

Santa Fe County Treasurer 2018 1st Half Report



COUNTY of SANTA FE

Santa Fe County Treasurer's Challenges

- Volatile market conditions, Domestic and Global
- Flattening of the yield curve past 5 years and beyond
- Fed Rate hikes



COUNTY of SANTA FE

Fixed Income Portfolio

 Operations	\$117,325,548.76
 CORE	\$27,258,692.66
 GOB 2011	\$5,303,128.81
 GOB 2013	\$6,133,268.12
 Schwab	\$50,681,229.51

TOTAL

\$206,701,867.86

COUNTY of SANTA FE



Other Account Balances

LANB Studio Acct.	\$5,551,952.28
Various CDs	\$1,252,299.25
FNSF	\$20,656,437.00
UBS 2013	\$6,152,216.50
UBS GOV	\$10,599,768.11
UBS 2016 IMP	\$8,361,150.36
UBS 2016 GRT	\$6,417,150.94
UBS 2017 3.35% CD	\$250,000.00
UBS 2017 CD Interest	\$3,287.29
PORTIGON	\$2,675,505.00



TOTAL \$61,919,766.73

COUNTY of SANTA FE

Ending Balance

**GRAND TOTAL
ALL BALANCES
\$268,621,634.59**



COUNTY of SANTA FE

Earnings

- **LANB (CD)** **250 bps**
- **FNBS** **20 bps**
- **FICA** **170 bps**
- **UBS** **188 bps**
- **Schwab** **156 - 320 bps**



COUNTY of SANTA FE

Avg. Earnings

Core 323 bps

Combined Ops 334 bps



COUNTY of SANTA FE

Net Estimated Income (Yield Income)

Sunflower / US Bank

- Operations \$2,000,136.40
- Core \$319,254.00
- GOB 2011 \$93,745.00
- GOB 2013 \$87,780.00

TOTAL \$2,500,915.40

Schwab 4/1/18 – 9/30/18

- Income from CDs MMs & Floating Treasury

TOTAL \$395,165.99

UBS 1/1/18 – 9/30/18

- Gov MM \$51,673.87
- GOB 2016 imp \$40,760.61
- GOB 2016 Gr Rcpt \$31,283.61
- GOB 2013 MM \$29,992.06
- Interest CD \$3,287.29

TOTAL Cash FL \$156,997.44

**ESTIMATED TOTAL INCOME
01/1/18-09/30/18**

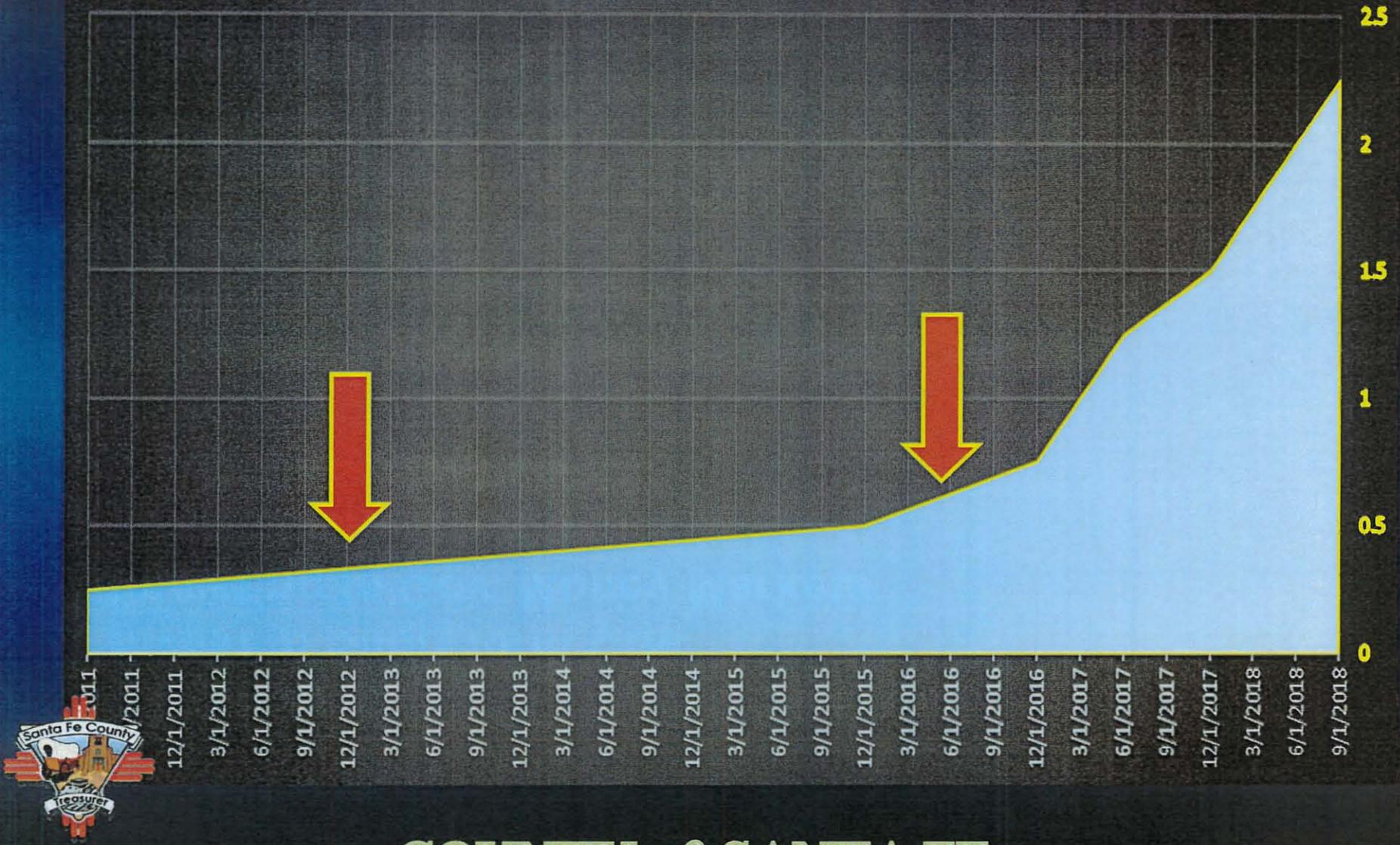
\$3,053,078.74

EST. TO DATE 1.47%



COUNTY of SANTA FE

Fed Fund Rate



COUNTY of SANTA FE

6mo Investment Strategy

- Investing in short term Treasury Bills & Notes
 - Investing in mixed step & bullet Government Agencies
 - Invest in Short term CDs
 - Investing in Gov. Money Markets
 - Invest in Cash accounts
 - Invest in line with NMSA 6-10-10
-
- Maintaining a liquidity cushion

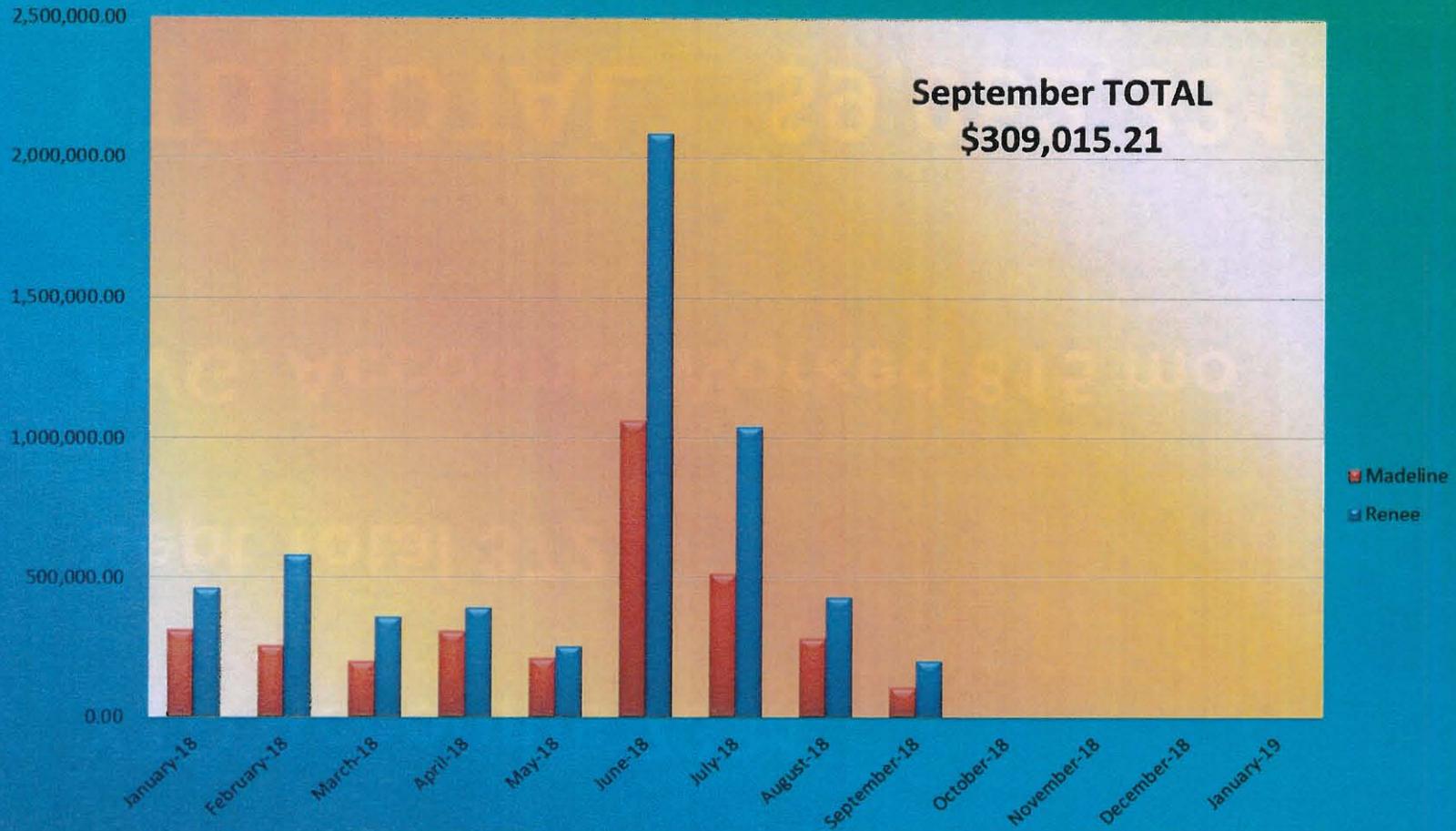
ACTION ITEM



COUNTY of SANTA FE

Delinquent Report

2018 Delinquent Collections



	January-18	February-18	March-18	April-18	May-18	June-18	July-18	August-18	September-18	October-18	November-18	December-18	January-19
Madeline		313,115.26	254,713.89	201,195.54	308,968.31	212,263.07	1,061,950.00	511,454.41	282,252.15	107,450.47			
Renee		461,245.96	581,069.22	354,527.80	391,778.71	253,255.29	2,088,801.00	1,039,327.00	427,396.74	201,564.74			

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Delinquent Report

- YTD Accounts 7334
- Sept Total 372
- AVG. Accounts Worked 815 mo

YTD TOTAL \$9,052,331.00



COUNTY of SANTA FE

Total Percentage of Tax Collected

2016	98.9011%	\$2,785,060.18
2015	99.4663%	\$2,184,224.34
2014	99.6314%	\$820,566.26
2013	99.6953%	\$624,159.06

AVG. YEARLY BILLED BASE TAX
\$166M



COUNTY of SANTA FE

Progress



*With Traditions
In Mind*



COUNTY of SANTA FE

