIONER HAMILTON: I just wonder, because I think Commissioner Hansen would very much like to be included in this so I'm trying to waste a little time for her to return. So said she would be right back.

COMMISSIONER ANAYA: So, Madam Chair.

COMMISSIONER HAMILTON: Yes.

COMMISSIONER ANAYA: Just a few brief comments. Mr. Barela, until this matter is resolved, your number one priority is this, La Cienega. Respectfully, Manager Miller and staff, I request daily updates as to things that we're doing on the County roads in La Cienega, things that we're doing associated with the comments that everyone made, in particular the items associated with water supply, the acequias and those items that are governmental in nature, quasi-governmental. And then also advancing the information, Mr. Vigil and Chief Sperling, if you could also provide daily feedback, and we could do this through Mr. Barela, through myself, to make sure we know what's progressing.

I'm curious about FEMA. I'm curious about their process. I want to make sure that in addition to whatever meetings that have been set up by the community that we figure out what makes logical sense to set up some meetings to discuss specific things. We get that people are frustrated and they want help. I don't want to have an exercise that's venting alone. If we're going to have discussions and meetings I want them to be structured around a function and a purpose and so maybe we can't do one comprehensive. Maybe we have to do several that discuss specific areas. But I'd like you to work in concern with myself and Mr. Barela and the Manager of course to make sure that there's some rational logic associated with those. I don't want to just go into rooms and deal with venting sessions. I want people and the residents here and those that come to have some functional purpose that they would garner from such information.

It was noted a few times, Mr. Vigil, hot lines or informational lines. I don't know. I want to leave that to Manager Miller and yourselves as to what we can do – a website or some informational piece that people can refer to for specific things and maybe we have to break that up. For roads, one thing. For FEMA, one thing, one area. You guys are the experts but I think we need to figure out how to make information continually available. I know you're all there and your heart's in it. So I just respectfully ask for additional



information.

We need to make sure it's bilingual. We need to make sure we have access to information and people readily available at the County that are fluent in Spanish that can be able to speak to the residents. So that's enough talk. I respect everything that's been done. I know that we've had things that have held us that are beyond our control but let's figure out how to work through those collectively, Manager Miller. Thank you for those efforts. I sincerely appreciate it. Public Works, Roads, will be an integral part of the discussion and the work and so all hands on deck. We have things to work through and let's do it and not talk about it. And I think that's where everyone's at. So thank you, Madam Chair. I appreciate the Commission on the resolution and I look forward to continued progress to resolve it. But I will say, respectfully to the catastrophe. We've all been through them. I've been through them myself personally, flooding and fire. I'm thankful for the rain. Let's work through the challenges associated with moving forward.

I think one last piece. In today's listening session, and that's what I'll call it. We do have some things that are in place that we have to figure out how to rectify over time that are not easy and not cheap. But the biggest take-away is that people need help; let's help them, number one. And number two, there's impacts upstream that affect everything that happens downstream. And I think the comment about Army Corps of Engineers, more cohesion with the City of Santa Fe, Department of Transportation discussions – it's all in. It's everyone. Because it's going to be a multi-million dollar, long-term discussion to revamp that drainage but it's actually realistic to have the discussion and then work on some piece by piece framework to actually make it a reality. Because there's no question. There's development that occurs and there's no question, La Cienega is downstream from that and impacted the most. And so thank you, Madam Chair and thank you members of the Commission. And thanks, most importantly to each of you that came and that are affected and your families are affected. We're strong and got stronger, and we can work through it. So thank you, Madam Chair.

CHAIR HANSEN: Thank you, Commissioner Anaya. Thank you, also, everyone who came here and shared your stories of the disaster and what you're facing, because it's really important for us to understand these issues. I saw Martin. He was taking notes the entire time. I support what Commissioner Anaya said about this is a long-term solution that we need to work on. Thank you, Mr. Vigil for being here. I appreciate you. I know how much you care about disaster relief. And we are working to do what we can as a Commission and it is a community effort that we all need to work on together. So what I understand is I have a motion by Commissioner Anaya.

COMMISSIONER ROYBAL: Madam Chair, under discussion.

CHAIR HANSEN: I'm just going to state this for the record. I have a motion to approve the declaration by Commissioner Anaya and a second by Commissioner Roybal. And now I'm going to go to further discussion to Commissioner Roybal.

COMMISSIONER ROYBAL: Thank you, Madam Chair. And I'd like to ditto the same comments that Commissioner Anaya made and also ask the County Manager that I be informed as to the progress that we're making in my district where we had pretty severe flooding as well. So I'd like to be informed daily if we can as to what the progress is and I'll work with my liaison to get all that information.

SFC CLERK RECORDED 08/30/2018



The other thing that I wanted to touch on and it was request by the constituents here tonight was for dumping, and I'd like to look and see if we can offer the free dumping or some dumpsters in the neighborhoods where they can actually get rid of the debris that actually ended up on the property that wasn't probably trash in the beginning but now apparently it is and I think it's something that we need to do so we can help the community in the cleanup efforts. So I'd like to see if we could look into offering that as well. Thank you.

CHAIR HANSEN: Thank you. Also, on that note, I want to mention that Carl Dickens, who is the president of the La Cienega Valley Association sent a letter also about this topic and his request for help. And I don't have a copy right here in front of me. And the other area that I also want us to pay attention to is the area north of West Alameda because a lot of the drainage areas along there are quite impacted and so that could be an area that we need to work with the City on also.

COMMISSIONER ANAYA: Madam Chair, I also had a letter from the Pueblo of Pojoaque, Tony just reminded me, that was sent supporting the efforts of the cleanup. So I think we need to keep them in the fold as well and see how they might help as well.

CHAIR HANSEN: Thank you. Commissioner Hamilton.

COMMISSIONER HAMILTON: I just wanted to mention in response to several questions from people who spoke and from what Commissioner Roybal just mentioned that the Solid Waste Management Division has a process for an individual to make application to have fees waived for disposal of things and I think that one of the immediate things we could do is get some information out, maybe through the Commissioners' liaisons to community members. I'm sure we can work with the County to get that information out. I don't want to imply that that's all we need to do to help. I'm sure there are other things that we can do to help this monumental disposal issue. But that's one thing already in place.

COMMISSIONER ANAYA: Madam Chair, if I could.

CHAIR HANSEN: Yes, Commissioner Anaya.

COMMISSIONER ANAYA: Madam Chair, and I hear you, Commissioner Hamilton, but I think respectfully – and this goes for up north, depending on where the community is, but if a resident lives in that community then I think we can figure out a process where we just do that. We figure out a waiver as a Commission and do it. I respect our process but just given the circumstances, I'll leave it to – I would hope, just based on everything we've heard, we figure that out and then figure out people based on an address and not put more work –

COMMISSIONER HAMILTON: Yes. Not put the burden on them. Sure.

CHAIR HANSEN: But once we declare an emergency, that allows the County to have more ability to move forward with some of these solutions.

**The motion passed by unanimous [5-0] voice vote.**

CHAIR HANSEN: I can hardly imagine there'd be anyone opposed. This has been a very heartfelt and meaningful discussion and I really once again want to say I'm grateful and we are all grateful for everyone being here and speaking about the

SFC CLERK RECORDED 08/30/2018



impact to your community and it's really important for all of us to know that and hear it. And it is also important that it is being recorded and is available to people to know what has happened in our community throughout Santa Fe County.

**III. C. 3. Resolution No. 2018-74, a Resolution to Conditionally Accept Portions of Dinosaur Trail Located in Commission District 5 to be Designated as a Shared Maintenance Road**

ROBERT MARTINEZ (Deputy Public Works Director): Madam Chair, Commissioners, the Public Works Department has received an application from property owners along certain segments of Dinosaur Trail requesting for the County to accept portions of Dinosaur Trail for shared County maintenance. Dinosaur Trail is an asphalt paved road and meets current County standards. The segments of Dinosaur Trail being requested for shared maintenance begins at Richards Avenue to the western limits of La Pradera Subdivision and the portion of Dinosaur Trail beginning at Rancho Viejo Boulevard and ending at the NMDOT portion of Dinosaur Trail for a total distance of approximately 1.9 miles.

The portion of Dinosaur Trail that is within the NMDOT right-of-way is not included in this acceptance and will continue to be the responsibility of the NMDOT. A map of Dinosaur Trail is attached and labeled as Exhibit A that shows the segments of the road being requested for acceptance highlighted in red.

The road acceptance policy allows for a shared maintenance option. The shared maintenance option that the property owners will continue to be responsible for includes vegetation maintenance and litter control. The applicants have met the preliminary requirements including statements granting right-of-way easements to the County. Both Public Works staff and the Transportation Advisory Committee conducted evaluations of the road and provided items that need to be addressed that are labeled Exhibits B and C prior to commencing maintenance.

In accordance with the road maintenance policy, if all the conditions on Exhibits B and C are not completed within one year of the date of this resolution this conditional approval shall become void and revert back to a non-County-maintained road.

Public Works recommends approval of said resolution conditionally accepting these portions of Dinosaur Trail as a shared maintained road shown on Exhibit A, with the conditions listed on Exhibits B and C. I stand for questions.

CHAIR HANSEN: Do I have any questions from the Commission? Do I have a motion? Commissioner Moreno.

COMMISSIONER MORENO: I move approval.

CHAIR HANSEN: Do I have a second?

COMMISSIONER HAMILTON: Second.

**The motion passed by unanimous [4-0] voice vote.** [Commissioner Anaya was not present for this action.]

SFC CLERK RECORDED 08/30/2018



**III. C. 4. Resolution No. 2018-75, a Resolution Adopting a Schedule of New Water Deliveries for the Second Six Months of 2018 Pursuant to Resolution 2006-57**

JOHN DUPUIS (Utilities Director): Thank you. Good afternoon, Madam Chair, members of the Commission. I'm here today to request approval of a resolution adopting a schedule of new water deliveries for the second six months of 2018 pursuant to Resolution 2006-57. I'd like to start first by mentioning a correct. The resolution, Exhibit A has an error. The revised copy has been provided to the County Attorney and for your notes, the bottommost right cell of the table in Exhibit A should be changed from 137 to 140.83.

CHAIR HANSEN: Thank you.

MR. DUPUIS: So the current request for the second six months of 2018 is for 13 projects for a total of 149.54 acre-feet, and those projects are listed in your memo and also in Exhibit A. With that I will stand for any questions.

CHAIR HANSEN: Do I have any questions from the Commission? Seeing none, do I have a motion?

COMMISSIONER ROYBAL: Madam Chair, I'd like to move for approval.

COMMISSIONER HAMILTON: Second.

**The motion passed by unanimous [4-0] voice vote.** [Commissioner Anaya was not present for this action.

**III. C. 5. Resolution No. 2018-\_\_\_, a Resolution Adopted in Compliance with Section 3-18-5 NMSA 1978, Declaring the Property Located at 21 Fin del Sendero a Menace to the Public Comfort, Health, Peace or Safety TABLED**

**III. C. 6. Resolution No. 2018-76, a Resolution Budgeting Series 2016 Gross Receipts Tax Advance Refunding Escrow Revenue and Debt Service Expenditure**

MR. FLORES: Thank you, Madam Chair. Ms. Schardin Clarke extends her apologies for not being able to handle this so I'm going to mess it all up for her. We're simply asking for a resolution budgeting the 2016 gross receipts advance refunding escrow revenue and debt service. It's part of a process that they're instituting and we're requesting to budget both the revenue received from the escrow agent and the expenditure of principal and interest debt service related to that series. I can tell you that Ms. Schardin Clarke is also instituting a new schedule of how to go about both budgeting the revenues and expenditures as well as adding a schedule of escrow payments and she's working with the Treasurer's Office for cash flow planning. And with that I'll stand for questions that I can't answer.

CHAIR HANSEN: Any questions from the Commission?

SFC CLERK RECORDED 08/30/2018



COMMISSIONER ROYBAL: I don't have any questions but I'd like to move for approval.

COMMISSIONER HAMILTON: Second.

CHAIR HANSEN: I have a motion from Commissioner Roybal, a second from Commissioner Hamilton.

**The motion passed by unanimous [4-0] voice vote.** [Commissioner Moreno was not present for this action.]

**VI. A. 2. Los Alamos County Request for Annexation of Portions of Santa Fe County** *[Exhibit 7: Letter; Exhibit 8: Map]*

CHAIR HANSEN: County Manager Miller, I would like to know if we could go to VI. A. 2 and have the discussion since we have County Council President David Izraelevitz from LA County.

MS. MILLER: Madam Chair, yes. I think they would very much appreciate that, because I think the councilor has something else as well. It's the Chair of the Los Alamos County Commission/Council, David Izraelevitz and Harry Burgess, the County Manager. On the dais you have a copy of the letter that was sent from Los Alamos County about their request and also there should be a map, but I made copy of a larger map that they had provided to us previously on a visit so I'm going to give you those and it might help. You might be able to see it a little bit better.

Madam Chair, I know that some of you have had an opportunity to visit the area that we're discussing, but perhaps, Councilor, you could give them an overview because I know not all of them have had a chance and that might help explain your request.

DAVID IZRAELEVITZ: Sure. I have some prepared remarks and maybe I can go through those.

CHAIR HANSEN: I apologize for keeping you so long and welcome. I wanted to move you up as quickly as I could. I apologize for making you wait but we had business.

MR. IZRAELEVITZ: Oh, no. Madam Chair, Commissioners, I appreciate the emergency situation and Los Alamos County has unfortunately had its share of emergency situations so I appreciate the attention that you gave it and also the opportunity for the public to weigh in on their needs.

So thank you for the opportunity to discuss with you what we see as an opportunity for reciprocal annexation between the two counties, which we believe is of mutual benefit. So I will describe a little bit what the situation is and then I can point to the map.

So a little bit of background. Over the last 20 years the Department of Energy has been disposing of excess land that is deemed no longer necessary for use by Los Alamos National Laboratory. Most of the land transferred to Los Alamos County ownership has been within Los Alamos County. However, the two easternmost access DOE parcels which total about 1,030 acres are actually located in Santa Fe County, although the properties are abutting Los Alamos and you can see those in the map there.

So in fact the most practical access to these properties, although they're located in

SFC CLERK RECORDED 08/30/2018



Santa Fe County is from Los Alamos County. For example, first responders to these areas have typically been Los Alamos personnel in coordination of course with your personnel. And access from Los Alamos County has also been the most economical way for providing utilities for development of these parcels.

So what we're faced with is that although some of these properties have economic development promise if they were within our boundaries, being in Santa Fe County obviously removes this potential as our investment would not be repaid with our collection of taxes to Los Alamos. So to effect this we propose a reciprocal annexation by Santa Fe County of Santa Fe National Forest land that currently is in Los Alamos County. So unlike the parcels that would annex to Los Alamos County, this national forest land would provide you PILT payments. As you know, PILT payments are not very generous but nevertheless this would be a perpetual source of income for exchange of property that would otherwise accrue no economic benefit to your County and yet be subject to the provision of County services.

So with that brief introduction maybe I can – if I could have a copy of the map. I don't know if you have the same color coding.

CHAIR HANSEN: We have this map. It looks like it's the same.

MR. IZRAELEVITZ: So the areas outlined in green – so first of all, the vertical red line is the current division between Santa Fe County and Los Alamos County. The two green areas are the two areas that are owned by Los Alamos County but are in Santa Fe County. So those are the two parcels that we would look to exchange and one exchange, one possibility would be an area that is highlighted in blue, which is Santa Fe National Forest land which is currently in Los Alamos County but it would be turned to Santa Fe County in a reciprocal exchange between the two areas. So it would complicate the boundary between the two counties. It would no longer be just a vertical line, but the total area in each county would be preserved. So that's one proposal for an equitable exchange.

And at this point as was mentioned I have County Manager Harry Burgess with me who would be happy to answer any other questions you have about this issue. And thank you again for your time. I know you're very busy.

CHAIR HANSEN: Commissioners, does anyone have a question? I have a question if you don't. So the area in blue that's in Santa Fe County is owned by Los Alamos County?

MR. IZRAELEVITZ: So the area in blue, the rectangular blue area is federally owned.

COMMISSIONER HAMILTON: I think she's talking about the [inaudible] because you guys were deeded the land but it's Santa Fe County within our borders.

HARRY BURGESS: May I approach?

MR. IZRAELEVITZ: Okay, so the blue area up here is owned by Los Alamos County but it is Santa Fe County land. Some of this area – I misspoke. Some of it is owned by either the Department of Energy or San Ildefonso, but the blue is owned by Los Alamos County.

CHAIR HANSEN: So all this land is surrounded by San Ildefonso Pueblo.

MR. IZRAELEVITZ: The yellow area is all San Ildefonso area, land. The

SFC CLERK RECORDED 08/30/2018



area down here is Los Alamos National Laboratory land.

CHAIR HANSEN: Okay. And then inside this blue area there are areas that – do you have any other land that is San Ildefonso Pueblo in Los Alamos County?

MR. IZRAELEVITZ: Yes. Mr. Burgess can give you a little more detail about that.

MR. BURGESS: Yes, Madam Chair. There's a small parcel adjacent to White Rock that is currently owned by San Ildefonso but it is within the jurisdiction of Los Alamos County.

CHAIR HANSEN: And have you spoken with the pueblo about how they feel about this?

MR. BURGESS: No, ma'am. We have not at this point. We wanted to address the County first before proceeding with those conversations.

COMMISSIONER HAMILTON: Madam Chair.

CHAIR HANSEN: Yes, Commissioner Hamilton.

COMMISSIONER HAMILTON: So when I came up and visited it was very helpful to see all this stuff and one of the things we talked about was to try to get – you mentioned some issues about emergency response but probably the biggest motivation for doing this is because Los Alamos County could develop that land deal with it themselves and not have to deal with Santa Fe County in terms of cross-jurisdictional borders. But then there are other – the topography of this area is also of tremendous significance, right? Because this is some of the only developable land. One of the things we talked about in all openness but I think it's worth the other Commissioners to hear it is there are other kinds of circumstances that Santa Fe County has been confronted with where changing jurisdiction of the County takes a huge tax base out of Santa Fe County and so part of the discussion needs to be what the implications of that are, because we probably – rightfully so – take a huge hit for taking those kinds of action. And sometimes they are, in some other circumstances, they were completely or largely out of our control.

And so I understand that some of the land exchange you're proposing is to try to address that at least in principle. But the revenue and the tax base from developing this land and the revenue from the PILT is just not comparable. So we had talked about that. Has Los Alamos County considered other options like revenue sharing for periods of time?

MR. IZRAELEVITZ: So the only discussion that the council has had is to enter into conversations with Santa Fe County so I am speaking on behalf of council. I'm not just speaking on being the council chair. We have not had, other than general discussions and what we would look for is to have, if the Commission is interested is to engage our mutual staff to have further discussions on alternatives. I guess that's all I can say on behalf of – what we're looking for this evening is direction that parallels the direction of our county council which has been to authorize Mr. Burgess to enter discussions to see what possibilities there might be and we're looking for the same type of direction from the Commission.

COMMISSIONER HAMILTON: I know when we met we kind of talked about at lunch the next step would be for Mr. Burgess and Ms. Miller to get together. I don't know if there's been the opportunity. Has that happened?

SFC CLERK RECORDED 08/30/2018



MS. MILLER: Madam Chair, Commissioners, we've met from the standpoint that I've gone up and looked at this and we've discussed that there would need to be some kind of proposal to Santa Fe County to be interested in, some kind of exchange like this. But this is the proposal that Los Alamos has brought back is trading acreage for PILT acreage. So we haven't gone beyond that because this was an opportunity for the Board to discuss what you like, don't like, whether you want us to pursue this. Just so you know, this is a little bit different than any annexation of county to county that we have experienced before relative to Rio Arriba County, looking to annex portions of Santa Fe County where Española was located. This is different because it can be done by resolution between the two governing bodies. There are no voters in the area. Typically you would take a vote, take an election to the voters and 51 percent of the voters would have to state that they wanted to annexed by the annexing county.

That's not the case here because there aren't any voters in this area. I don't think there's anybody who lives there at all. So a different part of the statute applies and that is that by mutual agreement both governing bodies could come up with some alternative.

What we had discussed – I haven't brought this to the Board as a whole but I have discussed with some of you individually was concern about relinquishing – well, a couple things have come up. One would be the awkward shape of our boundary, but I don't know if that's a deal-breaker or not. But that would most definitely change the boundary up there. The second thing that came up is would there be potential economic development growth on any of those parcels? The problem for Los Alamos is they don't have any incentive to encourage economic development outside of their county. So we had talked about what type of things could be possible. We said that maybe some type of partnership if there were something done or, this was the offer that Los Alamos had come up with is just a trade of similar acreage that had federal lands that received PILT funding. And that's the extent of our conversations, pretty much.

CHAIR HANSEN: Commissioner Anaya.

COMMISSIONER ANAYA: So I'm interested in learning more about this particular item and more of the details. That's where I'm at.

CHAIR HANSEN: Okay. Commissioner Moreno.

COMMISSIONER MORENO: When we went up there, Commissioner Hamilton and I went with you guys and had a very nice lunch. I think for me, my perspective was based upon development of a property that wants to expand. And we walked out to the end of the escarpment with a dramatic view and it was – because of the nature of the population there – there is no population there right now. And so it's kind of a clean slate in a sense. In order to move forward we would have to have a process to evaluate values in a more workmanlike way and see exactly how the parts would fit together.

I want to help that process. But there are a lot of moving parts in there. If we could do it with an easement or something along that north-south boundary, that might be a very simple way to do it but that might not work in other ways. So I think I would – my preference would be that the managers create a process to get into the nitty-gritty of it and see what really makes sense and what are the complexities of having land in our county that doesn't belong to us and vice versa. So I think we need some more on the ground discussion about that. Maybe if it's a study group or something like that would be my



preference.

CHAIR HANSEN: Commissioner Roybal.

COMMISSIONER ROYBAL: I think that I would definitely agree with my fellow Commissioners in that I'd like to see what the pros and cons of an exchange like this is and basically get more information. So I'd like to explore that a little bit more and be able to talk with staff and our County Manager. So that's where I'm at with this right now.

COMMISSIONER MORENO: Madam Chair, there were a couple of tantalizing prospects. The property line or the county line comes right up to that first development and up to there, it's Santa Fe County. So if there is a traffic accident, say White Rock or further east in the pueblos that the deputies would have to go all the up to a point to respond. That was one issue that might be in play.

MR. IZRAELEVITZ: Madam Chair, if I may add to that. So I think what Commissioner Moreno is speaking toward is it's easy to see on this map. This is what we call the Main Hill Road that comes up from the – this is called the Y, and there are a couple of switchbacks that come up and this is actually Santa Fe County until it crosses this vertical line. And one possibility is to include the road from the Y, if there is a mechanism to do this reciprocal annexation that could include the Main Hill Road itself and then this would be come Los Alamos County responsibility to respond to emergencies or maintenance. I guess it's a state road so that would still defer to state maintenance but certainly emergency response. Certainly in winter weather it often occurs, so that would revert strictly to Los Alamos County.

Mr. Burgess may have more information about that issue.

MR. BURGESS: Thank you, Madam Chair, Commissioners. I just wanted to add to the description of the property just a little bit. As Chair Izraelevitz mentioned the road is an issue because at present we have a memorandum of understanding with your Sheriff with respect to response there and our jurisdiction is limited to traffic incidents. But if here's injuries or fatalities involved we do not have the jurisdiction to respond to those. That is still retained by the Sheriff's Department.

Same situation with this property to the north, which is only accessed by driving up Main Hill Road through Los Alamos community, and then back out to this parcel here. There's no other way. As Manager Miller described, it doesn't look as good on paper. I agree, to change the boundaries, but when you look at the topography, the topography dictates a lot of what we're requesting here this evening, because this is actually Guaje Canyon running down here and it is inaccessible until you go all the way around. So you do have situations with hunters and the like out there. In fact this property is currently populated. The only infrastructure out there is I believe there are three water wells owned by Los Alamos County, and that is the source of a large amount of the water for our residents.

With respect to the Main Hill Road, the Department of Energy did transfer the land underneath. That's New Mexico 502. The county owns the land underneath New Mexico 502 although the road itself is owned by the state today. And so if we were able to discuss that parcel being included in such a transfer we could also consider that same – obviously it would entail responsibility/liability for response along that main corridor into town as well.

SFC CLERK RECORDED 08/30/2018



COMMISSIONER MORENO: Thank you.

CHAIR HANSEN: So there's no houses on this. So what do you want to do?

MR. IZRAELEVITZ: Well, that will probably be the decision of a future council. So let me go into a little more detail. If you look at this little pentagon here. Do you see the pentagon along the vertical line?

CHAIR HANSEN: Yes.

MR. IZRAELEVITZ: Okay, there's a little pink area with some buildings there. A subset of this pentagon area is the part of the mesa that Commissioner Moreno is referring to. That can be extended relatively easily so that this pink area that is developed could be extended to the rest of that mesa further to the east.

CHAIR HANSEN: This other area.

MR. IZRAELEVITZ: Which is a subset of this pentagon area. The rest of the area – well, I can probably pretty confidently say that the north part that is inaccessible that only has the water wells, I think it is just unrealistic to expect any kind of development there. There's no – now, what may happen on other parts of it is really a long-term prospect. There's no general transportation there or utilities. We do have a wastewater treatment plant I think on the little rectangle just inside the Los Alamos County boundary.

CHAIR HANSEN: You have a wastewater plant inside Los Alamos County. Are you not interested in moving the wastewater plan to this area?

MR. IZRAELEVITZ: Not in the foreseeable – in fact we are in the midst of financing a new – refinancing this plant and also developing a new wastewater treatment plant in White Rock. So I think the long-term possibilities of moving these treatment plant – so the Los Alamos water treatment plant is this little rectangle on the Los Alamos side. The pentagon is just below it and just east and a portion of it is a mesa top that can be immediately developable. That is because we would just extend utilities from the pink area, which is on the Los Alamos County side over to the rest of that mesa.

The rest of this other parcel is what you see as you drive up the Main Hill Road. So there is no development there. If you look carefully you can see what looks like disturbed area and that's the cultural area that San Ildefonso is protecting through their ownership. But there is nothing down here. This is what people take pictures of on the outside of Los Alamos.

CHAIR HANSEN: But the fact that this is completely surrounded by San I makes me feel like at the moment, I think – I'm just bringing them into the picture because they're not here. How do they feel about that? Obviously you have wells there, but we have worked for years to try to develop a stable, good relationship with them and I would want to know how they feel about this. I feel like they could be – have some opinions about it that I would be interested in knowing what they are. And I have not been shy about saying that I'm not really in favor of this but I'm still trying to be open, but I do feel that the pueblos should be talked to.

MR. IZRAELEVITZ: So Madam Chair, we agree with you 100 percent. In fact as we were driving down, we have other issues that we wanted to talk to the San Ildefonso Governor Martinez about and this can be part of the conversation. We just thought it would be a little presumptuous to reach out to San Ildefonso and discuss the

SFC CLERK RECORDED 08/30/2018



area without approaching you. So what we're asking is the beginning of a conversation. We wanted to give you concrete maps and examples of one possible path but we're open, and I think I can speak for my fellow councilors, we're open to a wide range of discussions as to how to address this, but we thought the first step was after receiving support from my fellow councilors to come to this Commission and ask for some pulse, whether there was general interest in further discussions and then have staff start discussing it and go forward from there.

By no means is this an initial or final proposal. It's just the beginning of a conversation. We wanted to come with concrete maps.

CHAIR HANSEN: I guess I hear from my Commission that there are people who are willing to continue to talk about this.

MR. IZRAELEVITZ: Madam Chair, can I add one more thing, which is pressing, which is by some – I'm not sure whether it's constitutional or statutory, but any changes to county boundaries have to occur January of odd number years

CHAIR HANSEN: January 1<sup>st</sup>?

MR. IZRAELEVITZ: So what this means is for this to occur in the short term we would have to come to some agreement in the next few months. I don't see that as necessarily an issue on our side but I wanted to press upon the Commission the time sensitivity of this as well.

CHAIR HANSEN: Okay. Any other questions from the Commission? Okay. Thank you very much. I guess you can continue to talk to our County Manager and we'll see where we go. Okay, thank you.

MR. IZRAELEVITZ: Thank you very much.

**III. D. Miscellaneous**

- 1. Request Approval of Amendment No. 7 to Agreement No. 2015-0307-FI/MY with HK Advertising to Provide Lodgers' Tax Advertising and Promotional Services; Extending the Term and Increasing Compensation by an Additional Amount of \$350,000, Inclusive of Gross Receipts Tax, for a Total Contract Sum of \$1,450,597.96; Authorizing the County Manager to Sign the Purchase Orders**

CHAIR HANSEN: Mr. Taylor. Welcome. Sorry we had to keep you so long.

BILL TAYLOR (Purchasing Director): Thank you, Madam Chair. It's a pleasure to be here. At first, to begin with I'd like to recognize the chair and vice chair of the Lodgers' Tax Advisory Board. The chair had to leave, Ms. Kathleen Fox-Ehlert. But Tomas Romero has been persistent and is here.

CHAIR HANSEN: Thank you, Tomas.

MR. TAYLOR: Thank you Madam Chair. the Lodgers' Tax Act and Santa Fe County Ordinance No. 1999-10 both provide funding for advertising, publicizing and promoting tourist attractions. And the Purchasing Division is here before you and Finance Division are requesting authorization to amend the professional services agreement with HK Advertising to exercise the County's final option in the agreement

SFC CLERK RECORDED 08/30/2018



through August 31, 2019. With that, Madam Chair, I'll stand for any questions.

CHAIR HANSEN: Any questions from the Board?

COMMISSIONER ANAYA: I actually have a question.

CHAIR HANSEN: Okay. What a surprise.

COMMISSIONER ANAYA: I have a question for Tomas if Tomas could come up, if that's okay.

CHAIR HANSEN: Yes, of course, Commissioner Anaya.

COMMISSIONER ANAYA: Thank you for being patient and hanging in there.

TOMAS ROMERO: Oh, I was just resting. You all do great jobs.

COMMISSIONER ANAYA: So I understand having been in marketing and direct sales and marketing and business myself the value of good advertising and a good advertising campaign and making sure you have one. What I've always had a hard time putting my finger on as a policy maker with the Commission is when you're talking about the scope and scale of advertising for lodging in Santa Fe County, how do we know from year to year that we're getting a benefit off of that particular advertising.

The direct sales for a propane company that I worked under, it's pretty apparent. Right? You can touch it real easy. You know whether or not marketing campaign A worked or didn't work, or B or C. Or in any business. But within the scope of lodging and travel, especially one of the highest travel destinations in the state of New Mexico, I kind of struggle with that. So you guys are our experts on the Lodgers' Tax Advisory Board as far as our eyes and our ears in the community. I'm supportive of what we've done and I've always been supportive, but I always have that hard time putting my finger on the value. Can you help me and maybe help me understand a little more that side of it as it correlates to the industry and what our interest is is higher travel and participation and utilizing our facilities.

MR. ROMERO: Madam Chair and Commissioner, what we have done – I've been on the board now for I guess almost two years and my role is member at large. I always tell everybody it's because of my horizontal proclivity or something like that. But what we have done in this period that I've been on is to take a look at the statistics. We get a lot of information from the County staff and also from the advertising agency where they show us what is happening in the numbers. And we also have been looking at what it is that the County is advertising.

So it's kind of trying to guide something. I share your view that it's kind of hard to put your arms around it. What we have looked at and the County had taken on the New Mexico True, being part of that brand, and so we looked at what that has done in the county and then throughout the state, realistically because that's what they are pushing. I had watched that particular campaign before I came on the board and I wasn't always convinced about it. What I did like was that it was started with a very serious and detailed market analysis so when they did all the group research where they looked at Chicago and several other places and saw what people said about New Mexico. The one I always remember was when they said people thought about New Mexico was the beaches and I couldn't figure out where they were but the other night you all saw that there were some along the Santa Fe River and stuff like that.

But there's a perception problem for people coming here and that campaign, I

SFC CLERK RECORDED 08/30/2018



think, and I really have studied it from a cautious standpoint, but that campaign did tend to increase the awareness of New Mexico and then by buying into it as a county, it helped to increase the awareness of the county assets. So there is the problem that Santa Fe, the city, is well known. It's won all kinds of awards and that kind of stuff. The assets that people are coming for, and this is what we've asked questions about, the assets that people are coming for are county assets.

So if you look at the city and you look all around, the mountains are not part of the city; they're part of the county. And if you look at the pueblos and the ranchlands to the south, all of these areas, they're county assets. So what we liked about the campaign, and I hope I'm not going around your question but what we liked about the campaign that Hayduk had presented – and I saw it at airports in Dallas and Houston when I was traveling and well as in Albuquerque and other places, it very much was providing emphasis on the county assets. And what we see when it was presented to us and not just here but also in the state and the city when they look at the traveler and who's coming, what they're looking for. What they really want is the kind of stuff that this campaign has been promoting: experience, authenticity, something that they can relate to.

It isn't necessarily just the high-end art galleries. It really is what the county is offering. So at our last meeting, we had a presentation about where the numbers are going in terms of visitation. And this has been really a pretty positive campaign. The numbers in terms of the people coming here, the beds, revenue, is higher than it was last year. We can't say it's entirely because of this campaign but we do believe that it has been very positive, has affected it in a proper way.

So that's the kind of stuff we try to do. The other thing that we are charged with as your – I don't think we're your representatives but we're your agents or whatever in terms of looking at how to use the money, is we look at how we can channel the money so that it benefits areas throughout the county, so it's not just Santa Fe. So we've done some things like entertain requests from Edgewood, for some programs that they're doing there, county events like the Century Race and other things like that, where it draws people to outdoor recreation. So that's how we're kind of carrying out our charge is to look at it, look at the money, look at what we can do.

We've been looking at whether or not collections are up, whether everybody that has beds, like the bed and breakfasts, we challenged a number of people about whether or not they were paying and the County staff has been responsive in going after that and seeing if we can increase the collections as well.

I wanted to thank you for asking me but I did have one of these placed on your tables. This is our latest one and I wanted to point out, if you open it, the first page, there's an ad for, it says Santa Fe County is New Mexico True and there's Roxanne Swentzell from the Poeh Center. This is a very positive ad. I was really pleased when I saw it and I was very happy that it was a Santa Fe County ad because it fits into the cultural representation that we're doing with the magazine. On page 18, so that you know, if you haven't looked there, there's something featuring former Commissioner Miguel Chavez as one of the representatives of the artistic world here in Santa Fe County.

So what we're trying to do and what I try to do personally in representing my charge is looking at the people in the rural part of the county and whether or not they're getting their share of economic growth that can come from this. It's hard to say, well, it's

SFC CLERK RECORDED 08/30/2018



22 percent, but I think we can sense that there's a very positive response coming from it. I hope that answers it.

COMMISSIONER ANAYA: No, it does, and I myself saw, and I was sharing this earlier, the ad in the Fort Worth airport connected to True and it's powerful and it's connected to people and you said the authenticity of the county, New Mexico. I appreciate your remarks and the work and I really appreciate the board for what you do on a regular basis to keep an eye on the pulse on what's happening.

MR. ROMERO: Oh, we watch Lisa very carefully. But she got even with me and got me into a PBS ad so I had to become humble after that.

COMMISSIONER ANAYA: Thank you. Thank you, Madam Chair.

CHAIR HANSEN: Thank you. Do I have a motion?

COMMISSIONER ANAYA: Move for approval, Madam Chair.

COMMISSIONER HAMILTON: Second.

**The motion passed by unanimous [5-0] voice vote.**

- III. D. 2. **Request for Direction on a 2018 Community Development Block Grant (CDBG) Economic Development Application**
  - a. **Request Approval to Appoint Designee to Act as Certifying Official (CO) for the Environmental Review Process of the 2018 Community Development Block Grant (CDBG) Application**

MR. OLAFSON: Good evening again. Before you tonight is a request for direction from the Board to proceed with developing an application for a CDBG grant through the economic development set-aside that is available in the state for development grants. This grant would be in partnership with United Way of Santa Fe County working on early childhood development center that they currently are under development with at the old Kaune Elementary School here in Santa Fe.

They did present to you last summer when we were talking about potential CDBG projects. We have since then had several meetings with DFA and with United Way and it's been identified that because of the nature of the project that it would generate economic development through new jobs, through teachers at the development center, it would qualify for economic development since that's a side fund, not an infrastructure fund or the housing fund. It's available any time of the year. Through all these discussions we've come to a point where we wanted to get direction from the Board – yes, proceed with this. If you give us that direction tonight we would develop an application with United Way as well as DFA, and then we'd come back before you at a future meeting to ask you to pass a resolution that would then allow for submittal of the application. So that's the first item.

The second item is if you give us the direction to move forward we need a certified officer, a staff member, who can sign all the different documents. One of the first things we need to do is submit an environmental review for the project, which since it's moving into an existing building would most likely be a fairly easy review. In order to even submit that preliminary paperwork the Board would have to appoint someone to

SFC CLERK RECORDED 08/30/2018



sign for the County's behalf. That person would be Jacob Stock who would be working with myself and the Manager's Office on developing this project.

CHAIR HANSEN: Okay. You had a question?

COMMISSIONER HAMILTON: Yes, I did. First, could you comment – you might not be able to – about this is another set-aside. So CDBG, right now, it sounds potentially like there are three separate CDBG avenues. Right? Housing, economic development and general CDBG grants.

MR. OLAFSON: Infrastructure.

COMMISSIONER HAMILTON: So the question comes up every time we talk about this, has DFA said that they're separate? That we can apply for three? That doing one doesn't interfere with the other?

MR. OLAFSON: DFA has identified that we can apply for the economic development set-aside funding source while we're completing the affordable housing funding source. We have also asked them directly, can we apply for another infrastructure project and the response was we would have to determine that on a case by case basis.

COMMISSIONER HAMILTON: We have to determine on a case by case basis. Is there any interpretation of that from you guys?

MR. OLAFSON: I had a brief discussion with someone at DFA and the discussion was if we get into the second project and we could demonstrate where we were in progress with the affordable housing roofing project there would be a chance to examine is the County moving in a progressive way that would allow for a third application.

COMMISSIONER HAMILTON: And is the issue largely that – they're separate set-asides, right? So the issue is whether we have an open project in one area. In any of the areas they don't want you to apply for any of the others, except that they've given us permission now to do the economic one. Is that kind of what I'm getting?

MR. OLAFSON: Madam Chair, Commissioner Hamilton, generally yes. I can't speak exactly to the specifics of the decision making but we've approached them with the concept of is it available and an option and given the direction yes.

COMMISSIONER HAMILTON: And I bet I'm just forgetting because I bet it's in the package. What is the timeframe? Because usually the CDBG likes things done in a year, but it's two-year money. So chances are this project would take two years.

MR. OLAFSON: Madam Chair, Commissioner Hamilton, I'm not sure it would take two years. I think it's a general renovation of an existing building. I think it would probably be less than two years to complete. We would have to do design and then procure construction services, but the services are not – the project is not a total tear-down and rebuild of a building. It's a remodel and I think it can be phased as well to keep their operations functioning while it's ongoing. So that would lend to the concept that it could be done relatively timely. But I can't give you a timeframe at this point, or a commitment that it's done in 12 months or 14 months or 18 months.

COMMISSIONER HAMILTON: And I hate to ask once again what I might know. Is this – how much is each set-aside for? I know what the other CDBG – is it a similar amount and similar constraints on the amount of the money?



MR. OLAFSON: Yes. There was a million set aside for affordable housing and a million set aside for economic development. This project that we've been discussion is approximately \$350,000 from the economic development.

CHAIR HANSEN: So we would be asking for \$350,000, not the million.

MR. OLAFSON: Correct. Statewide is the million.

CHAIR HANSEN: And once again, I just want to mention this about DFA is that we are approaching an election cycle and what we have seen with them is that they are kind of fickle. I guess that's a word I could use. They change their mind. They go back and forth. I support this project of Kaune's pre-K for children. I think this is a really important project and \$350,000 is I think a good investment for us and for the community and for economic development. I just don't want it to preclude our housing grant and for us to be able to apply for more money for housing. And since DFA gets a little fickle I know I'm asking for assurances that you probably can't give me but that is one of my concerns.

MR. OLAFSON: Madam Chair and Commissioners, I think what we're asking for tonight is direction to proceed with the application. We can have further discussions and clarifications with DFA during that process to maybe get a little firmer commitment on opportunities for future funding.

CHAIR HANSEN: Okay, so do I have a motion to approve?

COMMISSIONER ANAYA: So moved, Madam Chair.

COMMISSIONER ROYBAL: Second.

CHAIR HANSEN: And within that motion we will appoint Jacob as –

MR. OLAFSON: Certifying officer.

CHAIR HANSEN: As the signee?

MR. OLAFSON: Yes.

CHAIR HANSEN: Okay. Is that all right with the people who made the motion? Commissioner Anaya and Commissioner Roybal?

COMMISSIONER ROYBAL: Yes it is.

CHAIR HANSEN: Good. I have a motion and a second.

**The motion passed by unanimous [5-0] voice vote.**

CHAIR HANSEN: Okay, Jacob. You're on the hook now.

- III. D. 3. Request Authorization for the County Manager to Finalize and Execute Agreement No. 2018-0323-CORR/BT between Santa Fe County and Nations Roof Central, LLC in the Amount of \$2,736,270, Excluding NM GRT for the Roof Replacement Project at the Santa Fe County Adult Detention Facility and Granting Signature Authority to the County Manager to Sign the Purchase Order**

CHAIR HANSEN: Welcome, Mr. Taylor.

MR. TAYLOR: Thank you, Madam Chair. It's a pleasure to be back. We have before you a contract that is in the final stages of completion. The roof at the County

SFC CLERK RECORDED 08/30/2018



Adult Detention Center has reached its full lifecycle and we have been having numerous problems. We have a full design. We did an RFP for construction which takes into consideration qualifications, so it's a best-value based procurement. We have come to negotiations with Nations Roof Central. They have come in under the cost estimate by the architect. They were the second ranked firm. The first ranked did not provide us with the correct roof system that was specified.

So we terminated negotiations. We moved onto Nations Roof Central and they have provided us with exactly what was specified by the architect. So with that I'll stand for questions. We are right there with contract finalization and so that's why we're before you for granting authorization to the County Manager.

CHAIR HANSEN: Okay. What's the pleasure of the Board? Can I have a motion?

COMMISSIONER ANAYA: Madam Chair.

CHAIR HANSEN: Yes.

COMMISSIONER ANAYA: So I'm going to move for approval but I'm going to ask a question. So did they totally – they just said you spec'ed this roof but we're going to propose another?

MR. TAYLOR: Madam Chair, Commissioner Anaya, on the RFP for construction they provided their qualifications, and then they submit a separate sealed envelope with a lump sum amount which was slightly, a little over what was budgeted for the project. So in an RFP for construction you can enter into negotiations. The first ranked firm was ranked highest, even though their cost was higher than the project budget. So you could value engineer what they're spec'ing out. We met with them and what they proposed was a roof system that the County is not experienced with and the experience that the architect has provided us knowledge of it was not a great success story. And so at that point, yes. Correct. We could not move forward because they actually spec'ed or proposed or bid on a roof system that was not in the scope.

COMMISSIONER ANAYA: Did they say, Do I have a deal for you? Did they say that? Move for approval.

COMMISSIONER ROYBAL: Second.

CHAIR HANSEN: Thank you. I have a motion by Commissioner Anaya. Second by Commissioner Roybal.

**The motion passed by unanimous [5-0] voice vote.**

**III. D. 4. Request Approval of Agreement for Lease of Premises, No. 2019-0030-CMO, between Santa Fe County and First Choice Community Healthcare, Incorporated, for the Mountain and Valley Regional Health Center [Exhibit 9: Staff Report]**

CHAIR HANSEN: Welcome, Mr. Flores.

MR. FLORES: Madam Chair, do I have a deal for you. So Madam Chair, before you – there's a clarification. This is actually a sublease of premises. After some discussions with the County Attorney's Office we actually entered into a sublease with First Choice. So a little background. To my left, sort of, is Ms. Krista Kelley with Motiva

SFC CLERK RECORDED 08/30/2018



Corporation. She's the CEO of that. On behalf of First Choice she's joining us this evening along with her son in the back. Krista, as you know, to Commissioner Anaya, years now, she's been in thorn in everyone's side. I refer to her as the First Choice bulldog because she's really the one that has brought First Choice to the County and it's gone through many iterations of who the fiscal agent finally is.

I can tell you that early this year the County awarded a construction contract with Jaynes under design-build. We mobilized on site on March 26<sup>th</sup> of this year, and we are on schedule to have the project completed and turned over to First Choice on December 14<sup>th</sup>. So about a 7 ½, 8-month construction schedule.

We've gone through various lease agreements and utility agreements that we've brought forward to the Board. This is one of those components that we need completed tonight. And this is the sublease between the County, under our lease with the State Land Office, sublease of the premises, which is the five acres plus the 21,000 approximately square foot building to First Choice as our provider. First Choice, as you know, have an existing facility in Edgewood. Their primary focus is indigent, low-income people. They also serve other residents of Santa Fe County, Tarrant County and Bernalillo County.

So the process fits. They are currently in the negotiation or finalization stage of – they're not only bringing \$1 million to the construction of the facility that we have under our agreement with them but they're also providing a million dollars of equipment through another funding source that they are closing on on Friday. This sublease is a component of that finalization of that equipment loan. So I ask you tonight to provide Krista a few moments to talk but also the request is to approve the sublease, knowing that this process gets started so we can then come back and do minor tweaks in order to get this approved by the New Mexico State Board of Finance. So with that I'll stand for any questions and if you can indulge me, Madam Chair, I'd like Krista to have a few minutes.

CHAIR HANSEN: Welcome.

KRISTA KELLEY: Thank you, Madam Chair, members of the Commission. I just wanted to once again thank the members of the Commission for your commitment to the project. This means so much to the community in the East Mountain area. They are extremely excited. There are individuals driving by every day to see where the project is. And I want to also thank County Manager Miller, Deputy County Manager Flores and their teams. This project has moved forward at lightning speed. I work on a number of other projects throughout the state. My partner does as well and thanks to the staff that you have on hand, to your support, this project is going to happen for the taxpayers. They're going to see their dollars go to work very quickly.

As you recall, it went to a vote with the taxpayers less than two years ago now and we will have the facility open in just over two years. So I really want to thank you. I stand for any questions you may have. Tony, are we putting the roof on?

MR. FLORES: The roof is 40 percent complete as of today.

MS. KELLEY: It's just, like I said, lightning speed. It's going so well.

COMMISSIONER ANAYA: Madam Chair.

CHAIR HANSEN: Commissioner Anaya.

COMMISSIONER ANAYA: I appreciate the efforts by yourself and your team and the staff you've acknowledged. At some point, a couple months out maybe, we can have some discussions and presentations on programming there.

SFC CLERK RECORDED 08/30/2018



MS. KELLEY: Okay.

COMMISSIONER ANAYA: And start getting into the weeds a little about the actual services and programming that is anticipated and kind of what's happening with that.

MS. KELLEY: Sure.

COMMISSIONER ANAYA: But I appreciate the efforts and I'd move for approval, Madam Chair.

COMMISSIONER ROYBAL: I'll second.

COMMISSIONER HAMILTON: Second.

CHAIR HANSEN: We have a motion by Commissioner Anaya, second by Commissioner Hamilton and Commissioner Roybal.

**The motion passed by unanimous [5-0] voice vote.**

#### **IV. MATTERS FROM THE PUBLIC**

CHAIR HANSEN: Next I'm going to go to Matters from the Public. Do we have any public here who would like to speak? Seeing none, I'm going to close Matters from the Public.

#### **V. PRESENTATIONS**

##### **A. Presentation on Upcoming Santa Fe County Fair**

CHAIR HANSEN: I recognize that we are late and that we have lost a number of Fair Board members and I'm sorry about that.

MS. BRANSFORD: Good evening, Commissioners. It is that time of year again; it's Fair Week. So I do apologize. I did have a Fair Board member and she did have a previous engagement. Our other Fair Board members are actually right now at swine classification as you can see from your rack card. We did have animal check-in today so it's a busy time. We do open to the public tomorrow starting with our rabbits and then a goat show, as well as our indoor exhibits. We also have a busy week of shows. We have lots of exhibits with our 4-H'ers and our open youth and our open adult.

Our Senior Day is Friday so our senior director, Theresa Casados, has her senior center attendees coming and they will have a table with information for the seniors. On Saturday, that is our Family Day, which is our busiest day, we are actually starting that off with the ribbon cutting for our new County Extension Office, so I think that is going to be a wonderful day and we've been letting everyone know that they will get to see the building. It will be a little open house after we cut the ribbon. We also have a busy day with the dairy goat show, the meet-a-mule, and our famous barnyard Olympics, put on by the 4-H clubs.

We have a watermelon eating contest for the kids, a tug o war, egg races, so all the kids look forward to that and our 4-H'ers have put in a lot of work to sponsor their games, and a lot of work with their animals and with their indoor exhibits. So we'd like to formally invite you all to come out to the fair and with that I stand for any questions you might have.

SFC CLERK RECORDED 08/30/2018



CHAIR HANSEN: Any questions from the Board? Commissioner Anaya.

COMMISSIONER ANAYA: Thanks, Anna, for being patient with us and thanks for the help with the Fair Board. I would just encourage anybody listening to the meeting to get on out to the County Fair. It's truly a display of the work of the youth in the county from border to border in every way. And they do great work and there's also indoor exhibits that also showcase not only the work of our youth but work of adults as well. And so get out to the fair if you can this week and you'll enjoy it. Thank you, Madam Chair and thank you, Anna.

CHAIR HANSEN: It's a very fun event. Very down-home Santa Fe so I also encourage people to please come out and join us at the County Fair.

MS. BRANSFORD: Madam Chair and Commissioner Anaya, I would also like to add that the City of Santa Fe invited us. They have a weekly radio spot promoting their City of Santa Fe Southside events and they did invite me to speak this morning on the radio show, KSWV radio and I did promote the fair through that this morning at 8:30 and it was a really nice interview.

CHAIR HANSEN: That's fantastic. Any other questions or comments? Commissioner Roybal.

COMMISSIONER ROYBAL: I just wanted to say thank you again. Every year you guys do a great job organizing the fair and putting it together and like Commissioner Anaya indicated it's a really great time to go and see all the skill sets that the youth in Santa Fe County and adults that participate for the cooking contests. So it's going to be a good time. I really enjoy going and so I'm looking forward to it this year, but thank you again for everything.

CHAIR HANSEN: Commissioner Moreno.

COMMISSIONER MORENO: Thank you. Say again when the ribbon cutting is.

MS. BRANSFORD: It will be Saturday, August 4<sup>th</sup>, this coming Saturday at 10:00 am. Right in front of the County Extension Building. The new building.

COMMISSIONER MORENO: Thank you.

MS. BRANSFORD: And Madam Chair, if you don't mind, I would just like to say a big thank you to our Public Works Department as well. They've spent the past month getting the grounds ready. P.J. Montano and his crew. Weed removal, getting everything power-washed, so I would like to say a thank you to that department as well.

CHAIR HANSEN: Okay, we're looking forward to see you at the fair. We don't need a motion or anything; it's just a presentation. I am going to go on to, since we have people in the audience, I was going to go down to the public hearing so that we could hear the first land use case, A. land use case, possible land use item. It says to begin no earlier than 2:00 pm.

## **X. PUBLIC HEARINGS**

### **A. Land Use Cases**

1. **CASE # MIS 18-5140 Allsup's Convenience Stores, Inc. Liquor License Transfer of Ownership.** Allsup's Convenience Stores, Inc., Applicant, Linda Aiken, Agent, Request Approval for a Transfer of Ownership of a Liquor License. The Property is



**Located at 2 Avenida del Sur, within the Community College District, within Section 25, Township 16 North, Range 8 East, (Commission District 5)**

MR. FLORES: Madam Chair, this is a liquor license application transfer. It's BCC Case MIS 18-5140 for Allsup's Convenience Stores. The applicant is requesting that the property located at 2 Avenida del Sur in the Community College District have a transfer of ownership of the existing liquor license #0946 for the Allsup's Convenience Store. Again, Madam Chair, the Growth Management is hurriedly running down the hallway but with that I'll stand for any questions. And just to remind you, Madam Chair, this is a public hearing.

CHAIR HANSEN: Okay. So welcome, Jose. I am going to call a public hearing. Is there anybody here from the public who would like to speak? Seeing none, I am going to close the public hearing. Okay, Jose and Vicki, do you have anything you'd like to say to us?

JOSE LARRAÑAGA (Case Manager): No, Madam Chair.

CHAIR HANSEN: Okay. What's the pleasure of the Board?

COMMISSIONER ANAYA: I was just going to say, is the applicant here?

CHAIR HANSEN: Yes, the applicant is here.

COMMISSIONER ANAYA: Do you have anything you want to say?

CHAIR HANSEN: Do you have anything you want to say?

BOB CHAVEZ: This transfer request is because Mr. Allsup died in January of this year and we are transferring his assets over to his family.

COMMISSIONER ANAYA: Move for approval, Madam Chair.

COMMISSIONER ROYBAL: I'll second.

**The motion passed by unanimous [5-0] voice vote.**

**X. B. Ordinances**

**1. Ordinance No. 2018-5, an Ordinance for the County Regional Transit Gross Receipts Tax Reauthorization Election [Exhibit 10: Resolution Text]**

PETER DWYER: Thank you. I'm sorry. I was surprised to see David Izraelevitz here because Tony is up in Los Alamos at the County Commission meeting there on the same two items. So you'll excuse his absence but we literally can't be two places at once.

I'll just say that this is not a new tax. These next two ordinances are just an extension, an attempt to extend the existing gross receipts tax that funds the blue bus. One ordinance would actually impose the tax subject to voter approval and the other ordinance calls for the election which would mean putting it on the ballot in November. And we're trying to get all four counties to adopt eight identical ordinances. So far Taos has approved them. Hopefully Los Alamos tonight. Hopefully you tonight. And then Rio Arriba next week or the 4<sup>th</sup>. The last comment I would make unless Bruce wants to say something is I'd like to thank the staff at Santa Fe County, particularly Steve Fresquez.

SFC CLERK RECORDED 08/30/2018



He's been extremely helpful. It's kind of complicated to get four counties to do the same thing at the same time in the same manner, all within a series of statutory deadlines and involving an election and Steve has been a great resource. If you have any questions I'll stand for questions.

CHAIR HANSEN: Okay, any questions from the Board? I'm going to first go to Mr. Frederick.

MR. FREDERICK: Madam Chair, I was just mention you could open a public hearing and see if there's any public comment.

CHAIR HANSEN: Thank you. This is a public hearing. Is there anybody from the public here who wishes to speak? Seeing none, I'm going to close public hearing. Now, Commissioner Moreno, would you like to make a motion?

COMMISSIONER MORENO: I would move approval the ordinance for the County Regional Transit gross receipts tax reauthorization election for the North Central Regional Transit system.

COMMISSIONER ANAYA: Second.

**The motion carried by unanimous roll call vote as follows:**

Commissioner Anaya	Aye
Commissioner Hamilton	Aye
Commissioner Hansen	Aye
Commissioner Moreno	Aye
Commissioner Roybal	Aye

**X. B. 2. Ordinance No. 2018-6, an Ordinance Amending the Delayed Repeal of the County Regional Transit Gross Receipts Tax and Reauthorizing the Tax [Exhibit 11: Resolution Text]**

COMMISSIONER MORENO: I move to approve the ordinance amending the delayed repeal of the County Regional Transit gross receipts tax and reauthorizing the tax.

COMMISSIONER ANAYA: Second.

CHAIR HANSEN: I don't need to do another public hearing for this?

MR. FREDERICK: Madam Chair, just to be on the safe side, you could open it and find out.

CHAIR HANSEN: Before we do a roll call I'd like to ask if there's anybody from the public who would like to speak. Seeing none, I am closing the public hearing. Roll call please.

**The motion carried by unanimous roll call vote as follows:**

Commissioner Anaya	Aye
Commissioner Hamilton	Aye
Commissioner Hansen	Aye

SFC CLERK RECORDED 08/30/2018



Commissioner Moreno  
Commissioner Roybal

Aye  
Aye

**VII. MATTERS FROM COUNTY COMMISSIONERS**

- A. Presentations and Proclamations**
- B. Recognitions and Acknowledgements**
- C. Commissioner Issues and Comments**

CHAIR HANSEN: Are there any comments from Commissioners?  
Commissioner Roybal, I thought you might want to say something about the regional coalition.

COMMISSIONER ROYBAL: For the Regional – the Coalition of LANL Communities, I'm happy to announce that we did go through a process of cleaning up some of the governing documents for the coalition and we have moved forward with hiring a new executive director, which I'm going to ask them to come to give us a report in our second meeting in August. So we will have them coming forward at that point. In March we lost our executive director and it took a few months for us to get a new executive director but we do have one on board now, so I will have them come to give a report to the Board for the second week in August.

CHAIR HANSEN: And what's his name?

COMMISSIONER ROYBAL: Right now it's Eric Vasquez is the executive director but there's actually a company that he's worked for.

CHAIR HANSEN: Thank you, Commissioner Roybal. Anybody else have any additions or comments, presentations, proclamations, recognitions, acknowledgements, comments from the Commissioners? I wanted to note that I've asked staff to look at the Endangered Species Act and see what kind of comments we could make on that. So staff is in the process of doing that. And then I would love to give a little presentation about NACo. I think it's really important that more progressive counties participate in NACo.

I serve on the Environment, Energy and Land Use Committee. We were able to pass the one resolution I mentioned earlier – or removing the resolution to allow construction of the Keystone XL Pipeline. But also we jointly with Coconino County, they have brought forward a resolution to push for aggressive cleanup of uranium mines in Navajo Nation, and I cross-claimed the resolution, because I wanted the pueblo nations included in the aggressive cleanup of uranium mining, considering that we have the uranium belt near Grants. And then it went back to public lands and it was included for the whole entire United States to include aggressive cleanup of uranium mining, which I think is incredibly important for all of our communities across the United States.

The other fun thing that happened was that, if you will remember, on July 10<sup>th</sup> we had a NACo staff liaison here and she was so impressed with our poetry reading that she went back to the Arts and Culture Commission and told them about our poetry reading. And when I went to the Arts and Culture Commission, the first thing they did was they had a poetry reading and they credited Santa Fe County for doing that and I have also

SFC CLERK RECORDED 08/30/2018



been appointed as a member of the Arts and Culture Commission for NACo. So that was the brief highlights of NACo.

But part of the reason why I talk about more progressive counties being involved is that we elected a second vice president, and if you will remember, our former County Commissioner Javier Gonzales, and former Mayor, was president of NACo. The vote was split right down the middle. It was like 30 votes difference out of 4,000 people there. I think there wasn't quite 4,000. It was like 2,500 registered voters, or people who could vote. And it was split right down the middle. And so it is really important that progressive counties participate. I'm just putting that plug out for any other counties in northern New Mexico who would like to participate and vote in future elections at NACo. So I think that is all I have.

## **VI. MATTERS FROM THE COUNTY MANAGER**

### **A. Miscellaneous Updates**

#### **1. Quarterly Update on Rights-of-Way Agreements for County Maintained Roads within the Pueblos of Nambe, Pojoaque, San Ildefonso and Tesuque**

MS. MILLER: Madam Chair, I'd rather be expeditious tonight and next BCC meeting we already have an item slated to be on the agenda relative to the roads, so I thought maybe we could just table this and do it at that time next BCC meeting.

CHAIR HANSEN: That would be fantastic.

MS. MILLER: And then the only other thing, I don't know if the Board has any questions about the reports, the informational items listed in the back of the book but there are still directors to answer any questions and if you don't have any, or if you could do that before we go into executive session I'd appreciate it.

## **XI. INFORMATION ITEMS**

- A. Community Services Department Monthly Report**
- B. Growth Management Department Monthly Report**
- C. Public Safety Department Monthly Report**
- D. Public Works Department Monthly Report**
- E. Human Resources Division Monthly Report**
- F. Finance Division Monthly Report**

CHAIR HANSEN: I read the reports and I enjoyed them and I probably have some questions but I could probably meet individually with the directors, as long as the County Manager gives me the authority to.

## **VIII. MATTERS FROM OTHER ELECTED OFFICIALS**

### **A. Elected Officials Issues and Comments, Including but not Limited to Updates, Concerns, Recognitions**

There were no matters raised.

SFC CLERK RECORDED 08/30/2018



**B. Resolutions**

1. Resolution No. 2018-\_\_\_\_, a Resolution Calling for a Special Municipal Election to be Held Concurrently with the Santa Fe County General Election on November 6, 2018 for the Purpose of Voting for or Against Repealing Provisions of the Santa Fe Municipal Charter Regarding Election Date and Officer Terms **TABLED**

**VII. C. Commissioner Issues and Comments (cont.)**

CHAIR HANSEN: Anything else on the Commission I've missed?

COMMISSIONER ANAYA: I had one thing, actually. I wanted to report that I had a meeting with City Councilor Roman Abeyta in regards to higher education.

CHAIR HANSEN: Fantastic.

COMMISSIONER ANAYA: And we were meeting relative to the Higher Education Center, but the conversation quickly evolved in the use of the campus. And one of the things that we conveyed to Councilor Abeyta is we've expressed as a Commission that we have an interest in not only understanding what's happening but being part of the dialogue. And so we started off with HEC stuff, which I work under but it evolved into broader stuff so I wanted to report back to the Chair and Commissioner Moreno – it's his district – that it seems that there's going to be more discussion and more feedback back to us. I did convey to the Councilor that the Manager has reached out to the former Manager previously and that we've expressed some interest. I mentioned the discussion about libraries and how we fund libraries and how maybe that can serve as a catalyst moving forward. But I did want to convey that I did have that conversation and I wanted to let the Commission know.

CHAIR HANSEN: Thank you, Commissioner Anaya, and thank you for having that conversation. I think it's important to continue and remind them we have an interest.

**IX. MATTERS FROM THE COUNTY ATTORNEY**

- A. Executive Session. Items Including But Not Limited To: Limited Personnel Matters, as Allowed by Section 10-15-1(H)(2) NMSA 1978, Threatened or Pending Litigation in which Santa Fe County is or May Become a Participant, as Allowed by Section 10-15-1 (H)(7) NMSA 1978, and Discussion of the Purchase, Acquisition or Disposal of Real Property or Water Rights, as Allowed by Section 10-15-1 (H)(8) NMSA 1978**

1. Aamodt Settlement/Pojoaque Basin Regional Water System
2. Hyde Park Estates Cooperative Domestic Water Association
3. Canoñcito at Apache Canyon Mutual Domestic Consumers' and Mutual Sewage Works Association
4. Civil Forfeiture

MR. FREDERICK: Madam Chair, we're requesting executive session on

SFC CLERK RECORDED 08/30/2018



the items listed under amended agenda item IX under the authorities also listed in that agenda item.

CHAIR HANSEN: Can I have a motion to go into executive session?

COMMISSIONER MORENO: I move that we go into executive session for the items that were enumerated by the County Attorney.

COMMISSIONER ROYBAL: I'll second.

CHAIR HANSEN: I have a motion and a second. Roll call.

**The motion to go into executive session pursuant to NMSA Section 10-15-1-H (7, 2, and 8) to discuss the matters delineated above passed by unanimous roll call vote as follows:**

Commissioner Anaya	Aye
Commissioner Hamilton	Aye
Commissioner Hansen	Aye
Commissioner Moreno	Aye
Commissioner Roybal	Aye

[The Commission met in executive session from 7:25 to 8:45.]

Upon motion by Commissioner Roybal, second by Commissioner Moreno, the Commissioner returned to open session.

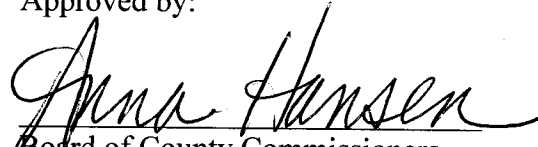
Present during executive session were the five Commissioners, the County Manager, County Attorney, and for parts of the meeting John Dupuis, Rita Bates, Michael Kelley, and Eric Aaboe.

#### **VIII. CONCLUDING BUSINESS**

- A. Announcements**
- B. Adjournment**

Having completed the agenda and with no further business to come before this body, Chair Hansen declared this meeting adjourned at 8:45 p.m.

Approved by:

  
Board of County Commissioners  
Anna Hansen, Chair

SFC CLERK RECORDED 08/30/2018



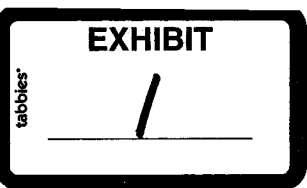
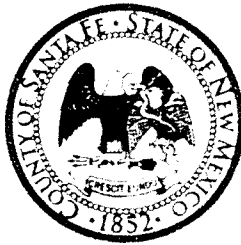




**Henry P. Roybal**  
Commissioner, District 1

**Anna Hansen**  
Commissioner, District 2

**Robert A. Anaya**  
Commissioner, District 3



**Anna T. Hamilton**  
Commissioner, District 4

**Ed Moreno**  
Commissioner, District 5

**Katherine Miller**  
County Manager

**Date:** July 31, 2018

**To:** Board of County Commissioners

**From:** Stephanie Schardin Clarke, Finance Director 

**Via:** Katherine Miller, County Manager

**RE:** Resolution 2018-\_\_\_\_, A Resolution Approving the Fiscal Year 2018 Fourth Quarter Financial Report to be Submitted to the New Mexico Department of Finance and Administration, Local Government Division as a Component of the Fiscal Year 2019 Final Budget Submission (Finance / Stephanie Schardin Clarke)

---

**ISSUE**

The Finance Division requests approval of the Fiscal Year 2018 Fourth Quarter Financial Report to be submitted to the New Mexico Department of Finance and Administration, Local Government Division (DFA-LGD) for the period ending June 30, 2018.

**BACKGROUND**

The Finance Division reports regularly to the DFA-LGD. Among the reports that the DFA-LGD requires is a quarterly financial report, which is due within 30 days of the end of each quarter. This report, to be submitted in a prescribed format, contains information on the unaudited revenue, expenses, cash balances and investments. DFA-LGD requires that each fourth quarter report be approved by the BCC and submitted as a component of each new fiscal year's final budget submission.

The Fiscal Year 2019 Interim Budget was approved on June 27, 2018. The Final Budget for Fiscal Year 2019 is due to DFA-LGD no later than July 31, 2018. The BCC's approval of the Fiscal Year 2018 Fourth Quarter Financial Report will allow for the complete submission to DFA-LGD of all required budget documents by the July 31, 2018 deadline.

The attached report represents unaudited balances for the Fiscal Year 2018 fourth quarter.

102 Grant Avenue · P.O. Box 276 · Santa Fe, New Mexico 87504-0276 · 505-986-6200 · FAX:  
505-995-2740 www.santafecountynm.gov

SFC CLERK RECORDED 08/30/2018



**ACTION REQUESTED:**

The Finance Division requests approval of this resolution approving the Fiscal Year 2018 Fourth Quarter Financial Report and its submission to DFA-LGD.



**THE BOARD OF COUNTY COMMISSIONERS OF  
SANTA FE COUNTY**

**RESOLUTION NO. 2018 - \_\_\_\_\_**

---

**APPROVING THE FISCAL YEAR 2018 FOURTH QUARTER FINANCIAL  
REPORT TO BE SUBMITTED TO THE NEW MEXICO DEPARTMENT  
OF FINANCE AND ADMINISTRATION, LOCAL GOVERNMENT  
DIVISION AS A COMPONENT OF THE FISCAL YEAR 2019 FINAL  
BUDGET SUBMISSION**

---

**WHEREAS**, the New Mexico Department of Finance and Administration, Local Government Division (DFA-LGD), under authority provided in Section 6-6-2 NMSA 1978, requires that local public bodies submit a quarterly financial report within 30 days of the close of each quarter; and

**WHEREAS**, memorandum #BFB-18-02 issued by the DFA-LGD on April 19, 2018 establishes a requirement that each local body must submit its fourth quarter financial report for the period ending June 30, 2018, which must be formally approved by the entity's governing body prior to its submission with the entity's final budget to DFA-LGD for Fiscal Year 2019; and

**WHEREAS**, the Board of County Commissioners (BCC) of Santa Fe County (County) adopted the County's Fiscal Year 2019 Final Budget on June 26, 2018, via Resolution No. 2018-66, to be submitted to the DFA-LGD on or before July 31, 2018; and

**WHEREAS**, the Fiscal Year 2018 Fourth Quarter Financial Report for the period ending June 30, 2018, has been prepared in compliance with the requirements of the DFA-LGD and is attached hereto as Exhibit A.

**NOW, THEREFORE, BE IT RESOLVED**, that the BCC hereby formally approves the unaudited Fiscal Year 2018 Fourth Quarter Financial Report for the period ending June 30, 2018, attached hereto as Exhibit A.

**PASSED, APPROVED, AND ADOPTED THIS 31<sup>st</sup> DAY OF JULY, 2018.**

**BOARD OF COUNTY COMMISSIONERS  
OF SANTA FE COUNTY**


By: \_\_\_\_\_  
Anna Hansen, Chair



**ATTEST:**

\_\_\_\_\_  
Geraldine Salazar  
Santa Fe County Clerk

Approved as to form:

  
\_\_\_\_\_  
R. Bruce Frederick  
Santa Fe County Attorney

**FINANCE DIVISION APPROVAL:**

\_\_\_\_\_  
Stephanie Schardin Clarke, Finance Division Director







GENERAL FUND - COUNTY

COMPARATIVE STATEMENT OF REVENUES AND EXPENDITURES	BUDGETED AMOUNTS			ACTUALS Y-T-D	ENCUMBRAN CES Y-T-D	Variance With Adjusted Budget Positive (Negative)	
	Approved Budget	Budget Adjustments	Adjusted Budget			\$	%
REVENUES							
Taxes:							
Property Tax - Current Year	\$46,475,376	\$0	\$46,475,376	\$48,692,812		\$2,217,436	104.77%
Property Tax - Delinquent	\$1,350,000	\$0	\$1,350,000	\$1,551,613		\$201,613	114.93%
Property Tax - Penalty & Interest	\$950,000	\$0	\$950,000	\$1,153,939		\$203,939	121.47%
Oil and Gas - Equipment	\$0	\$0	\$0	\$0		\$0	n/a
Oil and Gas - Production	\$0	\$0	\$0	\$0		\$0	n/a
Franchise Fees	\$192,000	\$0	\$192,000	\$207,787		\$15,787	108.22%
Gross receipts - Local Option	\$9,600,000	\$0	\$9,600,000	\$10,460,259		\$860,259	108.96%
Gross Receipts - Infrastructure	\$662,000	\$0	\$662,000	\$734,932		\$72,932	111.02%
Gross Receipts - Environment	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - Hold Harmless	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - Other Dedication	\$2,450,000	\$0	\$2,450,000	\$2,615,065		\$165,065	106.74%
PILT	\$0	\$0	\$0	\$812,533		\$812,533	n/a
Intergovernmental - State Shared:							
Gross receipts	\$400,000	\$0	\$400,000	\$333,995		(\$66,005)	83.50%
Cigarette Tax	\$0	\$0	\$0	\$0		\$0	n/a
Gas Tax	\$0	\$0	\$0	\$0		\$0	n/a
Motor Vehicle	\$1,000,000	\$0	\$1,000,000	\$1,102,046		\$102,046	110.20%
Other	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$150,972	\$0	\$150,972	\$116,150		(\$34,822)	76.93%
Grants - State	\$259,230	\$1,037,615	\$1,296,845	\$698,610		(\$598,235)	53.87%
Grants - Local	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriations	\$0	\$0	\$0	\$0		\$0	n/a
Small Counties Assistance	\$0	\$0	\$0	\$0		\$0	n/a
Licenses and Permits	\$337,900	\$0	\$337,900	\$877,591		\$539,691	259.72%
Charges for Services	\$1,164,124	\$0	\$1,164,124	\$1,326,371		\$162,247	113.94%
Fines and Forfeits	\$0	\$0	\$0	\$29,395		\$29,395	n/a
Interest on Investments	\$1,175,000	\$0	\$1,175,000	\$2,116,569		\$941,569	180.13%
Miscellaneous	\$0	\$1,034,225	\$1,034,225	\$149,096		(\$885,129)	14.42%
TOTAL GENERAL FUND REVENUES	\$66,166,602	\$2,071,840	\$68,238,442	\$72,978,763		\$4,740,321	106.95%
EXPENDITURES							
Executive-Legislative	\$1,705,910	\$18,564	\$1,724,474	\$1,603,066	\$15,378	\$106,030	92.96%
Judicial	\$63,701	\$0	\$63,701	\$36,887	\$0	\$26,814	57.91%
Elections	\$1,207,456	\$172,169	\$1,379,625	\$1,113,315	\$14,403	\$251,907	80.70%
Finance & Administration	\$32,919,930	(\$442,277)	\$32,477,653	\$17,378,519	\$951,026	\$14,148,108	53.51%
Public Safety	\$14,726	\$5,000	\$19,726	\$15,598	\$0	\$4,128	79.07%
Highways & Streets	\$3,329,890	\$58,602	\$3,388,492	\$2,669,177	\$192,611	\$526,704	78.77%
Senior Citizens	\$2,168,901	\$71,764	\$2,240,665	\$1,822,070	\$114,048	\$304,547	81.32%
Sanitation	\$2,360,568	\$60,959	\$2,421,527	\$1,988,846	\$213,785	\$218,896	82.13%
Health and Welfare	\$397,234	\$2,040,426	\$2,437,660	\$811,074	\$1,333,269	\$293,317	33.27%
Culture and Recreation	\$1,627,833	\$1,382	\$1,629,215	\$1,033,575	\$320,988	\$274,652	63.44%
Economic Development & Housing	\$5,087,289	\$90,836	\$5,178,125	\$3,662,422	\$412,518	\$1,103,185	70.73%
Other - Miscellaneous	\$0	\$0	\$0	\$0	\$0	\$0	n/a
TOTAL GENERAL FUND EXPENDITURES	\$50,883,438	\$2,077,425	\$52,960,863	\$32,134,549	\$3,568,026	\$17,258,288	60.68%
OTHER FINANCING SOURCES							
Transfers In	\$677,000	\$0	\$677,000	\$677,000		\$0	100.00%
Transfers (Out)	(\$36,452,061)	(\$158,000)	(\$36,610,061)	(\$35,610,061)		\$1,000,000	97.27%
TOTAL - OTHER FINANCING SOURCES	(\$35,775,061)	(\$158,000)	(\$35,933,061)	(\$34,933,061)		\$1,000,000	97.22%
Excess (deficiency) of revenues over expenditures				\$5,911,153			



SPECIAL REVENUES - COUNTY FUNDS - QUARTERLY REPORT

		BUDGET			ACTUALS			
SPECIAL REVENUES - RESOURCES	Fund	Approved Budget	Resolutions Adj. Budget	Adjusted Budget	Year to Date Total	Encumbrances (expend line only)	Budget Balance	Budget Variance%
<b>CORRECTIONS REVENUES</b>	<b>201</b>							
Correction Fees	201	312,150	0	312,150	238,800		(73,350)	76.50%
Miscellaneous	201	0	0	0	0		0	n/a
<b>TOTAL Revenues</b>		<b>312,150</b>	<b>0</b>	<b>312,150</b>	<b>238,800</b>		<b>(73,350)</b>	<b>76.50%</b>
<b>EXPENDITURES</b>	<b>201</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>n/a</b>
<b>OTHER FINANCING SOURCES</b>								
Transfers In	201	0	0	0	0		0	n/a
Transfers (Out)	201	(312,150)	0	(312,150)	(312,150)		0	100.00%
<b>TOTAL - OTHER FINANCING SOURCES</b>		<b>(312,150)</b>	<b>0</b>	<b>(312,150)</b>	<b>(312,150)</b>		<b>0</b>	<b>100.00%</b>
Excess (deficiency) of revenues over expend	201				(73,350)			
<b>ENVIRONMENTAL REVENUES</b>	<b>202</b>							
GRT - Environmental	202	662,000	0	662,000	729,732		67,732	110.23%
Miscellaneous	202	0	0	0	0		0	n/a
<b>TOTAL Revenues</b>		<b>662,000</b>	<b>0</b>	<b>662,000</b>	<b>729,732</b>		<b>67,732</b>	<b>110.23%</b>
<b>EXPENDITURES</b>	<b>202</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>n/a</b>
<b>OTHER FINANCING SOURCES</b>								
Transfers In	202	0	0	0	0		0	n/a
Transfers (Out)	202	(662,000)	0	(662,000)	(662,000)		0	100.00%
<b>TOTAL - OTHER FINANCING SOURCES</b>		<b>(662,000)</b>	<b>0</b>	<b>(662,000)</b>	<b>(662,000)</b>		<b>0</b>	<b>100.00%</b>
Excess (deficiency) of revenues over expend	202				67,732			
<b>PROPERTY VALUATION REVENUES</b>	<b>203</b>							
Administrative Fee	203	1,406,648	0	1,406,648	1,553,985		147,337	110.47%
Miscellaneous	203	0	0	0	0		0	n/a
<b>TOTAL Revenues</b>		<b>1,406,648</b>	<b>0</b>	<b>1,406,648</b>	<b>1,553,985</b>		<b>147,337</b>	<b>110.47%</b>
<b>EXPENDITURES</b>	<b>203</b>	<b>1,406,648</b>	<b>15,000</b>	<b>1,421,648</b>	<b>1,210,212</b>	<b>44,296</b>	<b>167,140</b>	<b>85.19%</b>
<b>OTHER FINANCING SOURCES</b>								
Transfers In	203	0	0	0	0		0	n/a
Transfers (Out)	203	0	0	0	0		0	n/a
<b>TOTAL - OTHER FINANCING SOURCES</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		<b>0</b>	<b>n/a</b>
Excess (deficiency) of revenues over expend	203				343,773			
<b>EMS REVENUES</b>	<b>206</b>							
State EMS Grant	206	126,167	(7,766)	118,401	114,775		(3,626)	96.94%
Miscellaneous	206	0	0	0	0		0	n/a
<b>TOTAL Revenues</b>		<b>126,167</b>	<b>(7,766)</b>	<b>118,401</b>	<b>114,775</b>		<b>(3,626)</b>	<b>96.94%</b>
<b>EXPENDITURES</b>	<b>206</b>	<b>126,167</b>	<b>(7,766)</b>	<b>118,401</b>	<b>112,019</b>	<b>5,527</b>	<b>855</b>	<b>94.61%</b>
<b>OTHER FINANCING SOURCES</b>								
Transfers In	206	0	0	0	0		0	n/a
Transfers (Out)	206	0	0	0	0		0	n/a
<b>TOTAL - OTHER FINANCING SOURCES</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		<b>0</b>	<b>n/a</b>
Excess (deficiency) of revenues over expend	206				2,756			
<b>E911 REVENUES</b>	<b>207</b>							
State-E-911 Enhancement	207	0	0	0	0		0	n/a
Network & Data Base Grant	207	0	0	0	0		0	n/a
Miscellaneous	207	0	0	0	0		0	n/a
<b>TOTAL Revenues</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		<b>0</b>	<b>n/a</b>

FILED  
CLERK  
RECORDED  
08/30/2018



SPECIAL REVENUES - COUNTY FUNDS - QUARTERLY REPORT

SPECIAL REVENUES - RESOURCES		BUDGET			ACTUALS	Encumbrances (expend line only)	Budget Balance	Budget Variance%
		Approved Budget	Resolutions Adj. Budget	Adjusted Budget	Year to Date Total			
	Fund							
EXPENDITURES	207	0	0	0	0	0	0	n/a
OTHER FINANCING SOURCES								
Transfers In	207	0	0	0	0		0	n/a
Transfers (Out)	207	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES		0	0	0	0		0	n/a
Excess (deficiency) of revenues over expend	207				0			
FARM & RANGE REVENUES	208							
Federal - Taylor Grazing	208	650	0	650	991		341	152.46%
Miscellaneous	208	0	0	0	0		0	n/a
TOTAL Revenues		650	0	650	991		341	152.46%
EXPENDITURES	208	8,000	0	8,000	8,000	0	0	100.00%
OTHER FINANCING SOURCES								
Transfers In	208	7,350	0	7,350	7,350		0	100.00%
Transfers (Out)	208	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES		7,350	0	7,350	7,350		0	100.00%
Excess (deficiency) of revenues over expend	208				341			
COUNTY FIRE PROTECTION REVENUES	209							
State - Fire Marshall Allotment	209	2,182,417	165,348	2,347,765	2,348,651		886	100.04%
Miscellaneous	209	0	0	0	2,328		2,328	n/a
TOTAL Revenues		2,182,417	165,348	2,347,765	2,350,979		3,214	100.14%
EXPENDITURES	209	2,182,417	4,606,790	6,789,207	1,147,597	1,857,786	3,783,824	16.90%
OTHER FINANCING SOURCES								
Transfers In	209	0	0	0	0		0	n/a
Transfers (Out)	209	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES		0	0	0	0		0	n/a
Excess (deficiency) of revenues over expend	209				1,203,382			
LAW ENFORCEMENT PROTECTION REVENUES	211							
State-Law Enforcement Protection	211	81,600	0	81,600	100,723		19,123	123.44%
Miscellaneous	211	0	0	0	0		0	n/a
TOTAL Revenues		81,600	0	81,600	100,723		19,123	123.44%
EXPENDITURES	211	81,600	0	81,600	19,632	60,961	1,007	24.06%
OTHER FINANCING SOURCES								
Transfers In	211	0	0	0	0		0	n/a
Transfers (Out)	211	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES		0	0	0	0		0	n/a
Excess (deficiency) of revenues over expend	211				81,091			
LODGERS' TAX REVENUES	214							
Lodgers' Tax	214	582,951	0	582,951	482,694		(100,257)	82.80%
Miscellaneous	214	0	0	0	0		0	n/a
TOTAL Revenues		582,951	0	582,951	482,694		(100,257)	82.80%
EXPENDITURES	214	582,951	344,000	926,951	604,855	90,291	231,805	65.25%
OTHER FINANCING SOURCES								
Transfers In	214	0	0	0	0		0	n/a
Transfers (Out)	214	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES		0	0	0	0		0	n/a



SPECIAL REVENUES - RESOURCES	Fund	BUDGET			ACTUALS		Encumbrances (expend line only)	Budget Balance	Budget Variance%
		Approved Budget	Resolutions Adj. Budget	Adjusted Budget	Year to Date Total				
Excess (deficiency) of revenues over expend	214				(122,161)				
RECREATION REVENUES	217								
Cigarette Tax - (1 cent)	217	0	0	0	0			0	n/a
Miscellaneous	217	0	0	0	0			0	n/a
TOTAL Revenues		0	0	0	0			0	n/a
EXPENDITURES	217	0	0	0	0	0		0	n/a
OTHER FINANCING SOURCES									
Transfers In	217	0	0	0	0			0	n/a
Transfers (Out)	217	0	0	0	0			0	n/a
TOTAL - OTHER FINANCING SOURCES		0	0	0	0			0	n/a
Excess (deficiency) of revenues over expend	217				0				
INTERGOVERNMENTAL GRANTS REVENUES	218								
State Grants	218	0	0	0	0			0	n/a
Federal Grants	218	0	0	0	0			0	n/a
Miscellaneous	218	0	0	0	0			0	n/a
TOTAL Revenues		0	0	0	0			0	n/a
EXPENDITURES	218	0	0	0	0	0		0	n/a
OTHER FINANCING SOURCES									
Transfers In	218	0	0	0	0			0	n/a
Transfers (Out)	218	0	0	0	0			0	n/a
TOTAL - OTHER FINANCING SOURCES		0	0	0	0			0	n/a
Excess (deficiency) of revenues over expend	218				0				
SENIOR CITIZENS REVENUES	219								
State Grants	219	0	0	0	0			0	n/a
Federal Grants	219	0	0	0	0			0	n/a
Miscellaneous	219	0	0	0	0			0	n/a
TOTAL Revenues		0	0	0	0			0	n/a
EXPENDITURES	219	0	0	0	0	0		0	n/a
OTHER FINANCING SOURCES									
Transfers In	219	0	0	0	0			0	n/a
Transfers (Out)	219	0	0	0	0			0	n/a
TOTAL - OTHER FINANCING SOURCES		0	0	0	0			0	n/a
Excess (deficiency) of revenues over expend	219				0				
INDIGENT REVENUES	220								
GRT - County Indigent	220	4,800,000	0	4,800,000	5,232,210			432,210	109.00%
Miscellaneous	220	0	0	0	0			0	n/a
TOTAL Revenues		4,800,000	0	4,800,000	5,232,210			432,210	109.00%
EXPENDITURES	220	3,214,566	0	3,214,566	3,167,435	0		47,131	98.53%
OTHER FINANCING SOURCES									
Transfers In	220	0	0	0	0			0	n/a
Transfers (Out)	200	(1,585,434)	0	(1,585,434)	(1,585,434)			0	100.00%
TOTAL - OTHER FINANCING SOURCES		(1,585,434)	0	(1,585,434)	(1,585,434)			0	100.00%
Excess (deficiency) of revenues over expend	220				479,341				
HOSPITAL REVENUES	221								
GRT - Special/Local Hospital	221	0	0	0	0			0	n/a

SECTION CLERK RECORDED 08/31/2018



SPECIAL REVENUES - COUNTY FUNDS - QUARTERLY REPORT

		BUDGET			ACTUALS			
SPECIAL REVENUES - RESOURCES	Fund	Approved Budget	Resolutions Adj. Budget	Adjusted Budget	Year to Date Total	Encumbrances (expend line only)	Budget Balance	Budget Variance%
GRT - Hospital Emergency	221	0	0	0	0		0	n/a
GRT - County Health Care	221	0	0	0	0		0	n/a
Miscellaneous	221	0	0	0	0		0	n/a
TOTAL Revenues		0	0	0	0		0	n/a
EXPENDITURES	221	0	0	0	0	0	0	n/a
OTHER FINANCING SOURCES								
Transfers In	221	0	0	0	0		0	n/a
Transfers (Out)	221	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES		0	0	0	0		0	n/a
Excess (deficiency) of revenues over expend	221				0			
COUNTY FIRE PROTECTION REVENUES	222							
GRT - Fire Excise Tax (1/4 or 1/8 cent)	222	1,335,000	0	1,335,000	1,455,290		120,290	109.01%
Miscellaneous	222	0	0	0	0		0	n/a
TOTAL Revenues		1,335,000	0	1,335,000	1,455,290		120,290	109.01%
EXPENDITURES	222	2,164,998	0	2,164,998	1,046,730	506,911	611,357	48.35%
OTHER FINANCING SOURCES								
Transfers In	222	0	0	0	0		0	n/a
Transfers (Out)	222	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES		0	0	0	0		0	n/a
Excess (deficiency) of revenues over expend	222				408,560			
DWI REVENUES	223							
State - Formula Distribution (DFA)	223	1,273,389	0	1,273,389	938,220		(335,169)	73.68%
State - Local Grant (DFA)	223	20,026	0	20,026	5,052		(14,974)	25.23%
State Other	223	95,000	127,000	222,000	194,852		(27,148)	87.77%
Federal Grants	223	0	0	0	0		0	n/a
Miscellaneous	223	165,700	0	165,700	189,338		23,638	114.27%
TOTAL Revenues		1,554,115	127,000	1,681,115	1,327,462		(353,653)	78.96%
EXPENDITURES	223	1,662,719	127,000	1,789,719	1,293,183	145,739	350,797	72.26%
OTHER FINANCING SOURCES								
Transfers In	223	83,404	0	83,404	83,404		0	100.00%
Transfers (Out)	223	(90,000)	0	(90,000)	(90,000)		0	100.00%
TOTAL - OTHER FINANCING SOURCES		(6,596)	0	(6,596)	(6,596)		0	100.00%
Excess (deficiency) of revenues over expend	223				27,683			
CLERKS RECORDING AND FILING FUN REVENUES	225							
Clerk Equipment Fees	225	180,000	0	180,000	200,939		20,939	111.63%
Miscellaneous	225	0	0	0	0		0	n/a
TOTAL Revenues		180,000	0	180,000	200,939		20,939	111.63%
EXPENDITURES	225	190,643	36,868	227,511	147,213	18,279	62,019	64.71%
OTHER FINANCING SOURCES								
Transfers In	225	0	0	0	0		0	n/a
Transfers (Out)	225	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES		0	0	0	0		0	n/a
Excess (deficiency) of revenues over expend	225				53,726			
JAIL - DETENTION REVENUES	226							
GRT - County Correctional Dedication	226	4,800,000	0	4,800,000	5,231,235		431,235	108.98%
Care of Prisoners	226	0	0	0	0		0	n/a



SPECIAL REVENUES - COUNTY FUNDS - QUARTERLY REPORT

		BUDGET			ACTUALS			
SPECIAL REVENUES - RESOURCES	Fund	Approved Budget	Resolutions Adj. Budget	Adjusted Budget	Year to Date Total	Encumbrances (expend line only)	Budget Balance	Budget Variance%
Work Release	226	0	0	0	0		0	n/a
State - Care of Prisoners	226	0	0	0	0		0	n/a
Federal - Care of Prisoners	226	0	0	0	0		0	n/a
Miscellaneous	226	0	0	0	0		0	n/a
TOTAL Revenues		4,800,000	0	4,800,000	5,231,235		431,235	108.98%
EXPENDITURES	226	0	0	0	0	0	0	n/a
OTHER FINANCING SOURCES								
Transfers In	226	0	0	0	0		0	n/a
Transfers (Out)	226	(5,300,000)	0	(5,300,000)	(5,300,000)		0	100.00%
TOTAL - OTHER FINANCING SOURCES		(5,300,000)	0	(5,300,000)	(5,300,000)		0	100.00%
Excess (deficiency) of revenues over expend	226				(68,765)			
OTHER - SPECIAL REVENUES	299	24,715,191	1,361,744	26,076,935	28,209,929		2,132,994	108.18%
EXPENDITURES	299	75,318,215	3,745,598	79,063,813	54,172,617	5,292,049	19,599,147	68.52%
TOTAL -OTHER FINANCING SOURCES	299	34,555,404	83,000	34,638,404	33,638,334		(1,000,070)	97.11%
Excess (deficiency) of revenues over expend	299				7,675,646			

STC CLERK RECORDED 08/30/2018



OTHER MISC. (FUND 299) DETAIL LIST

SPECIAL REVENUES	BUDGET			ACTUALS			
	Approved Budget	Resolutions Adj. Budget	Adjusted Budget	Year to Date Total	Encumbrances (expend line only)	Budget Balance	Budget Variance %
Hold Harmless GRI Fund (205)							
REVENUES	4,079,996	0	4,079,996	4,756,655		676,659	116.58%
EXPENDITURES	11,168,693	1,500,000	11,668,693	943,363	368,175	10,357,155	8.08%
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				3,813,292			
Fire Impact Fees Fund (216)							
REVENUES	0	0	0	338,804		338,804	n/a
EXPENDITURES	0	0	0	0	0	0	n/a
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				338,804			
Indigent Services Fund (SFC 223)							
REVENUES	0	0	0	0		0	n/a
EXPENDITURES	3,090,829	158,000	3,248,829	1,349,753	1,228,705	670,371	41.55%
OTHER FINANCING SOURCES							
Transfers In	2,702,974	158,000	2,860,974	2,860,974		0	100.00%
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	2,702,974	158,000	2,860,974	2,860,974		0	100.00%
Excess (deficiency) of revenues over expenditures				1,511,221			
Economic Development Fund (224)							
REVENUES	150,000	8,000	158,000	158,700		700	100.44%
EXPENDITURES	1,522,805	8,000	1,530,805	501,114	94,095	935,596	32.74%
OTHER FINANCING SOURCES							
Transfers In	572,805	0	572,805	572,805		0	100.00%
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	572,805	0	572,805	572,805		0	100.00%
Excess (deficiency) of revenues over expenditures				230,391			
Fines & Forfeitures (225)							
REVENUES	0	0	0	0		0	n/a
EXPENDITURES	55,335	1,607	56,942	56,940	0	2	100.00%
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				(56,940)			
Section 8 Voucher Fund (227)							
REVENUES	2,318,492	16,789	2,335,281	2,155,340		(179,941)	92.29%
EXPENDITURES	2,318,492	16,788	2,335,280	2,225,627	41,455	68,198	95.30%
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				(170,287)			
Affordable Housing/Home Sales Fund (229)							
REVENUES	0	0	0	5,722		5,722	n/a
EXPENDITURES	218,340	0	218,340	86,987	224	131,129	39.84%
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)		(75,000)	(75,000)	(75,000)		0	100.00%
TOTAL - OTHER FINANCING SOURCES	0	(75,000)	(75,000)	(75,000)		0	100.00%
Excess (deficiency) of revenues over expenditures				(159,265)			



OTHER MISC. (FUND 299) DETAIL LIST

SPECIAL REVENUES	BUDGET			ACTUALS			
	Approved Budget	Resolutions Adj. Budget	Adjusted Budget	Year to Date Total	Encumbrances (expend line only)	Budget Balance	Budget Variance %
Developer's Fees Fund (231)							
REVENUES	0	0	0	443,645		443,645	n/a
EXPENDITURES	547,550	(585)	546,965	128,350	25,947	392,668	23.47%
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				315,295			
EMS Health Services Fund (232)							
REVENUES	0	0	0	19,472		19,472	n/a
EXPENDITURES	910,636	0	910,636	577,482	167,612	165,542	63.42%
OTHER FINANCING SOURCES							
Transfers In	910,636	0	910,636	910,636		0	100.00%
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	910,636	0	910,636	910,636		0	100.00%
Excess (deficiency) of revenues over expenditures				352,626			
Wildlife/Mountain/Trails Fund (233)							
REVENUES	0	0	0	0		0	n/a
EXPENDITURES	47,558	0	47,558	0	0	47,558	0.00%
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				0			
EMS Hospital/GRT Fund (234)							
REVENUES	0	0	0	0		0	n/a
EXPENDITURES	0	0	0	0	0	0	n/a
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				0			
Detox Fund (242)							
REVENUES	300,000	150,000	450,000	350,000		(100,000)	77.78%
EXPENDITURES	300,000	150,000	450,000	300,000	150,000	0	66.67%
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				50,000			
Fire Operations Fund (244)							
REVENUES	10,014,511	543,541	10,558,052	11,761,319		1,203,267	111.40%
EXPENDITURES	12,785,463	948,374	13,733,837	11,578,747	766,767	1,388,323	84.31%
OTHER FINANCING SOURCES							
Transfers In	4,629,130	0	4,629,130	4,629,130		0	100.00%
Transfers (Out)	(3,584,922)	0	(3,584,922)	(3,584,922)		0	100.00%
TOTAL - OTHER FINANCING SOURCES	1,044,208	0	1,044,208	1,044,208		0	100.00%
Excess (deficiency) of revenues over expenditures				1,226,780			
Reg'l Emergency Comm Ctr Ops Fund (245)							
REVENUES	181,600	431,000	612,600	86,092		(526,508)	14.05%
EXPENDITURES	4,003,737	631,000	4,634,737	3,470,039	697,919	466,779	74.87%
OTHER FINANCING SOURCES							
Transfers In	3,584,992	0	3,584,992	3,584,922		(70)	100.00%
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	3,584,992	0	3,584,992	3,584,922		(70)	100.00%
Excess (deficiency) of revenues over expenditures				200,975			

SEC. CLERK RECORDED 08/30/2018



OTHER MISC. (FUND 299) DETAIL LIST

SPECIAL REVENUES	BUDGET			ACTUALS			
	Approved Budget	Resolutions Adj. Budget	Adjusted Budget	Year to Date Total	Encumbrances (expend line only)	Budget Balance	Budget Variance %
Law Enforcement Operations Fund (246)							
REVENUES	601,213	212,414	813,627	480,685		(332,942)	59.08%
EXPENDITURES	15,506,896	332,414	15,839,310	13,274,268	982,941	1,582,101	83.81%
OTHER FINANCING SOURCES							
Transfers In	12,995,287	0	12,995,287	12,995,287		0	100.00%
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	12,995,287	0	12,995,287	12,995,287		0	100.00%
Excess (deficiency) of revenues over expenditures				201,704			
Corrections Operations Fund (247)							
REVENUES	5,393,357		5,393,357	6,182,167		788,810	114.63%
EXPENDITURES	23,841,881	0	23,841,881	19,679,947	768,209	3,393,725	82.54%
OTHER FINANCING SOURCES							
Transfers In	16,670,874	0	16,670,874	15,670,874		(1,000,000)	94.00%
Transfers (Out)	(2,250,350)	0	(2,250,350)	(2,250,350)		0	100.00%
TOTAL - OTHER FINANCING SOURCES	14,420,524	0	14,420,524	13,420,524		(1,000,000)	93.07%
Excess (deficiency) of revenues over expenditures				(77,256)			
Hold Harmless GRT 2nd 1/8th (SFC 207)							
REVENUES	1,676,022	0	1,676,022	1,471,328		(204,694)	87.79%
EXPENDITURES	0	0	0	0	0	0	n/a
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	(1,676,022)	0	(1,676,022)	(1,676,022)		0	100.00%
TOTAL - OTHER FINANCING SOURCES	(1,676,022)	0	(1,676,022)	(1,676,022)		0	100.00%
Excess (deficiency) of revenues over expenditures				(204,694)			
Linkages (SFC 226)							
REVENUES	0	0	0	0		0	n/a
EXPENDITURES	0	0	0	0	0	0	n/a
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				0			
(enter fund name here)							
REVENUES	0	0	0	0		0	n/a
EXPENDITURES	0	0	0	0	0	0	n/a
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				0			
(enter fund name here)							
REVENUES	0	0	0	0		0	n/a
EXPENDITURES	0	0	0	0	0	0	n/a
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				0			
FUND 299 SUMMARY							
Revenue - TOTAL	\$24,715,191	\$1,361,744	\$26,076,935	\$28,209,929		2,132,994	108.18%
Expenditures - TOTAL	\$75,318,215	\$3,745,598	\$79,063,813	\$54,172,617	\$5,292,049	19,599,147	68.52%
TOTAL - OTHER FINANCING SOURCES	\$34,555,404	\$83,000	\$34,638,404	\$33,638,334		\$0	97.11%



ROAD FUND - COUNTY

COMPARATIVE STATEMENT OF REVENUES AND EXPENDITURES	BUDGETED AMOUNTS			ACTUALS Y-T-D	ENCUMBRAN CES Y-T-D	Variance With Adjusted Budget	
	Approved Budget	Budget Adjustments	Adjusted Budget			Positive (Negative)	
						\$	%
REVENUES							
Taxes:							
Gross receipts - County	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - Infrastructure	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - Hold Harmless	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - Other Dedication	\$0	\$0	\$0	\$0		\$0	n/a
Intergovernmental-State Shared:							
Gas Tax	\$440,000	\$0	\$440,000	\$467,905		\$27,905	106.34%
Motor Vehicle Registration	\$161,000	\$0	\$161,000	\$162,033		\$1,033	100.64%
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Local	\$0	\$0	\$0	\$0		\$0	n/a
Federal - Bankhead Jones	\$0	\$0	\$0	\$0		\$0	n/a
Federal - Forest Reserve	\$0	\$0	\$0	\$68,523		\$68,523	n/a
Legislative Appropriations	\$0	\$0	\$0	\$0		\$0	n/a
Interest Income	\$0	\$0	\$0	\$0		\$0	n/a
Investment Income	\$0	\$0	\$0	\$0		\$0	n/a
Miscellaneous	\$7,700	\$0	\$7,700	\$9,734		\$2,034	126.44%
TOTAL ROAD FUND REVENUES	\$608,700	\$0	\$608,700	\$708,195		\$99,495	116.35%
EXPENDITURES							
Current:							
General Government	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Public Works	\$5,453,585	\$107,000	\$5,560,585	\$4,422,614	\$521,527	\$616,444	79.54%
Capital Outlay	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Debt Service:							
Principal	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Interest	\$0	\$0	\$0	\$0	\$0	\$0	n/a
TOTAL ROAD FUND EXPENDITURES	\$5,453,585	\$107,000	\$5,560,585	\$4,422,614	\$521,527	\$616,444	79.54%
OTHER FINANCING SOURCES							
Transfers In	\$4,529,235	\$0	\$4,529,235	\$4,529,235		\$0	100.00%
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL - OTHER FINANCING SOURCES	\$4,529,235	\$0	\$4,529,235	\$4,529,235		\$0	100.00%
Excess (deficiency) of revenues over expenditures				\$814,816			

SEC. CLERK RECORDED 08/30/2018



CAPITAL PROJECTS

COMPARATIVE STATEMENT OF REVENUES AND EXPENDITURES	BUDGETED AMOUNTS			ACTUALS Y-T-D	ENCUMBRANC ES Y-T-D	Variance With Adjusted Budget	
	Approved Budget	Budget Adjustments	Adjusted Budget			Positive (Negative)	
						\$	%
REVENUES							
GRT- Dedication	\$9,560,000	\$0	\$9,560,000	\$10,463,871		\$903,871	109.45%
GRT- Hold Harmless	\$0	\$0	\$0	\$0		\$0	n/a
GRT- Infrastructure	\$0	\$0	\$0	\$0		\$0	n/a
Bond Proceeds	\$310	\$22,226,750	\$22,227,060	\$22,259,462		\$32,402	100.15%
Local Grants	\$0	\$0	\$0	\$0		\$0	n/a
CDBG funding	\$0	\$500,000	\$500,000	\$0		(\$500,000)	0.00%
State Grants	\$0	\$0	\$0	\$0		\$0	n/a
Federal Grants (other)	\$363,734	\$200,757	\$564,491	\$200,826		(\$363,665)	35.58%
Legislative Appropriations	\$2,331,529	\$636,652	\$2,968,181	\$1,601,014		(\$1,367,167)	53.94%
Investment Income	\$0	\$0	\$0	\$379,368		\$379,368	n/a
Miscellaneous	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL CAPITAL PROJECTS REVENUES	\$12,255,573	\$23,564,159	\$35,819,732	\$34,904,541		(\$915,191)	97.45%
EXPENDITURES							
Parks/Recreation	\$8,086,076	\$1,705,743	\$9,791,819	\$1,919,367	\$1,364,792	\$6,507,660	19.60%
Housing	\$363,734	\$775,758	\$1,139,492	\$146,854	\$356,087	\$636,551	12.89%
Equipment & Buildings	\$3,726,804	\$0	\$3,726,804	\$0	\$0	\$3,726,804	0.00%
Facilities	\$23,971,762	\$10,220,032	\$34,191,794	\$2,335,738	\$1,910,261	\$29,945,795	6.83%
Transit	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Utilities	\$13,761,668	\$1,500,000	\$15,261,668	\$275,568	\$513,118	\$14,472,982	1.81%
Airports	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Infrastructure	\$17,919,536	\$8,564,557	\$26,484,093	\$3,826,804	\$4,172,163	\$18,485,126	14.45%
Debt Service Payments (P&I)-GO Bonds	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Debt Service Payments (P&I)-Rev. Bonds	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Other	\$4,042,817	\$951,049	\$4,993,866	\$317,858	\$131	\$4,675,877	6.36%
TOTAL CAPITAL PROJECTS EXPENDITURES	\$71,872,397	\$23,717,139	\$95,589,536	\$8,822,189	\$8,316,552	\$78,450,795	9.23%
OTHER FINANCING SOURCES							
Transfers In	\$0	\$75,000	\$75,000	\$75,000		\$0	100.00%
Transfers (Out)	(\$3,499,608)	\$0	(\$3,499,608)	(\$3,499,608)		\$0	100.00%
TOTAL - OTHER FINANCING SOURCES	(\$3,499,608)	\$75,000	(\$3,424,608)	(\$3,424,608)		\$0	100.00%
Excess (deficiency) of revenues over expenditures				\$22,657,744			



DEBT SERVICE

COMPARATIVE STATEMENT OF REVENUES AND EXPENDITURES	BUDGETED AMOUNTS			ACTUALS Y-T-D	ENCUMBRANC ES Y-T-D	Variance With Adjusted Budget	
	Approved Budget	Budget Adjustments	Adjusted Budget			Positive (Negative)	
						\$	%
<b>GENERAL OBLIGATION BONDS [FUND 401]</b>							
REVENUES:							
General Obligation - (Property tax)	\$14,259,620	\$1,522,575	\$15,782,195	\$17,115,575		\$1,333,380	108.45%
Investment Income	\$0	\$0	\$0	\$0		\$0	n/a
Other - Misc	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL REVENUES	\$14,259,620	\$1,522,575	\$15,782,195	\$17,115,575		\$1,333,380	108.45%
EXPENDITURES							
General Obligation - Principal	\$9,190,000	\$1,522,575	\$10,712,575	\$9,190,000	\$0	\$1,522,575	85.79%
General Obligation - Interest	\$5,069,620	\$0	\$5,069,620	\$5,391,578	\$0	(\$321,958)	106.35%
Other Costs (Fiscal Agent Fees/Other Fees/Misc)	\$0	\$0	\$0	\$0	\$0	\$0	n/a
TOTAL EXPENDITURES	\$14,259,620	\$1,522,575	\$15,782,195	\$14,581,578	\$0	\$1,200,617	92.39%
OTHER FINANCING SOURCES							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL - OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0		\$0	n/a
Excess (deficiency) of revenues over expenditures [401]				\$2,533,997			
<b>REVENUE BONDS [FUND 402]</b>							
REVENUES:							
Bond Proceeds	\$0	\$0	\$0	\$25,465,188		(\$25,465,188)	
Revenue Bonds - GRT	\$0	\$0	\$0	\$0		\$0	n/a
Investment Income	\$1,184,656	\$501,673	\$1,686,329	\$1,130,141		\$556,188	67.02%
Revenue Bonds - Other	\$0	\$0	\$0	\$0		\$0	
REVENUE BOND REVENUE - TOTAL	\$1,184,656	\$501,673	\$1,686,329	\$26,595,329		(\$24,909,000)	1577.11%
EXPENDITURES							
Revenue Bonds - Principal	\$4,290,000	\$10,000	\$4,300,000	\$28,605,000	\$0	(\$24,305,000)	665.23%
Revenue Bonds - Interest	\$4,682,700	\$491,673	\$5,174,373	\$5,174,366	\$0	\$7	100.00%
Other Revenue Bond Payments	\$5,000	\$0	\$5,000	\$3,591	\$0	\$1,409	71.82%
Other Costs (Fiscal Agent Fees/Other Fees/Misc)	\$0	\$0	\$0	\$513,000	\$0	(\$513,000)	
TOTAL DEBT SERVICE FUND EXPENDITURES	\$8,977,700	\$501,673	\$9,479,373	\$34,295,957	\$0	(\$24,816,584)	361.80%
OTHER FINANCING SOURCES							
Transfers In	\$7,793,044	\$0	\$7,793,044	\$7,793,044		\$0	100.00%
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	
TOTAL - OTHER FINANCING SOURCES	\$7,793,044	\$0	\$7,793,044	\$7,793,044		\$0	100.00%
Excess (deficiency) of revenues over expenditures [402]				\$92,416			
<b>OTHER DEBT SERVICE [FUND 403]</b>							
REVENUES:							
Investment Income	\$0	\$0	\$0	\$0		\$0	n/a
Loan Revenue	\$0	\$0	\$0	\$0		\$0	n/a
OTHER DEBT SERVICE REVENUE - TOTAL	\$0	\$0	\$0	\$0		\$0	n/a
EXPENDITURES							
NMFA Loan Payments	\$186,261	\$0	\$186,261	\$65,650	\$0	\$120,611	35.25%
Board of Finance Loan Payments	\$60,270	\$0	\$60,270	\$0	\$0	\$60,270	0.00%
Other Debt Service - Misc	\$9,355	\$0	\$9,355	\$0	\$0	\$9,355	0.00%
TOTAL DEBT SERVICE FUND EXPENDITURES	\$255,886	\$0	\$255,886	\$65,650	\$0	\$190,236	25.66%
OTHER FINANCING SOURCES							
Transfers In	\$255,886	\$0	\$255,886	\$255,886		\$0	100.00%
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL - OTHER FINANCING SOURCES	\$255,886	\$0	\$255,886	\$255,886		\$0	100.00%
Excess (deficiency) of revenues over expenditures [403]				\$190,236			

ALL INFORMATION CONTAINED HEREIN IS UNCLASSIFIED  
DATE 08/13/2018 BY 60322 UCBAW



ENTERPRISE FUNDS

COMPARATIVE STATEMENT OF REVENUES AND EXPENDITURES	BUDGETED AMOUNTS			ACTUALS Y-T-D	ENCUMBRANCES Y-T-D	Variance With Adjusted Budget Positive (Negative)	
	Approved Budget	Budget Adjustments	Adjusted Budget			\$	%
REVENUES							
Water Fund							
Charges for Services	\$4,542,400	\$0	\$4,542,400	\$3,766,736		(\$775,664)	82.92%
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$125,000	\$0	\$125,000	\$107,660		(\$17,340)	86.13%
TOTAL REVENUES - Water Fund	\$4,667,400	\$0	\$4,667,400	\$3,874,396		(\$793,004)	83.01%
EXPENDITURES							
Water Fund	\$6,148,513	\$0	\$6,148,513	\$2,127,046	\$2,419,877	\$1,601,590	34.59%
OTHER FINANCING SOURCES							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL-OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0		\$0	n/a
Excess (deficiency) of revenues over expenditures				\$1,747,350			
REVENUES							
Solid Waste							
Charges for Services	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL REVENUES - Solid Waste Fund	\$0	\$0	\$0	\$0		\$0	n/a
EXPENDITURES							
Solid Waste	\$0	\$0	\$0	\$0	\$0	\$0	n/a
OTHER FINANCING SOURCES							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL-OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0		\$0	n/a
Excess (deficiency) of revenues over expenditures				\$0			
REVENUES							
Waste Water							
Charges for Services	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL REVENUES - Waste Water Fund	\$0	\$0	\$0	\$0		\$0	n/a
EXPENDITURES							
Waste Water	\$0	\$0	\$0	\$0	\$0	\$0	n/a
OTHER FINANCING SOURCES							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL-OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0		\$0	n/a
Excess (deficiency) of revenues over expenditures				\$0			



ENTERPRISE FUNDS

COMPARATIVE STATEMENT OF REVENUES AND EXPENDITURES	BUDGETED AMOUNTS			ACTUALS Y-T-D	ENCUMBRANCES Y-T-D	Variance With Adjusted Budget Positive (Negative)	
	Approved Budget	Budget Adjustments	Adjusted Budget			\$	%
REVENUES							
Airport							
Charges for Services	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL REVENUES - Airport Fund	\$0	\$0	\$0	\$0		\$0	n/a
EXPENDITURES							
Airport	\$0	\$0	\$0	\$0	\$0	\$0	n/a
OTHER FINANCING SOURCES							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL-OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0		\$0	n/a
Excess (deficiency) of revenues over expenditures				\$0			
REVENUES							
Ambulance							
Charges for Services	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL REVENUES - Ambulance Fund	\$0	\$0	\$0	\$0		\$0	n/a
EXPENDITURES							
Ambulance	\$0	\$0	\$0	\$0	\$0	\$0	n/a
OTHER FINANCING SOURCES							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL-OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0		\$0	n/a
Excess (deficiency) of revenues over expenditures				\$0			
REVENUES							
Cemetery							
Charges for Services	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL REVENUES - Cemetery Fund	\$0	\$0	\$0	\$0		\$0	n/a
EXPENDITURES							
Cemetery	\$0	\$0	\$0	\$0	\$0	\$0	n/a
OTHER FINANCING SOURCES							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL-OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0		\$0	n/a
Excess (deficiency) of revenues over expenditures				\$0			

SE  
CLERK RECORDED  
08/30/2018



ENTERPRISE FUNDS

COMPARATIVE STATEMENT OF REVENUES AND EXPENDITURES	BUDGETED AMOUNTS			ACTUALS Y-T-D	ENCUMBRANCES Y-T-D	Variance With Adjusted Budget Positive (Negative)	
	Approved Budget	Budget Adjustments	Adjusted Budget			\$	%
<b>REVENUES</b>							
<b>Housing</b>							
Charges for Services	\$485,253	\$0	\$485,253	\$341,681		(\$143,572)	70.41%
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$577,000	\$0	\$577,000	\$365,771		(\$211,229)	63.39%
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$8,700	\$0	\$8,700	\$12,790		\$4,090	147.01%
<b>TOTAL REVENUES - Housing Fund</b>	<b>\$1,070,953</b>	<b>\$0</b>	<b>\$1,070,953</b>	<b>\$720,242</b>		<b>(\$350,711)</b>	<b>67.25%</b>
<b>EXPENDITURES</b>							
<b>Housing</b>	<b>\$1,070,953</b>	<b>\$0</b>	<b>\$1,070,953</b>	<b>\$799,921</b>	<b>\$42,387</b>	<b>\$228,645</b>	<b>74.69%</b>
<b>OTHER FINANCING SOURCES</b>							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL-OTHER FINANCING SOURCES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
Excess (deficiency) of revenues over expenditures				(\$79,679)			
<b>REVENUES</b>							
<b>Parking Facilities</b>							
Charges for Services	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL REV. - Parking Facilities Fund</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
<b>EXPENDITURES</b>							
<b>Parking Facilities</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>n/a</b>
<b>OTHER FINANCING SOURCES</b>							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL-OTHER FINANCING SOURCES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
Excess (deficiency) of revenues over expenditures				\$0			
<b>REVENUES</b>							
<b>Other Enterprise (enter fund name)</b>							
Charges for Services	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL REV. - Other Enterprise Fund</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
<b>EXPENDITURES</b>							
<b>Other Enterprise Fund</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>n/a</b>
<b>OTHER FINANCING SOURCES</b>							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL-OTHER FINANCING SOURCES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
Excess (deficiency) of revenues over expenditures				\$0			



ENTERPRISE FUNDS

COMPARATIVE STATEMENT OF REVENUES AND EXPENDITURES	BUDGETED AMOUNTS			ACTUALS Y-T-D	ENCUMBRAN CES Y-T-D	Variance With Adjusted Budget Positive (Negative)	
	Approved Budget	Budget Adjustments	Adjusted Budget			\$	%
REVENUES							
Other Enterprise (enter fund name)							
Charges for Services	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL REV. - Other Enterprise Fund	\$0	\$0	\$0	\$0		\$0	n/a
EXPENDITURES							
Other Enterprise Fund	\$0	\$0	\$0	\$0	\$0	\$0	n/a
OTHER FINANCING SOURCES							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL-OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0		\$0	n/a
Excess (deficiency) of revenues over expenditures				\$0			
REVENUES							
Other Enterprise (enter fund name)							
Charges for Services	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL REV. - Other Enterprise Fund	\$0	\$0	\$0	\$0		\$0	n/a
EXPENDITURES							
Other Enterprise Fund	\$0	\$0	\$0	\$0	\$0	\$0	n/a
OTHER FINANCING SOURCES							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL-OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0		\$0	n/a
Excess (deficiency) of revenues over expenditures				\$0			
REVENUES							
Other Enterprise (enter fund name)							
Charges for Services	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL REV. - Other Enterprise Fund	\$0	\$0	\$0	\$0		\$0	n/a
EXPENDITURES							
Other Enterprise Fund	\$0	\$0	\$0	\$0	\$0	\$0	n/a
OTHER FINANCING SOURCES							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL-OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0		\$0	n/a
Excess (deficiency) of revenues over expenditures				\$0			

CLERK RECORDED  
08/30/2018



INTERNAL SERVICE / TRUST & AGENCY FUNDS

COMPARATIVE STATEMENT OF REVENUES AND EXPENDITURES	BUDGETED AMOUNTS			ACTUALS Y-T-D	ENCUMBRAN CES Y-T-D	Variance With Adjusted Budget	
	Approved Budget	Budget Adjustments	Adjusted Budget			Positive (Negative)	
						\$	%
INTERNAL SERVICE FUNDS [600]							
REVENUES							
Charges for Services	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Miscellaneous revenues	\$8,004,000	\$0	\$8,004,000	\$7,552,650		(\$451,350)	94.36%
TOTAL REVENUES	\$8,004,000	\$0	\$8,004,000	\$7,552,650		(\$451,350)	94.36%
EXPENDITURES							
Operating Expenditures	\$8,004,000	\$0	\$8,004,000	\$6,881,261	\$0	\$1,122,739	85.97%
Miscellaneous	\$0	\$0	\$0	\$0	\$0	\$0	n/a
TOTAL EXPENDITURES	\$8,004,000	\$0	\$8,004,000	\$6,881,261	\$0	\$1,122,739	n/a
OTHER FINANCING SOURCES							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL - OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0		\$0	n/a
Excess (deficiency) of revenues over expenditures				\$671,389			
TRUST AND AGENCY FUNDS [700]							
REVENUES							
Investments	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Tax Revenues	\$5,150,000	\$0	\$5,150,000	\$4,829,548		(\$320,452)	93.78%
Miscellaneous revenues	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL REVENUES	\$5,150,000	\$0	\$5,150,000	\$4,829,548		(\$320,452)	93.78%
EXPENDITURES							
General Government/Benefits	\$5,150,000	\$0	\$5,150,000	\$4,007,483	\$0	\$1,142,517	77.82%
Capital Outlay	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Debt Service	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Miscellaneous	\$0	\$0	\$0	\$0	\$0	\$0	n/a
TOTAL EXPENDITURES	\$5,150,000	\$0	\$5,150,000	\$4,007,483	\$0	\$1,142,517	77.82%
OTHER FINANCING SOURCES							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
TOTAL - OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0		\$0	n/a
Excess (deficiency) of revenues over expenditures				\$822,065			



DEPARTMENT OF FINANCE AND ADMINISTRATION LOCAL GOVERNMENT DIVISION QUARTERLY REPORT					COUNTY: SANTA FE COUNTY  Period Ending: 06/30/2018	
Schedule of Investments:						
Type of Investment	Fund Number	Investment Date	Maturity Date	Source (Bank or Fiscal Agent)	Book Value	Market Value
FED FARM CREDIT BANK	101	12/19/12	12/19/18	FIRST NATIONAL 1780	1,000,000.00	1,000,000.00
FED NATL MTG ASSOC	101	12/26/12	12/26/18	FIRST NATIONAL 1780	1,000,000.00	1,000,000.00
FED NATL MTG ASSOC	101	01/04/13	02/01/19	FIRST NATIONAL 1780	842,358.19	853,000.00
TENN VALLEY AUTH	101	07/21/14	10/15/18	FIRST NATIONAL 1780	2,001,735.01	2,000,000.00
SANDOVAL REF TXBL REV	101	08/05/14	06/01/18	FIRST NATIONAL 1780	475,003.00	475,000.00
THE REGENTS OF NM	101	09/09/14	04/01/19	FIRST NATIONAL 1780	214,536.00	210,000.00
NEW MEX. STATE UNIV.	101	09/09/14	04/01/19	FIRST NATIONAL 1780	296,268.00	290,000.00
CITY OF ALBUQUERQUE	101	03/18/15	07/01/19	FIRST NATIONAL 1780	519,892.00	500,000.00
FED HOME LOAN Mtg Corp	101	04/06/15	08/01/19	FIRST NATIONAL 1780	1,999,226.00	2,000,000.00
BERNCO Rev Bond	101	07/01/19	07/01/19	FIRST NATIONAL 1780	1,036,649.00	1,000,000.00
LAS CRUCES N MEX HOLD HARMLESS REV	101	10/27/15	06/01/18	FIRST NATIONAL 1780	815,002.20	815,000.00
FED NATL MTG ASSOC	101	12/01/15	11/16/18	FIRST NATIONAL 1780	1,999,165.00	2,000,000.00
FED FARM CREDIT BANK	101	02/22/16	02/22/19	FIRST NATIONAL 1780	1,000,000.00	1,000,000.00
FED HOME LOAN BANK	101	02/26/16	02/26/21	FIRST NATIONAL 1780	3,000,000.00	3,000,000.00
FED HOME LOAN BANK	101	02/26/16	02/26/21	FIRST NATIONAL 1780	2,000,000.00	2,000,000.00
FED HOME LOAN MTG CORP	101	03/15/16	06/15/18	FIRST NATIONAL 1780	1,000,000.00	1,000,000.00
FED HOME LOAN BANK	101	05/25/16	05/25/21	FIRST NATIONAL 1780	4,000,000.00	4,000,000.00
FED HOME LOAN BANK	101	05/25/16	05/25/21	FIRST NATIONAL 1780	1,400,000.00	1,400,000.00
FED HOME LOAN MTG CORP	101	05/26/16	11/26/19	FIRST NATIONAL 1780	3,000,000.00	3,000,000.00
FIRST NATIONAL US TREAS MONEY FUND -	101	07/31/15		FIRST NATIONAL 1780	2,185,434.38	4,824,169.53
FIRST NATIONAL CORE MONEY FUND -	101	07/31/15		FIRST NATIONAL 1780	1,708,901.18	411,189.04
CORE FED HOME LOAN MTG CORP	101	7/19/2016	7/19/2021	FIRST NATIONAL 1780	1,500,000.00	1,500,000.00
CORE FED HOME LOAN BANK	101	7/27/2016	7/27/2021	FIRST NATIONAL 1780	1,000,000.00	1,000,000.00
CORE FED NATL MTG ASSOC	101	7/27/2016	7/27/2021	FIRST NATIONAL 1780	1,500,000.00	1,500,000.00
FED NATL MTG ASSOC	101	7/27/2016	7/27/2021	FIRST NATIONAL 1780	1,000,000.00	1,000,000.00
FED NATL MTG ASSOC	101	7/6/2016	4/6/2020	FIRST NATIONAL 1780	3,000,000.00	3,000,000.00
FED HOME LOAN MTG CORP	101	7/14/2016	7/14/2020	FIRST NATIONAL 1780	1,000,000.00	1,000,000.00
FED NATL MTG ASSOC	101	7/27/2016	12/27/2019	FIRST NATIONAL 1780	2,000,000.00	2,000,000.00
FED NATL MTG ASSOC	101	7/28/2016	7/28/2021	FIRST NATIONAL 1780	3,000,000.00	3,000,000.00
FED NATL MTG ASSOC	101	8/25/2016	8/24/2020	FIRST NATIONAL 1780	3,000,000.00	3,000,000.00
FED FARM CREDIT BANK	101	9/23/2016	9/20/2018	FIRST NATIONAL 1780	1,999,836.00	2,000,000.00
FED HOME LOAN MTG CORP	101	9/29/2016	9/29/2021	FIRST NATIONAL 1780	1,500,000.00	1,500,000.00
FED HOME LOAN MTG CORP	101	9/30/2016	9/30/2021	FIRST NATIONAL 1780	2,000,000.00	2,000,000.00
CORE FED HOME LOAN MTG CORP	101	10/28/2016	10/28/2021	FIRST NATIONAL 1780	1,500,000.00	1,500,000.00
TENN VALLEY AUTH	101	10/12/2016	10/15/2018	FIRST NATIONAL 1780	2,005,440.00	2,000,000.00
FED HOME LOAN MTG CORP	101	10/27/2016	4/27/2021	FIRST NATIONAL 1780	2,000,000.00	2,000,000.00
FED HOME LOAN MTG CORP	101	10/28/2016	10/28/2019	FIRST NATIONAL 1780	2,000,000.00	2,000,000.00
CD JPMORGAN CHASE BANK	101	11/1/2016	10/31/2018	FIRST NATIONAL 1780	250,000.00	250,000.00
CORE FED HOME LOAN BANK	101	12/19/2016	12/14/2026	FIRST NATIONAL 1780	1,971,094.00	2,000,000.00
FED HOME LOAN MTG CORP	101	12/23/2016	12/28/2018	FIRST NATIONAL 1780	1,997,048.00	2,000,000.00
CORE FED NATL MTG ASSOC	101	01/26/17	01/21/20	FIRST NATIONAL 1780	1,000,862.00	1,000,000.00
FED HOME LOAN BANK	101	01/30/17	07/30/20	FIRST NATIONAL 1780	2,000,000.00	2,000,000.00
FED HOME LOAN MTG CORP	101	02/28/17	02/26/21	FIRST NATIONAL 1780	2,000,000.00	2,000,000.00
CORE FED NATL MTG ASSOC	101	02/06/17	06/22/20	FIRST NATIONAL 1780	1,497,010.00	1,500,000.00
CORE US TREASURY NOTE	101	02/06/17	01/31/19	FIRST NATIONAL 1780	999,670.00	1,000,000.46
CORE FED HOME LOAN BANK	101	02/06/17	11/29/21	FIRST NATIONAL 1780	1,495,394.00	1,500,000.00
CORE FED NATL MTG ASSOC	101	02/06/17	12/14/18	FIRST NATIONAL 1780	1,749,313.00	1,750,000.00
CORE FED HOME LOAN BANK	101	02/06/17	01/17/19	FIRST NATIONAL 1780	1,750,056.50	1,750,000.00
CORE FED HOME LOAN BANK	101	02/06/17	06/14/19	FIRST NATIONAL 1780	1,504,810.00	1,500,000.00
CORE FED HOME LOAN MTG CORP	101	02/06/17	01/17/20	FIRST NATIONAL 1780	1,499,035.00	1,500,000.00
FED HOME LOAN MTG CORP	101	03/27/17	12/27/19	FIRST NATIONAL 1780	2,000,000.00	2,000,000.00
FED HOME LOAN MTG CORP	101	03/29/17	03/29/22	FIRST NATIONAL 1780	3,000,000.00	3,000,000.00

SFC CLERK RECORDED 08/30/2018



DEPARTMENT OF FINANCE AND ADMINISTRATION  
LOCAL GOVERNMENT DIVISION  
QUARTERLY REPORT

COUNTY: SANTA FE COUNTY  
  
Period Ending: 06/30/2018

Schedule of Investments:

Type of Investment	Fund Number	Investment Date	Maturity Date	Source (Bank or Fiscal Agent)	Book Value	Market Value
CD AMERICAN EXPRESS	101	04/05/17	04/05/19	FIRST NATIONAL 1780	250,000.00	250,000.00
CD CAPITAL ONE BANK	101	04/05/17	04/05/21	FIRST NATIONAL 1780	250,000.00	250,000.00
CD ALLY BANK	101	04/06/17	04/06/20	FIRST NATIONAL 1780	250,000.00	250,000.00
CD GOLDMAN SACHS	101	05/17/17	05/17/22	FIRST NATIONAL 1780	250,000.00	250,000.00
CD CAPITAL ONF BANK	101	05/17/17	05/17/21	FIRST NATIONAL 1780	250,000.00	250,000.00
CD AMERICAN EXPRESS	101	05/17/17	05/18/20	FIRST NATIONAL 1780	250,000.00	250,000.00
CORE CD CAPITAL ONE BANK	101	06/07/17	06/07/21	FIRST NATIONAL 1780	250,000.00	250,000.00
CORE CD CAPITAL ONE BANK	101	06/07/17	06/07/21	FIRST NATIONAL 1780	250,000.00	250,000.00
CORE CD SYNCHRONY BANK	101	06/09/17	06/09/22	FIRST NATIONAL 1780	250,000.00	250,000.00
CORE CD BRIDGEWATER BANK	101	06/20/17	12/21/20	FIRST NATIONAL 1780	250,000.00	250,000.00
FED HOME LOAN MTG CORP	101	06/29/17	06/29/22	FIRST NATIONAL 1780	3,000,000.00	3,000,000.00
CORE FED NATL MTG ASSOC	101	8/7/2017	4/24/2026	FIRST NATIONAL 1780	447,172.00	455,000.00
CD SALLIE MAE BANK	101	8/9/2017	8/9/2022	FIRST NATIONAL 1780	250,000.00	250,000.00
CD CIBM BANK	101	8/9/2017	8/9/2022	FIRST NATIONAL 1780	250,000.00	250,000.00
CD COMENITY CAPITAL	101	8/9/2017	8/9/2022	FIRST NATIONAL 1780	250,000.00	250,000.00
CD MB FINANCIAL BANK	101	8/9/2017	8/9/2021	FIRST NATIONAL 1780	250,000.00	250,000.00
CD DISCOVER BANK	101	8/9/2017	8/9/2022	FIRST NATIONAL 1780	250,000.00	250,000.00
CD MERRICK BANK	101	8/10/2017	8/10/2022	FIRST NATIONAL 1780	250,000.00	250,000.00
CD TIAA FSB	101	8/16/2017	8/16/2022	FIRST NATIONAL 1780	250,000.00	250,000.00
CD WELLS FARGO BANK	101	8/16/2017	8/16/2022	FIRST NATIONAL 1780	250,000.00	250,000.00
FED HOME LOAN BANK	101	8/31/2017	8/6/2022	FIRST NATIONAL 1780	2,000,000.00	2,000,000.00
FED HOME LOAN BANK	101	9/15/2017	9/15/2022	FIRST NATIONAL 1780	2,000,000.00	2,000,000.00
FED HOME LOAN MTG CORP	101	11/3/2017	4/26/2022	FIRST NATIONAL 1780	1,996,592.00	2,000,000.00
FED HOME LOAN MTG CORP	101	11/22/2017	7/27/2021	FIRST NATIONAL 1780	2,514,623.00	2,525,000.00
FED HOME LOAN MTG CORP	101	11/22/2017	6/9/2021	FIRST NATIONAL 1780	2,489,772.00	2,500,000.00
FED HOME LOAN MTG CORP	101	1/30/2018	1/30/2023	FIRST NATIONAL 1780	3,000,000.00	3,000,000.00
FED NATL MTG ASSOC	101	1/30/2018	7/28/2021	FIRST NATIONAL 1780	7,474,188.00	7,500,000.00
FED HOME LOAN MTG CORP	101	1/30/2018	3/20/2021	FIRST NATIONAL 1780	1,958,352.00	1,965,000.00
FED FARM CREDIT BANK	101	2/15/2018	2/12/2021	FIRST NATIONAL 1780	1,000,000.00	1,000,000.00
CD SUNTRUST BANK INTL	101	2/16/2018	2/16/2023	FIRST NATIONAL 1780	250,000.00	250,000.00
FED HOME LOAN BANK	101	2/22/2018	2/22/2021	FIRST NATIONAL 1780	1,998,224.00	2,000,000.00
FED FARM CREDIT BANK	101	2/27/2018	2/14/2022	FIRST NATIONAL 1780	3,994,610.00	4,000,000.00
FED HOME LOAN MTG CORP	101	2/28/2018	11/14/2022	FIRST NATIONAL 1780	4,931,580.00	5,000,000.00
FED HOME LOAN MTG CORP	101	2/28/2018	2/28/2023	FIRST NATIONAL 1780	2,000,000.00	2,000,000.00
FED HOME LOAG MTG CORP	101	3/15/2018	3/15/2023	FIRST NATIONAL 1780	3,000,000.00	3,000,000.00
CD KANSAS STATE BANK	101	3/22/2018	3/21/2022	FIRST NATIONAL 1780	250,000.00	250,000.00
CD BMW BANK OF NORTH AMERICA	101	3/23/2018	3/23/2023	FIRST NATIONAL 1780	250,000.00	250,000.00
FED FARM CREDIT BANK	101	4/26/2018	4/26/2021	FIRST NATIONAL 1780	1,400,000.00	1,400,000.00
FED HOME LOAN BANK	101	5/1/2018	4/27/2023	FIRST NATIONAL 1780	1,000,000.00	1,000,000.00
FED NATL MTG ASSOC	101	5/1/2018	4/26/2022	FIRST NATIONAL 1780	1,000,000.00	1,000,000.00
Charles Schwab Cash Acct-	101	02/01/18		CHARLES SCHWAB	19,175,973.85	19,175,973.85
Charles Schwab Cash Acct-	101	02/01/18		CHARLES SCHWAB	2,040,507.19	2,040,507.19
CD UMPQUA Bank	101	02/14/18	08/14/19	CHARLES SCHWAB	250,000.00	250,000.00
CD TCF NATIONAL BANK	101	02/21/18	02/21/20	CHARLES SCHWAB	250,000.00	250,000.00
CD SMARTBANK	101	02/28/18	02/28/20	CHARLES SCHWAB	250,000.00	250,000.00
CD BANK OF HOPE	101	03/09/18	03/09/20	CHARLES SCHWAB	250,000.00	250,000.00
CD 1ST SOURCE BANK	101	05/22/18	05/18/23	CHARLES SCHWAB	245,000.00	245,000.00
CD CITIBANK N.A.	101	05/23/18	05/23/23	CHARLES SCHWAB	245,000.00	245,000.00
CD TOWNEBANK	101	05/24/18	05/24/21	CHARLES SCHWAB	245,000.00	245,000.00
CD ENERBANK USA	101	05/25/18	05/25/23	CHARLES SCHWAB	245,000.00	245,000.00
FIFTH THIRD MONEY MARKFT	101	06/30/15		FIRST NATIONAL 1780	7,937,450.90	7,937,450.90
FIRST NATIONAL	101	07/01/15		FIRST NATIONAL 1780	4,101,834.08	4,101,834.08



DEPARTMENT OF FINANCE AND ADMINISTRATION LOCAL GOVERNMENT DIVISION QUARTERLY REPORT					COUNTY: SANTA FE COUNTY  Period Ending: 06/30/2018	
Schedule of Investments:						
Type of Investment	Fund Number	Investment Date	Maturity Date	Source (Bank or Fiscal Agent)	Book Value	Market Value
FED NATL MTG ASSOC	101	03/20/18	01/27/21	FIRST NATIONAL 1780	1,991,176.00	2,000,000.00
Charles Schwab Cash Acct-	101	02/01/18		CHARLES SCHWAB	7,366,665.76	7,366,665.76
Charles Schwab Cash Acct-	101	02/01/18		CHARLES SCHWAB	3,408,402.30	3,408,402.30
US Treasury Note	101	04/24/18	12/31/19	CHARLES SCHWAB	1,185,501.37	1,200,000.00
US Treasury Note	101	04/24/18	09/30/19	CHARLES SCHWAB	1,180,547.25	1,200,000.00
US Treasury Note	101	04/24/18	07/15/19	CHARLES SCHWAB	984,510.50	1,000,000.00
US Treasury Bill	101	04/24/18	06/28/18	CHARLES SCHWAB	3,399,999.27	3,400,000.00
US Treasury Bill	101	04/24/18	09/27/18	CHARLES SCHWAB	2,786,058.68	2,800,000.00
US Treasury Bill	101	04/24/18	01/03/19	CHARLES SCHWAB	2,967,692.41	3,000,000.00
US Treasury Bill	101	04/24/18	03/28/19	CHARLES SCHWAB	1,966,928.84	2,000,000.00
US Treasury Note	101	04/30/18	04/30/20	CHARLES SCHWAB	5,000,000.00	5,000,000.00
GRAND TOTAL					\$206,142,100	\$207,734,193

SFC CLERK RECORDED 08/30/2018





**From:** Marcia Valdez <marcia99933@gmail.com>

**Sent:** Wednesday, July 25, 2018 2:25 AM

**To:** Anna C. Hansen

**Subject:** Invest in County Solarizations by leveraging state funding through ICIP request to Solarize All Public Libraries, Senior Centers, and Firestations

Dear Ms. Anna Hansen,

County Commissioner Anna T. Hamilton

County Commissioner Anna Hansen

County Commissioner Ed Moreno

County Commissioner Robert A. Anaya

County Commissioner Henry P. Roybal

Dear County Commissioners,

Each year the Santa Fe County Commission allocates about \$11 million for Santa Fe County's civil projects. Santa Fe County has the opportunity to save 100s of thousands of dollars over the next twenty years by solarizing its facilities and repurposing funds previously spent on the rising electricity costs associated with conventional energy sources, on critical services for Santa Fe County residents instead.

By solarizing the community's senior centers, libraries, and fire stations, the County will be investing in the financial health of these critical facilities by securing fixed electricity rates and generating annual operational savings that can be folded back into the expansion of public programs and services that directly benefit County residents' in need.

In addition to maximizing the return on investment from public funds, the solarization of our County's senior centers, libraries, and firestations will reduce our County's carbon footprint, water use, and contributions to the public health hazards associated with coal, natural gas, and nuclear energy supplies. Given the rising temperatures and the increased threats of long-term drought and catastrophic wildfires associated with climate disruption, it is imperative that our public funds be redirected from fossil fuel generated energy supplies to renewables.

Lastly, infusing 1 million dollars per year to solarize public buildings into the local renewable energy market helps to create family-supporting jobs for solar installers, designers, and electricians in our community.

SFC CLERK RECORDED 08/30/2018



## SOLAR CIP REQUESTS

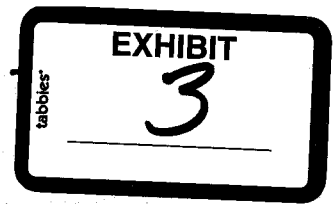
First	Last	Email
Alistair	Lindsay	<a href="mailto:alasdair.d.lindsay@gmail.com">alasdair.d.lindsay@gmail.com</a>
Ann	Coulston	<a href="mailto:anncoulston@gmail.com">anncoulston@gmail.com</a>
Ann	Alexander	<a href="mailto:alexandersf@cs.com">alexandersf@cs.com</a>
Ann	Widmark	<a href="mailto:heath1727@cybermesa.com">heath1727@cybermesa.com</a>
Anna	Cardenas	<a href="mailto:galigirl312@centurylink.net">galigirl312@centurylink.net</a>
Barbara	Saxer	<a href="mailto:barbarasaxer7@yahoo.com">barbarasaxer7@yahoo.com</a>
Betty	Kuhn	<a href="mailto:bettykuhn@yahoo.com">bettykuhn@yahoo.com</a>
Bobbe	Besold	<a href="mailto:bobbeybird@gmail.com">bobbeybird@gmail.com</a>
Brian	DeBenedetti	<a href="mailto:briandetti@yahoo.com">briandetti@yahoo.com</a>
Carol	Madley	<a href="mailto:cjmadley@gmail.com">cjmadley@gmail.com</a>
Chad	Thompson	<a href="mailto:thmpsnc@hotmail.com">thmpsnc@hotmail.com</a>
Chrysa	Wikstrom	<a href="mailto:hands_on@cybermesa.com">hands_on@cybermesa.com</a>
Cindy-Frank	Forbes Lux	<a href="mailto:forbeslux@aol.com">forbeslux@aol.com</a>
Deborah	Holloway	<a href="mailto:hollowaydsh@me.com">hollowaydsh@me.com</a>
Delilah	Keller	<a href="mailto:megankeller1170@gmail.com">megankeller1170@gmail.com</a>
Denise	Fort	<a href="mailto:denisefort@msn.com">denisefort@msn.com</a>
Denys	Cope	<a href="mailto:denysc@cybermesa.com">denysc@cybermesa.com</a>
Diane	Baker	<a href="mailto:dianabaker105@gmail.com">dianabaker105@gmail.com</a>
Dierdre	Downs	<a href="mailto:diggitydawger@gmail.com">diggitydawger@gmail.com</a>
Dominique	Mazeaud	<a href="mailto:heartistdm@gmail.com">heartistdm@gmail.com</a>
Donna	Panza	<a href="mailto:donna.panza@yahoo.com">donna.panza@yahoo.com</a>
Donna	Cooney	<a href="mailto:dbcooney@q.com">dbcooney@q.com</a>
Douglas	Smith	<a href="mailto:douganne1945@comcast.net">douganne1945@comcast.net</a>
Ed	Epping	<a href="mailto:eepping@williams.edu">eepping@williams.edu</a>
Eda	Gordon	<a href="mailto:edagordon@newmexico.com">edagordon@newmexico.com</a>
Eileen	Street	<a href="mailto:eileen@hdnm.com">eileen@hdnm.com</a>
Elena	Guardincerri	<a href="mailto:elenaguardincerri@gmail.com">elenaguardincerri@gmail.com</a>
Elise	Packard	<a href="mailto:kelisepackard@gmail.com">kelisepackard@gmail.com</a>
Elizabeth	Dunham	<a href="mailto:edunham@cybermesa.com">edunham@cybermesa.com</a>
Ellen	Dupuy	<a href="mailto:dupuy.ej@gmail.com">dupuy.ej@gmail.com</a>
Emmy	Koponen	<a href="mailto:emmykoponen@gmail.com">emmykoponen@gmail.com</a>
Gay	Block	<a href="mailto:gay@gayblock.com">gay@gayblock.com</a>
Greg	Boardman	<a href="mailto:gboardman@stanford.edu">gboardman@stanford.edu</a>
Jack	Clark	<a href="mailto:jclark.osu65@gmail.com">jclark.osu65@gmail.com</a>
Jade	Gordon	<a href="mailto:artfuljade@gmail.com">artfuljade@gmail.com</a>
James	Stewart	<a href="mailto:giacomo38@hotmail.com">giacomo38@hotmail.com</a>
Jan	Kapistinsky	<a href="mailto:jankap505@gmail.com">jankap505@gmail.com</a>
Jarratt	Applewhite	<a href="mailto:jarratt@jarratt.net">jarratt@jarratt.net</a>
Jay	Bunker	<a href="mailto:jaybunkerdc@me.com">jaybunkerdc@me.com</a>
Jean	Moya	<a href="mailto:janayamoya@yahoo.com">janayamoya@yahoo.com</a>
Jean	Darling	<a href="mailto:jdarling@sandwich.net">jdarling@sandwich.net</a>
Jenna	Scanlan	<a href="mailto:jenna.scanlan@icloud.com">jenna.scanlan@icloud.com</a>
Jill	Epstein	<a href="mailto:jespeset@cybermesa.com">jespeset@cybermesa.com</a>
Joan	Sickler	<a href="mailto:ioaniesickler@gmail.com">ioaniesickler@gmail.com</a>
Joe	Eigner	<a href="mailto:joseigner@gmail.com">joseigner@gmail.com</a>

SFC CLERK RECORDED 08/30/2018



Sandy	Rasich	<a href="mailto:dancersandy@gmail.com">dancersandy@gmail.com</a>
Sarah	Stout	<a href="mailto:sarahclaudia.s@gmail.com">sarahclaudia.s@gmail.com</a>
Sheila	Vancuyk	<a href="mailto:svancuyk@gmail.com">svancuyk@gmail.com</a>
Signe	Stuart	<a href="mailto:jmsmstuart@q.com">jmsmstuart@q.com</a>
Steve	Schmidt	<a href="mailto:steve_signup1@mac.com">steve_signup1@mac.com</a>
Steve	Thompson	<a href="mailto:steve@conservationedge.com">steve@conservationedge.com</a>
Steven	Mayes	<a href="mailto:bookravens@gmail.com">bookravens@gmail.com</a>
Sue	Benedict	<a href="mailto:suefbenedict396@gmail.com">suefbenedict396@gmail.com</a>
Susan	Shanklin	<a href="mailto:galis2000@netzero.net">galis2000@netzero.net</a>
Susan	Meredith	<a href="mailto:susansm246@gmail.com">susansm246@gmail.com</a>
Susan	Aagaard	<a href="mailto:ssaagaard@gmail.com">ssaagaard@gmail.com</a>
Susan	Tarman	<a href="mailto:info@tarmanassociates.com">info@tarmanassociates.com</a>
Susan	Sladek	<a href="mailto:dean_sue@hotmail.com">dean_sue@hotmail.com</a>
Susan	Waters	<a href="mailto:susan_waters@me.com">susan_waters@me.com</a>
Tansy	Beinner	<a href="mailto:tansybeinner@gmail.com">tansybeinner@gmail.com</a>
Tara	Bloyd	<a href="mailto:tara@quotidian.com">tara@quotidian.com</a>
Teresa	Seamster	<a href="mailto:ctc.seamster@gmail.com">ctc.seamster@gmail.com</a>
Thomas	DiRuggiero	<a href="mailto:fourdtravel@msn.com">fourdtravel@msn.com</a>
Todd	Nixon	<a href="mailto:ecocentricethos@gmail.com">ecocentricethos@gmail.com</a>
Tom	Seamster	<a href="mailto:tomcam15@centurylink.net">tomcam15@centurylink.net</a>
Tom	Anderson	<a href="mailto:tanderson@pe-q.com">tanderson@pe-q.com</a>
Tracy	Neal	<a href="mailto:tracynealsf@gmail.com">tracynealsf@gmail.com</a>
Virginia	Miller	<a href="mailto:vjmopus@cybermesa.com">vjmopus@cybermesa.com</a>
Wendy	Adler	<a href="mailto:adler.w@gmail.com">adler.w@gmail.com</a>
Susan	Gallaher	<a href="mailto:quarrier@msn.com">quarrier@msn.com</a>
Jen	Rund	<a href="mailto:jenrund@yahoo.com">jenrund@yahoo.com</a>
Marcia	Valdez	<a href="mailto:marcia99933@gmail.com">marcia99933@gmail.com</a>
John	Otter	<a href="mailto:jmotter@q.com">jmotter@q.com</a>
Elisabeth	Cassel	<a href="mailto:echrisevenstar@mac.com">echrisevenstar@mac.com</a>
Robin	Bergner	<a href="mailto:officeangel505@gmail.com">officeangel505@gmail.com</a>





**THE BOARD OF COUNTY COMMISSIONERS OF  
SANTA FE COUNTY  
RESOLUTION NO. 2018-\_\_\_\_\_**

---

**A RESOLUTION DECLARING AN EMERGENCY**

---

**WHEREAS**, Santa Fe County (County) has suffered severe damage caused by a 1000-year flood event on July 23, 2018; and

**WHEREAS**, over 1200 calls for assistance came into the Santa Fe Emergency Communications Center within a seven-hour period requiring non-stop emergency responses by the County; and

**WHEREAS**, in addition to damage throughout the County, extensive damage was caused to homes, vehicles and livestock within the traditional Village of La Cienega; and

**WHEREAS**, this incident has resulted in undue human suffering and hardship, and threatens the safety, health, welfare, and well-being of the citizens and local economy of Santa Fe County; and

**WHEREAS**, additional storms will likely occur within this monsoon season, resulting in further damage; and

**WHEREAS**, the All Hazard Emergency Management Act, NMSA 1978, Section 12-10-2 (Act) authorizes the political subdivisions of the state to provide assistance and care for persons displaced, left homeless, or otherwise victims of disaster; and

**WHEREAS**, the Act requires that any political subdivision of the state obtain the consent of the governor before accepting any assistance from the federal government or any agency or officer thereof; and

**NOW, THEREFORE, BE IT RESOLVED** that the Board of County Commissioners, pursuant to the All Hazard Emergency Management Act, NMSA 1978, Sections 12-10-01 through 12-20-10, hereby declares Santa Fe County an emergency/disaster area for the purpose of exercising necessary emergency



powers, for expending local resources, and for requesting aid, assistance, and relief programs that may be available from the State of New Mexico and the federal government; and for the further additional express purpose, in accordance with NMSA 1978, § 12-10-17, of requesting that the Governor of the State of New Mexico proclaim a state of emergency within the County.

**PASSED, APPROVED, AND ADOPTED THIS 31<sup>st</sup> DAY OF JULY, 2018.**

**BOARD OF COUNTY COMMISSIONERS  
OF SANTA FE COUNTY**

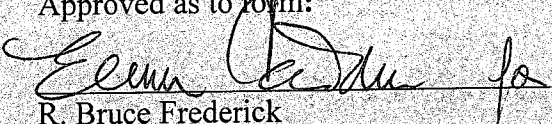
By: \_\_\_\_\_  
Anna Hansen, Chair

**ATTEST:**

\_\_\_\_\_  
Geraldine Salazar  
Santa Fe County Clerk

Date: \_\_\_\_\_

Approved as to form:

  
R. Bruce Frederick  
Santa Fe County Attorney



WESTLAW

West's New Mexico Statutes Annotated  
Chapter 12. Miscellaneous Public Affairs Matters  
Article 10. All Hazard Emergency Management (Refs & Annos)

§ 12-10-1. Short title

West's New Mexico Statutes Annotated Chapter 12. Miscellaneous Public Affairs Matters Effective: July 1, 2007 (Approx. 2 pages)  
**Effective: July 1, 2007**

N. M. S. A. 1978, § 12-10-1

§ 12-10-1. Short title

Currentness

Sections 12-10-1 through 12-10-10 NMSA 1978 may be cited as the "All Hazard Emergency Management Act".

Credits

L. 1959, Ch. 190, § 1; L. 1973, Ch. 247, § 1; L. 2007, Ch. 291, § 9, eff. July 1, 2007.

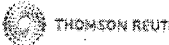
Formerly 1953 Comp., § 9-13-15.

NMSA 1978, § 12-10-1, NM ST § 12-10-1

Current through the end of the Second Regular Session of the 53rd Legislature (2018).

End of  
Document

© 2018 Thomson Reuters. No claim to original U.S. Government Works.



SFC CLERK RECORDED 08/30/2018



WESTLAW

West's New Mexico Statutes Annotated  
Chapter 12. Miscellaneous Public Affairs Matters  
Article 10. All Hazard Emergency Management (Refs & Annos)

§ 12-10-2. Purpose

West's New Mexico Statutes Annotated | Chapter 12. Miscellaneous Public Affairs Matters | Effective: July 1, 2007 (Approx. 2 pages)  
**Effective: July 1, 2007**

N. M. S. A. 1978, § 12-10-2

§ 12-10-2. Purpose

Currentness

The purpose of the All Hazard Emergency Management Act is to:

- A. authorize the creation of local offices of emergency management in the political subdivisions of the state;
- B. confer upon the governor and upon the governing bodies of the state all hazard emergency management powers;
- C. provide an emergency operations plan for the protection of life and property adequate to cope with disasters resulting from acts of war or sabotage or from natural or man-made causes other than acts of war;
- D. provide for coordination of all hazard emergency management functions of this state with the comparable functions of the federal government and other states and localities and of private agencies;
- E. initiate programs to render aid in the emergency restoration of facilities, utilities and other installations essential to the safety and general welfare of the public; and
- F. provide for assistance and care for persons displaced, left homeless or otherwise victims of disaster or war conditions.

Credits

L. 1959, Ch. 190, § 2; L. 1973, Ch. 247, § 2; L. 1977, Ch. 258, § 6; L. 1989, Ch. 204, § 12; L. 2007, Ch. 291, § 10, eff. July 1, 2007.

Formerly 1953 Comp., § 9-13-16.

NMSA 1978, § 12-10-2, NM ST § 12-10-2

Current through the end of the Second Regular Session of the 53rd Legislature (2018).

End of  
Document

© 2018 Thomson Reuters. No claim to original U.S. Government Works.



Westlaw is recommending documents based on your current research.

West's New Mexico Statutes Annotated  
Chapter 12. Miscellaneous Public Affairs Matters  
Article 10. All Hazard Emergency Management (Refs & Annos)

§ 12-10-3. Emergency planning and coordination  
West's New Mexico Statutes Annotated | Chapter 12. Miscellaneous Public Affairs Matters | Effective: July 1, 2007 (Approx. 2 pages)  
**Effective: July 1, 2007**

N. M. S. A. 1978, § 12-10-3

§ 12-10-3. Emergency planning and coordination

Currentness

The state director of homeland security and emergency management shall be responsible for carrying out the program for all hazard emergency management authorized by law and shall serve as the governor's authorized representative at the discretion of the governor. The state director shall direct and coordinate the all hazard emergency management activities of all state departments, agencies and political subdivisions and shall maintain liaison with and cooperate with all hazard emergency management agencies and organizations of other states and of the federal government.

Credits

L. 1969, Ch. 33, § 1; L. 1973, Ch. 247, § 3; L. 1977, Ch. 258, § 7; L. 1989, Ch. 204, § 13; L. 2007, Ch. 291, § 11, eff. July 1, 2007.

Formerly 1953 Comp., § 9-13-17.

NMSA 1978, § 12-10-3, NM ST § 12-10-3  
Current through the end of the Second Regular Session of the 53rd Legislature (2018).

End of Document © 2018 Thomson Reuters. No claim to original U.S. Government Works.

SFC CLERK RECORDED 08/30/2018



WESTLAW

West's New Mexico Statutes Annotated  
 Chapter 12. Miscellaneous Public Affairs Matters  
 Article 10. All Hazard Emergency Management (Refs & Annos)

**§ 12-10-4. All hazard emergency management; powers of the governor**

West's New Mexico Statutes Annotated Chapter 12. Miscellaneous Public Affairs Matters Effective: July 1, 2007 (Approx. 2 pages)  
**Effective: July 1, 2007**

N. M. S. A. 1978, § 12-10-4

**§ 12-10-4. All hazard emergency management; powers of the governor**

Currentness

A. The governor shall have general direction and control of the activities of the homeland security and emergency management department and shall be responsible for carrying out the provisions of the All Hazard Emergency Management Act and, in the event of any man-made or natural disaster causing or threatening widespread physical or economic harm that is beyond local control and requiring the resources of the state, shall exercise direction and control over any and all state forces and resources engaged in emergency operations or related all hazard emergency management functions within the state.

B. In carrying out the provisions of the All Hazard Emergency Management Act, the governor is authorized to:

- (1) cooperate with the federal government and agree to carry out all hazard emergency management responsibilities delegated in accordance with existing federal laws and policies and cooperate with other states and with private agencies in all matters relating to the all hazard emergency management of the state and nation;
- (2) issue, amend or rescind the necessary orders, rules and procedures to carry out the provisions of the All Hazard Emergency Management Act;
- (3) provide those resources and services necessary to avoid or minimize economic or physical harm until a situation becomes stabilized and again under local self-support and control, including the provision, on a temporary, emergency basis, of lodging, sheltering, health care, food, transportation or shipping necessary to protect lives or public property; or for any other action necessary to protect the public health, safety and welfare;
- (4) prepare a comprehensive emergency operations plan and program and to integrate the state emergency operations plan and program with the emergency operations plans and programs of the federal government and other states and to coordinate the preparation of emergency operations plans and programs by the political subdivisions of this state;
- (5) procure supplies and equipment, to institute training programs and public information programs and to take all necessary preparatory actions, including the partial or full mobilization of state and local government forces and resources in advance of actual disaster, to ensure the furnishing of adequately trained and equipped emergency forces of government and auxiliary personnel to cope with disasters resulting from enemy attack or other causes; and
- (6) enter into mutual aid agreements with other states and to coordinate mutual aid agreements between political subdivisions of the state.

**Credits**

L. 1959, Ch. 190, § 5; L. 1973, Ch. 247, § 4; L. 1977, Ch. 258, § 8; L. 1989, Ch. 204, § 14;  
 L. 1999, Ch. 140, § 2; L. 2007, Ch. 291, § 12, eff. July 1, 2007.

Formerly 1953 Comp., § 9-13-19.



Westlaw is recommending documents based on your current research.

West's New Mexico Statutes Annotated  
Chapter 12. Miscellaneous Public Affairs Matters  
Article 10. All Hazard Emergency Management (Refs & Annos)

§ 12-10-5. Local emergency management

West's New Mexico Statutes Annotated | Chapter 12. Miscellaneous Public Affairs Matters | Effective: July 1, 2007 (Approx. 2 pages)  
**Effective: July 1, 2007**

N. M. S. A. 1978, § 12-10-5

§ 12-10-5. Local emergency management

Currentness

The governing bodies of the political subdivisions of the state are responsible for the all hazard emergency management of their respective jurisdictions. Each political subdivision is authorized to establish, by ordinance or resolution, a local office of emergency management as an agency of the local government and responsible to the governing body, in accordance with the state emergency operations plan and program. Every local coordinator of emergency management shall be appointed by the governing body, subject to the approval of the state director of homeland security and emergency management, and the local coordinator shall have direct responsibility for carrying out the all hazard emergency management program of the political subdivision. The state director shall coordinate the emergency management activities of all local governmental departments and agencies and shall maintain liaison with and cooperate with emergency management agencies and organizations of other political subdivisions and of the state government. Each local organization shall perform emergency management functions within the territorial limits of the political subdivision within which it is organized.

Credits

L. 1959, Ch. 190, § 6; L. 1973, Ch. 247, § 5; L. 2007, Ch. 291, § 13, eff. July 1, 2007.

Formerly 1953 Comp., § 9-13-20.

NMSA 1978, § 12-10-5, NM ST § 12-10-5

Current through the end of the Second Regular Session of the 53rd Legislature (2018).

End of Document © 2018 Thomson Reuters. No claim to original U.S. Government Works.

SFC CLERK RECORDED 08/30/2018



WESTLAW

Westlaw is recommending documents based on your current research.

West's New Mexico Statutes Annotated  
Chapter 12. Miscellaneous Public Affairs Matters  
Article 10. All Hazard Emergency Management (Refs & Annos)

§ 12-10-6. Mutual aid agreements  
West's New Mexico Statutes Annotated | Chapter 12. Miscellaneous Public Affairs Matters | Effective: July 1, 2007 (Approx. 2 pages)  
**Effective: July 1, 2007**

N. M. S. A. 1978, § 12-10-6

§ 12-10-6. Mutual aid agreements

Currentness

Each political subdivision may, in cooperation with other public and private agencies within the state, enter into mutual aid agreements for reciprocal emergency management aid and assistance. The agreements shall be consistent with the state emergency operations plan, and in time of emergency it shall be the duty of each local emergency management organization to render assistance within its capabilities and in accordance with the provisions of the program and plan promulgated by the homeland security and emergency management department.

Credits

L. 1959, Ch. 190, § 7; L. 1973, Ch. 247, § 6; L. 1977, Ch. 258, § 9; L. 2007, Ch. 291, § 14, eff. July 1, 2007.

Formerly 1953 Comp., § 9-13-21.

NMSA 1978, § 12-10-6, NM ST § 12-10-6

Current through the end of the Second Regular Session of the 53rd Legislature (2018).

End of  
Document

© 2018 Thomson Reuters. No claim to original U.S. Government Works.



WESTLAW

West's New Mexico Statutes Annotated  
Chapter 12. Miscellaneous Public Affairs Matters  
Article 10. All Hazard Emergency Management (Refs & Annos)

**§ 12-10-7. Authority to make appropriations and accept aid**  
West's New Mexico Statutes Annotated | Chapter 12. Miscellaneous Public Affairs Matters | Effective: July 1, 2007 (Approx. 2 pages)  
**Effective: July 1, 2007**

N. M. S. A. 1978, § 12-10-7

§ 12-10-7. Authority to make appropriations and accept aid

Currentness

- A. Each political subdivision of the state shall have the power to make appropriations in the manner prescribed by law, and subject to the limitations of the law, for the payment of expenses of emergency management.
- B. Whenever the federal government or any agency or officer thereof shall offer to the state or any political subdivision thereof services, equipment, supplies, materials or funds by way of gift, grant or loan for purposes of emergency management, the state, acting through the governor, or the political subdivision, acting with the consent of the governor, may accept the offer and may authorize any officer of the state or of the political subdivision to receive the aid and assistance.
- C. Whenever any private person, firm or corporation shall offer to the state or to any political subdivision thereof any aid or assistance for emergency management, the state or the political subdivision shall be authorized to accept the aid or assistance, subject to the provisions of this section.

**Credits**

L. 1959, Ch. 190, § 8; L. 1973, Ch. 247, § 7; L. 2007, Ch. 291, § 15, eff. July 1, 2007.

Formerly 1953 Comp., § 9-13-22.

NMSA 1978, § 12-10-7, NM ST § 12-10-7

Current through the end of the Second Regular Session of the 53rd Legislature (2018).

End of  
Document

© 2018 Thomson Reuters. No claim to original U.S. Government works.

SFC CLERK RECORDED 08/30/2018



WESTLAW

West's New Mexico Statutes Annotated  
Chapter 12. Miscellaneous Public Affairs Matters  
Article 10. All Hazard Emergency Management (Refs & Annos)

§ 12-10-8. Civil liability; limited

West's New Mexico Statutes Annotated | Chapter 12. Miscellaneous Public Affairs Matters | Effective: July 1, 2007 (Approx. 2 pages)  
**Effective: July 1, 2007**

N. M. S. A. 1978, § 12-10-8

§ 12-10-8. Civil liability; limited

Currentness

Any person owning or controlling real estate or other premises who voluntarily and without compensation grants a license or privilege or otherwise permits the designation or use of the whole or any part of the person's real estate or premises for the purpose of sheltering persons during an actual or impending enemy attack or other disaster shall, together with the person's successors in interest, if any, not be civilly liable for negligently causing the death of or injury to any person on or about the real estate or premises or for the loss of or damage to the property of such person, providing the premises have been approved either in whole or in part by the proper all hazard emergency management authorities for such purpose.

Credits

L. 1963, Ch. 193, § 1; L. 1973, Ch. 247, § 8; L. 2007, Ch. 291, § 16, eff. July 1, 2007.

Formerly 1953 Comp., § 9-13-22.1.

NMSA 1978, § 12-10-8, NM ST § 12-10-8

Current through the end of the Second Regular Session of the 53rd Legislature (2018).

End of  
Document

© 2018 Thomson Reuters. No claim to original U.S. Government Works.





WESTLAW

West's New Mexico Statutes Annotated

Chapter 12. Miscellaneous Public Affairs Matters

Article 10. All Hazard Emergency Management (Refs & Annos)

§ 12-10-9. Existing services and facilities to be used by agency

West's New Mexico Statutes Annotated | Chapter 12. Miscellaneous Public Affairs Matters | Effective: July 1, 2007 (Approx. 2 pages)

Effective: July 1, 2007

N. M. S. A. 1978, § 12-10-9

§ 12-10-9. Existing services and facilities to be used by agency

Currentness

The governor, the homeland security and emergency management department and the governing bodies of the political subdivisions of the state are directed to use, in carrying out the provisions of the All Hazard Emergency Management Act, the services, equipment, supplies and facilities of existing departments, offices and agencies of the state and its political subdivisions to the maximum extent practicable, and the officers and personnel of all departments, offices and agencies of the state and its political subdivisions are directed to cooperate with and extend their services and facilities to the governor or to the department or to the local coordinators of all hazard emergency management throughout the state upon request.

Credits

L. 1959, Ch. 190, § 9; L. 1973, Ch. 247, § 9; L. 1989, Ch. 204, § 15; L. 2007, Ch. 291, § 17, eff. July 1, 2007.

Formerly 1953 Comp., § 9-13-23.

NMSA 1978, § 12-10-9, NM ST § 12-10-9  
Current through the end of the Second Regular Session of the 53rd Legislature (2018).

End of Document

© 2018 Thomson Reuters. No claim to original U.S. Government Works.

SFC CLERK RECORDED 08/30/2018



WESTLAW

West's New Mexico Statutes Annotated  
Chapter 12. Miscellaneous Public Affairs Matters  
Article 10. All Hazard Emergency Management (Refs & Annos)

§ 12-10-10. Enforcement of executive orders and rules  
West's New Mexico Statutes Annotated | Chapter 12. Miscellaneous Public Affairs Matters | Effective: July 1, 2007 (Approx. 2 pages)  
**Effective: July 1, 2007**

N. M. S. A. 1978, § 12-10-10

§ 12-10-10. Enforcement of executive orders and rules

Currentness

A. It is the duty of all political subdivisions of the state and their coordinators of the all hazard emergency management programs appointed pursuant to the provisions of the All Hazard Emergency Management Act to comply with and enforce all executive orders and rules made by the governor or under the governor's authority pursuant to law.

B. Political subdivisions shall meet all state and federal requirements before becoming eligible to participate in state and federal all hazard emergency management assistance programs. They must comply with all state and federal rules and procedures and shall be removed from participation in the assistance programs by the state director of homeland security and emergency management for failure to comply with the rules and procedures or to maintain their eligibility in accordance with prescribed requirements.

Credits

L. 1959, Ch. 190, § 10; L. 1973, Ch. 247, § 10; L. 2007, Ch. 291, § 18, eff. July 1, 2007.

Formerly 1953 Comp., § 9-13-24.

NMSA 1978, § 12-10-10, NM ST § 12-10-10

Current through the end of the Second Regular Session of the 53rd Legislature (2018).

End of  
Document

© 2018 Thomson Reuters. No claim to original U.S. Government Works.



WESTLAW

West's New Mexico Statutes Annotated  
Chapter 12. Miscellaneous Public Affairs Matters  
Article 10. All Hazard Emergency Management (Refs & Annos)

§ 12-10-17. Proclamation of emergency

West's New Mexico Statutes Annotated | Chapter 12. Miscellaneous Public Affairs Matters (Approx. 2 pages)  
N. M. S. A. 1978, § 12-10-17

§ 12-10-17. Proclamation of emergency

Currentness

Upon request of the mayor of a municipality or the sheriff of a county or a majority of the members of the governing body of the municipality or county having jurisdiction and after finding that a public disorder, disaster or emergency which affects life or property exists in the state, the governor may proclaim a state of emergency in the area affected. The proclamation becomes effective immediately upon its signing by the governor, but the governor shall give public notice of its contents through the public press and other news media.

Credits

L. 1969, Ch. 281, § 2. Recompiled from § 30-20-5 by L. 2005, Ch. 22, § 4, eff. July 1, 2005.

Formerly 1953 Comp., § 40A-20-4.2.

NMSA 1978, § 12-10-17, NM ST § 12-10-17

Current through the end of the Second Regular Session of the 53rd Legislature (2018).

End of  
Document

© 2018 Thomson Reuters. No claim to original U.S. Government Works.



SFC CLERK RECORDED 08/30/2018





**La Cienega Valley Association**  
P.O. Box 23554  
Santa Fe, New Mexico 87502  
Preserving Our Rural Way of Living  
lacienegavalley.com

July 31, 2018

Santa Fe County Commission  
102 Grant Avenue  
Santa Fe, New Mexico 87501

Dear Commissioners,

On Monday, July 23, there was just a light rain in the La Cienega Valley but the deluge of rain that fell on the south side of Santa Fe and in the foothills of the Arroyo Hondo-El Gancho area came rushing down the Arroyo Hondo and the Arroyo Chamiso. When they joined forces about a mile above the Sunrise Springs Spa Resort they became a wall of water by some estimates 12-14 feet deep and 120-150 feet wide. This incredible force of water left a path of destruction never seen in recent memory.

The trail of devastation included damage to the almost completed all-weather Arroyo Chamiso crossing on Los Pinos Road, dead livestock, ripped down fences, washed out cars, flooded homes, collapsed bridges and destroyed centuries old acequias. The incredible amount of debris and trash pushed by the water is strewn throughout the valley. Our beautiful spring-fed valley has a large ugly wound running through it that needs healing

Our community is a literal mess and we need your assistance. There are simply no words to describe the losses our residents have experienced. Please declare a State of Emergency for our community. It is essential we gain access to funding to begin the long arduous process of repairing and restoring our historic rural community.

Thank you,

Sincerely,

Carl E. Dickens, President  
La Cienega Valley Association

Cc: LCVA Board

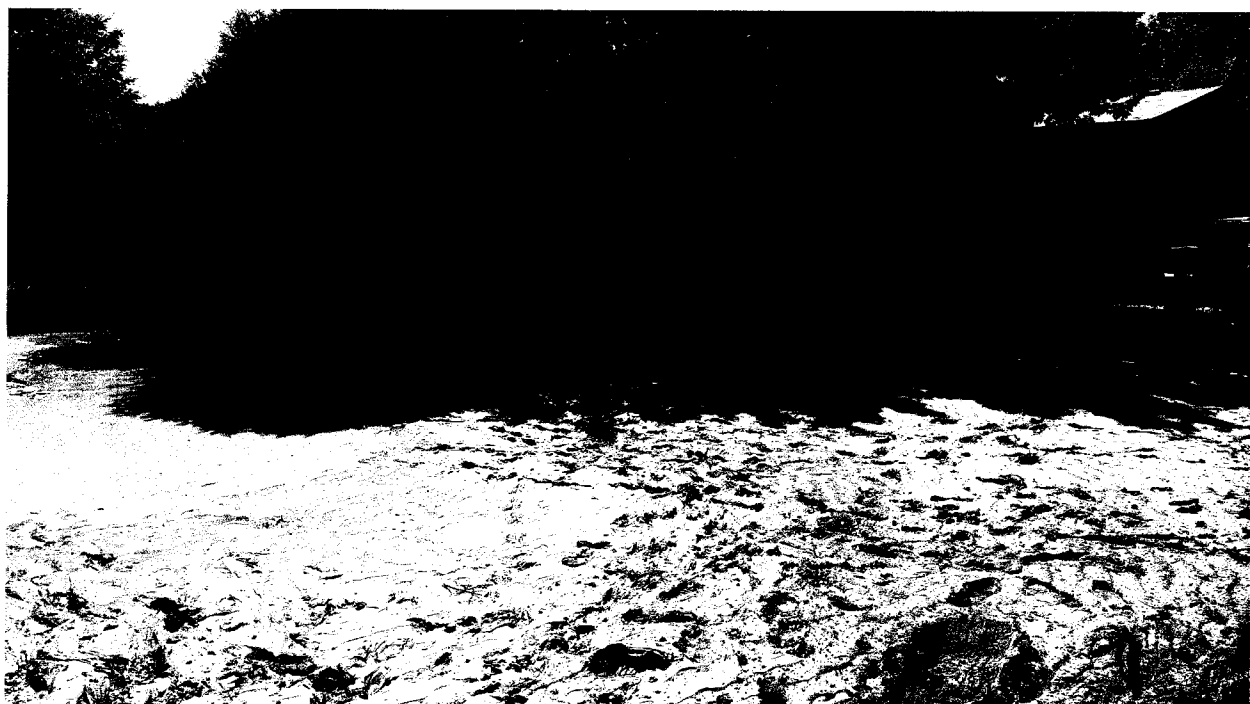
SFC CLERK RECORDED 08/30/2018





SFC CLERK RECORDED 08/30/2018





SFC CLERK RECORDED 08/30/2018



La Cienega Acequia Association  
 73-A Camino Capilla Vieja  
 La Cienega, NM 87507

BID DUE 7/30/2018

C. J. Mead Construction  
 P.O. Box 952  
 Edgewood, NM 87015

Project: Reservoir pipeline project

BASE BID:

BID ITEM #	DESCRIPTIONS	UNIT	QTY	UNIT PRICE	EXTENDED AMOUNT
1	Mobilization/Demobilization site restoration and cleanup	LS	1	\$3,000.00	\$3,000.00
2	Install concrete pillars	EA	2	\$9,200.00	\$18,400.00
3	Demolish and reinstall concrete headwall	LS	1	\$7,000.00	\$7,000.00
4	Reinstall existing 10" steel pipe and re-grade arroyo dirt bank	FT	80	\$70.00	\$5,600.00
		hrs	tot labor		
SUB					\$34,000.00
TAX 7%					\$2,380.00
TOTAL					\$36,380.00

NOTE: This is a rough estimate to determine an estimated cost for repairs. This is not an official estimate. If project is approved, drawings will need to be approved.

INCLUDED: Material, Equipment, and Labor to install 2 concrete pillars on existing anchors, rebuild headwall, re-install existing steel pipe.

NOT INCLUDED: Survey, bonds, permits, density testing.

Thank you for the opportunity,  
 Tim Spalding, Vice President

SFC CLERK RECORDED 08/30/2018



SEC CLEARANCE

8/30/2018









La Cienega Aragua Association  
73-A Camino Capilla Vieja  
La Cienega, NM 87507

BID DUE 7/30/2018

C. J. Mead Construction  
P.O. Box 952  
Edgewood, NM 87015

Project: Reservoir pipeline project

BASE BID:

BID ITEM #	DESCRIPTIONS	UNIT	QTY	UNIT PRICE	EXTENDED AMOUNT
1	Mobilization/Demobilization site restoration and cleanup	LS	1	\$3,000.00	\$3,000.00
2	Install concrete pillars	EA	2	\$9,200.00	\$18,400.00
3	Demolish and reinstall concrete headwall	LS	1	\$7,000.00	\$7,000.00
4	Reinstall existing 10" steel pipe and re-grade arroyo dirt bank.	FT	80	\$70.00	\$5,600.00
		hrs	tot labor		
SUB					\$34,000.00
TAX 7%					\$2,380.00
TOTAL					\$36,380.00

NOTE: This is a rough estimate to determine an estimated cost for repairs. This is not an official estimate. If project is approved, drawings will need to be approved.

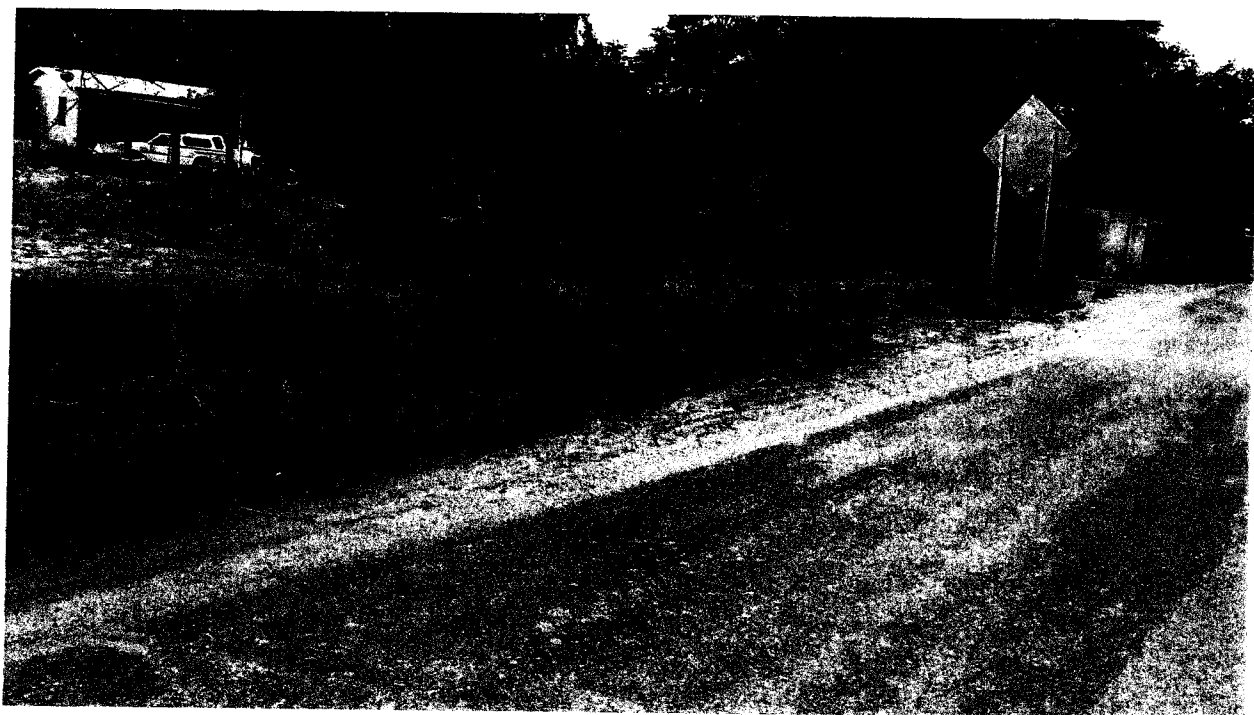
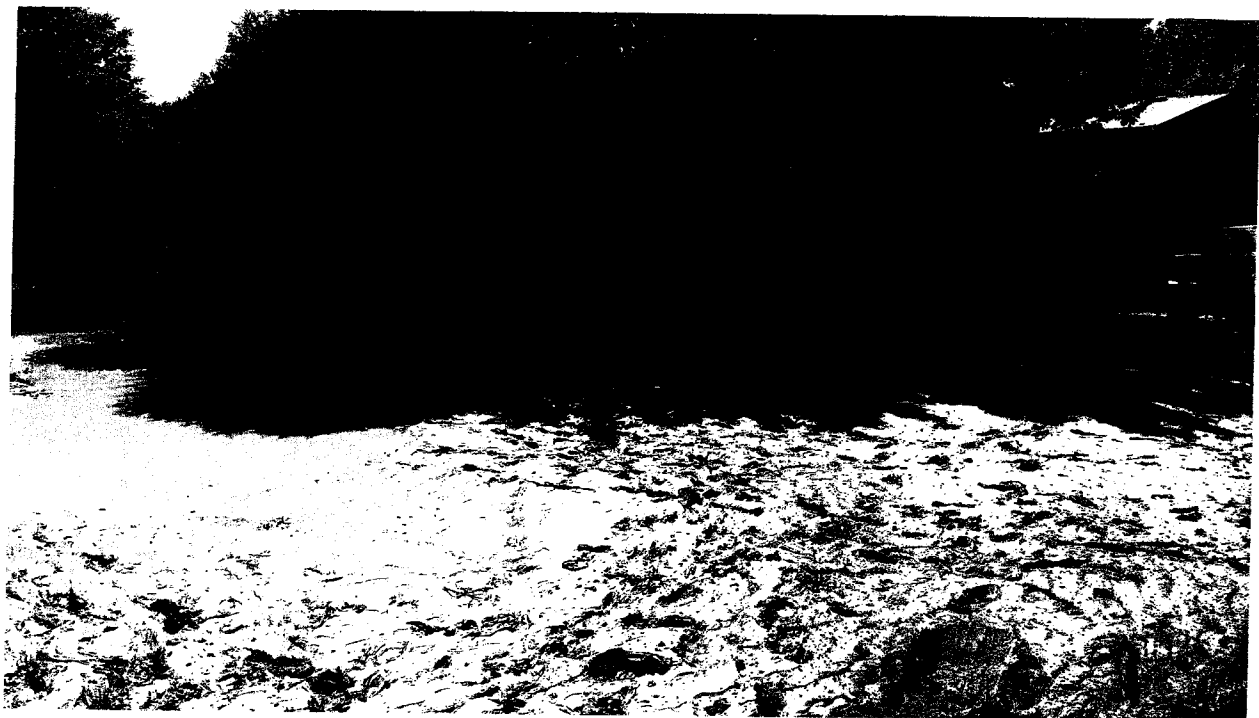
INCLUDED: Material, Equipment, and Labor to install 2 concrete pillars on existing anchors, rebuild headwall, re-install existing steel pipe.

NOT INCLUDED:  
Survey, bonds, permits, density testing.

Thank you for the opportunity,  
Tim Spalding, Vice President

SEC CLERK RECORDED 08/30/2018





SFC CLERK RECORDED 08/30/2018



SFC CLERK RECORDED 08/30/2018













**Anna C. Hansen**

---

**From:** Christine Chandler <cchandler@cybermesa.com>  
**Sent:** Monday, July 30, 2018 3:15 PM  
**To:** Anna C. Hansen  
**Cc:** Maria Rotunda; Katherine Miller  
**Subject:** Resolution Declaring an Emergency

Dear Chair Hansen,

I writing to express my strong support for “A Resolution Declaring an Emergency” that is on the Santa Fe County Commission’s July 31<sup>st</sup> agenda.

The La Cienega area of Santa Fe County was particularly hard hit by the torrential rains and associated flooding of last week. Many areas suffered serious damage and many residents are severely impacted. I understand that adoption of the resolution will facilitate aid being provided to those affected by this natural catastrophe.

Thank you for your consideration.

Respectfully,

*Christine Chandler*  
Candidate for New Mexico House of Representatives, District 43

SFC CLERK RECORDED 08/30/2018



**Anna C. Hansen**

---

**From:** Jan-Willem Jansens <jwjansens@gmail.com>  
**Sent:** Monday, July 30, 2018 1:29 PM  
**To:** Anna C. Hansen  
**Subject:** RE: Santa Fe River Greenway

Dear Anna,

Thank you for your response. I appreciate it. I hope the BCC will declare a state of emergency. That will certainly help. I will attend the BCC meeting if I can.

Thank you for your leadership.  
Warm regards,

Jan-Willem

**Jan-Willem Jansens**  
**Ecotone Landscape Planning, LLC**  
1413 Second Street, Suite 5  
Santa Fe, NM 87505  
505-470-2531  
[www.ecotonelandscapeplanning.com](http://www.ecotonelandscapeplanning.com)

**From:** Anna C. Hansen [mailto:ahansen@santafecountynm.gov]  
**Sent:** Monday, July 30, 2018 10:16 AM  
**To:** Jan-Willem Jansens <jwjansens@gmail.com>  
**Subject:** Re: Santa Fe River Greenway

Dear Jan-Willem,

Thank you for your very thoughtful letter. I had a town hall on Tue. right after the flood event and had Scott Kaseman there, I had it planned before the flood. Scott did talk about the damage and what we are going to do. We are having our first BCC meeting since the July 23 event and will be declaring an emergency. It is not only the Greenway that was damaged, but La Cienega have sever damage also. Declaring an emergency gives us, the county more ability to do clean up, etc.

FEMA is difficult! But we are moving in many directions to address this 1000 year flood event.

Please come to our BCC meeting July 31 and speak at the Matters from the Public. Meeting starts at 2. Matters from the Public will be around 3 or 4 and the Declaration of Emergency will be before that. You might want to hear what our Public Works Dept has to say.

Thank you for your concern.

SFC CLERK RECORDED 08/30/2018



Santa Fe County Commissioner Anna Hansen  
District 2  
505.986-6329 • office  
[ahansen@santafecountynm.gov](mailto:ahansen@santafecountynm.gov)

---

**From:** Jan-Willem Jansens <[jwjansens@gmail.com](mailto:jwjansens@gmail.com)>  
**Sent:** Sunday, July 29, 2018 12:26 AM  
**To:** Anna C. Hansen  
**Cc:** Scott Kaseman; 'Jan-Willem Jansens'  
**Subject:** Santa Fe River Greenway

Dear Commissioner Hansen,

I am contacting you as a concerned citizen and ecological restoration professional who has solidarity and affinity with the Santa Fe County Open Space and Trails program. I have been out of town in the last week, and only today saw the effects of the flood of July 23 on the recently completed Greenway project. I feel shocked and send you my deepest expressions of sympathy with the problems created by this recent flood.

As a result from my observations and shock over what I saw, from my position as a “relative outside insider” I would like to share some of my thoughts. I suspect that you and staff have been involved in the last week in a host of meetings and considerations of next steps, and perhaps my unrequested suggestions are not appropriate. I entirely understand that and I would not be offended in any way if you would need to ignore my input. I do not want to be presumptuous in any way with my suggestions.

For what it’s worth, I would like to offer for consideration that you and other County officials may want to look at the following steps:

#### PUBLIC SAFETY

- Public safety of the area would probably from a management perspective be the most important issue to address.
- It is my observation that it is imperative that with great urgency a public safety inventory be conducted to assess (1) whether the trail should be kept accessible to the public, and (b) whether there is a risk of mass wasting on the banks that would undermine any structures (e.g., manufactured homes) and other real property.
- In my quick observation, I am concerned that there are existing and impending safety risks; especially when another storm would occur or if/when people (e.g., children) would venture off the trail and fall into deep erosion crevasses or if undermined slopes give way under their tread

#### ACCELERATED DAMAGE

- Any new storm and associated runoff and stream flow events will exacerbate the gullies and bank failure that has occurred. The poorly compacted, unconsolidated fill on the banks is now in many places in positions that are beyond the angle of repose. Rocks in the river are going to split and concentrate flows in ways that are undesirable, exacerbating bank erosion and bank failure. Investments that are currently undamaged (or minimally damaged), such as the trail surface, several drainage outfalls, and banks below property (structures) are currently very susceptible to become subject to accelerated erosion and failure.
- It is my observation that it is very important to protect these elements that are still relatively stable and unscathed, from a point of view of damage control, liability minimization, and future cost management.
- Therefore, as a second priority – or hand in hand with the first priority of safety – these susceptible elements of value need to be stabilized and protected against any next runoff events.



## THE PUBLIC AND STAKEHOLDERS

- It's clear that many concerned residents, stakeholders, and professionals are now aware of the damage, and distressed of the situation, wondering what's next.
- I believe that it would be good public policy to have a public stakeholder meeting, where concerned people can share their concerns and where you can explain what next steps the County is going to take and perhaps solicit informal suggestions and other input. The project is a community project, and in my opinion it is appropriate in a situation like we're in that the community has a chance to listen and speak out. I would suggest to hire a facilitator to lead the meeting (e.g., Rosemary Romero would be an appropriate and qualified person).
- It's not necessary to already have all the answers, and this can be a beginning to build a mailing list of people who would like to be kept informed and who want to be involved in seeking solutions. It may lead to solutions and funding that otherwise remains untapped. It would also show strong leadership, (re)build confidence in County management, and build the basis for buy-in to the restoration solutions for the area.
- It would also be of great importance that SF County issue a public statement in the local media about this local disaster (perhaps along with addressing other area with significant damage around the County) and about its response to these problems.

## TECHNICAL AND FINANCIAL NEXT STEPS

- Besides the short term, emergency steps that I described under PUBLIC SAFETY and ACCELERATED DAMAGE, it would be important to develop a mid-long term and longer term plan for stabilization and rehabilitation for the area. I understand that the first two steps require funding, and I hope that SF County has emergency management funds of some kind to address these steps in the next few weeks or month. Also, trail closure must be considered as an option for public safety.
- I believe that the scale of the damage is of a magnitude and complexity that it is not appropriate to ask the engineer and contractor(s) and County staff to come up with a solution. Instead, this kind of a problem calls, in my opinion, for an independent, impartial evaluation process and evaluation team.
- I would like to suggest that you call for a project evaluation team of esteemed professionals (engineers, designers, contractors, ecologists, planners) to review the merits of the design and implementation work, the status of damage and current terrain conditions of the area, and the priorities and approach for stabilization and rehabilitation. That information can then be discussed with the project's engineer and contractor to improve it for final consideration of a way forward at a management level.
- The damage to the Greenway project is a blow for the ecological stream restoration community, because there now is a chance that hardline engineers and conservative members of the public come out to advocate for more conventional stream stabilization approaches. It would be important to have a conversation in public with the possibility for the evaluation team along with ecological planners and stream morphologists to explain to the public that the approach is not to blame for what has happened (if that's the conclusion of the evaluation team).
- Insurance companies would probably consider the flood damage an "Act of God" which is typically not covered by insurance policies. While litigation and insurance solutions might be a way to recuperate funds for the rehabilitation work, I see little use in pursuing that path, as it will needlessly protract the greater Greenway project and keep the County and local restoration community for years in an uncomfortable bind, causing future project to dramatically rise in costs because contractors will want to protect themselves against any future legal fallout.
- The damage in Santa Fe County may in fact trigger FEMA emergency response, and it would be very useful to explore whether the County is eligible for FEMA relief funding that could be brought to bear on the stabilization and rehabilitation of the Greenway project. I believe that this would require that the Governor declares certain parts of NM as a disaster area or in need of emergency relief. Perhaps, there still is a disaster declaration in effect from previous floods last year that could be leveraged as well. I do understand that this is a complicated and slow process of financing any needed rehabilitation work.

Feel free to contact me if you have any questions.

In sympathy and support,

Jan-Willem



Jan-Willem Jansens  
**Ecotone Landscape Planning, LLC**  
1413 Second Street, Suite 5  
Santa Fe, NM 87505  
505-470-2531  
[www.ecotonelandscapeplanning.com](http://www.ecotonelandscapeplanning.com)

SFC CLERK RECORDED 08/30/2018



**Anna C. Hansen**

---

**From:** Christine Chandler <cchandler@cybermesa.com>  
**Sent:** Monday, July 30, 2018 3:15 PM  
**To:** Anna C. Hansen  
**Cc:** Maria Rotunda; Katherine Miller  
**Subject:** Resolution Declaring an Emergency

Dear Chair Hansen,

I writing to express my strong support for "A Resolution Declaring an Emergency" that is on the Santa Fe County Commission's July 31<sup>st</sup> agenda.

The La Cienega area of Santa Fe County was particularly hard hit by the torrential rains and associated flooding of last week. Many areas suffered serious damage and many residents are severely impacted. I understand that adoption of the resolution will facilitate aid being provided to those affected by this natural catastrophe.

Thank you for your consideration.

Respectfully,

*Christine Chandler*

Candidate for New Mexico House of Representatives, District 43

SFC CLERK RECORDED 08/30/2018



**Anna C. Hansen**

---

**From:** Victoria Parrill <victoripar@gmail.com>  
**Sent:** Monday, July 30, 2018 3:04 PM  
**To:** Henry P. Roybal; Anna C. Hansen; Robert A. Anaya; Anna T. Hamilton; Edward H. Moreno  
**Subject:** After the Rains

Dear County Commissioners,

Yes- The Santa Fe River is there to receive the water when it rains.

Yes- The stretch between Camino Carlos Rael and Siler Road has a history of neglect and most recent abuse.

Yes- When project implementation clear cut the vegetation, killed the trees, slaughtered the wildlife and their habitat, removed the natural holding features with earth moving machines, and used concrete and imported "boulders" as cover-ups, the river let you know what were the mistakes in planning and engineering.

PLEASE- Learn from these mistakes. How fortunate that there was immediate feedback.

PLEASE- Know that heavy equipment is not the answer; concrete that replaces earth and habitat is not the answer.

PLEASE- Contract with professionals who know that the river is the **solution** not the problem; that natural patterns and a flourishing biodiversity are the **answer**.

PLEASE- Replace the natural holding features between Camino Carlos Rael and Siler.

PLEASE DO NOT REPEAT THESE MISTAKES WITH ANY OTHER STRETCH OF THE RIVER.

Thank you for your attention.

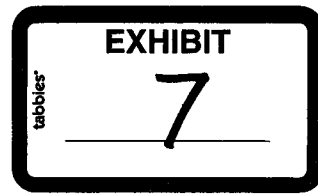
Please let me know if I can assist in river restoration.

Mrs. Skates Parelli

505-471-2885

SFC CLERK RECORDED 08/30/2018





# LOS ALAMOS

County Council

July 9, 2018

Anna Hansen, Chair  
Santa Fe County Commission  
P.O. Box 276  
Santa Fe, NM 87504

Dear Chair Hansen,

**COUNTY COUNCIL**

David Izraelevitz  
Council Chair

Chris Chandler  
Council Vice-Chair

**COUNCILORS**

Antonio Magglore  
Susan O'Leary

Morris Pongratz  
Rick Reiss  
Pete Sheehey

**COUNTY MANAGER**

Harry Burgess

Los Alamos County has an interest in discussing the potential alteration of our respective boundaries to allow for the management and potential development of property that Los Alamos County currently owns, but is located within Santa Fe County.

We have had initial conversations with you and several of your commissioners individually, and in order to keep this conversation progressing I am writing to request that this subject be placed on a future Santa Fe County Commission meeting agenda. Doing so would allow for a public discussion of the potential benefits of such a land swap, and I and other representatives of Los Alamos County would appreciate being able to bring this issue before the Commission for consideration.

The attached map illustrates the property that Los Alamos County currently owns within Santa Fe County. It also highlights an area that could be offered as an equitable trade of jurisdiction so that our respective total land areas do not change. One proposal would shift our boundaries to allow for the property currently owned by Los Alamos County to be within our boundaries – enabling us to plan, regulate, and develop this property – while also redrawing the county boundaries to incorporate an equivalent number of acres of U.S. Forest Service property into Santa Fe County's jurisdiction. If acceptable, this shift of jurisdictional boundaries would result in an increase in federal PILT funds for Santa Fe County proportional to the total number of acres involved.

I do not anticipate a decision on this subject during our first presentation to the Commission; however, I am very interested in initiating the conversation as

SFC CLERK RECORDED 08/30/2018

July 3, 2018

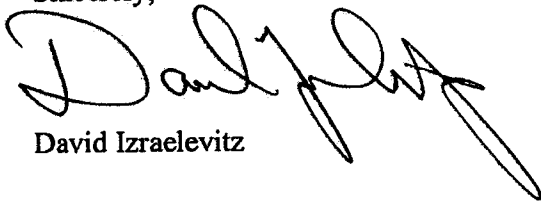
1



county boundary changes can only occur on January first of each odd-numbered year. During our conversation I hope to explain this limitation as well as the relatively simple statutory process for such an alteration of County boundaries, specifically a resolution approved by both governing bodies is all that is necessary when there are no residents of the parcels being considered. We would also be happy to answer any questions that the Commission may have regarding our proposal.

Thank you for your consideration, I look forward to discussing this idea in more depth.

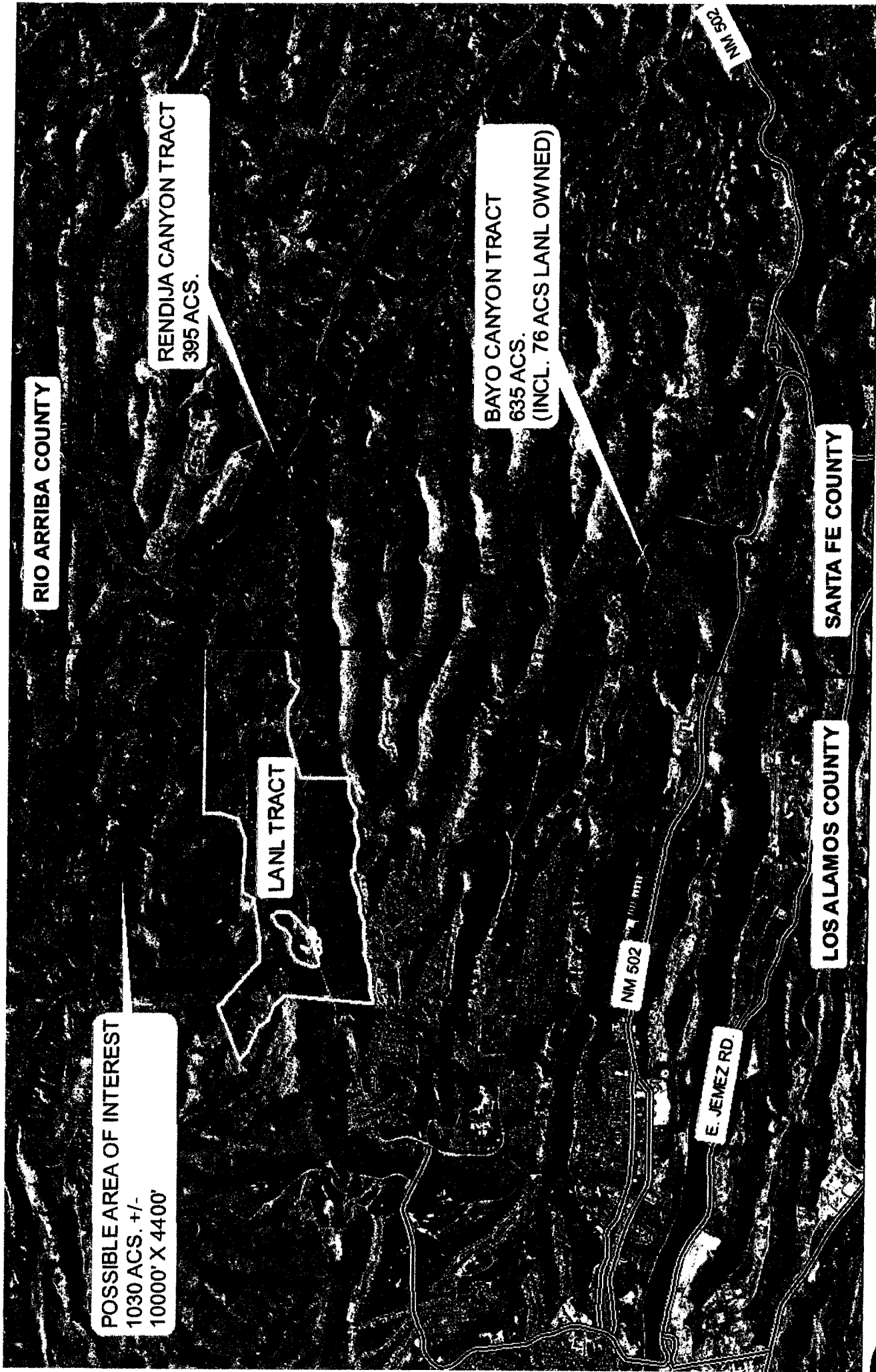
Sincerely,

A handwritten signature in black ink, appearing to read "David Izraelevitz", with a stylized, flowing script.

David Izraelevitz

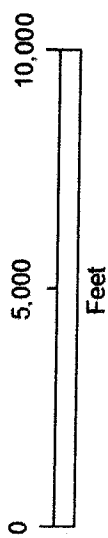
Cc: Henry Roybal, District 1  
Robert Anaya, District 3  
Anna Hamilton, District 4  
Ed Moreno, District 5  
Katherine Miller, Manager  
Chris Chandler, LAC Council Vice-Chair





LOS ALAMOS

LOS ALAMOS/SANTA FE COUNTY LINE  
AREAS OF INTEREST  
SFC CLERK RECORDED 08/30/2018



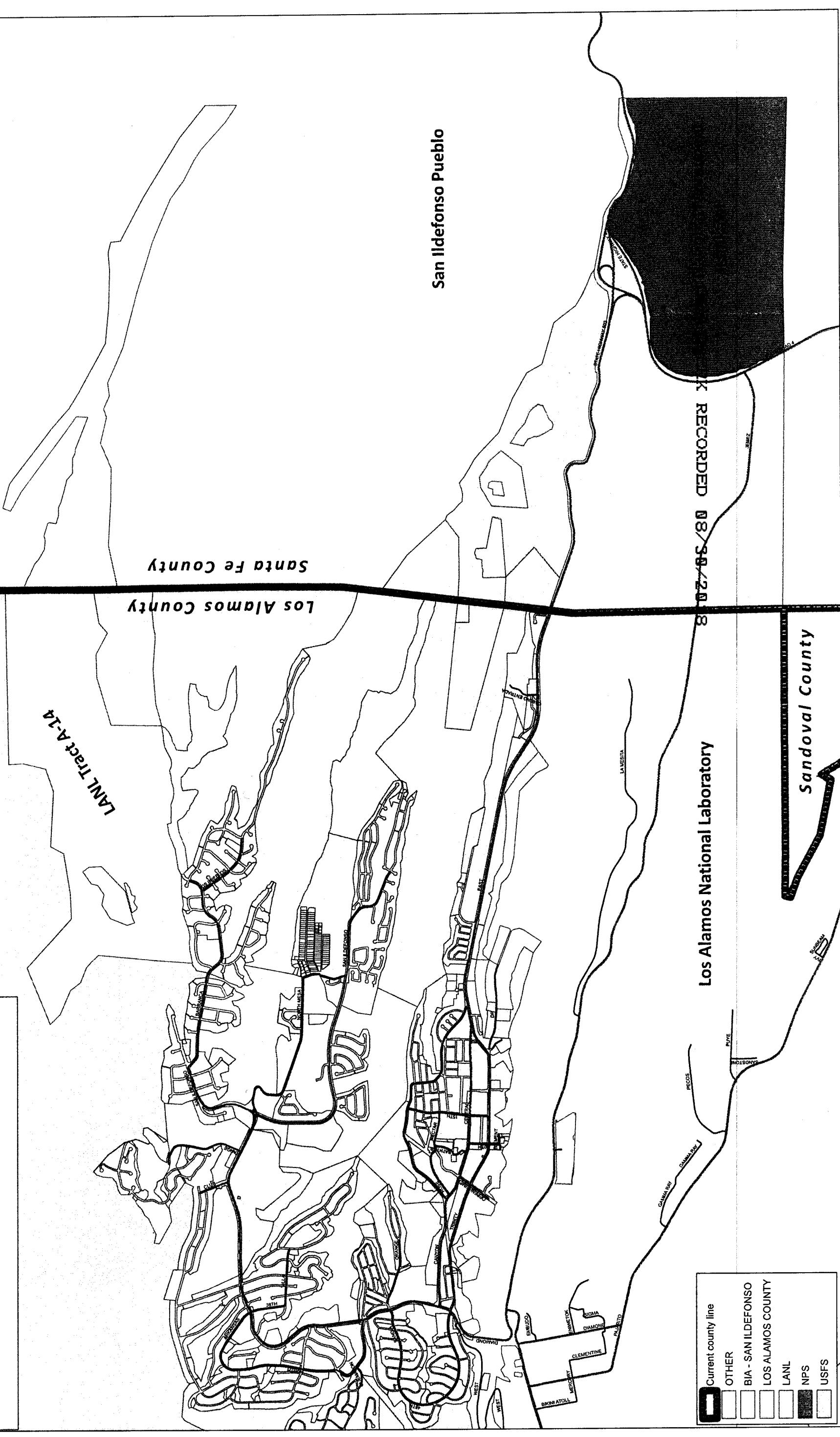
LOS AL



## Proposed County Boundary Change

# Los Alamos / Santa Fe

# Santa Fe National Forest





**Henry P. Roybal**  
*Commissioner, District 1*

**Anna Hansen**  
*Commissioner, District 2*

**Robert A. Anaya**  
*Commissioner, District 3*



**Anna T. Hamilton**  
*Commissioner, District 4*

**Ed Moreno**  
*Commissioner, District 5*

**Katherine Miller**  
*County Manager*

**DATE:** *July 31, 2018*

**TO:** *Board of County Commissioners*

**FROM:** *Tony Flores, Deputy County Manager*

**VIA:** *Katherine Miller, County Manager*

**ITEM:** *Request Approval of Agreement for Sub Lease of Premises, No. 2019-0030-CMO, between Santa Fe County and First Choice Community Healthcare, Inc. for the Mountain and Valley Regional Health Center.*

---

**BACKGROUND AND SUMMARY:**

Santa Fe County (County) is currently constructing the 20,976 square foot Mountain and Valley Regional Health Center (formerly known as the East Mountain Regional Health Facility) within the Town of Edgewood on 5.0 acres of New Mexico State Trust Land that will be operated by First Choice Community Healthcare Inc. (1<sup>st</sup> Choice).

The Mountain and Valley Regional Health Center (Center) will provide primary medical, dental, and behavioral health services with subspecialties and extended hours to service approximately 13,000 patients of southern Santa Fe County and residents of Torrance and Bernalillo Counties. In addition through a partnership with the New Mexico Department of Health, the Center will also include a Women, Infants and Children (WIC) office.

The Center will replace the present clinic in Edgewood that is currently housed in a portable building and is in dire need of replacement.

As construction is rapidly progressing (mobilization March 26, 2018 / completion date December 14, 2018), the final pieces of documents are being developed for review and consideration by the County. Among these documents is the Lease Agreement (Lease) between the County and 1<sup>st</sup> Choice for the real property and the center.

In preparation of the Lease and as required by the State of New Mexico, staff had an appraisal conducted for the Center. The appraisal established the fair market value for the Center based upon the appraiser's analysis of the Center and other regional data to establish the Annual Market Rent of \$440,706 (\$21.00/SF, triple net).

SFC CLERK RECORDED 08/30/2018



Utilizing the Annual Market Rent (Rent), staff prepared the Lease that includes a “base rent”, the amount the County is required to pay for the lease of trust land plus an “additional rent” amount which addresses the Rent. Additionally, staff has included with the Lease the provision for offsetting the Rent with the number of contact visits with individuals utilizing a federally approved rate of \$150.40 per contact visit.

Based upon the estimated value of the Lease Agreement and the duration (25 years with a 25 year option), the Lease is required to be approved by the New Mexico State Board of Finance. Staff will be preparing the paperwork and application for the State’s review process upon approval of the Lease by the Commission.

**RECOMMENDED ACTION:**

Staff is recommending that the Commission approve the Lease.

**EXHIBITS:**

A – Lease Agreement No. 2019-0030-CMO

B – Letter from New Mexico Department of Taxation & Revenue / Technical Appraisal Review

C – Appraisal Report



SANTA FE COUNTY  
AGREEMENT FOR SUBLEASE  
OF PREMISES

“MOUNTAIN AND VALLEY REGIONAL HEALTH CENTER”

SFC CLERK RECORDED 08/30/2018





## Table of Contents

SUBLEASE AGREEMENT .....	1
RECITALS .....	1
1. Premises .....	1
2. Initial Term .....	1
3. Option[s] to Extend Term: .....	1
4. Right to Terminate .....	2
5. Hold Over.....	2
6. Rental Consideration.....	2
a. Initial Term .....	2
b. Increase in Rent.....	2
c. CPI Calculation.....	2
d. Fair Market Adjustment .....	2
e. Penalty for Late Rent Payment .....	3
7. Purpose,,,,.....	3
a. In General .....	3
b. No Nuisance.....	3
8. Alterations.....	3
9. Repair and Maintenance.....	3
a. Lessee.....	3
b. Failure by Lessee to Repair and Maintain .....	4
c. Damage and Vandalism .....	4
10. Janitorial:.....	4
11. Utilities and Services; Modification of Utilities .....	4
a. Water.....	4
b. Electric .....	4
12. Taxes and Assessments.....	4
13. Lessee's Furniture, Fixtures and Equipment .....	4
a. In General.....	4
b. Abandonment of FF&E.....	5
14. Signs.....	5
15. Condemnation .....	5
16. Right of Inspection.....	5
17. Hazardous Materials .....	5
a. No Hazardous Materials .....	5
b. Clean Up of Hazardous Materials .....	6
c. Failure by Lessee to Clean Up .....	6
d. Receipt of Notice of Violation.....	6
18. Indemnification .....	6
a. In General.....	6
b. Environmental.....	7
c. Survival of Indemnification Obligations .....	7
19. Release and Waiver:.....	7
20. Lessee Maintenance of Insurance .....	7



a.	Workers' Compensation and Employer's Liability Insurance Requirements .....	7
b.	Liability Insurance Requirements .....	8
c.	Fire and Casualty Insurance .....	9
d.	Cancellation of Insurance .....	9
e.	Insurance Company Rating .....	9
f.	Lessee Self-Insured .....	9
g.	Primary Insurance .....	9
h.	No Limitations by Policy Limits .....	9
i.	Failure to Maintain Insurance .....	10
21.	Liens and Encumbrances .....	10
22.	Breach by Lessee .....	10
a.	Remedies of County .....	10
b.	Remedies Not Exclusive .....	10
c.	County Right to Cure .....	10
23.	No Waiver of Breach .....	10
24.	Force Majeure .....	11
a.	Definition .....	11
b.	Consequences .....	11
25.	Quiet Possession .....	11
26.	Assignment and Subletting .....	11
a.	No Assignment or Subletting .....	11
b.	Failure to Obtain Consent .....	11
c.	No Waiver or Limitation on Consent .....	12
d.	Lessee in Compliance .....	12
27.	Surrender of Premises .....	12
28.	Notices .....	12
29.	Miscellaneous Provisions .....	12
a.	Negation of Partnership .....	12
b.	Conflict of Interest .....	12
c.	Nondiscrimination .....	13
d.	Incorporation of Prior Agreements .....	13
e.	Remedies not Exclusive .....	13
f.	Severability .....	13
g.	Governing Law; Venue .....	13
h.	Compliance with Laws .....	13
i.	Successors .....	13
j.	No Third Party Beneficiaries .....	13
k.	Representations .....	14
l.	Modification .....	14
m.	Authorization .....	14
n.	Recitals .....	14
o.	Captions .....	14
p.	Exhibits .....	14
q.	Time of Essence .....	14

SFC CLERK RECORDED 08/30/2018



EXHIBIT “A” – Premises ..... 17

EXHIBIT “B” – Environmental Terms ..... 18

EXHIBIT "C" – Annual Base Rent Schedule..... 19

EXHIBIT "D" – Additional Rent.....20

EXHIBIT “E” – Annual Progress Report for First choice Community Healthcare.....21



## SUBLEASE AGREEMENT

**THIS SUBLEASE AGREEMENT** (“Agreement”), effective on the last date of signature below (“**Execution Date**”) is between **Santa Fe County** (“**County**”) a political subdivision of the State of New Mexico, and First Choice Community Healthcare, Inc. (“**Lessee**”), a New Mexico non-profit corporation. The County and Lessee are referred to individually as a “**Party**” and collectively as the “**Parties**.”

### RECITALS

**A.** The County is leasing 5.0 acres of real property from the New Mexico State Land Office (“**NMSLO**”) for the purpose of constructing a new 20,976 square foot medical, dental, and behavioral health facility which includes a New Mexico Department of Health Women, Infants and Children office (“**WIC**”), commonly known and referred to as the Mountain and Valley Regional Health Center (“**Premises**”), located at #7 Municipal Way, Edgewood, Santa Fe County, State of New Mexico; and

**B.** Lessee is willing and able to operate and maintain the medical and dental center on the Premises in an efficient and competent manner.

**C.** The County desires to sublease the Premises to Lessee to carry out the purposes of this Agreement.

**D.** The County acknowledges the federal assistance in constructing the Premises and the resulting federal interest therein.

### AGREEMENT

**NOW THEREFORE**, in consideration of the mutual covenants and agreements herein contained, the Parties agree as follows:

**1. Premises:** The Premises consist of 5.0 acres of real property and improvements consisting of a new 20,976 square foot facility that includes medical, dental, extended hours care, behavioral health offices, community rooms, and a WIC office, as depicted on the drawing attached hereto as Exhibit “A.” The Lessee agrees to lease the Premises from the County on the terms and conditions stated in this Agreement. Lessee has inspected the Premises and knows the extent and condition thereof and accepts same in its present condition, subject to and including all defects, latent and/or patent.

**2. Initial Term:** The initial term of this Agreement shall commence on November 1, 2018, and terminate 25 years thereafter (the “**Term**”).

**3. Extension of Term:** Provided Lessee is not in default of any of the terms, covenants, or conditions of this Agreement, Lessee may request to extend the Term of this Agreement for an additional 25-year term (“**Extended Term**”) by giving the County written notice of Lessee’s desire to extend, not less than 180 days prior to expiration of this Agreement. The County, at its sole discretion, may accept or reject the request to extend.



4. **Right to Terminate:** This Agreement may be terminated (a) for any reason, by a 180-day prior written notice by either Party to the other Party; or (b) in accordance with Section 22 below.

5. **Holdover:** If Lessee continues to occupy the Premises after expiration or termination of this Agreement for any reason, Lessee will be regarded as a holdover tenant. Such holdover tenancy shall be month-to-month and, except for the Term, shall be governed by the terms, covenants, and conditions of this Agreement. Upon written notice by the County, Lessee shall pay during the holdover tenancy such additional rent as the County may deem appropriate, based on the then-prevailing fair market rental value of the Premises. Such rental value shall be determined by an appraisal by County.

6. **Rent:**

a. **Annual Rent.** Lessee shall pay to the County an annual "Base Rent" equal to the rent the County is required to pay under the NMSLO lease in accordance with Exhibit "C". In addition, Lessee shall pay "Additional Rent" in the amount of \$440,706 in accordance with Exhibit "D".

b. **Increase in Additional Rent.** All terms, covenants and conditions of this Agreement, except the Additional Rent, shall remain in full force and effect during any Extended Term. The amount of Additional Rent to be paid during the first year of an Extended Term shall be the then-prevailing fair market rental value ("FMRV") of the Premises (less the Base Rent and the value of Lessee's Improvements and inventory on the Premises), as determined by County, and in no event shall the amount of total Annual Rent be less than the amount paid during the previous year. Thereafter, the Additional Rent shall be adjusted in accordance with **Sections 6(c) and 6(d)** below.

c. **CPI Calculation.** During the original term of this Agreement, the County may increase the amount of Additional Rent beginning on the first anniversary of this Agreement and on each subsequent anniversary date throughout the Term. The County may increase the Additional Rent in accordance with the annual percent increase, if any, in the Consumer Price Index - All Urban Consumers - U. S. Cities ("CPI-U") published by the United States Department of Labor's Bureau of Labor Statistics ("Bureau"). The percent increase, if any, from the CPI-U in the month occurring two months prior to the Execution Date and each subsequent anniversary compared to the CPI-U 12 months thereafter shall be the basis of any increase in Additional Rent. If the CPI-U is discontinued or subject to material change, then the County may increase the Additional Rent in accordance with the appraised fair market rental of the Premises (less the Base Rent and the value of Lessee's Improvements and inventory on the Premises), as determined by County. Any increase in Additional Rent shall be rounded to the nearest whole dollar, and in no event shall the Additional Rent be decreased from the previous year.

d. **Fair Market Rent Adjustment.** Every five years of the Term and any Extended Term, the County may at its expense determine the FMRV of the Premises to assure that the total Annual Rent is within appraised range of the FMRV. If the total Annual Rent is less than the midpoint of the FMRV range, the County may increase the Additional Rent such that the total Annual Rent equals the midpoint, beginning of the fifth anniversary of this Agreement and every five years thereafter.



e. **Ceiling on Rent Increases.** The percent increase in Additional Rent shall not exceed 15% over any five-year period.

f. **Penalty for Late Rent Payment** - If Lessee fails to pay Annual Rent in full when due and payable, a penalty of 10% of the amount due and unpaid shall be added to the amount due, and the total sum of the then-due Annual Rent plus penalty shall become immediately due and payable to County. An additional 10% penalty on the total amount then unpaid, including accrued monthly penalties, shall be added each month thereafter. The assessment and collection of the monthly 10% penalty is in addition to any other remedy of County.

7. **Permitted Uses:**

a. **In General.** Lessee shall use the Premises for the sole purpose of providing, arranging for, and managing offices and services (as applicable) to support the provision of medical care, dental care, extended hours care, behavioral health care, community rooms, and the WIC office. Lessee shall not use or permit the Premises to be used for any other purpose without the prior written consent of the County, which may be granted or withheld at the County's sole discretion.

b. **No Nuisance.** Lessee shall not cause, maintain, or permit any nuisance or waste on or about the Premises, or allow the Premises to be used for any unlawful purpose. Within 72 hours of receiving written notice from County that a nuisance exists, Lessee shall abate or otherwise cause the nuisance to be abated. If Lessee has not taken corrective action within 72 hours, then County may enter the Premises and abate the nuisance, and Lessee shall be liable for all costs incurred by the County such abatement. Lessee shall not allow any offensive matter, refuse or substance constituting an unnecessary, unreasonable or unlawful fire hazard, or material detrimental to the public health, to remain on the Premises or within a distance of 50 feet thereof, and shall prevent any accumulation thereof from occurring.

8. **Alterations.** Lessee shall make no modifications, improvements or additions ("**Construction**") to the Premises without the prior written consent of the County, which may be granted or withheld at the County's sole discretion. All approved Construction shall be done at Lessee's sole cost and shall comply all applicable federal, state and local rules, regulations, codes, and laws ("**Applicable Laws**") that govern such Construction. Lessee's contractor(s) shall also submit to County a Certificate of Insurance as evidence of General Liability and Workers' Compensation Insurance Coverage. Such coverage limits shall be subject to approval by the County.

9. **Repair and Maintenance:**

a. **Lessee.** During the Term of this Agreement, and any extension thereof, Lessee shall, at its sole cost, repair and maintain the Premises and its furniture, fixtures and equipment ("**FF&E**") in a clean, sanitary, and safe condition and in compliance with the terms, covenants, and conditions of this Agreement and all Applicable Laws. Lessee shall be responsible for those items which are of a permanent nature to the Premises, including every part and appurtenance thereof, including without limitation, the exterior and interior of all doors, door checks, windows, glass, walls, ceilings, floors, carpets, fixtures, plumbing, HVAC and mechanical systems, lighting painting and sewage facilities within or connected to the Premises including the free flow up to the main septic sewer line, electrical systems and sprinkler systems.



b. **Failure by Lessee to Repair and Maintain.** Repair and maintenance shall be to the sole satisfaction of the County, and if Lessee fails to fulfill any duty imposed under this **Section (Repair and Maintenance)** within a reasonable period of time, the County may, but is not required to, perform those duties at Lessee's sole cost. Lessee shall promptly cooperate with the County if the County undertakes to perform any such duties. No action by County taken pursuant to this **Section (Failure by Lessee to Repair and Maintain)** shall constitute a waiver of any of Lessee's obligations under this **Section (Repair and Maintenance)**. Lessee's obligations under this **Section (Repair and Maintenance)** shall survive the expiration or termination of this Agreement.

c. **Damage and Vandalism.** To the extent that Lessee's employees, agents, volunteers, authorized agents, and invitees cause damage to the Premises and/or grounds, Lessee shall be responsible for such damage subject to **Section b** above (**Failure by Lessee to Repair and Maintain**).

10. **Janitorial:** Lessee shall be responsible for janitorial services for the Premises.

11. **Utilities and Services; Modification of Utilities:** Lessee shall pay, during the Term of this Agreement, any Holdover Term, and any Extended Term, for all utilities used by Lessee in connection with its activities or operations on the Premises. The term "utilities" for the purposes of this Agreement shall include, without limitation, gas, electricity, water, septic/sewer line, telephone service, and trash and refuse disposal services. Lessee shall not modify any utilities on the Premises without the prior written consent of the County, which may be granted or withheld at the County's sole discretion. Utilities under common meters shall be allocated as follows:

a. **Water.** Lessee shall be responsible for the pro-rata share of plumbing fixtures as compared to the total number of plumbing fixtures on any particular meter serving the Premises.

b. **Electric.** Lessee shall be responsible for the pro-rata share of the area of the Premises as compared to the total area being served by any particular meter.

12. **Taxes and Assessments:** Lessee shall pay all taxes, fees, charges, and assessments levied by any governmental agency upon any interest acquired by Lessee under this Agreement. Lessee is aware that certain possessory interests may be created by entering into this Agreement and that such interests may be subject to the payment of property taxes levied on such interest.

13. **Lessee's Furniture, Fixtures and Equipment:**

a. **In General** - Lessee may install its own FF&E in the Premises, at its sole cost. In addition to Lessee's obligations under Section 27 ("**Surrender of Premises**"), at the expiration or termination of this Agreement, Lessee shall remove its FF&E, and repair any damage to the Premises as a result of removal, at its sole cost.



b. **Abandonment of FF&E** - Any FF&E belonging to Lessee and left on the Premises longer than 30 days after County gives Lessee written notice to remove such property from the Premises may be treated by County as abandoned. The County may, at Lessee's sole cost, repair any damage to the Premises as a result of removal of FF&E deemed abandoned by Lessee. The costs charged to Lessee may include, without limitation, consideration for the additional time Lessee's FF&E remained on the Premises beyond the termination dated and disallowed County's full utilization of the Premises.

14. **Signs**: Lessee, at its sole cost, shall have the right to affix and install on the Premises, reasonable signs to identify the Premises, and such signs shall comply with all Applicable Laws, including any County Ordinances, and shall be approved by the County prior to installation. Any damage to the Premises occasioned by the installation and maintenance of any such signs, and the cost of removal or obliteration thereof upon the expiration or termination of this Agreement, shall be paid by Lessee.

15. **Condemnation**: If all or any part of the Premises shall be taken as a result of the exercise of the power of eminent domain, this Agreement shall terminate as to the part so taken as of the date of taking, and, in the case of a partial taking, either Party shall have the right to terminate this Agreement as to the balance of the Premises by notice to the other Party within 30 days after such date. However, a condition to the exercise by Lessee of such right to terminate shall be that the portion of the Premises taken shall be of such extent and nature, in Lessee's reasonable judgment, as substantially to handicap, impede or impair Lessee's use of the balance of the Premises. In the event of any taking, the proceeds shall belong to County.

16. **Right of Inspection**: County shall have the right to enter upon the Premises at all reasonable times to inspect the Premises and Lessee's operations thereon. County reserves all rights in and with respect to the Premises, not inconsistent with Lessee's use of the Premises as provided in the section entitled "**Purpose**", including without limitation the right of County to enter upon the Premises for the purpose of installing, using, maintaining, renewing, and replacing such underground oil, gas, water, septic/sewer line, and other pipelines, and such underground or aboveground telephone, telegraph, and electric power conduits or lines as County may deem desirable in connection with the development or use of the Premises. County shall compensate Lessee for damage to Lessee's FF&E caused by the exercise of the rights reserved in this section entitled "**Right of Inspection**".

17. **Hazardous Materials**: Hazardous materials, as used in the Agreement, shall be defined as stated in Exhibit "B," attached hereto.

a. **No Hazardous Materials**. Lessee shall not permit any Hazardous Materials to be disposed of, stored, or brought onto the Premises without the prior written consent of the County, which may be granted or withheld in the County's sole discretion. If Lessee spills any Hazardous Materials anywhere on the Premises, Lessee shall cleanup said spill, at its sole cost, and to the sole satisfaction of County. Notwithstanding the forgoing, the County acknowledges that the lawful generation, use, and storage of certain Hazardous Materials, including biohazardous materials, is incidental and necessary to carry out the Permitted uses of the Premises.

SFC CLERK RECORDED 08/30/2018



b. **Clean Up of Hazardous Materials.** If any governmental authority or court, which has jurisdiction, demands that a cleanup plan be prepared and/or that a cleanup be undertaken because of any deposit, spill, discharge, or other release of any Hazardous Materials at, on, or from the Premises at any time during Lessee's occupancy of the Premises, or which arises at any time as a result of any uses or occupancy of the Premises by Lessee, then Lessee shall, at its sole cost, prepare and submit the required plans and all related bonds and other financial assurances and carry out all such cleanup plans in a timely manner.

c. **Failure by Lessee to Clean Up.** Lessee shall promptly provide all information regarding the use, generation, storage, transportation, or disposal of Hazardous Materials that is requested by County. If Lessee fails to fulfill any duty imposed under Section 18(c) ("**Survival of Indemnification Obligations**") within a reasonable period of time, the County may at its discretion perform those duties at Lessee's sole cost. Lessee shall promptly cooperate with the County if the County undertakes to perform any such duties. No action by the County taken pursuant to this Section shall constitute a waiver of Lessee's obligations under this Agreement.

d. **Receipt of Notice of Violation.** If Lessee becomes aware of or receives notice or other communications concerning any actual, alleged, suspected, or threatened violation of any Environmental Requirements, or liability of Lessee in connection with the Premises or past or present activities of any person thereon, then Lessee shall deliver to County within 10 days of receipt of such notice or communication by Lessee, a written description of said violation, liability, correcting information, or actual or threatened event or condition, together with copies of any documents evidencing same. Receipt of such notice shall not create any obligation on the part of County to defend or otherwise respond to any such notification.

18. **Indemnification:**

a. **In General.** Lessee shall indemnify and defend, upon request of County, County, its governing board, commissions, elected and appointed officials, employees, agents, and authorized representatives, and each of them ("**Indemnified Parties**"), against any and all actions, lawsuits, proceedings, losses, costs, expenses, claims, fines, liabilities, fees (including, but not limited to, reasonable attorneys' fees, costs of County staff time, investigation, expert and consultant fees and costs), and damages, including liability for personal injuries or death or property damage, regardless of where located, including property of County, and workers' compensation claims or suits arising from or connected with any services performed under this Agreement on behalf of Lessee by any person or entity ("**Claims**"), arising out of or in any way connected with the acts or omissions of Lessee, its employees, agents, independent contractors, or invitees ("**Lessee Acts**"), unless the Claim is due to the sole default, act or failure to act, negligence, or willful misconduct of County or the Indemnified Parties.



b. **Environmental.** In addition, Lessee shall indemnify and defend, upon request of County, County and the Indemnified Parties against any and all Claims arising out of or in any way connected with any deposit, spill, discharge, or other release of any Hazardous Materials at any time during Lessee's occupancy of the Premises, or which arises at any time as a result of any uses at, on, or from the Premises or the occupancy of the Premises by Lessee, or as a result of Lessee's failure to provide any or all information, make any or all of its submissions, and take any or all steps required by any governmental authority or court which has jurisdiction or by any Environmental Requirements. "Environmental Requirements" and "Hazardous Materials," as used in this Agreement shall have the meaning provided in Exhibit "B."

c. **Survival of Indemnification Obligations.** Lessee's obligations under this Section (Indemnification) shall survive the expiration or termination of this Agreement.

19. **Release and Waiver:** Lessee releases County from all Claims, and waives all Claims against County, that it may have as of the Execution Date, or may have in the future, relating to this Agreement and any acts or omissions of County or the Indemnified Parties, unless the Claim is due to the sole default, act or failure to act, negligence, or willful misconduct of County or the Indemnified Parties.

20. **Lessee Maintenance of Insurance:** In order to protect County and the Indemnified Parties against Claims resulting from Lessee Acts, Lessee shall secure and maintain insurance as described below. Lessee shall not perform any work under this Agreement until Lessee has obtained all insurance required under Section (Fire and Casualty Insurance) and the required certificates of insurance, and all required endorsements have been filed with the County's authorized insurance representative. Receipt of evidence of insurance that does not comply with all applicable insurance requirements shall not constitute a waiver of these insurance requirements. The required documents must be signed by the authorized representative of the insurance company shown on the certificate. Upon request by County, Lessee shall supply proof that such person is an authorized representative thereof, and is authorized to bind the named underwriter and company to the coverage, limits, and termination provisions shown thereon. Lessee shall promptly deliver a certificate of insurance, and all required endorsements, with respect to each renewal policy, as necessary to demonstrate the maintenance of the required insurance coverage for the term of this Agreement or as otherwise specified herein. Such certificates and endorsements shall be delivered to the County's authorized insurance representative prior to the expiration date of any policy and bear a notation evidencing payment of the premium thereof if so requested. Lessee shall immediately pay any deductibles and self-insured retentions under all required insurance policies upon the submission of any claim by Lessee or County as an additional insured.

a. **Workers' Compensation and Employer's Liability Insurance Requirements.**

1) **Workers' Compensation Insurance - Lessee Employees.** If Lessee has employees who may perform any services pursuant to this Agreement, Lessee shall submit written proof that Lessee is insured against liability for workers' compensation.

2) **Employer's Liability Insurance.** Lessee shall also maintain employer's liability insurance with limits of \$1,000,000 for bodily injury or disease.



b. **Liability Insurance Requirements.**

1) **In General.** Lessee shall maintain in full force and effect, at all times during the Term of this Agreement, the following insurance:

i. **Commercial General Liability Insurance,** including without limitation Contractual Liability Insurance (specifically concerning the indemnity provisions of this Agreement with the County), Products-Completed Operations Hazard, Personal Injury (including bodily injury and death), and Property Damage for liability arising out of Lessee's performance of work under this Agreement. The Commercial General Liability insurance shall contain no exclusions or limitation for independent contractors working on the behalf of the named insured. Lessee shall maintain the Products-Completed Operations Hazard coverage for the longest period allowed by law following termination of this Agreement. The amount of said insurance coverage required by this Agreement shall be the policy limits, which shall be at least \$1,000,000 each occurrence and \$2,000,000 aggregate.

ii. **Automobile Liability Insurance,** against claims of Personal Injury (including bodily injury and death) and Property Damage covering any vehicle and/or all owned, leased, hired, and non-owned vehicles used in the performance of services pursuant to this Agreement with coverage equal to the policy limits, which shall be at least \$1,000,000 each occurrence and \$2,000,000 aggregate.

iii. **Professional Liability (Errors and Omissions) Insurance,** for liability arising out of, or in connection with, the performance of all required services under this Agreement, with coverage equal to the policy limits, which shall not be at least \$1,000,000 each occurrence and \$2,000,000 aggregate.

c. **Additional Insureds.** The Commercial General Liability and Automobile liability Insurance required in Section (Liability Insurance Requirements) shall include an endorsement naming the County and the Indemnified Parties as additional insureds for liability arising out of this Agreement and any operations related thereto.

2) **Self-Insurance.** Any self-insured retentions in excess of \$100,000 must be declared on the Certificate of Insurance or other documentation provided to County and must be approved by the County Risk Manager, which may be granted or withheld at the County Risk Manager's sole discretion.

3) **Claims-Made.** If any of the insurance coverages required under this Agreement is written on a claims-made basis, Lessee, at Lessee's option, shall either (i) maintain said coverage for at least three years following the termination of this Agreement with coverage extending back to the Execution Date; (ii) purchase an extended reporting period of not less than three years following the termination of this Agreement; or (iii) acquire a full prior acts provision on any renewal or replacement policy.



d. **Fire and Casualty Insurance** - Lessee shall, at its sole cost, maintain on the Premises a policy of standard fire and extended coverage insurance, with vandalism and malicious mischief endorsements, to the extent of at least 100% of full replacement value. The insurance policy shall be issued in the names of County, Lessee, and any lender, as their interests appear. The insurance policy shall provide that any proceeds shall be made payable to Lessee, and Lessee shall apply and use such proceeds as required by **Section (Damage and Destruction)**, subject to the priority rights of any lender. Such insurance shall satisfy the requirements of **Section (Cancellation of Insurance)**, and shall be issued by a company or companies satisfying the requirements of **Section (Insurance Company Rating)**. On or before the Execution Date, Lessee shall deliver to County certificates of insurance indicating that Lessee has complied with the provisions of this **Section (Fire and Casualty Insurance)**.

e. **Cancellation of Insurance** - The above-stated insurance coverages required to be maintained by Lessee shall be maintained until the completion of all of Lessee's obligations under this Agreement. Each insurance policy supplied by Lessee must be endorsed to provide that the coverage shall not be suspended, voided, cancelled, or reduced in coverage or in limits except after 10 days written notice in the case of non-payment of premiums, or 30 days written notice in all other cases. This notice requirement does not waive the insurance requirements stated herein. Lessee shall immediately obtain replacement coverage for any insurance policy that is terminated, canceled, non-renewed, or whose policy limits have been exhausted or upon insolvency of the insurer that issued the policy.

f. **Insurance Company Rating** - All insurance shall be issued by a company or companies admitted to do business in New Mexico and listed in the current "Best's Key Rating Guide" publication with a minimum rating of A-; VII. Any exception to these requirements must be approved in writing by the County Risk Manager, which may be granted or withheld at the County Risk Manager's sole discretion.

g. **Lessee Self-Insured** - If Lessee is, or becomes during the term of this Agreement, self-insured or a member of a self-insurance pool, Lessee shall provide coverage equivalent to the insurance coverages and endorsements required above. County will not accept such coverage unless the County Risk Manager determines, in his/her sole discretion and by written acceptance, that the coverage proposed to be provided by Lessee is equivalent to the above-required coverages.

h. **Primary Insurance** - All insurance afforded by Lessee pursuant to this Agreement shall be primary to and not contributing to all insurance or self-insurance maintained by County. An endorsement shall be provided on all policies, except professional liability/errors and omissions, which shall waive any right of recovery (waiver of subrogation) against County.

i. **No Limitations by Policy Limits** - Insurance coverages in the minimum amounts set forth herein shall not be construed to relieve Lessee for any liability, whether within, outside, or in excess of such coverage, and regardless of solvency or insolvency of the insurer that issues the coverage, or to preclude County from taking such other actions as are available to it under any other provision of this Agreement or otherwise under Applicable Laws.



j. **Failure to Maintain Insurance** - Failure by Lessee to maintain all such insurance in effect at all times required by this Agreement shall be a material breach of this Agreement by Lessee. County, at its sole option, may terminate this Agreement and obtain damages from Lessee resulting from said breach. Alternatively, County may purchase such required insurance coverage, and without further notice to Lessee, County shall deduct from sums due to Lessee any premiums and associated costs advanced or paid by County for such insurance. If the balance of monies obligated to Lessee pursuant to this Agreement is insufficient to reimburse County for the premiums and any associated costs, Lessee shall reimburse County for the premiums and pay for all costs associated with the purchase of said insurance within 10 days of demand by County. Any failure by County to take this alternative action shall not relieve Lessee of its obligation to obtain and maintain the insurance coverages required by this Agreement.

21. **Liens and Encumbrances**: Lessee shall keep the Premises free from any liens and encumbrances arising out of any work performed, material furnished, or obligations incurred by Lessee, or from any other cause. If a lien or encumbrances is recorded against the Premises, and Lessee fails to remove the lien or encumbrance or post a bond to remove same within 15 days after its filing, County shall give a 15-day notice to Lessee, requiring Lessee to remove or bond around the lien or encumbrance within the 15-day period. If Lessee fails to do so within the 15-day period, County, at its sole discretion after expiration of the 15-day period, may obtain a bond, with all costs of the bond to be reimbursed by Lessee to County.

22. **Breach by Lessee**: In the event of the breach by Lessee of any term, covenant, or condition, Lessee shall have 30 days after written notice has been given to Lessee by County to cure, except for breach of the nuisance provisions in the section entitled “**No Nuisance**”, which allows 72 hours to cure. If Lessee fails to cure within the stated time periods, County may exercise its remedies under the section entitled “**Remedies of County**”.

a. **Remedies of County** - In the event of a breach by Lessee, then County shall have the right to terminate Lessee's right to possession of the Premises, by giving written notice of termination to Lessee, and thereby terminating this Agreement.

b. **Remedies Not Exclusive** - No right or remedy herein conferred upon or reserved to County is intended to be exclusive of any other right or remedy herein or by law, provided that each shall be cumulative and in addition to every other right or remedy given herein or now, or hereafter existing at law or in equity or by statute.

c. **County Right to Cure** - In addition to County's remedies upon Lessee's breach, upon 10 days prior written notice to Lessee by County, County may cure any breach by Lessee and, if necessary, may enter upon the Premises for such purpose. In such event, the cost of cure, plus interest at the maximum legal rate from the date due until paid, shall become immediately due and payable by Lessee.

23. **No Waiver of Breach**: The waiver by County of any term, covenant, or condition contained in this Agreement must be in writing and shall not be deemed to be a waiver of any subsequent breach of the Term, covenant or condition contained in this Agreement, and no custom or practice that may arise between the Parties during the course of this Agreement shall be construed to waive or lessen the right of County to the performance by Lessee in strict accordance with the terms of this Agreement.



**24. Force Majeure:**

a. **Definition.** Neither Party shall be held responsible or be deemed to be in default under this Agreement for any delay in performance or failure to perform any of its obligations, if such delay or failure is the result of causes beyond the control and without negligence of the Party. Such causes include, without limitation, acts of nature, strikes, lockouts, riots, insurrections, civil disturbances or uprisings, sabotage, embargoes, blockages, acts of war or terrorism, acts or failure to act by any governmental or regulatory body (whether civil or military, domestic or foreign), governmental regulations superimposed after the fact, communication line failures, power failures, fires, explosions, floods, accidents, epidemics, earthquakes, , or other natural or man-made disasters ("**Force Majeure**"). Lack of funds shall not be a Force Majeure event.

b. **Consequences** - The Party affected by a Force Majeure event, upon giving prompt notice to the other Party, shall be excused from performance to the extent of such prevention, restriction, or interference, on a day-to-day basis until the Force Majeure event is removed, and the other Party shall likewise be excused from performance of its obligation which relate to the performance so prevented, restricted, or interfered with. The affected Party shall use its best efforts to avoid or remove the causes of nonperformance and to minimize the consequences thereof, and both Parties shall resume performance when the Force Majeure event is removed.

**25. Quiet Possession:** Lessee, in keeping and performing the terms, covenants and conditions herein contained on the part of Lessee to be kept and performed, shall at all times during the Term of this Agreement peaceably and quietly have, hold, and enjoy the Premises.

**26. Assignment and Subletting:**

a. **No Assignment or Subletting.** Lessee shall not sublease, assign, transfer, mortgage, or otherwise convey this Agreement, or any of its rights and interests hereunder, including its leasehold rights and interests granted by this Agreement, without the prior written consent of the County.

b. **Failure to Obtain Consent.** If Lessee shall sublease, assign, transfer, mortgage, or otherwise convey this Agreement, or its rights and interests hereunder, or attempt to do so in violation of the foregoing provision, then in addition to any and all other rights and remedies available to it, County may, at its option by written notice to Lessee, either declare such sublease, assignment, transfer, mortgage, or other conveyance void or terminate this Agreement and all rights and interests of Lessee and all other persons hereunder.

c. **No Waiver or Limitation on Consent.** Any consent to any sublease, assignment, transfer, mortgage, or conveyance shall not be deemed or construed as consent to any different or subsequent sublease, assignment, transfer, mortgage, or conveyance. This clause shall not be construed to limit any right or remedy which County may become entitled to as a matter of law or become entitled to by reason of Lessee's actions or failures to act.

d. **Lessee in Compliance.** As a condition of County's consent to any conveyance of this Agreement, Lessee must be in compliance with all terms, covenants, and conditions of this Agreement, including without limitation the payment of all monies due to County.



27. **Surrender of Premises:** On the last day of the Term, or extension thereof, or sooner termination of this Agreement, Lessee shall peaceably and quietly leave, surrender, and yield up to County the Premises in as good a condition and state of repair as it existed on the Execution Date, wear and tear excepted. By the expiration or termination date, Lessee shall have paid all utility bills and contacted the appropriate utility companies to have the utility services properly discontinued or transferred. Lessee shall immediately notify the County if Lessee surrenders the Premises and disconnects or transfers utilities before the last day of the Term or extension thereof.

28. **Notices:** All notices herein provided to be given, or which may be given, by either Party to the other shall be deemed to have been fully given when made in writing and deposited with the United States Postal Service, certified mail, return receipt requested, postage prepaid, and addressed as follows:

To Lessee: First Choice Community Healthcare, Inc.  
Chief Executive Officer  
2001 N. Centro Familiar SW  
Albuquerque, New Mexico 87105

To County: Santa Fe County  
County Manager  
PO Box 276  
Santa Fe, New Mexico 87501

To County: Santa Fe County  
Real Property Manager  
PO Box 276  
Santa Fe, New Mexico 87501

The address to which the notices shall be mailed to either Party may be changed by written notice given by such Party to the other, but nothing shall preclude the giving of any such notice by personal service.

29. **Miscellaneous Provisions:**

a. **Negation of Partnership.** County shall not become or be deemed a partner or joint venturer with Lessee or associate in any relationship with Lessee. Lessee shall not for any purpose be considered an agent, officer, or employee of County.

b. **Conflict of Interest.** All Parties agree that they are unaware of any financial or economic interest of any public officer or employee of the County relating to this Agreement. It is further understood and agreed that if such a financial interest does exist as of the Execution Date, County may immediately terminate this Agreement by giving written notice to Lessee.



c. **Nondiscrimination.**

1) Lessee, in the use of the Premises and in the activities or operations conducted by Lessee under this Agreement, shall not discriminate or permit discrimination against any person or class of persons by reason of race, color, creed, religion, ancestry, sex, or national origin in any manner prohibited by federal, state, or local laws or policies. Lessee shall not discriminate nor allow discrimination, either directly or indirectly, in hiring or employing persons to work at the Premises.

2) Lessee shall include the language in **subsection (1)** in any agreement by which Lessee assigns or transfers any interest in the Premises or this Agreement, or grants a right or privilege to any person, firm, or corporation to use the Premises or to render services to the public on the Premises.

d. **Incorporation of Prior Agreements.** This Agreement contains all agreements of the Parties with respect to any matter mentioned herein. No prior agreement or understanding pertaining to any such matter shall be effective.

e. **Remedies not Exclusive.** The use by either Party of any remedy specified herein for the enforcement of this Agreement is not exclusive and shall not deprive such Party of, or limit the application of, any other remedy provided by law, at equity, or otherwise.

f. **Severability.** If any part, term, portion, or provision of this Agreement is decided finally to be in conflict with any law of the United States or the State of New Mexico, or otherwise be unenforceable or ineffectual, the validity of the remaining parts, terms, portions, or provisions shall be deemed severable and shall not be affected thereby, provided such remaining portions or provisions can be construed in substance to constitute the agreement which the Parties intended to enter into in the first instance.

g. **Governing Law; Venue.** The Parties agree that the provisions of this Agreement shall be construed pursuant to the laws of the State of New Mexico. If either Lessee or County initiates an action to enforce the terms of this Agreement or declare rights hereunder, including actions on any bonds and/or surety agreements, the venue thereof shall be the state courts of the First Judicial District, Santa Fe County, State of New Mexico, it being understood that this Agreement is entered into, and will be performed, within Santa Fe County.

h. **Compliance with Laws.** Lessee shall, at its sole cost, promptly comply with all Applicable Laws, including Environmental Requirements, which may in any way apply to the use, operation, repair, maintenance, occupation of, or operations or construction on, the Premises.

i. **Successors.** Subject to the section entitled “Assignment and Subletting”, all terms, covenants, and conditions of this Agreement shall extend to, be binding upon, and inure to the benefit of the heirs, executors, administrators, successors, and assigns of the respective Parties.

j. **No Third Party Beneficiaries.** This Agreement is made for the sole benefit of the Parties and their respective heirs, executors, administrators, successors, and assigns, and no other persons shall have any right of action hereon.

SFC CLERK RECORDED 08/30/2018



k. **Representations.** Each provision of this Agreement performable by Lessee shall be deemed a representation.

l. **Modification.** This Agreement may be modified or amended only by a written amendment signed by both Parties.

m. **Authorization.** Each individual executing this Agreement on behalf of either Party represents and warrants that he/she is duly authorized to execute and deliver this Agreement on behalf of that Party, and that this Agreement is binding upon both Parties in accordance with its terms.

n. **Recitals.** Each of the recitals is incorporated in this Agreement by reference as if fully set forth in this Agreement at length, is deemed to be the agreement and a reflection of the intent of the Parties, and is relied upon by the Parties in agreeing to the provisions of this Agreement and in interpreting its provisions.

o. **Captions.** Paragraph headings in this Agreement are used solely for convenience, and shall be wholly disregarded in the construction of this Agreement.

p. **Exhibits.** All exhibits attached to this Agreement are incorporated into this Agreement by reference.

q. **Time of Essence.** Time is hereby expressly declared to be of the essence of this Agreement and of each and every provision thereof, and each such provision is hereby made and declared to be a material, necessary, and essential part of this Agreement.

*The remainder of this page has been intentionally left blank.*



IN WITNESS WHEREOF, the parties have executed this Agreement as of the Execution Date.

**SANTA FE COUNTY**

By: \_\_\_\_\_  
Anna Hansen, Chair  
Board of County Commissioners of Santa Fe County

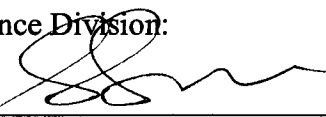
**ATTESTATION:**

\_\_\_\_\_  
Geraldine Salazar  
Santa Fe County Clerk

Date: \_\_\_\_\_

Approved as to form:  
  
\_\_\_\_\_  
R. Bruce Frederick  
Santa Fe County Attorney

Date: 7/30/2018

Finance Division:  
  
\_\_\_\_\_  
Stéphanie Schardin Clarke  
Santa Fe County Finance Director

Date: 7/30/18

**LESSEE – First Choice Community Healthcare Incorporated**

By: \_\_\_\_\_ Date: \_\_\_\_\_  
(Signature)

\_\_\_\_\_  
(Print Name)

\_\_\_\_\_  
(Title)

SFC CLERK RECORDED 08/30/2018



**APPROVED:**  
**NEW MEXICO STATE LAND OFFICE**

By: \_\_\_\_\_

Date: \_\_\_\_\_

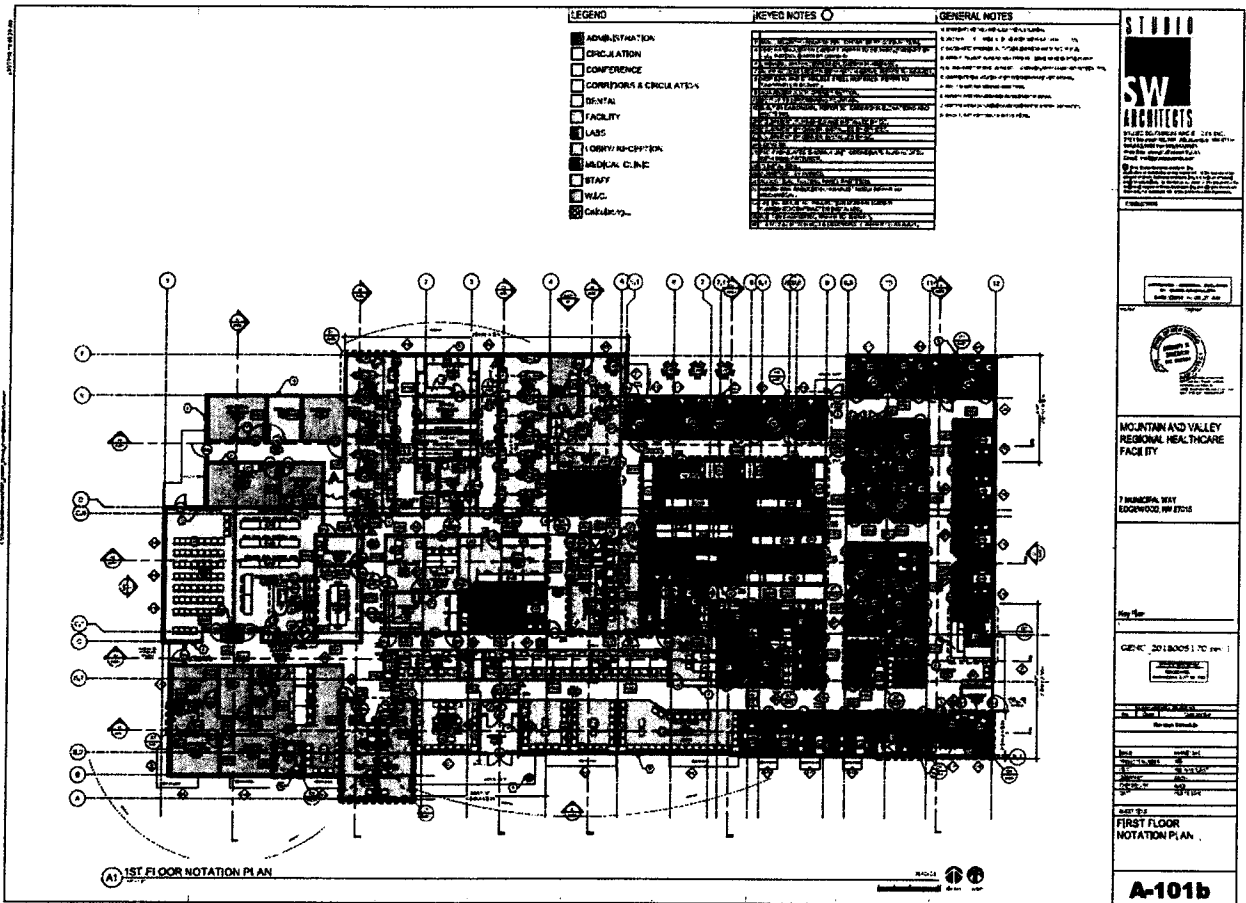
**APPROVED:**  
**NEW MEXICO BOARD OF FINANCE**

By: \_\_\_\_\_

Date: \_\_\_\_\_



EXHIBIT "A"



SFC CLERK RECORDED 08/30/2018



## **EXHIBIT "B"**

### **Definition of Environmental Terms**

For the purpose of this Agreement, the following terms and words shall have the meaning given below:

1. **Environmental Requirements.** All applicable present and future statutes, regulations, rules, ordinances, codes, licenses, permits, orders, approvals, plans, authorizations, and similar items of any governmental agency, department, commission, board, bureau, or instrumentality of the United States of America, State of New Mexico, or its political or municipal subdivisions including Santa Fe County, and all applicable judicial, administrative, and regulatory decrees, judgments, and orders relating to the protection of human life or the environment.

2. **Hazardous Materials.** All flammables, explosives, radioactive materials, asbestos, polychlorinated biphenyls (PCBs), chemicals known to cause cancer or reproductive toxicity, pollutants, contaminants, hazardous waste, toxic substances or related materials, petroleum products, and any substances declared to be hazardous or toxic under any present or future Environmental Requirements or which requires investigation or remediation under any present or future federal, state, or local law, statute, regulation, environmental requirement, order, or rule.



**EXHIBIT “C”**

<b>YEAR 1</b>	<b>11/1/2017</b>	<b>\$10,000.00</b>
<b>YEAR 2</b>	<b>11/1/2018</b>	<b>\$10,200.00</b>
<b>YEAR 3</b>	<b>11/1/2019</b>	<b>\$10,404.00</b>
<b>YEAR 4</b>	<b>11/1/2020</b>	<b>\$10,612.08</b>
<b>YEAR 5</b>	<b>11/1/2021</b>	<b>\$10,824.32</b>
<b>YEAR 6</b>	<b>11/1/2022</b>	<b>\$11,040.81</b>
<b>YEAR 7</b>	<b>11/1/2023</b>	<b>\$11,261.62</b>
<b>YEAR 8</b>	<b>11/1/2024</b>	<b>\$11,486.86</b>
<b>YEAR 9</b>	<b>11/1/2025</b>	<b>\$11,716.59</b>
<b>YEAR 10</b>	<b>11/1/2026</b>	<b>\$11,950.93</b>
<b>YEAR 11</b>	<b>11/1/2027</b>	<b>\$12,189.94</b>
<b>YEAR 12</b>	<b>11/1/2028</b>	<b>\$12,433.74</b>
<b>YEAR 13</b>	<b>11/1/2029</b>	<b>\$12,682.42</b>
<b>YEAR 14</b>	<b>11/1/2030</b>	<b>\$12,936.07</b>
<b>YEAR 16</b>	<b>11/1/2032</b>	<b>\$13,458.68</b>
<b>YEAR 17</b>	<b>11/1/2033</b>	<b>\$13,727.86</b>
<b>YEAR 18</b>	<b>11/1/2034</b>	<b>\$14,002.41</b>
<b>YEAR 19</b>	<b>11/1/2035</b>	<b>\$14,282.46</b>
<b>YEAR 20</b>	<b>11/1/2036</b>	<b>\$14,568.11</b>
<b>YEAR 21</b>	<b>11/1/2037</b>	<b>\$14,859.47</b>
<b>YEAR 22</b>	<b>11/1/2038</b>	<b>\$15,156.66</b>
<b>YEAR 23</b>	<b>11/1/2039</b>	<b>\$15,459.80</b>
<b>YEAR 24</b>	<b>11/1/2040</b>	<b>\$15,768.99</b>
<b>YEAR 25</b>	<b>11/1/2041</b>	<b>\$16,084.37</b>

**SFC CLERK RECORDED 08/30/2018**



## **EXHIBIT D**

1. The lease fees set forth in paragraph 6, a may be paid by check on an annual basis. The annual lease fees shall be paid as follows:
  - a. A monetary payment following the Additional Rent Lease Payment plus the provision of services related to the operation of a community health center providing services related to medical, dental extended hours care and/or behavioral healthcare for residents of Santa Fe County and others served within the facility in an amount equal to or greater than the full payment of rent balance due for that year at no additional cost to the County pursuant to the Annual Progress Reports attached hereto as Exhibit E.
  - b. The County shall accept the provision of services as full rent provided that:
    - i. On at least an annual basis, Lessee provides the County with a written description and valuation of services provided for the operation of a health center providing services related to medical, dental, extended hours care and behavioral healthcare for residents of Santa Fe County and others served within the center by Lessee at the Premises. The services provided by Lessee shall demonstrate a consistent history of service to patients accessing the center.
    - ii. The valuation of services shall be for allowable fees provided in the operation of a center providing services related to medical, dental, extended hours care and behavioral healthcare for persons in Santa Fe County and others served by Lessee as full payment of rent pursuant to the terms of this Lease and must not exceed the reimbursement rate(s) Lessee receives for the same or similar services from other sources, local public bodies or state agencies.
    - iii. The established value for provision of services shall be based upon the Prospective Payment System (PPS) annual rate, which is currently \$150.40 per patient encounter. It is understood that the PPS rate may be adjusted annually by an accepted governmental regulatory entity. This rate shall be reflected in Exhibit E, Value/Encounter for reporting purposes.
2. Nothing in Exhibit C, D, or E shall require First Choice to disclose information that would violate the privacy rights of clients pursuant to HIPAA or other applicable state or federal law.



**EXHIBIT E**

**ANNUAL PROGRESS REPORT FOR FIRST CHOICE COMMUNITY HEALTHCARE**

Report for year ending:

	# of Encounters	Value/ Encounter	Total Value
Medical			
Dental			
Behavioral Health			
Total			

Certification: The undersigned hereby assures that to the best of his/her knowledge and belief the data included in this report is true and accurate and affirms it has been reviewed and approved by the authorized official of the Lessee prior to its submission to Santa Fe County.

\_\_\_\_\_  
Printed Name of Authorized Official

\_\_\_\_\_  
Authorized Official Title

\_\_\_\_\_  
Authorized Official Signature

\_\_\_\_\_  
Date

SFC CLERK RECORDED 08/30/2018



**TAXATION  
&  
REVENUE**  
NEW MEXICO

**Susana Martinez**  
Governor

**John Monforte**  
Acting Cabinet Secretary

**DIVISIONS**

Office of the Secretary  
(505) 827-0341  
Administrative Services  
(505) 827-0369  
Audit and Compliance  
(505) 827-0900  
Motor Vehicle  
(505) 827-2296  
Property Tax  
(505) 827-0870  
Revenue Processing  
(505) 827-0800  
Tax Fraud Investigation  
(505) 827-0354

July 24, 2018

**Terry Lease**  
Santa Fe County Public Works  
Real Property Specialist  
424 NM SR 599 (P.O. Box 276)  
Santa Fe, New Mexico 87504-0276

**RE: TECHNICAL APPRAISAL REVIEW:** A Market Rental Analysis of the medical office building under construction located at 7 Municipal Way, Edgewood, Santa Fe County, New Mexico.

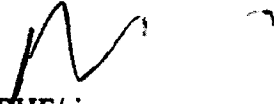
Dear Mr. Lease:

Your request for a review of the above referenced report was assigned to Rick Jenkins, Senior Appraiser with our Appraisal Bureau. Enclosed is a copy of his memorandum stating his findings and conclusions.

If you have any questions regarding this appraisal review please contact the Appraisal Bureau or me (505) 827-0871.

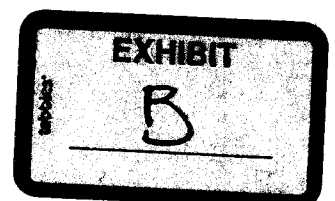
Sincerely,

**Bryson H. Frazier, Director**  
Property Tax Division

  
BHF/rj

SFC CLERK RECORDED 08/30/2018

SFC CLERK RECORDED 08/30/2018





**Susana Martinez**  
Governor

**John Monforte**  
Acting Cabinet Secretary

**DIVISIONS**  
Office of the Secretary  
(505) 827-0341  
Administrative Services  
(505) 827-0369  
Audit and Compliance  
(505) 827-0900  
Motor Vehicle  
(505) 827-2296  
Property Tax  
(505) 827-0870  
Revenue Processing  
(505) 827-0800  
Tax Fraud Investigation  
(505) 827-0354

## **MEMORANDUM**

**DATE:** July 24, 2018

**TO:** Bryson H. Frazier, Director  
Property Tax Division

**FROM:** Rick Jenkins, Senior Appraiser  
Appraisal Bureau

**RE:** **TECHNICAL APPRAISAL REVIEW:** A Market Rental Analysis of the medical office building under construction located at 7 Municipal Way, Edgewood, Santa Fe County, New Mexico.

**CLIENT, INTENDED USERS AND INTENDED USE OF THE REVIEW:** At your request, I have reviewed the above captioned appraisal in a narrative Appraisal Report format. This appraisal review is intended for use only by the County of Santa Fe and the New Mexico State Board of Finance.

This report is intended only for use in confirming an appropriate and reasonable conclusion of the estimate of market rent in the leasehold interest of the subject property as represented by the appraisal performed by Joshua Cannon, MAI of Joshua Cannon & Associates Inc. This report is not intended for any other use than stated, nor is this review report to be construed as an appraisal report separate from the report under review.

**PURPOSE OF REVIEW:** To comply with statute and supporting regulation as defined by Section 7-35-10 and 13-6-2.1 NMSA 1978; and to evaluate the appraisal report for compliance with the Uniform Standards of Professional Appraisal Practice (USPAP) as adopted by the International Association of Assessing Officers (IAAO); and for compliance with 1.5.23 NMAC 2001.

**APPRAISAL SUMMARY:** The property under review consists of 20,986 ± square feet of leasable medical office space under construction located at 7 Municipal Way, Edgewood, Santa Fe County, New Mexico. The subject is further described as, "A certain parcel of land hereby designated as Tract



B-1-A. Lying within a portion of the SE ¼ NE ¼ of Section 16, T. 10N, R. 7E, N.M.P.M". The subject is zoned M-P Master Plan Zone.

The following items (#2-#12) are taken directly from the appraisal under review:

- 1.) Review Report Date: ..... July 24, 2018
- 2.) Improvements:..... The subject is an under-construction medical office building facility containing an estimated building area of 20,986 square feet and typical site improvements.
- 3.) Highest & Best Use:..... Based upon available data, a medical clinic is estimated to be the highest and best use of the subject "as improved".
- 4.) Purpose of Report..... The purpose of the appraisal is to estimate the market rent of the "as completed" subject property.
- 5.) Extraordinary Assumptions:.. The subject improvements will be constructed on a ground lease with a 25year term. The ground lease has a provision for the term to be extended, but the language is not specific on how the rate will be calculated, other than the Lessee must "agree to the terms offered by the Lessor." It is reasonable to assume the NMSLO would renew the lease at a market ground rent, but that is not clearly stated. Uncertainty of this type increases the risk of the subject as a build-to-suit development and works to increase the required rent to the improvements so they can be fully amortized over 25 years. That is not the intent of the parties to this transaction and it is assumed the subject ground lease is renewable at a market rent.
- 6.) Hypothetical Condition: ..... The client instructions are to appraise the subject property "as completed" per plans and specifications. It is a hypothetical condition in this appraisal the improvements are complete as of the effective date of appraisal.
- 7.) Owner of Record: ..... New Mexico State Land Office
- 8.) Estate Appraised ..... [l]easehold interest
- 9.) Report Effective Date: ..... June 4, 2018
- 10.) Report Date: ..... June 13, 2018
- 11.) Appraiser:..... Joshua Cannon, MAI
- 12.) Final Value..... \$440,706 (\$21.00/SF, triple net)

**SCOPE OF REVIEW:** This technical review report is prepared in accordance with the guidelines as set forth in Standard 3, Standard 4, and related advisory opinions of the Uniform Standards of Professional Appraisal Practice.

This technical review comprised of a desk review of the data contained in the Appraisal Report. A field review of the subject was conducted on July 12, 2018. A field review of the comparables was conducted on July 12, 2018. This review was based on the data contained in the above-mentioned report, conversations with local realtors and Santa Fe County. Photos of the subject property are on pages 5 through 7 of this report. Photos of the comparables are contained in the reviewers work file.

The content of the report was objectively evaluated for its technical applications and mathematical calculations were verified. The data was analyzed to determine its relevancy to the concluded rental

SFC CLERK RECORDED 08/30/2018

SFC CLERK RECORDED 08/30/2018



estimate and the reviewer developed an opinion as to the adequacy and appropriateness of the appraisal under review. No assumptions, extraordinary assumptions, hypothetical conditions, or limiting conditions for the review were employed outside of those mentioned in the appraisal report. No opinion of value was developed under the scope of this review.

## **REVIEW SUMMARY OF A LEASEHOLD INTEREST APPRAISAL**

Standard 3-3(a) requires the reviewer to develop an opinion as to whether the analyses are appropriate within the context of the requirements applicable to that work and develop an opinion as to whether the opinions and conclusions are credible within the context of the requirements applicable to that work; and develop the reasons for any disagreement.

- a) **Highest and Best Use** – The highest and best use is credible given the fact that the purpose of the appraisal is to estimate the market rent of the subject. The highest and best use of the subject is a medical office building.
  - b) **Market Rent Analysis** – The appraisal presented a market approach using seven (7) comparable rentals. The market rental data presented was an appropriate comparison to the subject property and considered credible.
  - c) **Build to Suit Analysis** – The appraiser also presented a build to suit analysis using actual developmental cost to calculate market rent as a percentage of development cost. This is a common method of deriving rent for a single-tenant building.
  - d) **Reconciliation (Analysis and Conclusion)** – The reconciliation was straight forward. The analysis consisted of comparable market lease rates, as well as probable build to suit rates. The data was then reconciled into an opinion of market rent for the subject property.
  - e) **Final Market Rent Conclusion** – The final market rent conclusion determined by the mathematical reconciliation of the market data utilized is considered to be credible and adequately supported.
- 2) Standard 3-3(b) requires the reviewer to develop an opinion as to whether the report is appropriate and not misleading within the context of the requirements applicable to that work, and develop the reasons for any disagreement.

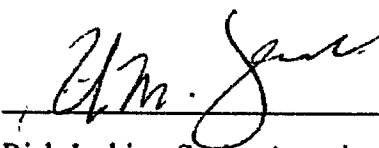
The report under review was found to be credible. The content of the report was consistent throughout. Photographs of the subject property were provided in the main body of the appraisal, supporting documentation was provided in the addenda. The appropriate valuation techniques and analyses were utilized. It is concluded that the report as written is appropriate, not misleading and reasonably supported the opinion of value.



## CERTIFICATION

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- I have no present or prospective interest in the property that is the subject of the work under review and no personal interest with respect to the parties involved.
- I have performed no other services, as an appraiser or in any other capacity, regarding the property that is the subject of the work under review within the three year period immediately preceding acceptance of this assignment.
- I have no bias with respect to the property that is the subject of the work under review or to the parties involved with this assignment.
- My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- My compensation is not contingent on an action or event resulting from the analysis, opinions, or conclusions in this review or from its use.
- My compensation for completing this assignment is not contingent upon the development or reporting of predetermined assignment results or assignment results that favors the cause of the client, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal review.
- My analyses, opinions, and conclusions were developed and this review report was prepared in conformity with the *Uniform Standards of Professional Appraisal Practice*.
- I have made a personal inspection of the subject of the work under review on July 19, 2018.
- No one provided significant appraisal, appraisal review, or appraisal consulting assistance to the person signing this certification.



Rick Jenkins, Senior Appraiser

Date: July 24, 2018

SFC CLERK RECORDED 08/30/2018

SFC CLERK RECORDED 08/30/2018





**Subject Front View**



**Subject Front View**



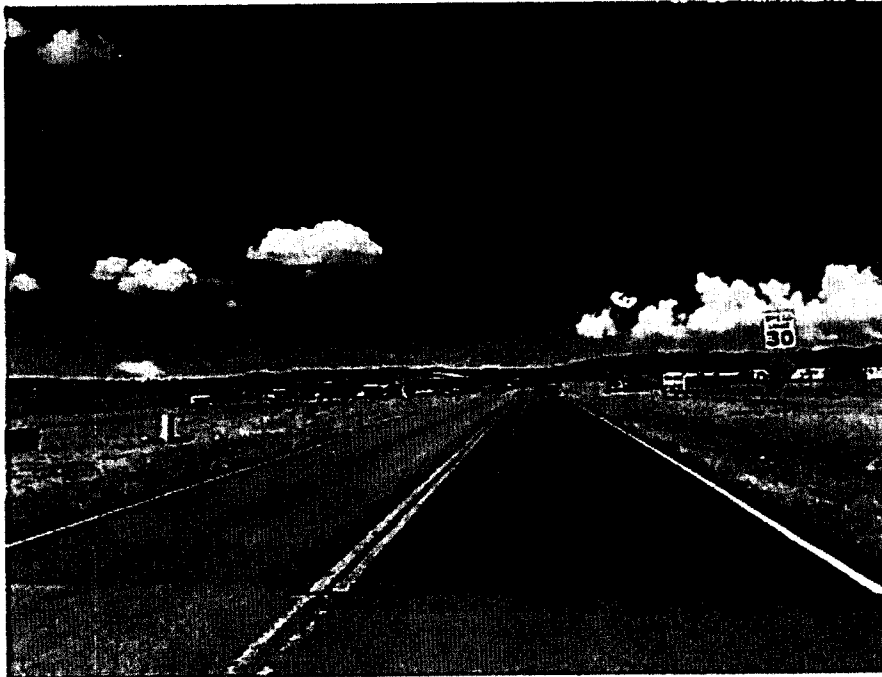


Subject Side View



Subject Rear View





**Subject Street View**



**JOSHUA CANNON & ASSOCIATES, INC.**  
APPRAISAL & ADVISORY SERVICES FOR NEW MEXICO REAL ESTATE

**NARRATIVE APPRAISAL REPORT**  
**MEDICAL OFFICE UNDER-CONSTRUCTION**

7 Municipal Way  
EDGEWOOD, NEW MEXICO

Appraisal Project 27563

**EFFECTIVE DATE**

June 4, 2018

**PREPARED FOR**

Santa Fe County  
Public Works Department  
424 New Mexico Highway 599  
Santa Fe, New Mexico 87507

SFC CLERK RECORDED 08/30/2018





**NARRATIVE APPRAISAL REPORT**  
**MEDICAL OFFICE UNDER-CONSTRUCTION**  
**7 Municipal Way**  
**EDGEWOOD, NEW MEXICO**

**Appraisal Project 27563**

**EFFECTIVE DATE**  
**June 4, 2018**

**PREPARED FOR**  
**Santa Fe County**  
**Public Works Department**  
**424 New Mexico Highway 599**  
**Santa Fe, New Mexico 87507**

**SFC CLERK RECORDED 08/30/2018**



**JOSHUA CANNON & ASSOCIATES, INC.**

APPRAISAL & ADVISORY SERVICES FOR NEW MEXICO REAL ESTATE

June 13, 2018

Santa Fe County  
Public Works Department  
424 New Mexico Highway 599  
Santa Fe, New Mexico 87507

Attention: Terry Lease, Real Property Specialist

Reference: Appraisal Report  
Under-construction medical office to be occupied by  
First Choice Community Healthcare, Inc.  
7 Municipal Way  
Edgewood, New Mexico

We have completed an appraisal of the above referenced property and we are pleased to submit the accompanying narrative report of our findings and conclusions. The objective of the appraisal was to estimate the market rent of the improvements only "as if complete" subject to assumptions and limiting conditions stated in the report. Please see the Hypothetical Condition and the Extraordinary Assumption on page 3 of this report.

Our analysis indicates the following rental value of the property.

Effective Date of Appraisal	June 4, 2018
Estimate of Annual Market Rent for the Improvements:	\$440,706 (\$21.00/SF, triple net)

The main body of our report provides you with our method of study as well as the limitations placed on the work product by the undersigned. Please read these limitations carefully so you may understand our conclusions clearly. In preparing this study, our conduct has been governed by the Code of Ethics of the various professional organizations of which we are members.

This opportunity to provide appraisal services to your organization is appreciated, and questions from authorized users of the report will be welcomed if any aspect of the research or analysis requires clarification.

JOSHUA CANNON & ASSOCIATES, INC.

  
Joshua Cannon, MAI



## Table of Contents

### Executive Summary

### Introduction

Overview of the Assignment .....	1
Purpose and Intended Use of the Appraisal .....	1
Effective Date of Appraisal and Date of Report .....	1
Scope of the Appraisal .....	1
Market Rent Defined .....	1
Property Rights Defined .....	2
History of Ownership .....	2
Legal Identification .....	2
Hypothetical Condition .....	3
Extraordinary Assumption .....	3
General Underlying Assumptions .....	3
General Limiting Conditions .....	4

### Description and Analysis

Regional Profile .....	5
Albuquerque Profile .....	5
Neighborhood Profile—Edgewood Area .....	14
Subject Property Site Description .....	15
Subject Property Improvement Description .....	16
Highest and Best Use .....	17

### Valuation

Problem Analysis .....	18
Subject Lease Terms .....	18
Market Rent Estimate .....	18
Rental Comparison Analysis .....	18
Build-to-Suit Analysis .....	23
Valuation Conclusion .....	24
Hypothetical Condition .....	24
Extraordinary Assumption .....	24
Certification .....	25

### Appendix

Appendix A	
Albuquerque & East Mountain Area Map	
Neighborhood Map	
Zone Map with Flood Hazard Overlay	
Appendix B	
Architectural Drawings	
Appendix C	
Aerial Photographs	
Photographs of the Subject Property	
Appendix D	
Comparable Rentals Location Map	
Comparable Rentals Photographs	
Appendix E	
Esri Medical Expenditures Report	
Qualifications of the Appraiser	



## Executive Summary

**Project:** Under-construction medical office building to be occupied by First Choice Community Healthcare, Inc.

**Location:** 7 Municipal Way  
Edgewood, New Mexico

**Client:** Santa Fe County  
Public Works Department  
424 New Mexico Highway 599  
Santa Fe, New Mexico 87507  
Attn: Terry Lease, Real Property Specialist

**Assignment Overview:** The subject property is a medical office building to be constructed by Santa Fe County and leased to an operator. The building is under construction as of the effective date of appraisal and the assignment is to estimate the market rent of the improvements only "as if complete." The underlying land is leased from the New Mexico State Land Office and the tenant will pay the land rent directly to that agency. The land lease has a fixed term of 25 years.

**Building Area:** 20,986 square feet

**Land Area:** 5.00 acres

**Improvements:** Good quality frame/stucco construction with a typical medical office floor plan, plus dental and nutritional services. The improvements are being constructed under design-build contract at a total cost of \$4,995,000, or \$238.02 per square foot.

**Effective Date of Appraisal:** June 4, 2018

### *Summary of Market Rent Estimate for the Improvements Only:*

**Market Rent per SF:** \$21.00 per square foot per year

**Total Market Rent:** \$440,706 per year

**Lease Term:** Initial term of 25 years to coincide with the NMSLO ground lease, plus an option to extend an additional 25 years.

**Lease Basis:** Triple net. Tenant is responsible for all improvement repairs, maintenance, utilities and insurance. No real estate taxes are paid due to government ownership.

**Lease Escalations:** 10% every five years

**Land Rent:** The tenant is responsible for paying the annual land rent to the New Mexico State Land Office in addition to the market rent for the improvements. This rental amount starts at \$10,000 per year.



Hypothetical Condition:

The client instructions are to appraise the subject property "as completed" per plans and specifications. It is a hypothetical condition in this appraisal the improvements are complete as of the effective date of appraisal.

Extraordinary Assumption:

The subject improvements will be constructed on a ground lease with a 25-year term. The ground lease has a provision for the term to be extended, but the language is not specific on how the rate will be calculated, other than the Lessee must "agree to the terms offered by the Lessor." It is reasonable to assume the NMSLO would renew the lease at a market ground rent, but that is not clearly stated. Uncertainty of this type increases the risk of the subject as a build-to-suit development and works to increase the required rent to the improvements so they can be fully amortized over 25 years. That is not the intent of the parties to this transaction and it is assumed the subject ground lease is renewable at a market rent.

SFC CLERK RECORDED 08/30/2018



## Overview of the Assignment

This is an appraisal of the market rent for a 20,986-square-foot medical office building under construction at 7 Municipal Way in Edgewood, New Mexico. The building will be constructed on a 5.0-acre site on the north side of Municipal Way, about 300 feet west of NM State Road 344. Interstate 40 is about 1.75 miles to the south. The underlying land is leased from the New Mexico State Land Office to Santa Fe County for a term of 25 years. Santa Fe County is constructing the improvements and then will lease the property to First Choice Community Healthcare, Inc. The facility will be operated as the East Mountain Health Clinic.

Exhibits are included in the *Appendix* that show the location and physical characteristics of the subject property.

## Purpose and Intended Use of the Appraisal

The purpose of the appraisal is to estimate the market rent of the “as completed” subject property. The appraisal is intended to be used by the client for decision making purposes. The intended users are the client (Santa Fe County) and the New Mexico State Board of Finance.

## Effective Date of Appraisal and Date of Report

The effective date of this appraisal is June 4, 2018, which is the date of the most recent site inspection. The date of the report is shown on the transmittal letter.

## Scope of the Appraisal

The assignment is to prepare a market rent appraisal of the property identified above, and to deliver a narrative appraisal report of our findings and conclusions. The estimate of market rent assumes a lease term of 25 years, or equal to the land lease. According to the client, the tenant will pay the ground rent directly to the New Mexico State Land Office and the improvement rent to Santa Fe County. Accordingly, this appraisal will estimate the market rent for the improvements only.

The scope of work is intended to mirror the thought process of a potential lessee. It encompassed a site inspection, review of the architectural drawings and other subject material provided by the client, and research of lease rates for similar improvements. There is adequate market data to support a reliable estimate of market rent for the subject property. The sources of market data included in-file information, interviews with real estate market participants, and databases administered by Commercial Association of Realtors – New Mexico, CoStar and LoopNet. Joshua Cannon, or individuals regarded as reliable, have personally verified the rental data relied upon in the valuation section. Joshua Cannon personally inspected the subject property and the comparables.

## Market Rent Defined

Market rent means the most probable rent that a property should bring in a competitive and open market reflecting all conditions and restrictions of the specified lease agreement including terms, rental adjustment and revaluation, permitted uses, use restrictions, and expense obligations; the lessee and lessor each acting prudently and knowledgeably, and assuming consummation of a lease contract as of a specified date and the passing of the leasehold from lessor to lessee under conditions whereby:

- (1) Lessee and lessor are typically motivated;
- (2) Both parties are well informed or well advised, and acting in what they consider their best interests;
- (3) A reasonable time is allowed for exposure in the open market;



- (4) The rent payment is made in terms of cash in U.S. dollars and is expressed as an amount per time period consistent with the payment schedule of the lease contract;
- (5) The rental amount represents the normal consideration for the property leased unaffected by special fees or concessions granted by anyone associated with the transaction.

### Property Rights Defined

The property rights appraised are identified as the leasehold interest in the referenced real estate. The leasehold interest is the interest held by the lessee (the tenant or renter) through a lease transferring the rights of use and occupancy for a stated term under certain conditions.

### History of Ownership

The subject land is owned by the New Mexico State Land Office. They entered into a business lease with Santa Fe County on November 1, 2017 to lease the land for a term of 25 years (ending October 31, 2042). The rental rate begins at \$10,000 per year and increases at 2.0% per year.

The tenant may extend the lease based upon the following clause: at the expiration of the term of this lease; Lessee may re-lease the leased premises provided Lessor has determined to offer the leased premises for the same uses as permitted herein, Lessee is not in default under this lease, Lessee agrees to the terms offered by the Lessor, and Lessee has bettered any offer to lease the leased premises made by a third party.

### Legal Identification

The client provided the following legal description and a plat of the property is in the *Appendix*.

**A CERTAIN PARCEL OF LAND HEREBY DESIGNATED AS TRACT B-1-A, LYING WITHIN A PORTION OF THE SE ¼ NE ¼ OF SECTION 16, T.10N. R.7E N.M.P.M, NEAR THE NORTHWEST CORNER OF THE INTERSECTION OF STATE ROAD 344 AND MUNICIPAL WAY, IN THE TOWN OF EDGEWOOD, COUNTY OF SANTA FE, STATE OF NEW MEXICO, BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS, TO WIT:**

**BEGINNING AT A POINT FOR SANTA FE COUNTY CONTROL MONUMENT 83, HAVING NEW MEXICO STATE PLANE COORDINATES CENTRAL ZONE NAD 83 (US SURVEY FEET) NORTHING=1496399.40, EASTING= 1860553.65, MARKED BY AN ALUMINUM CAP, THENCE S22°37'14"W, A DISTANCE OF 7611.85 FEET, TO THE TRUE POINT AND PLACE OF BEGINNING, THE NORTHEAST CORNER OF THIS TRACT B-1-A, AND THE NORTHWEST CORNER OF TRACT B-2;**

**THENCE FROM SAID POINT OF BEGINNING, ALONG THE COMMON BOUNDARY BETWEEN TRACT B-1-A AND TRACT B-2, S00°18'21"E, A DISTANCE OF 541.55 FEET, TO THE SOUTHEAST CORNER OF TRACT B-1-A, THE SOUTHWEST CORNER OF TRACT B-2 AND A POINT ON THE NORTH RIGHT OF WAY LINE OF MUNICIPAL WAY; THENCE ALONG SAID RIGHT OF WAY S88°09'09"W, A DISTANCE OF 402.34 FEET TO THE SOUTHWEST CORNER OF TRACT B-1-A; THENCE LEAVING SAID RIGHT OF WAY, AND ALONG THE WEST BOUNDARY OF TRACT B-1-A N00°18'21"W, A DISTANCE OF 541.55 FEET TO THE NORTHWEST CORNER OF TRACT B-1-A. THENCE N88°09'09"E, A DISTANCE OF 402.34 FEET TO THE TRUE POINT AND PLACE OF BEGINNING.**

**THIS TRACT B-1-A CONTAINING 5.00 ACRES ±, MORE OR LESS, OF WHICH 1.819 ACRES± LIE WITHIN THE NE ¼ SE ¼ NE ¼; 2.645 ACRES± LIE WITHIN THE SE ¼ SE ¼ NE ¼; 0.324 ACRES± LIE WITHIN THE SW ¼ SE ¼ NE ¼; AND 0.212 ACRES± LIE WITHIN THE NW ¼ SE ¼ NE ¼ OF SECTION 16, T.10N. R.7E. NMPM. ALL AS SHOWN ON A SURVEY ENTITLED "MINOR SUBDIVISION OF LANDS OF THE STATE OF NEW MEXICO CREATING TRACT B-1-A . . .", PREPARED BY RICHARD A MORRIS, NMPS 10277, AND HAVING MSE PROJECT No. 17512.**



## Hypothetical Condition

The client instructions are to appraise the subject property “as completed” per plans and specifications. It is a hypothetical condition in this appraisal the improvements are complete as of the effective date of appraisal.

## Extraordinary Assumption

The subject improvements will be constructed on a ground lease with a 25-year term. The ground lease has a provision for the term to be extended, but the language is not specific on how the rate will be calculated, other than the Lessee must “agree to the terms offered by the Lessor.” It is reasonable to assume the NMSLO would renew the lease at a market ground rent, but that is not clearly stated. Uncertainty of this type increases the risk of the subject as a build-to-suit development and works to increase the required rent to the improvements so they can be fully amortized over 25 years. That is not the intent of the parties to this transaction and it is assumed the subject ground lease is renewable at a market rent.

## General Underlying Assumptions

1. The legal description used in this report is assumed to be correct.
2. No survey of the property has been made by the appraiser; no responsibility is assumed in connection with such matters. Sketches in this report are included only to assist the reader in visualizing the property.
3. No responsibility is assumed for matters of a legal nature affecting title to the property nor is an opinion of title rendered. The title is assumed to be good and merchantable.
4. Information furnished by others is assumed to be true, correct, and reliable. A reasonable effort has been made to verify such information; however, no responsibility for its accuracy is assumed by the appraiser.
5. All mortgages, liens, encumbrances, leases, and servitudes have been disregarded unless so specified within the report. The property is appraised as though under responsible ownership and competent management.
6. It is assumed that there are no hidden or unapparent conditions of the property, such as subsoil structures or asbestos containing building materials which would render it more or less valuable. No responsibility is assumed for such conditions or for engineering which may be required to discover such factors.
7. The appraiser has noted in the appraisal report any adverse conditions (such as needed repairs, depreciation, the presence of hazardous wastes, toxic substances, etc.) observed during the inspection of the subject property or that he became aware of during the normal research involved in performing the appraisal. Unless otherwise stated in the appraisal report, the appraiser has no knowledge of any hidden or unapparent conditions of the property or adverse environmental conditions (including the presence of hazardous wastes, toxic substances, etc.) that would make the property more or less valuable, and has assumed that there are no such conditions and makes no guarantees or warranties, express or implied, regarding the condition of the property. The appraiser will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because the appraiser is not an expert in the field of environmental hazards, the appraisal report must not be considered as an environmental assessment of the property.
8. It is assumed that all applicable federal, state and local environmental regulations and laws have been complied with unless otherwise stated, defined and considered in the appraisal report.
9. It is assumed that all applicable zoning and use regulations and restrictions have been complied with, unless a non-conformity has been stated, defined and considered in the appraisal report.



10. It is assumed the utilization of the land and improvements is within the boundaries or property lines of the property described and there is no encroachment or trespass unless noted within the report.

#### General Limiting Conditions

1. The appraiser will not be required to give testimony or appear in court because of having made this appraisal, or with reference to the property in question, unless arrangements have been previously made.
2. Possession of this report, or a copy thereof, does not carry with it the right of publication. It may not be used for any purpose by any person other than the party to whom it is addressed without the written consent of the appraiser and in any event only with proper written qualification and only in its entirety.
3. The distribution of the total valuation in this report between land and improvements applies only under the reported highest and best use of the property. The allocations of value for land and improvements must not be used in conjunction with any other appraisal and becomes invalid if so used.
4. Neither all nor any part of the contents of this report, or copy thereof, shall be conveyed to the public through advertising, public relations, news, sales or another media without written consent and approval of the appraiser, nor shall the appraiser, firm or professional organization of which the appraiser is a member be identified in public media without written consent of the appraiser.
5. The appraiser is not aware of any cross easements or any covenants, conditions, or restrictions impacting the subject property. It is assumed the property has adequate ingress and egress, and a sale of the property would not be inhibited by any covenants, conditions, or restrictions.

SFC CLERK RECORDED 08/30/2018



## Regional Profile

The appraised property is located in Edgewood within a broad trade area known as the East Mountain Area (EMA). The EMA lies east of the Sandia and Manzano Mountains and is an unincorporated rural area that is largely a bedroom community to Albuquerque. The East Mountain Area's primary appeal is its scenic beauty and the fact that it provides a rural lifestyle with limited driving time (15 to 45 minutes) to Albuquerque's major employment and shopping centers. Land values in the EMA are generally lower than in Albuquerque, a feature that enables residents to purchase larger lots than in areas closer to the city.

The largest residential market in the EMA is delineated as the area in Bernalillo County lying to the east of the western boundary of the Sandia, Manzanita and Manzano Mountains. The area is approximately thirteen miles wide, while the span from north to south is approximately seventeen miles. The subject property is located in Edgewood, which is in Santa Fe County. As a market area, the EMA is described as including those portions of Sandoval, Santa Fe and Torrance Counties that have strong economic ties to Albuquerque. This would include the communities of Edgewood (Santa Fe County) and Moriarty in Torrance County. A large segment of the population from both these areas commutes to Albuquerque for employment, shopping, and services.

The location of Edgewood in Santa Fe County creates difficulties in the presentation and analysis of demographic data in that it lies near the convergence of four counties - Santa Fe County, Torrance County, Bernalillo County and Sandoval County. Published demographic data for Santa Fe County is dominated by the city of Santa Fe, which is 50 miles north of the subject. The subject's predominant trade area is eastern Bernalillo County and southern Santa Fe County.

## Albuquerque Profile

This section of the report summarizes the city's economic base, its demographic and land-use trends, and the current development climate for real estate.

### Geographic Area

The Albuquerque metropolitan area is located near the geographic center of New Mexico, situated on a high plateau along the Rio Grande just west of the Sandia and Manzano Mountains. The city covers 188 square miles and serves as the state's commercial, industrial, and transportation center. According to the U.S. Census Bureau, the state's 2010 population was 2,059,179, and the Albuquerque metropolitan area population was 887,077. The estimated population in 2015 was 907,301. The Albuquerque Metropolitan Statistical Area includes Bernalillo County, the city of Albuquerque, the city of Rio Rancho as well as Sandoval, Valencia and Torrance Counties. Santa Fe, the state capital, is 65 miles to the north. The state capital, with a 2010 metropolitan-area population of 144,170, is a much smaller city than is Albuquerque.

Albuquerque is relatively isolated, with no significant sub-regional commerce centers between itself and Phoenix, 450 miles to the west; Denver, 420 miles to the north; Dallas, 650 miles to the east; and El Paso, 300 miles to the south. Albuquerque is well served by interstate highways and major airlines.

### Historic Development Pattern

The Albuquerque metropolitan area is geographically divided into three distinct areas: the East Mesa, the Valley, and the West Mesa. Initial European settlement occurred in the valley area, where Spanish colonists settled the flood plain of the Rio Grande in the vicinity of "Old Town" in the 1600s. Downtown Albuquerque originated in the late 1800s, when the railroad placed its tracks about one and one-half miles east of the Old Town Plaza. For approximately 70 years, from the arrival of the railroad to the development of the first suburban shopping mall in 1961, Downtown Albuquerque was the center of government and commerce for the growing area. In subsequent years, Downtown workers and residents followed the national trend of out-migration to the suburbs (1960s and 1970s).



Residential and institutional growth took place largely on the East Mesa during the period 1930 to 1960. The direction of growth extended east from Downtown along old US Route 66, which was the east-west intra-city and interstate roadway until the freeways were developed in the 1960s. The establishment of the University of New Mexico, the state fair grounds, Albuquerque International Airport, Kirtland Air Force Base, Sandia National Laboratories (scientific and weapons research), and four regional hospitals on the East Side propelled this growth and created the economic base of modern Albuquerque as well. This early growth area is generally identified as the Southeast Heights and University area, and contains several high-demand residential neighborhoods.

Beginning in the early 1960s, development continued on the East Mesa, but shifted north of I-40 and east of I-25 to what is now known as the Northeast Heights. The boom in population growth and housing during the 1960s–1990s made the “Heights” the largest and most prosperous regional development area. This area was laid out on a grid system with primary arterials placed along the section lines in accordance with the government-survey system. Until more recent planning and development, strip commercial and multifamily land uses were placed along the major arterials, forming a buffer for the single-family residential neighborhoods within the square-mile sections. Beginning in the 1980s, curved streets and clustered non-residential uses became the typical style of development. The easternmost area of the Northeast Heights has a preferred location at the base of the Sandia Mountains and should remain in high demand for residential buyers for the foreseeable future. The foothills area contains much of the region’s most expensive housing.

The city’s second major urban center, called “Uptown,” was created near I-40 and Louisiana Boulevard at the approximate center of East Side development. Initiated in the 1960s when two regional shopping centers were developed within a quarter mile of each other, Uptown was Albuquerque’s fastest-growing commercial and financial center during the 1970s and 1980s. It continues to be a major retail and office district.

The supply of land on the East Mesa is effectively absorbed and the primary development emphasis is now in the “West Mesa,” or the western portion of the metro area, which includes the submarkets of Southwest Mesa, Northwest Mesa and Rio Rancho. Initially, the West Mesa competed primarily on the basis of less expensive land and suffered due to poor transportation linkages and inferior services. These impediments have been overcome; however, the major employment centers are primarily east of the Rio Grande and commuter traffic congestion is a material problem. The 12,612-acre Mesa del Sol master plan located on I-25 at the south end of Albuquerque is now developing and the first homes came on-line in 2012. This project has already attracted some major employers and it will eventually capture a significant percentage of new housing permits.

#### *Population*

The 2015 population for Albuquerque was 559,121 according to the U.S. Census. The city’s population grew at 7.59% per year during the 1950s, and the growth rate has typically averaged near two percent per year from the 1960s through 2010. The growth rate after 2010 has slowed to below one-half percent per year.

Population growth from 1950 to 2015 in the city of Albuquerque and Bernalillo County is shown in the following chart.



US Bureau of the Census Population Figures: 1950 – 2015

Year	City of Albuquerque		Bernalillo County	
	Total Persons	Growth Rate*	Total Persons	Growth Rate*
1950	96,815	---	145,637	---
1960	201,189	7.59%	262,199	6.05%
1970	244,501	1.97%	315,774	1.88%
1980	332,336	3.12%	420,262	2.90%
1990	386,988	1.53%	480,577	1.35%
2000	448,607	1.49%	556,678	1.48%
2010	545,852	1.98%	662,564	1.76%
2015	559,121	0.48%	676,685	0.42%

\*Annual compound rate of growth.

Note: Bernalillo County data encompasses the same land area from year to year. The City of Albuquerque’s land area has undergone changes due to annexation.

Source: US Bureau of the Census

Joshua Cannon & Associates, Inc.

Employment

Albuquerque’s economic base is nearly three-fourths trade, services, and government. Federal spending is a significant factor in the local economy, given the influence of Kirtland Air Force Base and Sandia National Laboratories, a major federal contractor in research and development of energy, weapons, and space exploration.

Since 2000, the average annual job growth has fluctuated from -4.11% to over 2.99% in the metropolitan area. Employment increases have been mainly in transportation, warehousing & utilities, retail trade, information, education & health services, government, and leisure & hospitality. Manufacturing experienced a decline due to the layoffs at Intel, and construction has had significant job losses since 2007.

The following table shows growth in the number of persons employed in the Albuquerque Metropolitan Statistical Area (MSA), the state of New Mexico, and the United States since 2000. The Albuquerque MSA includes Bernalillo, Sandoval, Valencia and Torrance Counties. Statistics for 2016 are the most recent available.

Historical Employment Information (Civilian Labor Force)

	ABQ Metro Area			New Mexico			United States		
	Number Employed (000's)	Percent Change	Unemployment Rate	Number Employed (000's)	Percent Change	Unemployment Rate	Number Employed (000's)	Percent Change	Unemployment Rate
2000	353.0		4.1%	804.1		4.9%	136,891		4.0%
2001	357.3	1.23%	4.9%	815.6	1.44%	4.9%	136,933	0.03%	4.7%
2002	358.8	0.41%	5.1%	826.1	1.28%	5.5%	136,485	-0.33%	5.8%
2003	360.8	0.55%	5.4%	837.7	1.40%	5.9%	137,736	0.92%	6.0%
2004	367.7	1.92%	5.1%	852.6	1.78%	5.5%	139,252	1.10%	5.5%
2005	375.2	2.05%	4.8%	871.2	2.19%	5.1%	141,730	1.78%	5.1%
2006	386.4	2.99%	3.9%	889.4	2.09%	4.2%	144,427	1.90%	4.6%
2007	389.2	0.73%	3.7%	899.0	1.07%	3.8%	146,047	1.12%	4.6%
2008	388.8	-0.13%	4.6%	902.4	0.38%	4.5%	145,362	-0.47%	5.8%
2009	372.8	-4.11%	7.1%	869.5	-3.65%	7.5%	139,877	-3.77%	9.3%
2010	380.9	2.18%	8.0%	860.2	-1.07%	8.1%	139,064	-0.58%	9.6%
2011	389.7	2.30%	7.5%	860.3	7.50%	7.6%	139,869	0.58%	8.9%
2012	388.4	-0.34%	7.1%	862.6	0.26%	7.1%	142,469	1.86%	8.1%
2013	387.5	-0.23%	6.8%	859.4	-0.37%	7.0%	143,929	1.02%	7.2%
2014	387.3	-0.05%	6.6%	859.3	-0.01%	6.7%	147,442	2.44%	5.6%
2015	388.3	0.25%	6.2%	859.2	-0.01%	6.6%	148,834	0.94%	5.3%
2016	396.5	2.12%	6.2%	864.9	0.66%	6.7%	151,426	1.74%	4.9%

Source: New Mexico Department of Workforce Solutions and BBER  
Joshua Cannon & Associates, Inc.



Total non-agricultural employment by category is summarized below for the Albuquerque MSA.

Employment According to Categories: Albuquerque MSA (Nonagricultural)

	Annual 1990	Annual 2000	%Δ 1990-00	Annual 2010	Annual 2016	%Δ 2010-16
Total Employment	271,400	357,400	31.7%	371,600	393,100	5.8%
Total Private	216,300	288,400	33.3%	288,300	370,600	28.5%
Goods Producing	37,600	51,100	35.9%	38,900	37,800	-2.8%
Services Providing	178,700	237,300	32.8%	249,400	269,800	8.2%
Mining Logging & Const.	14,800	23,600	59.5%	21,300	22,000	3.3%
Manufacturing	22,800	27,600	21.1%	17,600	15,800	-10.2%
Wholesale Trade	13,200	14,200	7.6%	11,700	12,000	2.6%
Retail Trade	32,600	41,400	27.0%	40,800	43,800	7.4%
Transportation, Warehousing & Utilities	8,000	10,700	33.8%	9,500	10,300	8.4%
Information	6,700	11,100	65.7%	8,700	8,100	-6.9%
Financial Activities	16,800	19,400	15.5%	17,800	18,400	3.4%
Professional and Business Services	42,400	58,700	38.4%	57,400	58,100	1.2%
Educational and Health Services	24,200	37,300	54.1%	54,700	65,700	20.1%
Leisure and Hospitality	26,000	33,600	29.2%	37,100	41,500	11.9%
Other Services	8,900	10,900	22.5%	11,800	11,900	0.8%
Government	55,100	69,000	25.2%	83,300	85,500	2.6%

Source: New Mexico Department of Workforce Solutions

Joshua Cannon & Associates, Inc.

The Albuquerque MSA is much more of a service economy than a manufacturing economy. Roughly 90% of the economy is attributable to the service sector. Government of all types, at 20%, constitutes the single largest category of jobs.

As described above, the University of New Mexico Bureau of Business and Economic Research (UNM BBER) is regarded as the leading research and forecasting entity in New Mexico for population and economic data, and they periodically publish a forecast of economic statistics, including employment. The forecast from January 2018 is shown on the following page.



Albuquerque MSA Employment, Thousands  
Table Prepared for Joshua Cannon & Associates  
January 2018 Forecast

	2015	2016	2017	2018	2019	2020	2021	2022
Total Employment (Thousands)	364.787	370.518	374.186	379.057	383.835	388.746	392.747	396.973
% Change Year Ago	1.4	1.6	1.0	1.3	1.3	1.3	1.0	1.1
Agriculture & Mining	0.745	0.788	0.850	0.796	0.805	0.814	0.823	0.833
% Change Year Ago	6.0	5.8	7.9	-6.4	1.1	1.2	1.1	1.2
Construction	19.881	20.783	22.250	23.083	23.754	24.647	25.285	25.859
% Change Year Ago	1.0	4.5	7.1	3.7	2.9	3.8	2.6	2.3
Manufacturing	16.427	16.011	15.531	15.534	15.377	15.288	15.071	14.871
% Change Year Ago	-0.1	-2.5	-3.0	0.0	-1.0	-0.6	-1.4	-1.3
Wholesale Trade	11.564	11.703	11.482	11.648	11.786	11.819	11.820	11.757
% Change Year Ago	-0.4	1.2	-1.9	1.4	1.2	0.3	0.0	-0.5
Retail Trade	41.966	41.875	41.604	41.956	42.200	42.242	42.422	42.684
% Change Year Ago	1.1	-0.2	-0.6	0.8	0.6	0.1	0.4	0.6
Transport., Warehousing & Utilities	9.136	9.219	9.434	9.748	9.977	10.101	10.265	10.364
% Change Year Ago	1.6	0.9	2.3	3.3	2.4	1.2	1.6	1.0
Information	7.930	7.840	7.789	7.715	7.798	7.871	7.927	7.968
% Change Year Ago	4.2	-1.1	-0.7	-0.9	1.1	0.9	0.7	0.5
Finance & Insurance	11.581	11.827	11.887	11.965	12.004	12.067	12.132	12.172
% Change Year Ago	3.1	2.1	0.5	0.6	0.3	0.5	0.5	0.3
Real Estate, Rental & Leasing	5.193	5.284	5.249	5.361	5.398	5.412	5.436	5.421
% Change Year Ago	2.1	1.8	-0.6	2.1	0.7	0.3	0.4	-0.3
Professional, Scientific & Tech. Svs.	28.689	29.237	30.350	30.928	31.423	31.952	32.518	33.160
% Change Year Ago	0.7	1.9	3.8	1.9	1.6	1.7	1.8	2.0
Mgmt. of Companies & Enterprises	3.456	3.568	3.559	3.543	3.545	3.546	3.548	3.548
% Change Year Ago	3.6	3.2	-0.2	-0.5	0.1	0.0	0.0	0.0
Administrative & Waste Mgmt.	23.521	23.487	24.508	24.955	25.581	25.876	26.167	26.575
% Change Year Ago	-1.6	-0.1	4.3	1.8	2.5	1.2	1.1	1.6
Educational Services	5.312	5.251	5.169	5.255	5.340	5.418	5.517	5.578
% Change Year Ago	2.4	-1.1	-1.6	1.7	1.6	1.5	1.8	1.1
Health Care & Social Assistance	51.983	54.228	54.599	55.612	56.895	58.226	59.669	61.191
% Change Year Ago	4.1	4.3	0.7	1.9	2.3	2.3	2.5	2.5
Arts, Entertainment & Recreation	4.507	4.648	4.764	4.855	4.937	4.971	5.038	5.122
% Change Year Ago	4.8	3.1	2.5	1.9	1.7	0.7	1.4	1.7
Accommodation & Food Svs.	37.540	38.033	38.455	39.230	39.761	40.062	40.305	40.514
% Change Year Ago	2.2	1.3	1.1	2.0	1.4	0.8	0.6	0.5
Other Services & Unclassified	9.455	9.658	9.835	9.906	9.943	9.927	9.901	9.867
% Change Year Ago	-1.1	2.1	1.8	0.7	0.4	-0.2	-0.3	-0.3
Government	75.905	77.080	76.870	76.968	77.312	78.507	78.904	79.491
% Change Year Ago	0.6	1.5	-0.3	0.1	0.4	1.5	0.5	0.7
	2015	2016	2017	2018	2019	2020	2021	2022
City of Albuquerque Total Housing (Thousands)	1.061	1.904	1.564	1.615	1.727	1.893	2.099	2.152
% Change Year Ago	-10.0	79.5	-17.8	3.2	7.0	9.6	10.9	2.5
City of Albuquerque Single Family	0.986	0.896	1.038	1.126	1.170	1.344	1.512	1.556
% Change Year Ago	12.9	-9.1	15.8	8.5	3.9	14.8	12.5	2.9
City of Albuquerque Multi-Family	0.075	1.008	0.526	0.489	0.557	0.549	0.587	0.596
% Change Year Ago	-75.5	1244.0	-47.8	-7.1	14.0	-1.5	6.9	1.6

Source: UNM BBER



The Albuquerque MSA had negative employment growth in 2008–2012 then turning to positive in 2013–2017. UNM BBER forecasts job growth of 1.0%–1.3% per year from 2018–2022.

Following are some bullet points from the January 2018 UNM BBER report.

- Moving into calendar year 2018, FOR-UNM projects that the MSA will advance by 4,872 jobs (1.3%) for the year. This is a slight improvement compared with the October 2017 projection (4,515 jobs, 1.2% in that forecast). Over the last several years, gains in the MSA have been due to one or two sectors leading the way; however, gains in 2018 will be more diffused, with several sectors working together to share the load. In the year, the private sector will pull along the total as it is forecasted to add 4,774 jobs (1.6%) for the year; the government sector, meanwhile, will expand, but only construction projects including the Facebook data center complex in Los Lunas, who recently announced that it will embark on a full build-out, which should help to boost this sector.
- Accommodation & food services (775 jobs, 2.0%), which has been one of the most consistent sectors of the MSA economy over the last several years, will continue to add jobs in 2018. This will be the accommodation sector's eighth consecutive year of net job addition. Also adding jobs will be professional & technical services (578 jobs, 1.9%). These gains come after the sector added jobs in 2014 (2.3%), 2015 (0.7%), 2016 (1.4%), and 2017 (3.8%). Recently announced expansion at Sandia National Laboratories will keep this sector robust. Steady but sustained growth is welcome as this sector was hammered by the Great Recession and has not experienced the positive gains seen in other states post- Recession. Nevertheless, despite the consistent growth over the last five years, employment in this sector will still be below the pre-recession peak (30,928 jobs projected in 2018 versus 31,810 jobs in 2008).
- Administrative & waste services (448 jobs, 2.2%), which has declined in six of the ten years from 2008 through 2017, will see gains in 2018. Job addition in this sector will be buoyed by call-center activity and temporary employment. Large gains are also projected for retail trade (352 jobs, 0.8%), which had experienced contractions in 2016 and 2017, as well as transportation, warehousing & utilities (313 jobs, 3.3%), which will experience its fourth consecutive year of growth.
- In the longer term from 2019 to 2023, the Albuquerque MSA economy is forecasted to add 22,162 jobs for an average annual growth (AAG) rate of 1.2%. Most of the growth over the period will be concentrated in the private sector (19,068 jobs, 1.3% AAG), although the government sector will also add a significant number of jobs over the period (3,094 jobs, 0.8% AAG).
- The construction sector is forecasted to finally begin to add jobs at a consistent pace (3,238 jobs, 2.8% AAG) as that sector continues to dig itself out of the hole left from the Great Recession. The professional & technical services sector, which relies in part on federal contracts and grants in New Mexico, should also contribute nicely over the period and add 2,901 jobs (1.9% AAG). This sector could see an additional boost if there is Congressional appetite for weapons research and modernization at Sandia National Laboratories.
- Total housing permits in the City of Albuquerque are expected to slowly trend upward. After annual gains of more than 800 permits in 2016 (1,904 total permits due mostly to an expansion of multifamily permits), permits fell to 1,564 in 2017. The year-over-year declines are mostly due to relative slowness of multifamily permits compared to a year earlier. Much of the growth will be due to an improved picture in the single-family market; however, multifamily will also experience gains. Despite the gains through the period, permits should only register about 38% of the 2003 peak by 2023 (5,716 permits in that year).

SFC CLERK RECORDED 08/30/2018



Real Estate Markets

The following table summarizes vacancy by market sector from year-end 1986–2017. Commercial real estate in Albuquerque experienced increases in vacancy during the recession and this lower occupancy has persisted for the office sector. The average vacancy rate for retail properties has returned to pre-recession levels and the apartment market is especially strong.

Albuquerque Metro Area Real Estate Market Sector Vacancy: Year-end 1986–2017				
Year	Retail Market	Office Market	Industrial Market	Apartment Market
1986	7.8%	20.9%	8.3%	13.2%
1987	10.4%	19.5%	8.4%	12.4%
1988	11.1%	19.3%	8.4%	11.0%
1989	14.1%	21.1%	8.0%	7.5%
1990	15.5%	22.4%	6.7%	7.2%
1991	15.1%	19.9%	5.5%	3.8%
1992	12.1%	17.6%	4.6%	3.3%
1993	10.1%	13.5%	5.2%	3.0%
1994	6.3%	10.9%	4.3%	3.1%
1995	5.4%	11.4%	4.0%	7.5%
1996	7.5%	10.7%	4.3%	8.5%
1997	8.1%	11.8%	3.8%	9.9%
1998	6.1%	13.3%	3.3%	11.6%
1999	6.4%	14.0%	3.1%	9.8%
2000	6.7%	12.7%	4.3%	7.5%
2001	10.5%	13.3%	3.2%	6.95%
2002	10.4%	14.2%	6.1%	10.0%
2003	10.3%	17.3%	8.1%	10.0%
2004	9.1%	13.4%	6.5%	5.8%
2005	8.8%	12.4%	10.5%	5.7%
2006	8.4%	13.4%	6.5%	7.1%
2007	8.0%	10.8%	5.9%	4.8%
2008	9.4%	13.1%	7.5%	7.3%
2009	10.8%	16.0%	9.3%	6.1%
2010	9.2%	18.0%	10.3%	4.2%
2011	9.4%	18.0%	10.3%	6.4%
2012	8.1%	18.9%	10.3%	6.7%
2013	7.6%	19.3%	9.3%	6.9%
2014	6.6%	20.9%	6.9%	5.7%
2015	6.1%	19.9%	6.4%	5.9%
2016	7.2%	19.5%	5.6%	3.2%
2017	8.2%	18.8%	5.0%	3.1%

Sources:CBRE for Apartments and Colliers International for Retail, Office and Industrial

Joshua Cannon & Associates, Inc.

The behavior of Albuquerque’s real estate markets over the long term is shown in the following graph, which covers the period from 1976 to 2017. The City of Albuquerque not longer provides building permit statistics for some categories after 2015 and those are marked “n/a” on the chart.



City of Albuquerque Construction Permits: 1976–2017

	Single Family		Multi Family		Commercial	
	No. of Units	Value*	No. of Units	Value*	No. of Pmts.	Value*
1976	2,490	\$95.90	1,680	\$19.32	173	\$19.99
1977	3,406	\$128.46	3,768	\$50.86	171	\$23.79
1978	3,941	\$155.53	2,231	\$35.91	200	\$55.25
1979	2,579	\$120.34	2,771	\$50.24	239	\$65.97
1980	1,328	\$72.90	1,158	\$22.75	151	\$101.78
1981	1,033	\$58.93	362	\$7.83	141	\$84.43
1982	989	\$57.12	682	\$11.57	122	\$66.67
1983	2,231	\$136.71	811	\$17.56	179	\$82.76
1984	2,275	\$177.94	4,729	\$107.26	211	\$128.68
1985	2,054	\$136.26	2,623	\$61.62	394	\$153.87
1986	2,583	\$183.94	2,617	\$50.34	228	\$90.30
1987	2,475	\$180.40	912	\$27.26	176	\$90.11
1988	1,853	\$141.91	214	\$4.79	142	\$90.56
1989	1,327	\$109.90	443	\$15.39	108	\$114.16
1990	1,122	\$98.56	421	\$17.80	80	\$53.82
1991	1,217	\$114.86	265	\$12.13	71	\$52.62
1992	1,868	\$176.62	66	\$2.64	52	\$37.27
1993	2,176	\$205.55	294	\$9.11	82	\$53.34
1994	2,557	\$249.93	1,823	\$81.18	106	\$70.57
1995	2,667	\$247.17	1,801	\$78.55	119	\$142.95
1996	2,629	\$256.01	1,013	\$43.60	132	\$114.34
1997	2,510	\$243.34	1,601	\$43.53	118	\$118.16
1998	3,434	\$215.39	367	\$12.98	129	\$113.53
1999	2,593	\$340.44	390	\$18.14	102	\$88.00
2000	3,363	\$318.34	210	\$10.51	122	\$133.83
2001	4,087	\$385.60	792	\$36.50	119	\$113.62
2002	4,413	\$449.49	1,212	\$50.57	102	\$91.74
2003	4,996	\$553.32	720	\$46.05	112	\$95.00
2004	4,964	\$628.72	465	\$24.64	115	\$117.47
2005	4,676	\$740.48	465	\$24.83	145	\$179.15
2006	3,334	\$586.13	893	\$83.43	119	\$156.95
2007	2,158	\$363.37	522	\$42.60	130	\$212.95
2008	682	\$110.72	334	\$26.14	80	\$228.79
2009	645	\$100.61	262	\$25.12	46	\$36.42
2010	747	\$117.52	177	\$27.16	39	\$47.73
2011	767	\$128.66	255	\$27.47	35	\$47.61
2012	903	\$167.15	741	\$60.60	57	\$91.92
2013	858	\$159.60	1,230	\$84.64	72	\$71.53
2014	935	\$165.35	338	\$29.71	109	\$112.69
2015	984	\$190.29	95	\$19.09	99	\$151.82
2016	884	n/a	926	n/a	n/a	n/a
2017	987	n/a	358	n/a	n/a	n/a

The single-family housing market’s new construction for the metropolitan area peaked in 2005 after an unprecedented, sustained building cycle that began in 1991. Single-family building permits in the metro area (Bernalillo, Sandoval & Valencia Counties) totaled 8,818 in 2005. New single-family permits for the metro area declined to 1,192 in 2011 before rising in 2012–2017.

For apartment construction, the city’s previous cycle peaked in 1994 and 1995 with approximately 1,800 apartment units permitted in each of those years. Most of that new construction was upper-end projects and was split almost evenly between the Far Northeast Heights and the West Side. From 1996–2011, much of the new multifamily development was either condominiums or affordable apartments financed with Low Income Housing Tax Credits. Non-subsidized multifamily permits have had a stable construction cycle through 2017.

Retail market conditions are slowly improving and some new construction is occurring. Most of the big box stores vacated during the recession have been absorbed and new retailers coming into the market generate new construction. Office market conditions remain depressed due to continued job losses and shrinking



space needs per office employee. Market experts are uncertain on when conditions in this sector will improve. Industrial market conditions have stabilized.

The following chart shows single-family building permits for the Albuquerque metro area and divided into the major submarkets.

Market Share of Single-Family Permits by Sub-area: 1990–2017

	Southwest Albuquerque		Southeast Albuquerque		Northeast Albuquerque		Northwest Albuquerque		City of Rio Rancho		Valencia County		Total Metro Area	
	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%
1990	62	3.0%	19	0.9%	529	25.5%	523	25.2%	411	19.8%	200	9.6%	2,073	100%
1991	9	0.4%	36	1.5%	663	28.3%	510	21.8%	605	25.8%	216	9.2%	2,344	100%
1992	23	0.7%	28	0.9%	948	28.8%	860	26.2%	631	19.2%	257	7.8%	3,288	100%
1993	33	0.8%	117	2.8%	728	17.2%	1,287	30.4%	1,045	24.6%	421	9.9%	4,240	100%
1994	28	0.6%	250	5.3%	684	14.4%	1,606	33.9%	853	18.0%	520	11.0%	4,740	100%
1995	488	10.3%	193	4.1%	371	07.8%	1,618	34.1%	808	17.0%	596	12.6%	4,741	100%
1996	461	10.2%	176	3.9%	460	10.2%	1,548	34.2%	735	16.2%	560	12.4%	4,528	100%
1997	272	6.5%	94	2.2%	626	14.9%	1,533	36.5%	664	15.8%	502	11.9%	4,205	100%
1998	819	16.9%	86	1.8%	740	15.3%	1,874	38.7%	627	12.9%	423	8.7%	4,844	100%
1999	767	15.9%	289	6.0%	772	16.0%	1,837	38.0%	510	10.5%	356	7.4%	4,836	100%
2000	854	18.8%	208	4.6%	809	17.8%	1,502	33.0%	567	12.5%	247	5.4%	4,552	100%
2001	1,101	19.7%	255	4.6%	778	14.0%	1,986	35.6%	814	14.6%	271	4.9%	5,576	100%
2002	1,075	18.0%	216	3.6%	894	15.0%	2,263	38.0%	901	15.1%	244	4.1%	5,960	100%
2003	1,204	17.5%	132	1.9%	1,189	17.3%	2,470	35.9%	1,198	17.4%	202	2.9%	6,879	100%
2004	1,489	19.9%	261	3.5%	794	10.6%	2,433	32.5%	1,715	22.9%	296	4.0%	7,478	100%
2005	1,371	15.5%	124	1.4%	488	05.5%	2,622	29.7%	2,920	33.1%	716	8.1%	8,818	100%
2006	1,232	18.5%	301	4.5%	240	03.6%	1,667	25.0%	2,048	30.7%	731	11.0%	6,675	100%
2007	796	18.9%	173	4.1%	165	03.9%	1,024	24.3%	1,046	24.8%	540	12.8%	4,216	100%
2008	228	12.2%	75	4.0%	80	04.3%	299	16.0%	713	38.0%	287	15.3%	1,874	100%
2009	121	7.2%	96	5.8%	36	02.2%	392	23.5%	688	41.2%	221	13.2%	1,669	100%
2010	131	9.1%	45	3.1%	125	08.7%	446	31.0%	455	31.6%	155	10.8%	1,440	100%
2011	145	12.2%	165	13.8%	108	09.1%	349	29.3%	301	25.3%	61	5.1%	1,192	100%
2012	118	8.3%	188	13.2%	56	03.9%	541	37.9%	417	29.2%	31	2.2%	1,428	100%
2013	116	8.0%	156	10.7%	57	03.9%	529	36.3%	479	32.9%	34	2.3%	1,457	100%
2014	172	10.9%	160	10.2%	50	03.2%	553	35.1%	479	30.4%	76	4.8%	1,576	100%
2015	171	10.4%	83	5.0%	55	03.3%	675	41.0%	448	27.2%	99	6.0%	1,645	100%
2016	61	3.7%	98	6.0%	83	05.1%	642	39.3%	568	34.8%	76	4.7%	1,632	100%
2017	129	7.4%	21	1.2%	102	05.9%	735	42.4%	448	25.9%	110	6.4%	1,732	100%
Total	13,476	12.8%	4,045	3.8%	12,630	12.0%	34,324	32.5%	23,094	21.9%	8,448	8.0%	105,638	100%

Source: Home Builders Association of Central New Mexico  
Joshua Cannon & Associates, Inc.

The subareas in the preceding table are broad in scope, basically intended to identify quadrants of the metropolitan area. Northwest Albuquerque, as delineated for use in the table, includes the North Valley and Northwest Mesa areas. Southwest Albuquerque includes the South Valley and Southwest Mesa.

Conclusions regarding the real estate markets are that: 1) single-family residential construction was exceptionally strong from 2001 through 2005, dramatically declined into 2011, and the strength of the following recovery has been modest; 2) apartment construction has had an erratic building pattern for several years with an upturn in 2013; 3) commercial construction was strong in 2005–2008, and then plummeted in 2009–2013. Commercial construction volume increased significantly in 2014 and 2015, and then data was no longer published in 2016–2017.



Summary

Like the national economy, the metro area is currently suffering from a soft economy and job growth was negative in 2008–2011. The net metro area job growth in 2010–2015 was negative. The Albuquerque metro area averaged employment growth of approximately two percent per year through 2007, but the long-term projection is well below that level.

The primary growth areas of the metro area will be to the west. South metro area growth will also likely increase once Mesa del Sol gains market share and the continued development in Los Lunas. The northeast quadrant has a nominal remaining land supply, but is expected to remain a desirable residential and commercial area of the city due to the quality of existing infrastructure and improvements, as well as its proximity to employment centers and the Sandia Mountains.

Neighborhood Profile—Edgewood Area

The community of Edgewood was founded in the early 1930s and incorporated in 1999. The original town limits were centered around the intersection of Interstate 40 and Highway 344 and then a large annexation was completed in 2003 that captured land up to 12 miles northwest of the town center. The driving force for this annexation was a large master plan named Campbell Ranch along North Highway 14, which sought out annexation for planning and infrastructure approvals. The subject property is within the town limits of Edgewood and maps of the area are in the *Appendix*.

The subject property is located on NM State Highway 344, about two miles north of Interstate 40. NM 344 is the primary north-south arterial for the Town of Edgewood. The city limits of Albuquerque are about 20 miles to the west. The residential areas around Edgewood are a portion of the residential trade area known as the East Mountain Area, which includes communities and residential subdivisions east of the Sandia Mountains to approximately Moriarty, New Mexico. This area includes high desert plains, hills wooded with Juniper and Piñon trees, and mountainous areas covered by tall Pine trees. Generally, topographic undulations and wooded areas recede with distance moving east from the Crest of the Sandia Mountains.

The commercial center of Edgewood is generally regarded as the intersection of NM 344 and Interstate 40, or two miles south of the subject. This area is improved with an array of stores and services that are oriented to both area residents and freeway traffic. These stores include a Smith’s Supermarket, Walgreens, Hunter Lumber & Hardware, and several restaurants and C-store/gas stations. In March 2008, a 214,000-square-foot Super Walmart opened on NM 344 at Church Street, or about 1.3 miles south of the subject.

Land uses surrounding the subject property are a low-density mix of rural residential and institutional uses that benefit from the good access provided by NM 344. Those uses include local schools, churches and government offices. The subject land fronts on Municipal Way. This is a short paved street and neighboring uses are the Santa Fe County fire department building and the Town of Edgewood police and animal control buildings. Aerial photographs included in the *Appendix* show general land use patterns and development density.

Site to do Business Demographic Information

*Site to do Business* is an integrated market analysis system that combines demographic information, mapping technology and reporting tools for use in appraisal and consulting assignments. The site contains and uses data provided by leading database providers such as ESRI, TeleAtlas, GlobeXplorer and Acxiom.

The *Site to do Business* data can be presented in drive-time form, and the following chart shows demographic data for two-, four- and six-mile rings around the subject property. The chart shows the subject area has above-average income levels and moderate growth at approximately one percent per year is forecasted.



StdB Demographic Information			
Location	2 Mile Radius	4 Mile Radius	6 Mile Radius
2017 Total Population	3,568	9,257	14,970
2017 Total Households	1,343	3,564	5,824
2017 Average Household Size	2.66	2.60	2.57
2000 - 2010 Annual Population Growth	0.80%	0.98%	0.97%
2010 - 2017 Annual Population Growth	0.94%	0.64%	0.54%
2017 - 2022 Annual Pop. Growth Estimate	1.16%	1.03%	0.97%
2017 Median Age	43.8	45.5	46.8
2017 Median Household Income	\$62,164	\$64,499	\$66,898
2017 Per Capita Income	\$30,697	\$31,021	\$32,692
Joshua Cannon & Associates, Inc.			

Subject Property Site Description

Address:	7 Municipal Way, Edgewood, NM 87105
Size:	5.00 acres, or 217,800 square feet
Dimensions:	Rectangle. 402.34 feet of frontage on the north side of Municipal Way and 541.55 feet deep.
Access:	Municipal Way is a two-lane paved street that intersects with NM 344 three hundred feet to the east.
Topography:	Level and at street grade.
Utilities:	Utilities available to the property are municipal water, natural gas, electricity, and telephone. There is no sewer service in this area and on-site septic systems are required.
Drainage:	Drainage is routed into on-site ponds.
Soil Conditions:	No soil or engineering reports are available and adequate conditions are assumed.
Environmental:	The site is assumed to be free of contamination from hazardous substances.
Easements:	Typical perimeter utility easements are assumed. No detrimental easements are known to exist.
Zoning	The Town of Edgewood zoning map shows the subject is within the M-P Master Plan zone. It is assumed that medical office is permitted.
Real Estate Taxes:	The land is owned by the State of New Mexico and real estate taxes are not assessed.



Subject Property Improvement Description

Description	The subject is an under-construction medical office building facility containing an estimated building area of 20,986 square feet and typical site improvements. Exhibits showing the floor plan and various construction details are in the <i>Appendix</i> .
Gross Building Area:	20,986 square feet according to the architect and this is consistent with my calculations from the floor plan provided.
Building Uses:	Following is a basic overview and a detailed floor plan is in the <i>Appendix</i> . 20 medical exam rooms with sinks 2 treatment rooms with sinks 2 nurse stations 8 dental treatment rooms with sinks Labs/work rooms for medical and dental Reception and waiting rooms for medical and dental Offices for patient meetings & administration Classroom and kitchen for nutrition training Conference rooms Employee break room Restrooms Mechanical and storage rooms
Building Height:	±15-16 foot typical roof height. Entry vestibule with a 26-foot roof height.
Ceiling Height:	9-10 foot suspended ceilings typical.
Floor:	Concrete slab on compacted fill.
Exterior Walls:	3-coat stucco system over sheathing on structural framing with R-15 insulation.
Roof:	80-mil TPO roof on rigid insulation on wood framing. Metal roofing at the entry vestibule.
HVAC:	Rooftop package units with natural gas-fired heat and refrigerated air conditioning throughout. Assumed to be adequate.
Electrical:	Assumed to be adequate.
Restrooms:	Main central restrooms next to the waiting room and multiple individual restrooms in the medical areas.
Flooring:	Vinyl tile in the medical and public areas. Carpet in select office areas. Ceramic tile in the restrooms. Sealed concrete in mechanical and storage rooms.
Walls:	Painted drywall.
Lighting:	Inset fluorescent panels.
Windows:	Insulated glass in aluminum framing.
Doors:	Solid core wood in metal frames are typical.
Site Improvements:	Typical asphalt parking lot with 110 on-site parking spaces, or 5.24 spaces per 1,000 square feet of building area.

SFC CLERK RECORDED 08/30/2018



## Highest and Best Use

Highest and best use is the most probable and profitable use to which a property might be adapted, based on consideration of alternative legal uses for which the property is physically suited and for which there is a market. The four criteria of highest and best use are 1) physically possible, 2) legally permissible, 3) financially feasible, and 4) maximally productive. For improved properties, the highest and best use analysis is a two-step process where the highest and best use of the land as though vacant and the improved property are analyzed separately.

### *Highest and Best Use – As Vacant*

*Physically Possible:* The site contains 5.00 acres with frontage on Municipal Way in Edgewood. The topography is level and there are no known adverse conditions. All utilities are extended to the site except sewer and a septic system is required. The site has good access from NM 344 and moderately good visibility.

*Legally Permissible:* The site is zoned M-P Master Plan according to the Edgewood zoning map. The specific permitted uses are not shown on the map, but neighboring uses with the same zone include a range of residential, institutional and light commercial development. It is unlikely the zoning would prohibit any use that is otherwise physically possible and financially feasible.

*Financially Feasible/Maximally Productive:* The land has a rural setting along the main arterial road serving the area north of Edgewood. This area is experiencing moderate growth of about one percent per year and there is periodic demand for new services, especially in the government and institutional services category. Non-residential uses near the subject include buildings for the fire department, police department, animal control, churches, schools and outdoor aggregate sales. The subject is well suited for these types of uses. The highest and best use of the subject land is estimated to be institutional or low-density light commercial.

### *Highest and Best Use – As Improved*

The subject is under construction with a 20,986-square-foot medical office building to be operated as the East Mountain Health Clinic. This will be a good quality modern facility and available data indicates demand for medical services at this location is good. Included in the *Appendix* is a “Market Potential Index” report from ESRI that shows consumer behavior and purchasing patterns relating to medical services for the population within 2-mile, 4-mile and 6-mile rings around the subject property. The report shows the market potential to be above-average for the majority of categories, such as doctor visits and prescription drug purchases. Based upon available data, a medical clinic is estimated to be the highest and best use of the subject “as improved.”



## Problem Analysis

The assignment is to estimate the market rent of the subject improvements assuming they are complete as of the effective date of appraisal. Market rent is defined as the most probable rent that a property should bring in a competitive and open market reflecting all conditions and restrictions of the specified lease agreement including terms, rental adjustment and revaluation, permitted uses, use restrictions, and expense obligations.

## Subject Lease Terms

The client provided the following lease terms for this assignment.

- Proposed Term: Initial term of 25 years to coincide with the NMSLO ground lease, plus an option to extend an additional 25 years.
- Building Expenses: Triple net lease basis. The tenant is responsible for all repairs, maintenance, insurance and utilities. Real estate taxes are not assessed due to government ownership.
- Ground Lease: The tenant will pay the ground lease payment directly to NMSLO, in addition to the building rent.

## Market Rent Estimate

The market rent of the subject property is estimated using two valuation techniques. The first technique is a rent comparison analysis using rental rates negotiated at other medical buildings in the Albuquerque area. Our research disclosed no relevant market rental data in the Edgewood area, which is not surprising given its small population and limited inventory of commercial buildings. The second valuation technique is a build-to-suit analysis where market rent is calculated as a percentage of construction costs.

## Rental Comparison Analysis

The first valuation section is an estimate of fair market rent based upon a comparison of the subject property to other leased properties that are similar in design. The research for this appraisal produced seven rent comparables and these are summarized on the following chart. A location map and photographs of the comparables are in the *Appendix*.



Improved Rent Comparable Chart

Rental	Address & Market Area	Property Type	Tenant	Leased Sq. Ft.	Total Building Sq. Ft.	Land Acres	Floor Area Ratio	Year Built	Lease Start	Lease Type	Start Rental Rate/SF	Lease Term in Yrs.	Annual Increase	Comments
1	4710 Jefferson St. NE NE Heights Albuquerque	Medical office	Southwest Care Center	3,656	8,520	0.800	24.5%	2008	2016	Triple net	\$16.00	3	3.0%	Average-to-good quality medical office space in two-tenant building. Second generation space in good condition.
2	5310 Homestead Rd. NE NE Heights Albuquerque	Medical office	Advanced Allergy Associates	7,480	7,480	0.570	30.1%	2007	2017	Triple net	\$16.50	5	0.0%	Average-to-good quality medical office space in medical condominium complex. Second generation space in good condition.
3	10511 Golf Course Rd. NW NW Mesa Albuquerque	Medical office	Davita Family Medicine	20,237	45,343	3.500	29.7%	2005	2016	Triple net	\$16.50	10	2.5%	Average-to-good quality two-story multi-tenant building next to Lovelace Westside Hospital. Landlord provided \$15.00/SF in TIs. Second generation space in good condition.
4	4010 Montgomery Blvd. NE NE Heights Albuquerque	Medical office	Davita Family Medicine	11,720	11,729	1.290	20.9%	2007	2016	Triple net	\$19.74	14	2.5%	Good quality medical office building originally built as owner-occupied Center for Prenatal Development.
5	6701 Jefferson St. NE North I-25 Albuquerque	Medical office	Lovelace Primary & Specialists	43,200	82,400	7.147	26.5%	2018	2018	Triple net	\$23.25	12	CPI	Good quality two-story medical office for primary & specialists group. Landlord provided shell building plus \$80/SF TI allowance.
6	5200 San Mateo Blvd. NE NE Heights Albuquerque	Dialysis clinic	Presentus Medical Care	10,000	25,724	2.400	24.6%	2018	2018	Triple net	\$26.00	15	2.5%	The landlord will renovate the showroom area of a former dealership into good quality medical space. The landlord provided warm shell plus \$90/SF TI allowance.
7	2901 Transport St. SE South I-25/Airport Albuquerque	Medical office	Davita Primary & Specialists	84,000	84,000	8.360	23.1%	2017	2017	Triple net	\$26.10	20	10% per 5 yrs.	Very good quality two-story medical office for primary & specialists group. Davita constructed the improvements and then did a sale/leaseback.



The seven rent comparables summarized on the preceding chart have a rental rate range of \$16.00–\$26.10 per square foot. All of the properties are medical office buildings in Albuquerque and our research disclosed no similar rent comparables in the Edgewood area. Edgewood is part of the Albuquerque metro area and these comparables are directly relevant.

The subject is on leased land and this factor requires adjustment. All of the comparables are on fee simple land, thus the contributory value of the land is a component of the total rent. The subject tenant will make separate payments for the ground lease and building lease, therefore the rent comparables need to be adjusted to exclude the portion of the rent attributed to land value.

The following chart shows the adjustments to exclude the calculated “land rent” from the total rent of each comparable. The calculation method is (1) calculate the square footage of land per square foot of building area, (2) estimate the land value at each rent comparable, (3) multiply the land value by 9.0% to calculate “land rent” per square foot of building area, and (4) deduct the land rent from the total rent to calculate the “building rent” for each comparable.

The land value for each property is based upon in-file land sale data in the Albuquerque area for similar locations. Support for the 9.0% rate is provided in a following section.

Rent Comparable Adjustment Chart to Exclude Land Value Contribution

Data No.	Subject	Rental 1	Rental 2	Rental 3
Address	7 Municipal	4710 Jefferson NE	5310 Homestead NE	10511 Golf Course NW
Leased Bldg. Area in SF	20,986	3,656	7,480	20,237
Floor Area Ratio	9.6%	24.5%	30.1%	29.7%
Land SF per Bldg. SF	10.4	4.1	3.3	3.4
Estimated Land Value/SF		\$8.00	\$8.00	\$7.00
LV per Bldg. SF		\$32.65	\$26.58	\$23.57
Land Rent Factor		9.0%	9.0%	9.0%
Land Rent per Bldg. SF	\$0.48	\$2.94	\$2.39	\$2.12
Total Rent per SF		\$16.00	\$16.50	\$16.50
Less Land Rent per SF		<u>-\$2.94</u>	<u>-\$2.39</u>	<u>-\$2.12</u>
Indicated Bldg. Rent per SF		\$13.06	\$14.11	\$14.38

---

Data No.	Rental 4	Rental 5	Rental 6	Rental 7
Address	4010 Montgomery NE	6710 Jefferson NE	5200 San Mateo NE	2901 Transport SE
Leased Bldg. Area in SF	11,720	43,200	10,000	84,000
Floor Area Ratio	20.9%	26.5%	24.6%	23.1%
Land SF per Bldg. SF	4.8	3.8	4.1	4.3
Estimated Land Value/SF	\$8.00	\$9.00	\$12.00	\$5.00
LV per Bldg. SF	\$38.28	\$33.96	\$48.78	\$21.65
Land Rent Factor	9.0%	9.0%	9.0%	9.0%
Land Rent per Bldg. SF	\$3.44	\$3.06	\$4.39	\$1.95
Total Rent per SF	\$19.74	\$23.25	\$26.00	\$26.10
Less Land Rent per SF	<u>-\$3.44</u>	<u>-\$3.06</u>	<u>-\$4.39</u>	<u>-\$1.95</u>
Indicated Bldg. Rent per SF	\$16.30	\$20.19	\$21.61	\$24.15

Joshua Cannon & Associates, Inc.



The rent comparables adjusted to exclude land rent have a range of \$13.06–\$24.15 per square foot. The rates are ranked from lowest to highest and have a logical pattern based upon their age, condition and quality.

Rental 1 at \$13.06/SF:	This is an average-to-good quality two-tenant medical office building within a recessed location in the Northeast Heights market area. This building was constructed in 2008 and this is a second-generation tenant. The space has a typical floor plan of medical exam rooms and supporting areas.
Rental 2 at \$14.11/SF:	This is an average- to good-quality medical space in a condominium project with a recessed location in the Northeast Heights market area. The space also has a conventional buildout with medical exam rooms, nurse station, reception and offices. This building is slightly superior to Rental 1 and this is consistent with the higher rate.
Rental 3 at \$14.38/SF:	This medical space is part of the West Mesa Medical Pavilion near the intersection of Golf Course Road and McMahon Boulevard in northwest Albuquerque. The building is in the immediate vicinity of the Lovelace Westside Hospital. The tenant is DaVita medical and the space has a conventional buildout. This is a 13-year-old building and the rate is consistent with its age and quality.
Rental 4 at \$16.30/SF:	This is a good quality medical building that was originally constructed as the Center for Prenatal Development. This group vacated the property and it was leased to DaVita as a primary care facility. This is an attractive building and the lease rate appears low on a comparative basis. It is a midblock property and access can be difficult at peak traffic hours. This factor appears to have had a moderate negative impact on the rental rate.
Rental 5 at \$20.19/SF:	Rental 5 is a new medical clinic constructed as a build-to-suit for Lovelace Healthcare. The building will house both primary care and specialists. The two-story building is located on Jefferson Street near Osuna Road and Interstate 25. The landlord provided to Lovelace a shell building plus an \$80 per-square-foot tenant improvement allowance. The landlord said Lovelace likely spent more than this amount to fully complete the space. This is a reasonable comparable to the subject.
Rental 6 at \$21.61/SF:	This is not a conventional new medical building, but it is current construction for a medical tenant and a good comparable to the subject. This property is located on San Mateo Boulevard in the Northeast Heights of Albuquerque. It is a former new vehicle automobile dealership and was purchased by an investor to redevelop the property into a mix of commercial uses. Fresenius Medical Care has leased the front showroom area and it will be fully renovated into like-new medical space, including new exterior wall coverings. This is a reasonable comparable to the subject.
Rental 7 at \$24.15/SF:	This is the newly constructed medical complex for DaVita Healthcare along Interstate 25 in southern Albuquerque. This is an 84,000-square-foot building that contains both primary and medical specialists. It does not house administrative offices. DaVita constructed the building and then leased it in a sale-leaseback transaction. This is not a pure market negotiated lease, but the data is relevant to this analysis. This building is rated higher in quality versus the subject.



The seven rent comparables are compared to the subject improvements on the following chart. The comparison is based upon the building rental rate excluding land. This rate is especially relevant because it excludes the impact from any differences in location quality, i.e., locational differences are accounted for in the land rent extraction.

Comparison of the Rent Comparables to the Subject Property

Rental	Subject	Rental 1	Rental 2	Rental 3
Address	7 Municipal Way	4710 Jefferson NE	5310 Homestead NE	10511 Golf Course NW
Tenant	1st Choice Community Healthcare	Southwest Care Center	Advanced Allergy Associates	Davita Family Medicine
Leased SF	20,986	3,656	7,480	20,237
Year Built	2018	2008	2007	2005
Total Rent/SF		\$16.00	\$16.50	\$16.50
Building Rent/SF		\$13.06	\$14.11	\$14.38
Comparison vs Subject				
Age		Inferior	Inferior	Inferior
Condition		Inferior	Inferior	Inferior
Quality		Inferior	Inferior	Inferior
Indicated Subject Building Market Rent		Higher	Higher	Higher

Rental	Rental 4	Rental 5	Rental 6	Rental 7
Address	4010 Montgomery NE	6701 Jefferson NE	5200 San Mateo NE	2901 Transport SE
Tenant	Davita Family Medicine	Lovelace Primary & Specialists	Fresenius Medical Care	Davita Primary & Specialists
Leased SF	11,729	43,200	10,000	84,000
Year Built	2007	2018	2018	2017
Total Rent/SF	\$19.74	\$23.25	\$26.00	\$26.10
Building Rent/SF	\$16.30	\$20.19	\$21.61	\$24.15
Comparison vs Subject				
Age	Inferior	Similar	Similar	Similar
Condition	Inferior	Similar	Similar	Similar
Quality	Similar	Similar	Similar	Superior
Indicated Subject Building Market Rent	Higher	Similar	Similar	Lower

Joshua Cannon & Associates, Inc.

The seven rental rates provide a logical progression based upon their comparative age, condition and quality. The indicated subject market rent is higher than Rentals 1–3, similar to Rentals 5–6, and lower than Rental 7. This indicates a market rent range of \$20.19–\$21.61 per square foot.

Based upon the preceding data and analysis, the estimate of market rent for the subject improvements by this approach is \$21.00 per square foot, triple net.

JOSHUA CANNON & ASSOCIATES, INC.

SFC CLERK RECORDED 08/30/2018



Build-to-Suit Analysis

The second valuation method is a build-to-suit analysis that calculates market rent as a percentage of development costs. This is a common method of deriving rent for single-tenant buildings that are developed by investors.

According to Tony Flores, the deputy county manager for Santa Fe County, the subject is being developed using a design-build contract that is all inclusive of hard and soft costs. The total contract amount is \$4,995,000 including New Mexico gross receipts tax. This amount does not include any furniture or medical equipment.

The per square foot cost is calculated as follows.

Total Subject Development Cost:	\$4,995,000
Subject Gross Building Area:	20,986 square feet
Total Development Cost per Square Foot:	\$238.02 per square foot

The development cost is converted into a market rent using a build-to-suit rate, also known as a “build cap rate.” The source of the build-to-suit rate in this analysis is two local developers with a long history of constructing major projects. The developer information is as follows.

Ben Spencer, CEO of Titan Development:

Mr. Spencer is a founding principal of Titan Development, the largest real estate development company in New Mexico and one of the larger firms in the Southwest. Their website is [www.titan-development.com](http://www.titan-development.com). They have offices in New Mexico, Texas and Florida. This is a vertically integrated company that has recently developed major apartment complexes, retirement housing, industrial facilities, climate controlled self-storage, restaurants and retail. Mr. Spencer has been involved in numerous build-to-suit projects over the past ±30 years and is probably the leading authority on this topic in New Mexico. I interviewed Mr. Spencer for this assignment and provided a description of the subject project. He estimated a probable build-to-suit rate for the subject of 8.5%.

Scott Throckmorton, President of Argus Investment Realty

Mr. Throckmorton is the president of a multi-discipline real estate company that provides brokerage, property management and investment. Their website is [www.argusinvestmentrealty.com](http://www.argusinvestmentrealty.com). He has been the principal in several major developments in Albuquerque, including the recent construction of the build-to-suit medical office building for Lovelace Healthcare shown as Rental 5 in this analysis. This is a 43,200-square foot medical office building completed in 2018 that is directly comparable to the subject. Other build-to-suit projects Mr. Throckmorton has developed include large office buildings for the US Forest Service and US Department of Interior. I interviewed Mr. Throckmorton for this assignment and provided a description of the subject project. He estimated a probable build-to-suit rate for the subject of 9.0%.

My survey results in a build-to-suit rate range of 8.5% –9.0% and this is also consistent with other research I performed. The estimate of market rent by the technique is calculated as follows.

Total Development Cost per Square Foot:	\$238.02 per square foot
Build-to-Suit Rate Range:	<u>x 8.5% - 9.0%</u>
Indicated Market Rent Range:	\$20.23 - \$21.42 per square foot
Rounded Estimate:	\$21.00 per square foot, triple net



Valuation Conclusion

Following are the estimates of beginning market rent for the subject improvements from the two valuation techniques.

Rental Comparison Analysis:	\$21.00 per square foot
Built-to-Suit Analysis:	\$21.00 per square foot

The two methods of analysis resulted in the same indication of market rent and are mutually supportive. Following is the final estimate of market rent terms.

Market Rent for the Improvements per SF:	\$21.00 per square foot per year
Total Market Rent for the Improvements:	\$440,706 per year
Initial Lease Term:	25 years
Lease Basis:	Triple net. Tenant is responsible for all improvement repairs, maintenance, utilities and insurance. No real estate taxes are paid due to government ownership.
Lease Escalations:	2% per year
Land Rent:	The tenant is responsible for paying the annual land rent to the New Mexico State Land Office in addition to the market rent for the improvements. This rental amount starts at \$10,000 per year.

Hypothetical Condition

The client instructions are to appraise the subject property “as completed” per plans and specifications. It is a hypothetical condition in this appraisal the improvements are complete as of the effective date of appraisal.

Extraordinary Assumption

The subject improvements will be constructed on a ground lease with a 25-year term. The ground lease has a provision for the term to be extended, but the language is not specific on how the rate will be calculated, other than the Lessee must “agree to the terms offered by the Lessor.” It is reasonable to assume the NMSLO would renew the lease at a market ground rent, but that is not clearly stated. Uncertainty of this type increases the risk of the subject as a build-to-suit development and works to increase the required rent to the improvements so they can be fully amortized over 25 years. That is not the intent of the parties to this transaction and it is assumed the subject ground lease is renewable at a market rent.



**Certification**

This certifies that the estimated rental value in this appraisal is as follows. The effective date of the estimate is June 4, 2018.

Estimate of Annual Market Rent for the Improvements: \$440,706 (\$21.00/SF, triple net)

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial, and unbiased professional analyses, opinions and conclusions.
- I have no present or prospective interest in the property that is the subject of this report, and I have no personal interest with respect to the parties involved.
- I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the *Uniform Standards of Professional Practice*.
- This appraisal assignment was not based on a requested minimum valuation, a specific valuation, or approval of a loan.
- I have made a personal inspection of the property that is the subject of this report.
- No one provided significant real property appraisal assistance to the person signing this certification.
- I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the requirements of the Code of Professional Ethics & Standards of Professional Practice of the Appraisal Institute, which include the Uniform Standards of Professional Appraisal Practice.
- The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- As of the date of this report, I have completed the continuing education program of the Appraisal Institute.
- Joshua Cannon is a General Certified Real Estate Appraiser, State of New Mexico, Certificate No. 21-G.

This opportunity to provide appraisal services to your organization is appreciated, and questions from authorized users of the report will be welcomed if any aspect of the research or analysis requires clarification.

JOSHUA CANNON & ASSOCIATES, INC.

  
Joshua Cannon, MAI

6-13-18  
Date



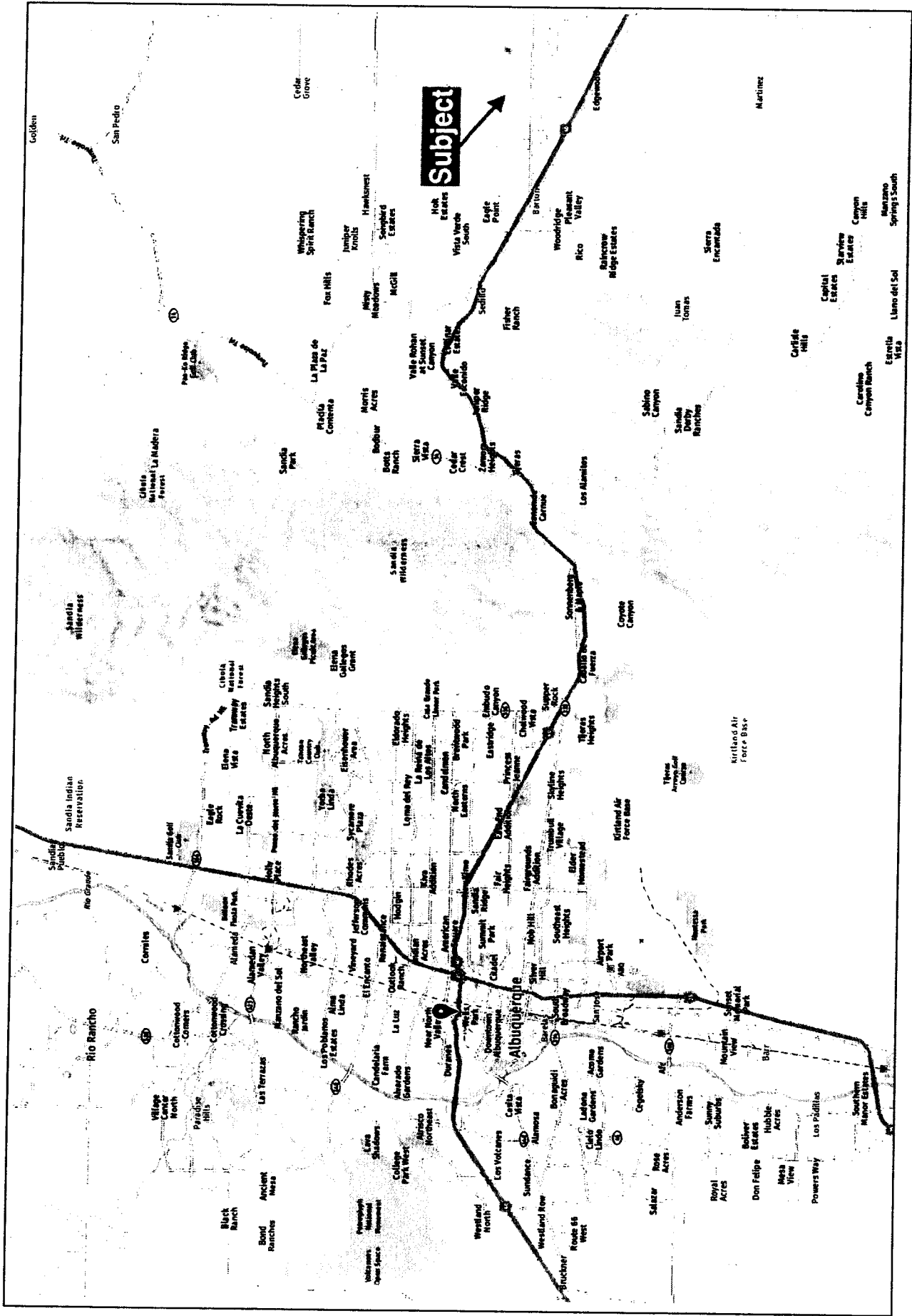
Appendix

---



## Appendix A





Albuquerque & East Mountain Area Map

SFC CLERK RECORDED 08/30/2018

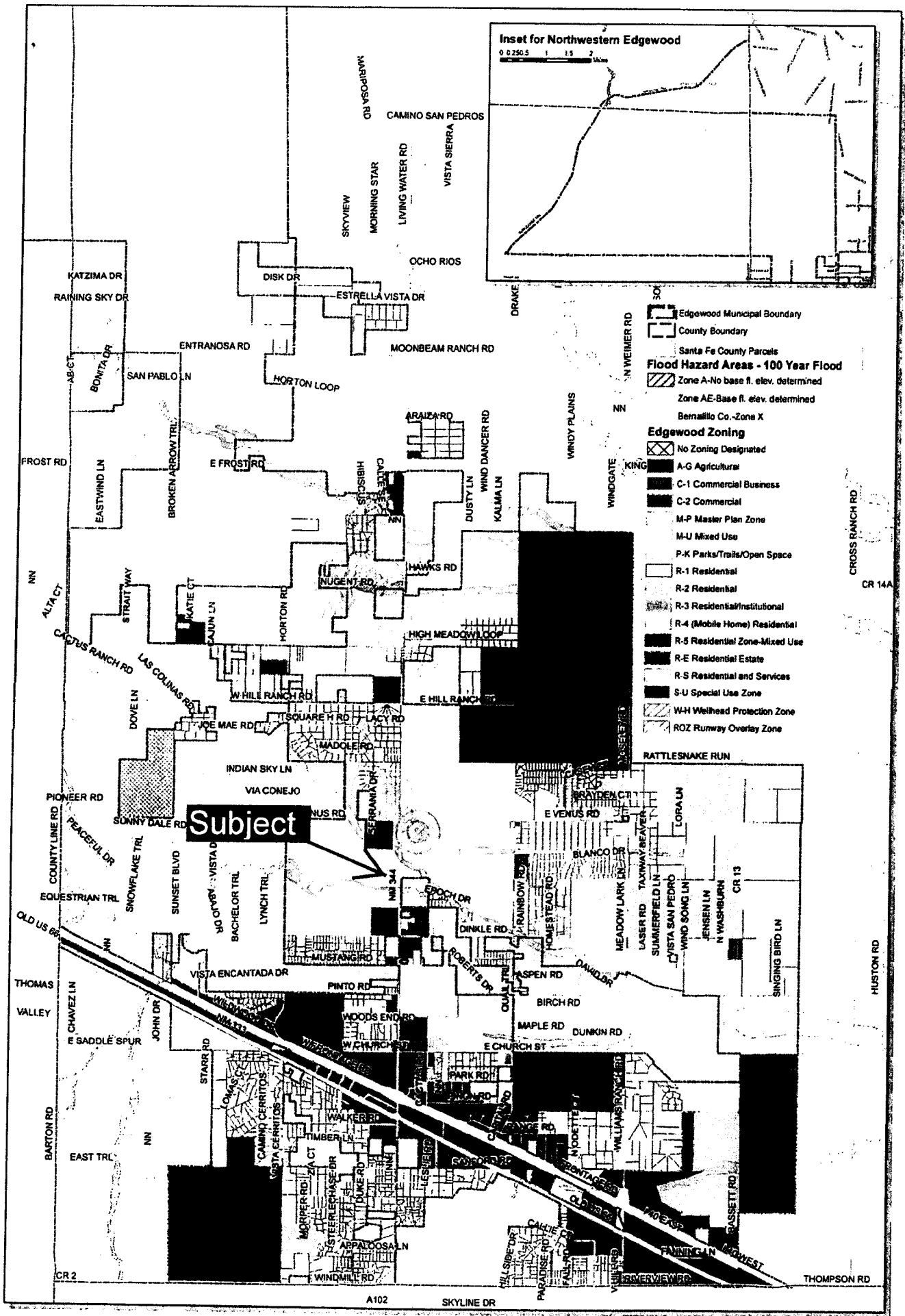




## Neighborhood Map



SFC CLERK RECORDED 08/30/2018





## Appendix B

















**MOUNTAIN AND VALLEY  
REGIONAL HEALTHCARE  
FACILITY**

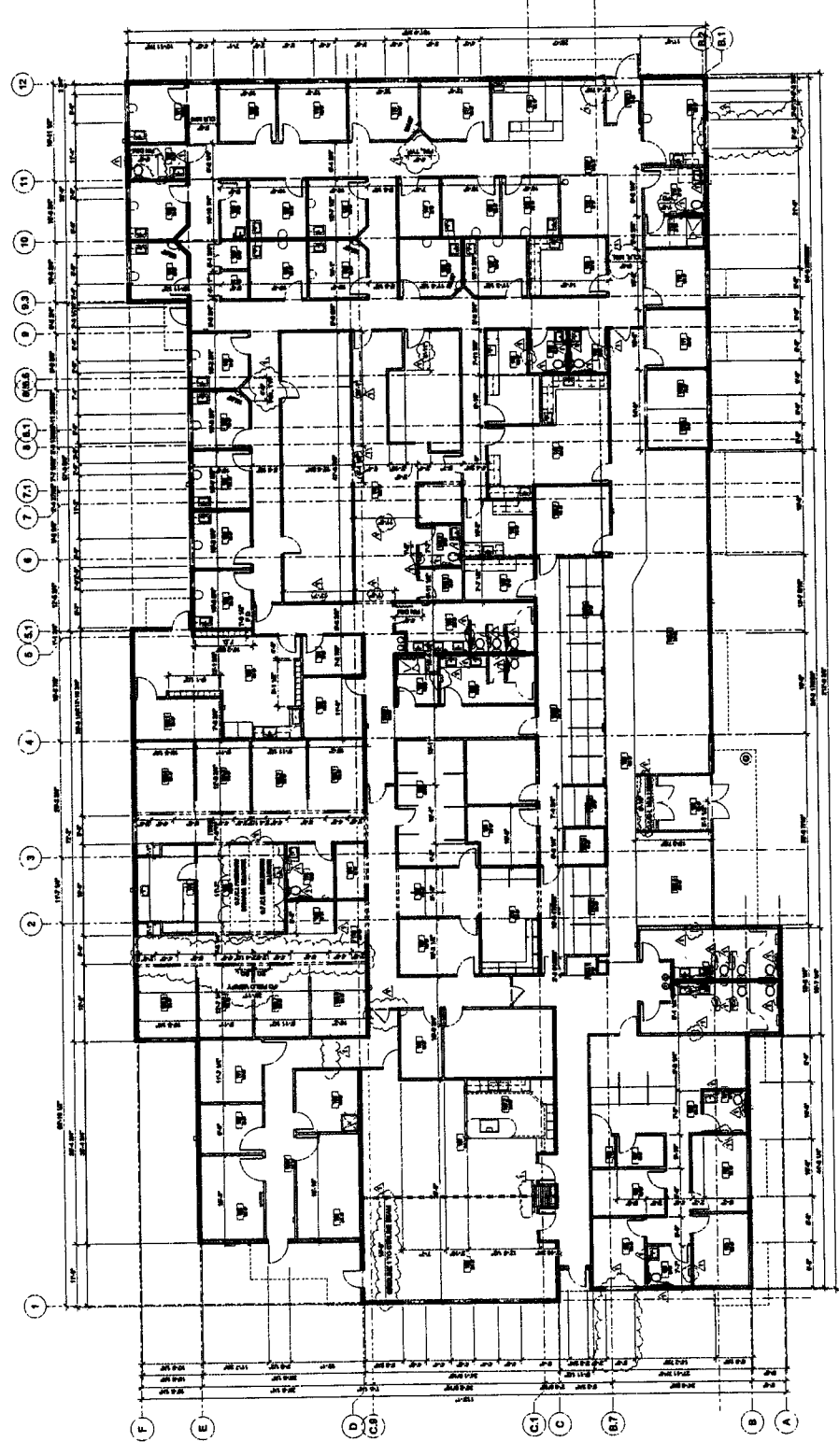
7 MUNICIPAL WAY  
EDGEWOOD, NM 87015

## Key Point

1	10/15/2010 PM 03:00:00	
No.	Date	Description
Rushion Schedule		
REMARK:		PERCENT MET
PROJECT NUMBER:		5001
FILE:	5001010101	
COMMENT:	Adder	
CHECKED BY:	Cresley	
DATE:	FEB 14, 2010	

**FIRST FLOOR  
DIMENSION PLAN**

**A-101a**



**1ST FLOOR DIMENSION PLAN**

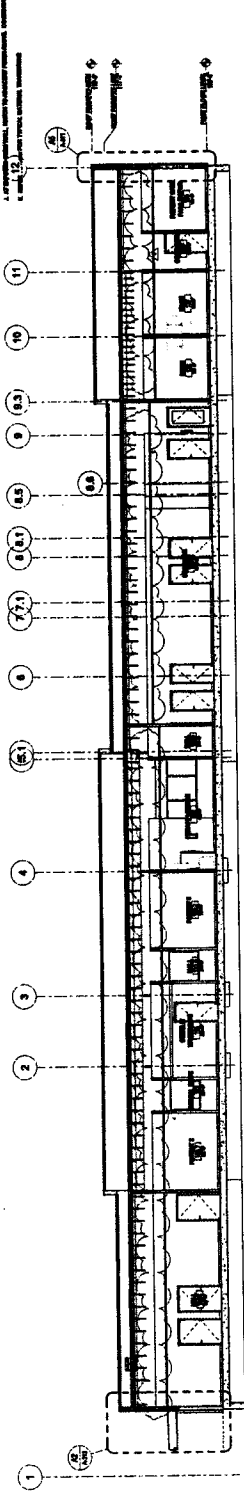




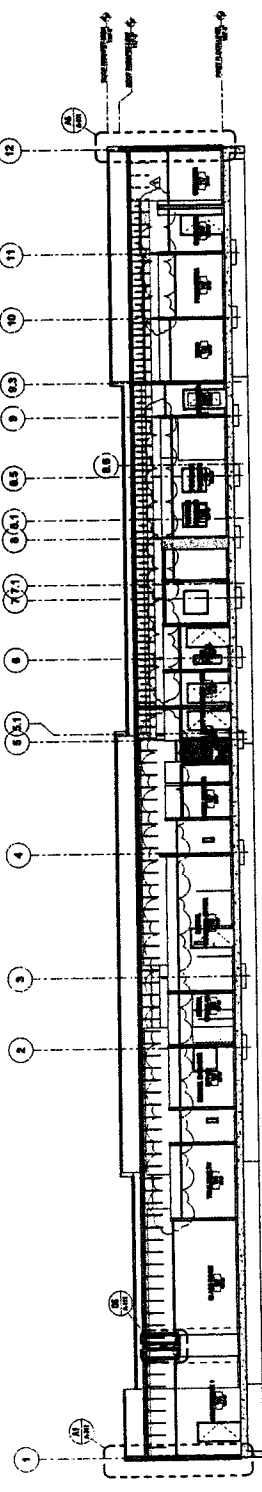


GENERAL NOTES

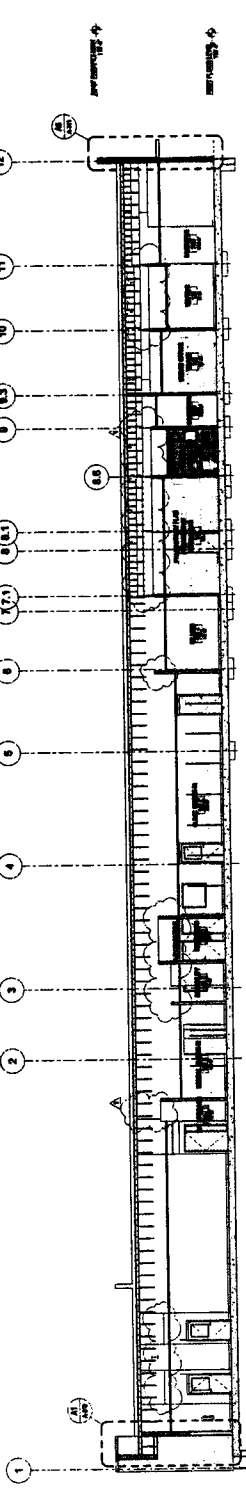
1. CONSULT GENERAL NOTES, SPECIFICATIONS, & PERMITS
2. PROVIDE ALL MATERIALS
3. PROVIDE ALL MATERIALS
4. PROVIDE ALL MATERIALS
5. PROVIDE ALL MATERIALS
6. PROVIDE ALL MATERIALS
7. PROVIDE ALL MATERIALS
8. PROVIDE ALL MATERIALS
9. PROVIDE ALL MATERIALS
10. PROVIDE ALL MATERIALS
11. PROVIDE ALL MATERIALS
12. PROVIDE ALL MATERIALS



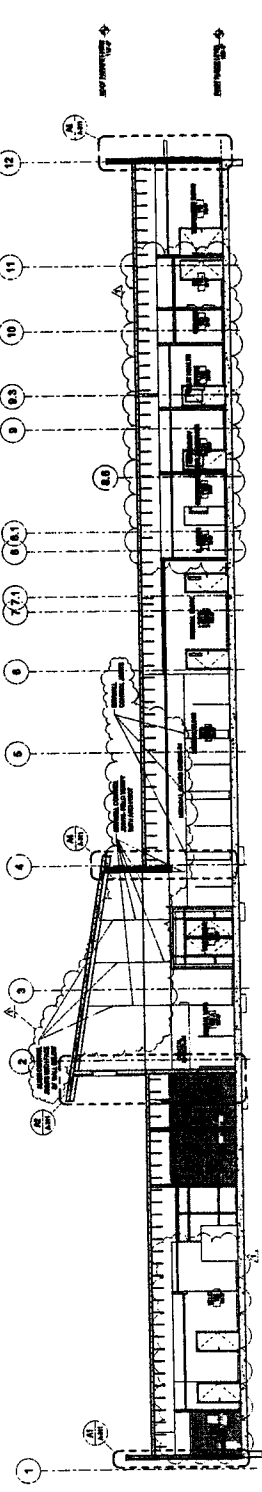
A4 E/W Section 4



A3 E/W Section 3



A2 E/W Section 2



A1 E/W Section 1

STUDIO



ARCHITECTS

2701 Mountain View, Suite 100, Asheville, NC 28804  
706.255.1111  
www.swarchitects.com

CONSULTANTS



MOUNTAIN AND VALLEY  
REGIONAL HEALTHCARE  
FACILITY

7 MUNICIPAL WAY  
EDGEWOOD, NC 28015

Key Plan

NO.	DESCRIPTION	DATE
1	PRELIMINARY DESIGN	10/1/18
2	SCHEMATIC DESIGN	10/1/18
3	DESIGN DEVELOPMENT	10/1/18
4	CONCEPTUAL DESIGN	10/1/18
5	PRELIMINARY DESIGN	10/1/18
6	SCHEMATIC DESIGN	10/1/18
7	DESIGN DEVELOPMENT	10/1/18
8	CONCEPTUAL DESIGN	10/1/18
9	PRELIMINARY DESIGN	10/1/18
10	SCHEMATIC DESIGN	10/1/18
11	DESIGN DEVELOPMENT	10/1/18
12	CONCEPTUAL DESIGN	10/1/18

PROJECT NAME  
PROJECT NUMBER  
FILE  
DATE  
DRAWN BY  
CHECKED BY  
DATE

A-301





MOUNTAIN AND VALLEY  
REGIONAL HEALTHCARE  
FACILITY

7 MUNICIPAL WAY  
EDGEWOOD, NM 87015

Key Plan  
X

No.	Revised	By	Date	Description
1				Initial Release

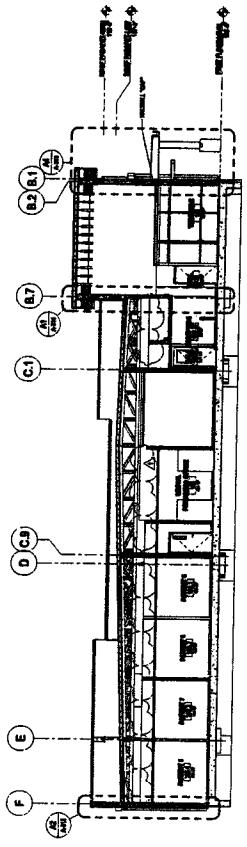
DESIGN	PROJECT	DATE	BY	CHKD
ARCHITECT	ENGINEER	DATE	BY	CHKD

NS BUILDING  
SECTIONS

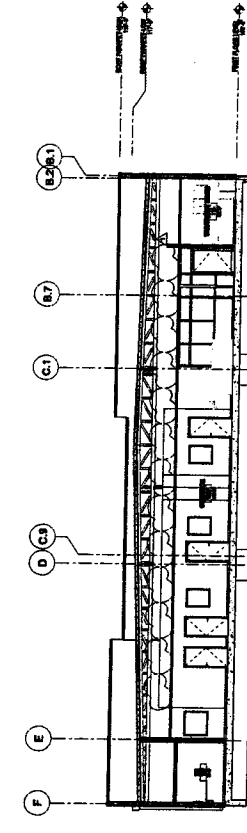
A-302

GENERAL NOTES

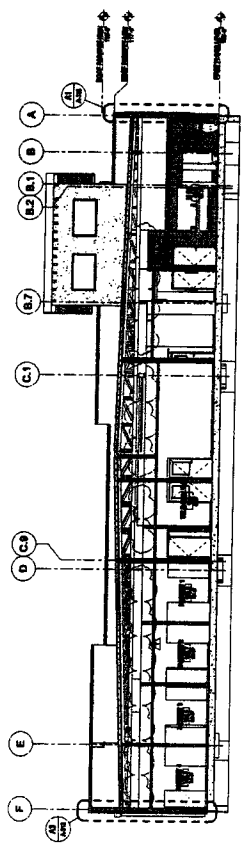
1. SEE GENERAL NOTES TO SPECIFICATIONS FOR MATERIALS AND FINISHES.
2. SEE GENERAL NOTES TO SPECIFICATIONS FOR MATERIALS AND FINISHES.
3. SEE GENERAL NOTES TO SPECIFICATIONS FOR MATERIALS AND FINISHES.
4. SEE GENERAL NOTES TO SPECIFICATIONS FOR MATERIALS AND FINISHES.
5. SEE GENERAL NOTES TO SPECIFICATIONS FOR MATERIALS AND FINISHES.
6. SEE GENERAL NOTES TO SPECIFICATIONS FOR MATERIALS AND FINISHES.
7. SEE GENERAL NOTES TO SPECIFICATIONS FOR MATERIALS AND FINISHES.
8. SEE GENERAL NOTES TO SPECIFICATIONS FOR MATERIALS AND FINISHES.
9. SEE GENERAL NOTES TO SPECIFICATIONS FOR MATERIALS AND FINISHES.
10. SEE GENERAL NOTES TO SPECIFICATIONS FOR MATERIALS AND FINISHES.



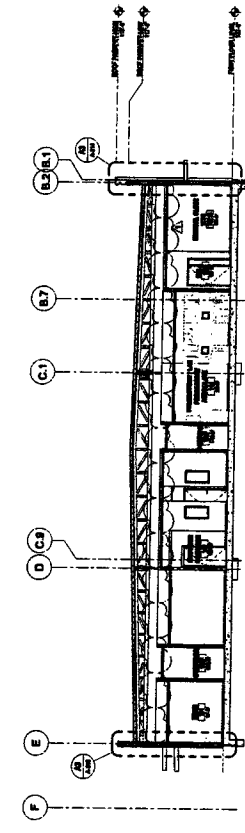
C1 N/S Section 3



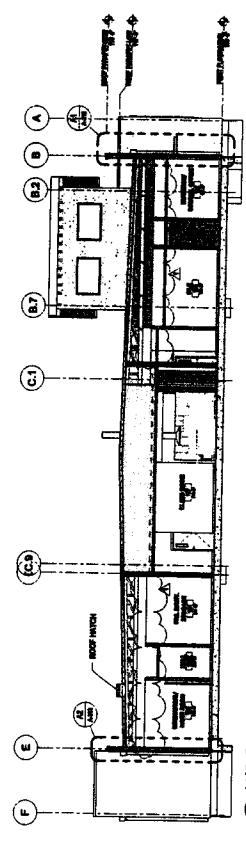
C4 N/S Section 6



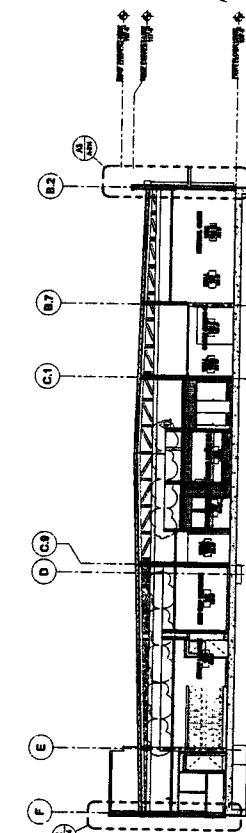
B1 N/S Section 2



B4 N/S Section 5



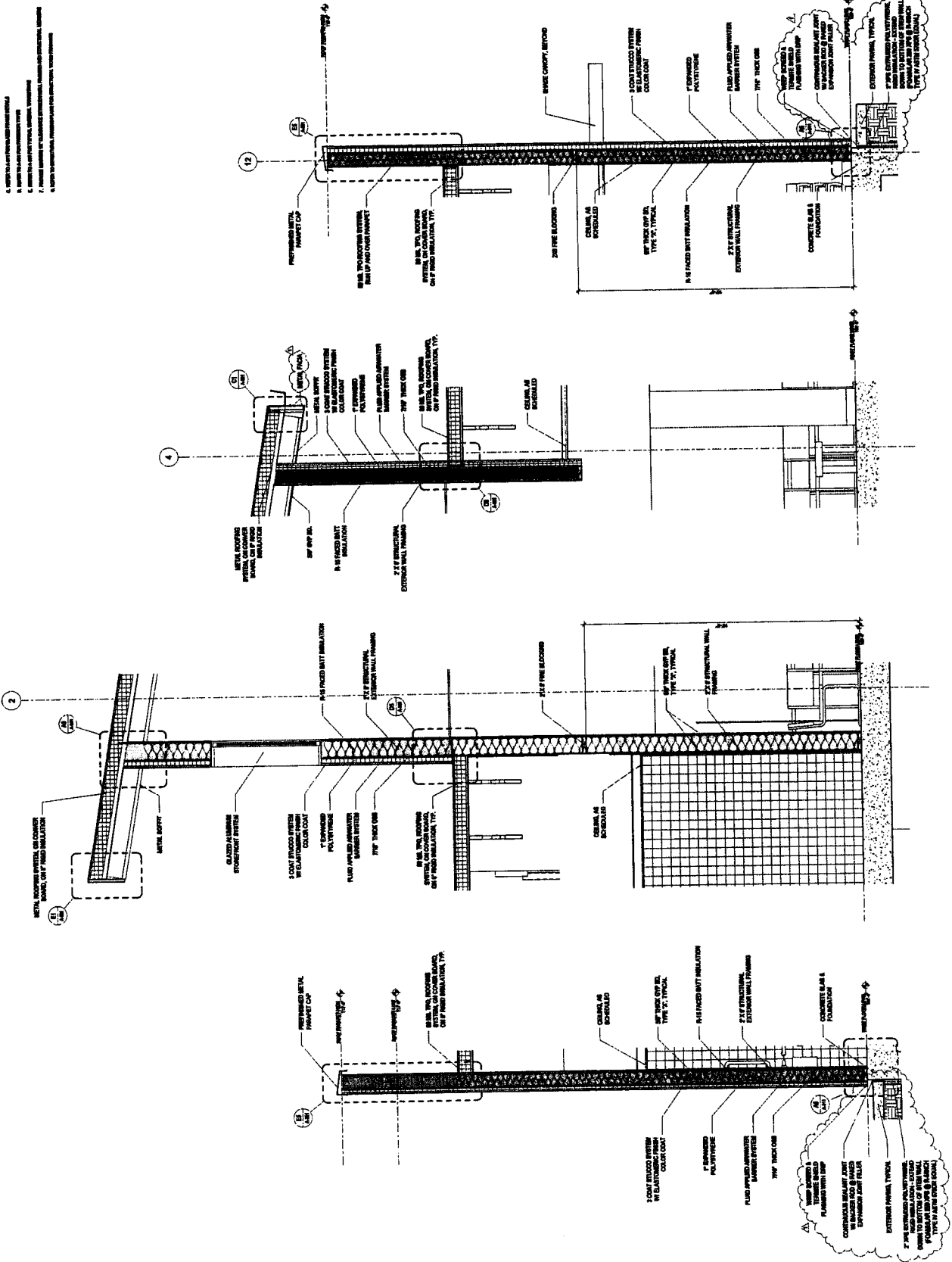
A1 N/S Section 1



A4 N/S Section 4

SEC. CLERK RECORDED 08/30/2018



[illegible]

**A5** **EW Section 1 - Callout 5**

**A4** **E/W Section 1 - Callout 4**  
30" x 110"

**A2** **E/W Section 1 - Callout 2**  
1/2" = 1' = 0"

**E/W Section 1 - Callout 1**

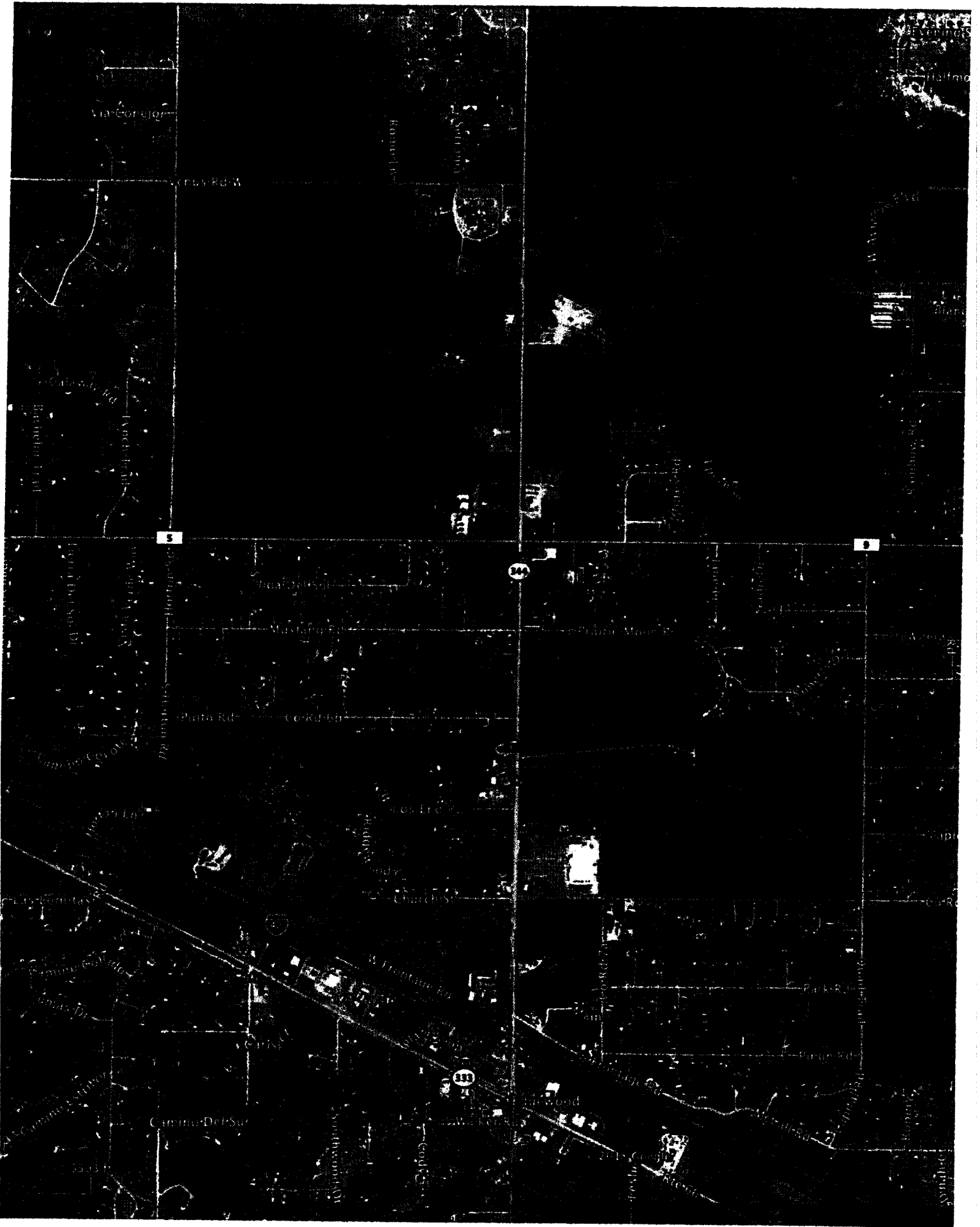




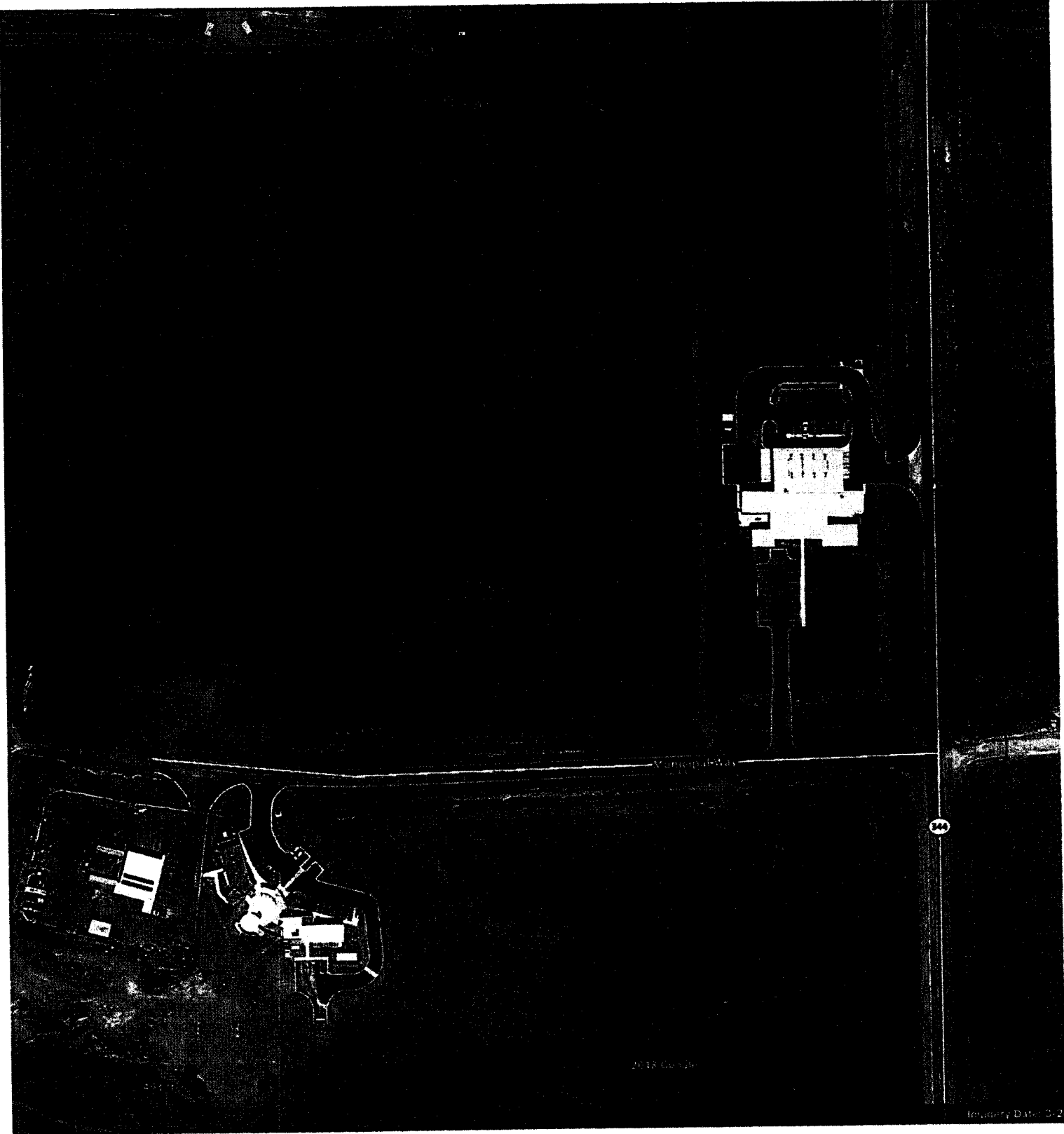


## Appendix C









Vanier Rd-Way

244

2015 06-10

Imagery Date: 3-20



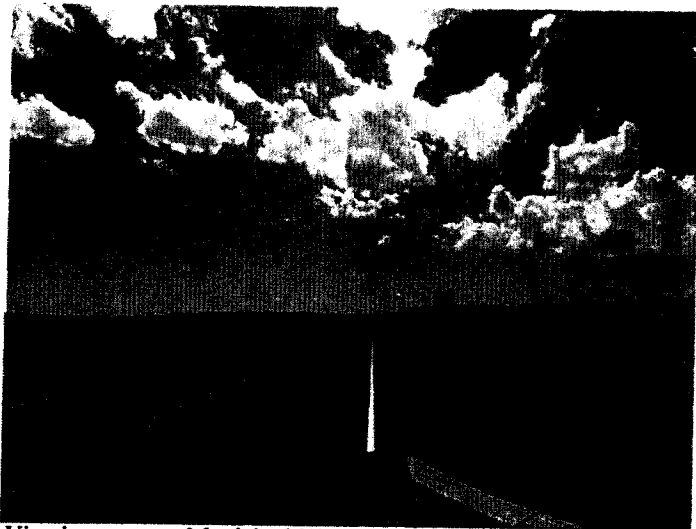
Property Photographs  
Medical Office Under Construction  
7 Municipal Way  
Edgewood, New Mexico



Viewing east on Municipal Way with the subject on the left.



Viewing northeast toward the subject property from Municipal Way.



Viewing west on Municipal Way with the subject on the right.



Viewing northwest toward the subject property from Municipal Way.

RECORDED



## Appendix D

---

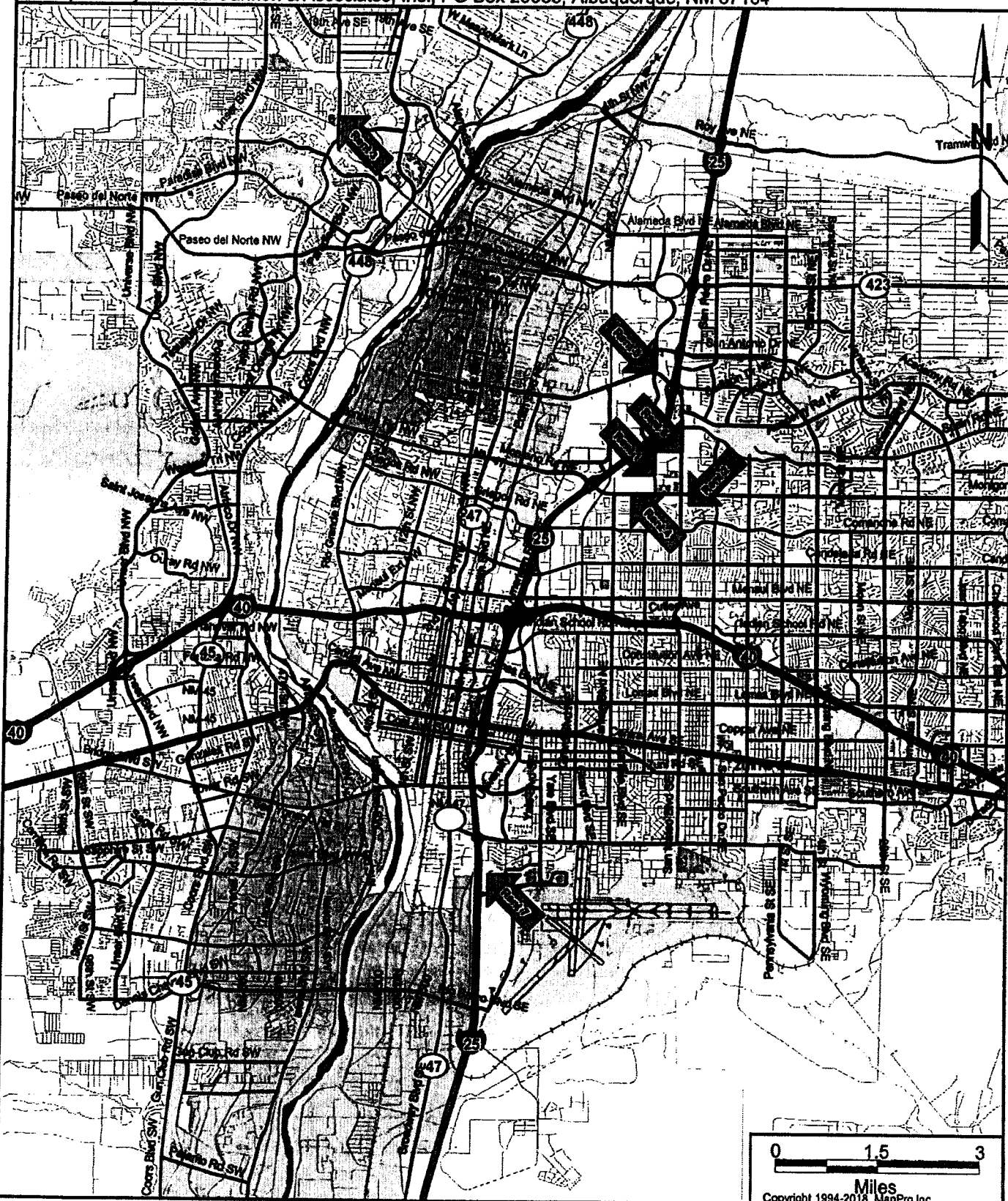


## LOCATION MAP

Description: COMPARABLE RENTALS MAP

**Rent 1 Address:** 4710 Jefferson St Ne, Albuquerque, NM 87109

Prepared by: Joshua Cannon & Associates, Inc., PO Box 20088, Albuquerque, NM 87154



**CAUTION:**

The location of property arrows shown on this map are approximate only. Inaccuracies may exist on map such as missing, incorrectly drawn, or incorrectly addressed streets. Please report any such inaccuracy to MapPro, Inc. so that appropriate corrections can be made.

Prepared by Joshua Cannon & Associates, Inc. using MapPro Service. MapPro Inc., PO Box 37427, Houston, TX 77237 1-866-3MAPPRO.

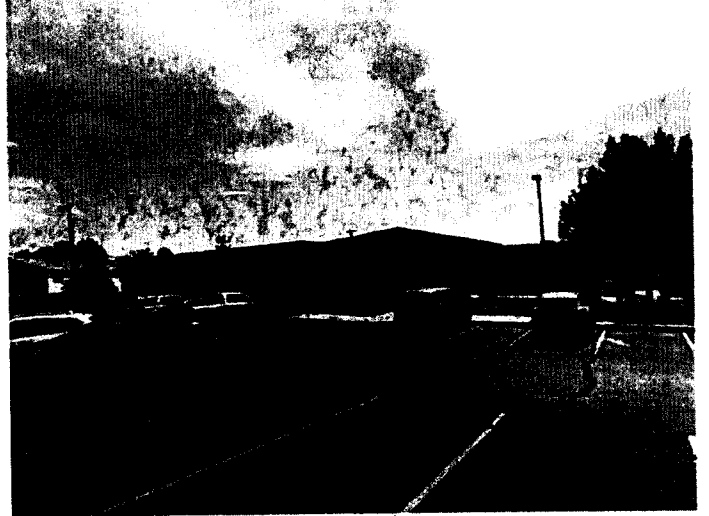
SFC CLERK RECORDED 08/30/2018



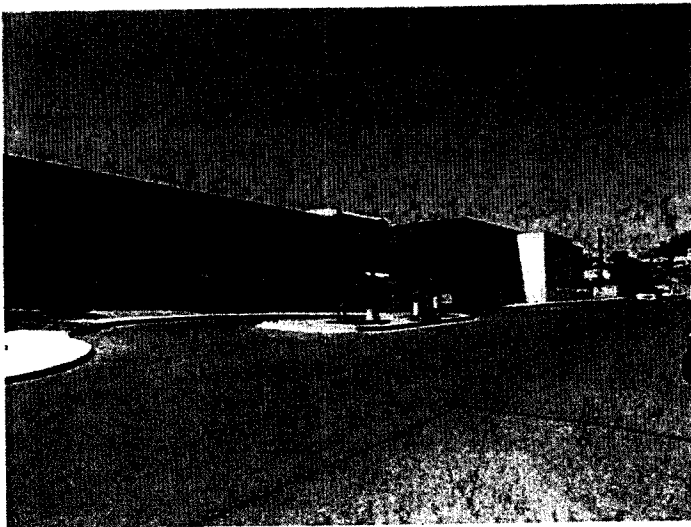
Property Photographs  
Comparable Rentals  
Albuquerque, New Mexico



Rental 1  
4710 Jefferson Street NE



Rental 2  
5310 Homestead Road NE



Rental 3  
10511 Golf Course Road NW



Rental 4  
4010 Montgomery Boulevard NE



Property Photographs  
Comparable Rentals  
Albuquerque, New Mexico



Rental 5  
6701 Jefferson Street NE



Rental 6  
5200 San Mateo Boulevard NE



Rental 7  
2901 Transport Street SE

K RECORDED 08/30/2018



## Appendix E

---





Medical Expenditures

Edgewood, New Mexico  
Ring: 2 mile radius

Prepared by Esri  
Latitude: 35.09233  
Longitude: -106.19348

Demographic Summary		2017	2022
Population		3,568	3,779
Households		1,343	1,421
Families		979	1,028
Median Household Income		\$62,164	\$76,179
Males per 100 Females		98.8	98.4
Population By Age			
Population <5 Years		4.9%	4.7%
Population 65+ Years		15.4%	20.1%
Median Age		43.8	45.2
	Spending Potential Index	Average Amount Spent	Total
Health Care	107	\$5,997.16	\$8,054,182
Medical Care	107	\$2,080.55	\$2,794,177
Physician Services	107	\$257.49	\$345,806
Dental Services	102	\$378.46	\$508,276
Eyecare Services	109	\$66.27	\$88,995
Lab Tests, X-Rays	108	\$66.45	\$89,246
Hospital Room and Hospital Services	106	\$183.87	\$246,940
Convalescent or Nursing Home Care	112	\$37.40	\$50,233
Other Medical services (1)	105	\$114.39	\$153,631
Nonprescription Drugs	107	\$136.75	\$183,651
Prescription Drugs	113	\$439.52	\$590,272
Nonprescription Vitamins	105	\$76.56	\$102,820
Medicare Prescription Drug Premium	113	\$127.72	\$171,534
Eyeglasses and Contact Lenses	104	\$98.10	\$131,744
Hearing Aids	114	\$31.67	\$42,537
Medical Equipment for General Use	77	\$4.37	\$5,868
Other Medical Supplies/Equipment (2)	103	\$61.52	\$82,627
Health Insurance	107	\$3,916.61	\$5,260,005
Blue Cross/Blue Shield	111	\$1,364.10	\$1,831,982
Fee for Service Health Plan	104	\$781.29	\$1,049,268
HMO	100	\$766.70	\$1,029,683
Medicare Payments	112	\$623.82	\$837,794
Long Term Care Insurance	113	\$113.66	\$152,639
Other Health Insurance (3)	108	\$267.04	\$358,638

SFC CLERK RECORDED 08/30/2018

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

(1) Other Medical Services includes Services by Medical Professionals other than Physicians, Nursing Services, Therapeutic Treatments, Blood Donation, Ambulance, Emergency Room, and Outpatient Hospital Services

(2) Other Medical Supplies includes Topicals, Dressings, Supportive and Convalescent Medical Equipment, Rental of Medical Equipment for General Use, and Rental of Supportive and Convalescent Medical Equipment.

(3) Other Health Insurance includes Medicare Supplements and Other Health Insurance excluding Blue Cross/Blue Shield.

Source: Esri forecasts for 2017 and 2022; Consumer Spending data are derived from the 2014 and 2015 Consumer Expenditure Surveys, Bureau of Labor Statistics.

May 17, 2018





Medical Expenditures

Edgewood, New Mexico  
Ring: 4 mile radius

Prepared by Esri  
Latitude: 35.09233  
Longitude: -106.19348

		2017	2022
<b>Demographic Summary</b>			
Population		9,257	9,745
Households		3,564	3,748
Families		2,597	2,711
Median Household Income		\$64,499	\$75,789
Males per 100 Females		100.0	99.5
<b>Population By Age</b>			
Population <5 Years		4.7%	4.5%
Population 65+ Years		18.2%	21.3%
Median Age		45.5	46.9
	Spending Potential Index	Average Amount Spent	Total
<b>Health Care</b>	104	\$5,842.70	\$20,823,395
<b>Medical Care</b>	104	\$2,026.40	\$7,222,092
Physician Services	106	\$254.70	\$907,759
Dental Services	103	\$383.23	\$1,365,839
Eyecare Services	107	\$64.69	\$230,538
Lab Tests, X-Rays	107	\$65.44	\$233,242
Hospital Room and Hospital Services	101	\$175.55	\$625,678
Convalescent or Nursing Home Care	105	\$35.10	\$125,083
Other Medical services (1)	104	\$113.11	\$403,135
Nonprescription Drugs	103	\$131.79	\$469,684
Prescription Drugs	107	\$417.12	\$1,486,614
Nonprescription Vitamins	102	\$74.11	\$264,134
Medicare Prescription Drug Premium	104	\$118.11	\$420,928
Eyeglasses and Contact Lenses	104	\$97.91	\$348,945
Hearing Aids	108	\$30.07	\$107,161
Medical Equipment for General Use	84	\$4.74	\$16,911
Other Medical Supplies/Equipment (2)	102	\$60.73	\$216,440
<b>Health Insurance</b>	104	\$3,816.30	\$13,601,302
Blue Cross/Blue Shield	107	\$1,318.21	\$4,698,088
Fee for Service Health Plan	104	\$781.05	\$2,783,655
HMO	99	\$757.56	\$2,699,950
Medicare Payments	105	\$584.17	\$2,081,998
Long Term Care Insurance	111	\$112.16	\$399,721
Other Health Insurance (3)	106	\$263.16	\$937,890

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.  
**(1) Other Medical Services** includes Services by Medical Professionals other than Physicians, Nursing Services, Therapeutic Treatments, Blood Donation, Ambulance, Emergency Room, and Outpatient Hospital Services  
**(2) Other Medical Supplies** includes Topicals, Dressings, Supportive and Convalescent Medical Equipment, Rental of Medical Equipment for General Use, and Rental of Supportive and Convalescent Medical Equipment.  
**(3) Other Health Insurance** includes Medicare Supplements and Other Health Insurance excluding Blue Cross/Blue Shield.  
**Source:** Esri forecasts for 2017 and 2022; Consumer Spending data are derived from the 2014 and 2015 Consumer Expenditure Surveys, Bureau of Labor Statistics.





Medical Expenditures

Edgewood, New Mexico  
Ring: 6 mile radius

Prepared by Esri  
Latitude: 35.09233  
Longitude: -106.19348

Demographic Summary		2017	2022
Population		14,970	15,709
Households		5,824	6,103
Families		4,220	4,389
Median Household Income		\$66,898	\$76,030
Males per 100 Females		101.0	100.5
Population By Age			
Population <5 Years		4.5%	4.3%
Population 65+ Years		16.6%	22.0%
Median Age		46.8	48.3
	Spending Potential Index	Average Amount Spent	Total
Health Care	108	\$6,020.21	\$35,061,721
Medical Care	108	\$2,088.31	\$12,162,325
Physician Services	109	\$262.00	\$1,525,861
Dental Services	108	\$400.43	\$2,332,112
Eyecare Services	109	\$66.38	\$386,623
Lab Tests, X-Rays	110	\$67.58	\$393,557
Hospital Room and Hospital Services	104	\$180.69	\$1,052,353
Convalescent or Nursing Home Care	108	\$36.19	\$210,752
Other Medical services (1)	107	\$116.35	\$677,612
Nonprescription Drugs	106	\$135.47	\$788,975
Prescription Drugs	110	\$426.16	\$2,481,959
Nonprescription Vitamins	105	\$76.55	\$445,800
Medicare Prescription Drug Premium	106	\$120.62	\$702,480
Eyeglasses and Contact Lenses	107	\$101.15	\$589,089
Hearing Aids	111	\$30.98	\$180,423
Medical Equipment for General Use	91	\$5.14	\$29,927
Other Medical Supplies/Equipment (2)	105	\$62.64	\$364,803
Health Insurance	108	\$3,931.90	\$22,899,396
Blue Cross/Blue Shield	110	\$1,354.57	\$7,888,999
Fee for Service Health Plan	107	\$803.62	\$4,680,301
HMO	103	\$787.96	\$4,589,086
Medicare Payments	107	\$597.39	\$3,479,213
Long Term Care Insurance	116	\$116.26	\$677,092
Other Health Insurance (3)	110	\$272.10	\$1,584,705

SFC CLERK RECORDED 08/30/2018

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

**(1) Other Medical Services** includes Services by Medical Professionals other than Physicians, Nursing Services, Therapeutic Treatments, Blood Donation, Ambulance, Emergency Room, and Outpatient Hospital Services

**(2) Other Medical Supplies** includes Topicals, Dressings, Supportive and Convalescent Medical Equipment, Rental of Medical Equipment for General Use, and Rental of Supportive and Convalescent Medical Equipment.

**(3) Other Health Insurance** includes Medicare Supplements and Other Health Insurance excluding Blue Cross/Blue Shield.

**Source:** Esri forecasts for 2017 and 2022; Consumer Spending data are derived from the 2014 and 2015 Consumer Expenditure Surveys, Bureau of Labor Statistics.

May 17, 2018





## Health and Beauty Market Potential

Edgewood, New Mexico  
Ring: 2 mile radius

Prepared by Esri  
Latitude: 35.09233  
Longitude: -108.19348

Product/Consumer Behavior	Expected Number of Adults	Percent	MPI
Visited doctor in last 12 months	2,270	80.5%	106
Visited doctor in last 12 months: 1-2 times	714	25.3%	106
Visited doctor in last 12 months: 3-5 times	748	26.5%	117
Visited doctor in last 12 months: 6+ times	808	28.6%	99
Visited doctor in last 12 months: cardiologist	210	7.4%	109
Visited doctor in last 12 months: chiropractor	160	5.7%	84
Visited doctor in last 12 months: dentist	989	35.1%	100
Visited doctor in last 12 months: dermatologist	230	8.2%	103
Visited doctor in last 12 months: ear/nose/throat	126	4.5%	98
Visited doctor in last 12 months: eye	646	22.9%	110
Visited doctor in last 12 months: gastroenterologist	103	3.7%	89
Visited doctor in last 12 months: general/family	1,291	45.8%	113
Visited doctor in last 12 months: internist	149	5.3%	91
Visited doctor in last 12 months: physical therapist	94	3.3%	74
Visited doctor in last 12 months: podiatrist	68	2.4%	80
Visited doctor in last 12 months: urologist	106	3.8%	99
Visited nurse practitioner in last 12 months	181	6.4%	127
Wear regular/sun/tinted prescription eyeglasses	1,078	38.2%	107
Wear bifocals	571	20.2%	133
Wear disposable contact lenses	211	7.5%	116
Wear soft contact lenses	273	9.7%	103
Wear transition lenses	185	6.6%	123
Spent on eyeglasses in last 12 months: <\$100	83	2.9%	106
Spent on eyeglasses in last 12 months: \$100-\$199	153	5.4%	118
Spent on eyeglasses in last 12 months: \$200-\$249	79	2.8%	103
Spent on eyeglasses in last 12 months: \$250+	266	9.4%	107
Spent on contact lenses in last 12 months: <\$100	69	2.4%	101
Spent on contact lenses in last 12 months: \$100-\$199	118	4.2%	120
Spent on contact lenses in last 12 months: \$200+	94	3.3%	95
Bought prescription eyewear: discount optical ctr	253	9.0%	109
Bought prescription eyewear: private eye doctor	821	29.1%	121
Bought prescription eyewear: retail optical chain	352	12.5%	109
Bought prescription eyewear: online	72	2.6%	93
Used prescription drug for allergy/hay fever	460	16.3%	111
Used prescription drug for anxiety/panic	216	7.7%	102
Used prescription drug for arthritis/osteoarthritis	253	9.0%	126
Used prescription drug for rheumatoid arthritis	186	6.6%	133
Used prescription drug for asthma	105	3.7%	72
Used prescription drug for backache/back pain	635	22.5%	108
Used prescription drug for depression	279	9.9%	110
Used prescription drug for diabetes (insulin dependent)	65	2.3%	87
Used prescription drug for diabetes (non-insulin depend)	183	6.5%	118
Used prescription drug for heartburn/acid reflux	444	15.7%	122
Used prescription drug for high blood pressure	561	19.9%	128
Used prescription drug for high cholesterol	393	13.9%	118
Used prescription drug for migraine headache	193	6.8%	101
Used prescription drug for sinus congestion/headache	376	13.3%	120
Used prescription drug for urinary tract infection	115	4.1%	113
Filled prescription last 12 months: discount/dept store	158	5.6%	141
Filled prescription last 12 months: drug store/pharmacy	1,141	40.4%	111
Filled prescription last 12 months: supermarket	276	9.8%	130
Filled prescription last 12 months: mail order	257	9.1%	122
Amount spent out of pocket for prescription drugs: <\$10	203	7.2%	119
Amount spent out of pocket for prescription drugs: \$10-19	285	10.1%	121
Amount spent out of pocket for prescription drugs: \$20-29	212	7.5%	125
Amount spent out of pocket for prescription drugs: \$30-49	235	8.3%	122
Amount spent out of pocket for prescription drugs: \$50-99	215	7.6%	115
Amount spent out of pocket for prescription drugs: \$100-149	133	4.7%	140
Amount spent out of pocket for prescription drugs: \$150+	110	3.9%	123

**Data Note:** An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.

**Source:** These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2017 and 2022.

May 17, 2018





Health and Beauty Market Potential

Edgewood, New Mexico  
Ring: 4 mile radius

Prepared by Esri  
Latitude: 35.09233  
Longitude: -108.19348

Product/Consumer Behavior	Expected Number of		MPI
	Adults	Percent	
Visited doctor in last 12 months	5,965	80.9%	107
Visited doctor in last 12 months: 1-2 times	1,861	25.2%	105
Visited doctor in last 12 months: 3-5 times	1,944	26.4%	116
Visited doctor in last 12 months: 6+ times	2,160	29.3%	101
Visited doctor in last 12 months: cardiologist	549	7.4%	109
Visited doctor in last 12 months: chiropractor	466	6.3%	94
Visited doctor in last 12 months: dentist	2,769	37.6%	107
Visited doctor in last 12 months: dermatologist	607	8.2%	104
Visited doctor in last 12 months: ear/nose/throat	322	4.4%	96
Visited doctor in last 12 months: eye	1,704	23.1%	111
Visited doctor in last 12 months: gastroenterologist	278	3.8%	92
Visited doctor in last 12 months: general/family	3,400	46.1%	114
Visited doctor in last 12 months: internist	439	6.0%	103
Visited doctor in last 12 months: physical therapist	278	3.8%	83
Visited doctor in last 12 months: podiatrist	192	2.6%	87
Visited doctor in last 12 months: urologist	288	3.9%	103
Visited nurse practitioner in last 12 months	444	6.0%	119
Wear regular/sun/tinted prescription eyeglasses	2,920	39.6%	111
Wear bifocals	1,488	20.2%	133
Wear disposable contact lenses	604	8.2%	127
Wear soft contact lenses	779	10.6%	113
Wear transition lenses	490	6.6%	124
Spent on eyeglasses in last 12 months: <\$100	217	2.9%	106
Spent on eyeglasses in last 12 months: \$100-\$199	365	4.9%	107
Spent on eyeglasses in last 12 months: \$200-\$249	223	3.0%	111
Spent on eyeglasses in last 12 months: \$250+	717	9.7%	110
Spent on contact lenses in last 12 months: <\$100	186	2.5%	105
Spent on contact lenses in last 12 months: \$100-\$199	343	4.7%	133
Spent on contact lenses in last 12 months: \$200+	270	3.7%	105
Bought prescription eyewear: discount optical ctr	631	8.6%	104
Bought prescription eyewear: private eye doctor	2,208	29.9%	124
Bought prescription eyewear: retail optical chain	977	13.2%	115
Bought prescription eyewear: online	185	2.5%	92
Used prescription drug for allergy/hay fever	1,156	15.7%	107
Used prescription drug for anxiety/panic	513	7.0%	93
Used prescription drug for arthritis/osteoarthritis	613	8.3%	117
Used prescription drug for rheumatoid arthritis	420	5.7%	115
Used prescription drug for asthma	281	3.8%	74
Used prescription drug for backache/back pain	1,609	21.8%	104
Used prescription drug for depression	661	9.0%	100
Used prescription drug for diabetes (insulin dependent)	167	2.3%	86
Used prescription drug for diabetes (non-insulin depend)	433	5.9%	107
Used prescription drug for heartburn/acid reflux	1,075	14.6%	113
Used prescription drug for high blood pressure	1,379	18.7%	120
Used prescription drug for high cholesterol	977	13.2%	112
Used prescription drug for migraine headache	472	6.4%	95
Used prescription drug for sinus congestion/headache	932	12.6%	114
Used prescription drug for urinary tract infection	261	3.5%	98
Filled prescription last 12 months: discount/dept store	389	5.3%	132
Filled prescription last 12 months: drug store/pharmacy	2,894	39.2%	107
Filled prescription last 12 months: supermarket	721	9.8%	130
Filled prescription last 12 months: mail order	700	9.5%	127
Amount spent out of pocket for prescription drugs: <\$10	531	7.2%	119
Amount spent out of pocket for prescription drugs: \$10-19	729	9.9%	119
Amount spent out of pocket for prescription drugs: \$20-29	543	7.4%	123
Amount spent out of pocket for prescription drugs: \$30-49	625	8.5%	125
Amount spent out of pocket for prescription drugs: \$50-99	535	7.3%	110
Amount spent out of pocket for prescription drugs: \$100-149	314	4.3%	127
Amount spent out of pocket for prescription drugs: \$150+	296	4.0%	127

**Data Note:** An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.

**Source:** These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2017 and 2022.

SFC CLERK RECORDED 08/30/2018

May 17, 2018





# Health and Beauty Market Potential

Edgewood, New Mexico  
Ring: 6 mile radius

Prepared by Esri  
Latitude 35.09233  
Longitude -106.12348

Product/Consumer Behavior	Expected Number of Adults	Percent	MPI
Visited doctor in last 12 months	9,747	81.3%	107
Visited doctor in last 12 months: 1-2 times	2,967	24.7%	103
Visited doctor in last 12 months: 3-5 times	3,173	26.5%	116
Visited doctor in last 12 months: 6+ times	3,607	30.1%	104
Visited doctor in last 12 months: cardiologist	900	7.5%	110
Visited doctor in last 12 months: chiropractor	794	6.6%	98
Visited doctor in last 12 months: dentist	4,697	39.2%	112
Visited doctor in last 12 months: dermatologist	1,044	8.7%	110
Visited doctor in last 12 months: ear/nose/throat	556	4.6%	102
Visited doctor in last 12 months: eye	2,794	23.3%	112
Visited doctor in last 12 months: gastroenterologist	484	4.0%	98
Visited doctor in last 12 months: general/family	5,524	46.1%	113
Visited doctor in last 12 months: internist	786	6.6%	113
Visited doctor in last 12 months: physical therapist	494	4.1%	91
Visited doctor in last 12 months: podiatrist	344	2.9%	96
Visited doctor in last 12 months: urologist	487	4.1%	107
Visited nurse practitioner in last 12 months	727	6.1%	120
Wear regular/sun/tinted prescription eyeglasses	4,822	40.2%	113
Wear bifocals	2,334	19.5%	128
Wear disposable contact lenses	986	8.2%	127
Wear soft contact lenses	1,290	10.8%	115
Wear transition lenses	803	6.7%	125
Spent on eyeglasses in last 12 months: <\$100	349	2.9%	105
Spent on eyeglasses in last 12 months: \$100-\$199	585	4.9%	106
Spent on eyeglasses in last 12 months: \$200-\$249	356	3.0%	109
Spent on eyeglasses in last 12 months: \$250+	1,207	10.1%	114
Spent on contact lenses in last 12 months: <\$100	292	2.4%	101
Spent on contact lenses in last 12 months: \$100-\$199	549	4.6%	131
Spent on contact lenses in last 12 months: \$200+	468	3.9%	112
Bought prescription eyewear: discount optical ctr	1,056	8.8%	107
Bought prescription eyewear: private eye doctor	3,530	29.4%	122
Bought prescription eyewear: retail optical chain	1,587	13.2%	115
Bought prescription eyewear: online	304	2.5%	93
Used prescription drug for allergy/hay fever	1,925	16.0%	109
Used prescription drug for anxiety/panic	839	7.0%	94
Used prescription drug for arthritis/osteoarthritis	963	8.0%	113
Used prescription drug for rheumatoid arthritis	642	5.4%	108
Used prescription drug for asthma	492	4.1%	79
Used prescription drug for backache/back pain	2,582	21.5%	103
Used prescription drug for depression	1,059	8.8%	98
Used prescription drug for diabetes (insulin dependent)	264	2.2%	83
Used prescription drug for diabetes (non-insulin depend)	674	5.6%	103
Used prescription drug for heartburn/acid reflux	1,692	14.1%	109
Used prescription drug for high blood pressure	2,187	18.2%	117
Used prescription drug for high cholesterol	1,562	13.0%	110
Used prescription drug for migraine headache	761	6.3%	94
Used prescription drug for sinus congestion/headache	1,482	12.4%	111
Used prescription drug for urinary tract infection	431	3.6%	100
Filled prescription last 12 months: discount/dept store	628	5.2%	131
Filled prescription last 12 months: drug store/pharmacy	4,749	39.6%	108
Filled prescription last 12 months: supermarket	1,138	9.5%	126
Filled prescription last 12 months: mail order	1,156	9.6%	129
Amount spent out of pocket for prescription drugs: <\$10	842	7.0%	116
Amount spent out of pocket for prescription drugs: \$10-19	1,188	9.9%	119
Amount spent out of pocket for prescription drugs: \$20-29	891	7.4%	124
Amount spent out of pocket for prescription drugs: \$30-49	993	8.3%	122
Amount spent out of pocket for prescription drugs: \$50-99	862	7.2%	109
Amount spent out of pocket for prescription drugs: \$100-149	495	4.1%	123
Amount spent out of pocket for prescription drugs: \$150+	465	3.9%	123

**Data Note:** An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.  
**Source:** These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2017 and 2022.

May 17, 2018



## **Qualifications of Joshua Cannon, MAI**

### **Professional Memberships and Licenses**

MAI, Member of the Appraisal Institute, Certificate No. 8661  
Certified Real Estate Appraiser, State of New Mexico, General Certificate No. 21-G  
Past Member of the Board of Directors, Rio Grande Chapter of the Appraisal Institute

### **Education**

Bachelor of Science, New Mexico State University, Las Cruces, New Mexico, 1983

### **Appraisal Courses and Seminars**

Principles in Real Estate Appraisal, New Mexico State University  
Real Estate Appraisal Principles, Course 1A-1, AIREA  
Real Estate Valuation Procedures, Course 1A-2, AIREA  
Capitalization Theory and Techniques, Part A, Course 1B-A, AIREA  
Capitalization Theory and Techniques, Part B, Course 1B-B, AIREA  
Case Studies in Real Estate Valuation, Course 2-1, AIREA  
Report Writing and Valuation Analysis, Course 2-2, AIREA  
Standards of Professional Practice, Parts A and B, AIREA and Appraisal Institute  
Standards of Professional Practice, Part C, Appraisal Institute  
Business Practices and Ethics, Appraisal Institute  
Subdivision Analysis Seminar, Appraisal Institute  
Rates, Ratios and Reasonableness Seminar, Appraisal Institute  
Current Issues and Misconceptions in the Appraisal Process Seminar, Appraisal Institute  
Understanding Limited Appraisals and Reporting Options Seminar, Appraisal Institute  
Highest & Best Use and Market Analysis, Course 520, Appraisal Institute  
Water Rights and Issues Seminar, Appraisal Institute  
The Internet and Appraising Seminar, Appraisal Institute  
Eminent Domain & Condemnation Appraising Seminar, Appraisal Institute  
Internet Search Strategies for Real Estate Appraising Seminar, Appraisal Institute  
Valuation of Detrimental Conditions in Real Estate Seminar, Appraisal Institute  
Appraising from Blueprints and Specifications Seminar, Appraisal Institute  
Flood Zone Issues Seminar, Appraisal Institute  
Real Estate Fraud: The Appraiser's Responsibilities and Liabilities Seminar, Appraisal Institute  
Conservation Easements Seminar, Appraisal Institute and ASFMRA  
Appraisal Consulting: A Solutions Approach for Professionals Seminar, Appraisal Institute  
Natural Resource Appraisal Seminar, Appraisal Institute  
Uniform Appraisal Standards for Federal Land Acquisitions (Yellow Book Seminar)  
Appraisal Curriculum Overview, Appraisal Institute  
The Discounted Cash Flow Model: Concepts, Issues and Applications, Appraisal Institute  
Real Estate Industry Perspectives on Lease Accounting, Appraisal Institute  
Tenant Credit Analysis, Appraisal Institute  
Introduction to Valuing Commercial Green Buildings, Appraisal Institute

### **Experience**

Joshua Cannon & Associates, Inc. from July 2007 to present. Appraisal assignments have involved a wide variety of property types, including multifamily, retail, office, industrial, subdivisions, special purpose, eminent domain and rural. Other assignments include market studies, feasibility analyses and consultation on a variety of property types.

Associated with Brooks, Lomax & Fletcher, Inc., October 1983 to June 2007.

### **Expert Witness**

District Court – New Mexico  
District Court – Utah

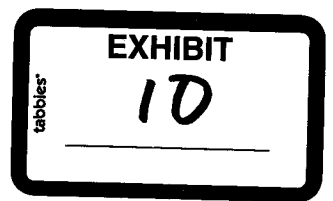
SFC CLERK RECORDED 08/30/2018



## Sample Clients & Appraisal Assignments

Archdiocese of Santa Fe	Church facility, Albuquerque, NM
Argus Development Company	Mixed use tract at I-25 interchange, Albuquerque, NM
Bank of Albuquerque	Private school campus, Albuquerque, NM
BBVA Compass Bank	Residential subdivision, Bernalillo County, NM
BOK Financial Corporation	Proposed shopping center, Sandoval County, NM
CB Richard Ellis Mortgage	Shopping center and pad sites, Albuquerque, NM
Central NM Community College	Land adjoining the CNM campus, Albuquerque, NM
Century Bank	Shopping center, Rio Rancho, NM
Charter Bank	Office & retail complex in Mesa del Sol, Albuquerque, NM
Citizens Bank of Las Cruces	Proposed commercial subdivision, Las Cruces, NM
City Centre LLC	City Centre Master Plan, Sandoval County, NM
Comerica Bank	Multiple automobile dealerships in New Mexico
Community Bank	Hospitality property, Espanola, NM
Farm Credit of New Mexico	Land improved with dairy, Bernalillo County, NM
Forest City Covington, NM	Phase 1 of Mesa del Sol Master Plan, Albuquerque, NM
Imperial Capital Bank	Partially completed shopping center, Albuquerque, NM
IP Commercial Properties	Warehouse occupied by International Paper, Albuquerque, NM
Ironstone Bank	Proposed office building, Albuquerque, NM
KeyBank National Association	Shopping center, Albuquerque, NM
Los Alamos National Bank	Shopping center pad sites, Sandoval County, NM
Merrill Lynch & Company	Vacant land in City Centre Master Plan, Sandoval County, NM
National City Bank	Vacant land in Mesa del Sol Master Plan, Albuquerque, NM
New Mexico Dept. of Trans.	Planned right-of-way acquisition, Albuquerque, NM
New Mexico Prop. Control Div.	Former Bernalillo County Metro Court, Albuquerque, NM
New Mexico State Land Office	Land under a business planning lease, Albuquerque, NM
NM Educators Federal CU	Proposed shopping center, Albuquerque, NM
NM Land Conservancy	Conservation easement on rural land, Corrales, NM
NOVA Corporation	Land proposed for a data center, Albuquerque, NM
Paseo Gateway LLC	Paseo Gateway Master Plan, Sandoval County, NM
PNC Bank	Residential, commercial & industrial land in Mesa del Sol MP
Sandia Automotive Corporation	Automobile dealership, Albuquerque, NM
Sandia Foundation	Market rent estimate for commercial land, Albuquerque, NM
Santa Fe Conservation Trust	Land with a conservation easement, Santa Fe County, NM
Sparton Organization	All land holdings of Amrep Corporation, Sandoval County, NM
Sunrise Mortgage & Investment	Multi-tenant office building, Albuquerque, NM
Timberline Bank	Land under long-term ground lease, Albuquerque, NM
Titan City Center LLC	Hewlett Packard Customer Service Center, Sandoval County, NM
Trust for Public Land	Land with senior water rights, Santa Fe County, NM
University of New Mexico	Real estate adjoining the UNM campus, Albuquerque, NM
US Bank	Proposed indoor shooting range, Albuquerque, NM
United States GSA	Office building, Gallup, NM
US Dept. of Interior – BIA	Office building leased to the BIA, Albuquerque, NM
US Dept. of Interior – BLM	Vacant land with natural gas wells, San Juan County, NM
US Forest Service	Inholding tract in the Cibola Nat. Forest, Socorro County, NM
USDA – NRCS	Rural land along the Rio Grande, Socorro County, NM
Village of Los Ranchos	Multiple vacant and improved tracts, Bernalillo County, NM
Walmart Realty	Consulting services on vacated real estate in New Mexico
Washington Federal Savings	Residential subdivision, Bernalillo County, NM
Wells Fargo Bank	Manufacturing facility, Valencia County, NM
Zions First National Bank	Hospitality property, Santa Fe, NM





THE BOARD OF COUNTY COMMISSIONERS  
OF SANTA FE COUNTY

ORDINANCE NO. 2018-\_\_

COUNTY REGIONAL TRANSIT GROSS RECEIPTS TAX  
REAUTHORIZATION ELECTION

**Section 1.** An election on the question whether to reauthorize the County Regional Transit Gross Receipts Tax shall be presented to the registered qualified electors of Santa Fe County, New Mexico coincident with the general election on November 6, 2018.

**Section 2.** The County Clerk shall, at least one time, not more than twelve (12) days and not less than seven (7) days prior to the Election date, give notice of the County Regional Transit Gross Receipts Tax Reauthorization Election question by publishing and posting the following Proclamation in the County in accordance with NMSA 1978, Sections 1-11-1 through 1-11-3.

“SANTA FE COUNTY, NEW MEXICO

NOTICE OF COUNTY REGIONAL TRANSIT GROSS RECEIPTS TAX  
REAUTHORIZATION ELECTION TO BE HELD ON NOVEMBER 6, 2018

NOTICE IS HEREBY GIVEN that at the general election (the “Election”) to be held in Santa Fe County, New Mexico (“the County”) on Tuesday, the 6<sup>th</sup> day of November 2018, there will be presented for vote to the qualified registered electors of the County the following question:

COUNTY REGIONAL TRANSIT GROSS RECEIPTS TAX REAUTHORIZATION

Do you support reauthorization of the existing County Regional Transit Gross Receipts Tax of one-eighth of one percent (1/8%) to finance the operational costs and capital expenditures of passenger transportation in the North Central Regional Transit District by repealing the 2024 expiration of the tax?

FOR REAUTHORIZATION \_\_\_\_

AGAINST REAUTHORIZATION \_\_\_\_

The polls, except the absentee precinct, for the Election will be open between the hours of 7:00 a.m. and 7:00 p.m. on November 6, 2018. The polls shall be located within the County as follows with numbers on the left indicating the precinct number served by the polling place:

PRECINCTS AND POLLING PLACES:

1, 58, 79. TONY E. QUINTANA ELEMENTARY, 20 E. Sombrillo Road Highway 106.



- 2, 3. BENNY J. CHAVEZ COMMUNITY CENTER, 354 A Juan Medina Rd.
- 4, 87. NAMBE PUEBLO TRIBAL ADMINISTRATIVE BLDG, 15 Bayay Poe.
- 5, 40. EL RANCHO SENIOR CENTER, 394 County Road 84.  
SAN ILDEFONSO PUEBLO VISITOR CENTER, 74 Povi Kaa Drive.
- 6, 7, 8. TESUQUE PUEBLO INTERGENERATIONAL CENTER, 39 TP 804.  
TESUQUE ELEMENTARY SCHOOL, 1555 Bishop's Lodge Rd.
- 9, 36, 44, 47, 55. ATALAYA ELEMENTARY, 721 Camino Cabra
- 10, 22, 28, 30. MONTEZUMA LODGE, 431 Paseo de Peralta.
- 11, 20, 21, 24, 25, 26, 27, 33. GONZALES COMMUNITY SCHOOL, 851 W Alameda St.
- 12, 62. LA CIENEGA COMMUNITY CENTER, 136 Camino San Jose.
- 13, 68. HONDO FIRE STATION #2, 645 Old Las Vegas Hwy.
- 14, 72, 88. TURQUOISE TRAIL CHARTER ELEMENTARY SCHOOL, 13 A San Marcos Loop.  
ST JOSEPH'S PARISH HALL, 2 E Waldo St.
- 15, 18, 73, 84, 85. EDGEWOOD ELEMENTARY SCHOOL, 171 State Road 344.
- 16, 19. STANLEY CYCLONE CENTER, 22 W Kinsell Avenue.
- 17, 71. GALISTEO COMMUNITY CENTER, 35 Avenida Vieja.
- 23, 61. NAMBE COMMUNITY CENTER, 180 A State Road 503.
- 29, 38, 39, 49, 74, 78. SANTA FE COUNTY FAIR BUILDING, 3229 Rodeo Rd
- 31, 32, 34, 41. SALAZAR ELEMENTARY SCHOOL, 1231 Apache Ave.



- 35, 50, 51, CHAPARRAL ELEMENTARY SCHOOL, 2451 Avenida Chaparral.  
76, 77.
- 37, 54, 81. CHRISTIAN LIFE CHURCH, 121 Siringo Road.
- 42, 24, 45, ST. JOHN'S METHODIST CHURCH, 1200 Old Pecos Trail.  
45, 46, 52, 53.
- 48, 57. GLORIETA PASS FIRE STATION #2, 366 Old Denver Hwy.
- 56, 70. AMY BIEHL COMMUNITY SCHOOL, 301 Avenida Del Sur.
- 59, 60. POJOAQUE MIDDLE SCHOOL, 1797 State Road 502
- 63, 65, 69. MAX COLL CORRIDOR COMMUNITY CENTER, 16 Avenida Torreon.
- 64, 66, 67, EL CAMINO REAL ACADEMY, 2500 S Meadows Rd.  
80.
- 75, 86, 89. NINA OTERO COMMUNITY SCHOOL, 5901 Herrera Rd.
- 82, 83, 90. SANTA FE COUNTY FIRE STATION (LA TIERRA), 6 Arroyo Calabasas Rd.

The vote shall be canvassed as provided by law.

This Notice shall be published as required by law."

**Section 3.** If any section, paragraph, clause or provision of this Ordinance shall for any reason be held to be invalid or unenforceable, the invalidity or unenforceability of such section, paragraph, clause or provision shall not affect any of the remaining provisions of this Ordinance.

**Section 4.** In the event that the electorate does not reauthorize the tax at the November 6, 2018 general election the County directs that the matter be placed upon the 2019 Local Election ballot.

**PASSED, APPROVED AND ENACTED** this 31<sup>st</sup> day of July 2018, by the Board of County Commissioners of Santa Fe County.

By: \_\_\_\_\_  
Anna Hansen, Chair




**ATTEST:**

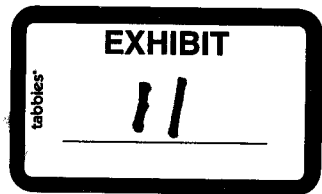
\_\_\_\_\_  
Geraldine Salazar  
Santa Fe County Clerk

Date: \_\_\_\_\_

**Approved as to Form:**

  
\_\_\_\_\_  
R. Bruce Frederick  
Santa Fe County Attorney





THE BOARD OF COUNTY COMMISSIONERS  
OF SANTA FE COUNTY

ORDINANCE NO. 2018-\_\_

AMENDING THE DELAYED REPEAL OF THE COUNTY REGIONAL TRANSIT  
GROSS RECEIPTS TAX AND REAUTHORIZING THE TAX

BE IT ORDAINED BY THE GOVERNING BODY OF SANTA FE COUNTY, NEW MEXICO:  
that Section 6 of Ordinance Number 2008-14, effective July 1, 2009, and imposing a one eighth  
of one percent (.125%) County Regional Transit Gross Receipts Tax is hereby amended by  
replacing it entirely with the following new Section 6:

"Section 6. Delayed Repeal. (Optional) Ordinance Number 2008-14 is reauthorized at the  
current rate one eighth of one percent (.125%) in perpetuity (if it becomes law)."

The effective date of this amendment shall be January 1, 2019 or July 1, 2019 whichever date  
occurs first after the expiration of at least three months from the date this ordinance is delivered or mailed  
to the Taxation and Revenue Department.

ADOPTED BY THE GOVERNING BODY OF THE COUNTY OF SANTA FE this 31<sup>st</sup> day of July  
2018.


ATTEST:

By: \_\_\_\_\_  
Anna Hansen, Chair

\_\_\_\_\_  
Geraldine Salazar  
Santa Fe County Clerk

Date: \_\_\_\_\_

Approved as to Form:

  
\_\_\_\_\_  
R. Bruce Frederick  
Santa Fe County Attorney

SFC CLERK RECORDED 08/30/2018