

**Henry P. Roybal**  
Commissioner, District 1

**Anna Hansen**  
Commissioner, District 2

**Robert A. Anaya**  
Commissioner, District 3



**Anna T. Hamilton**  
Commissioner, District 4

**Ed Moreno**  
Commissioner, District 5

**Katherine Miller**  
County Manager

## **MEMORANDUM**

**DATE:** September 27, 2017

**TO:** Board of County Commissioners

**FROM:** David Sperling, Fire Chief

**VIA:** Katherine Miller, County Manager  
Pablo Sedillo, Director, Public Safety Department  
Don D. Moya, Finance Director

**ITEM AND ISSUE: BCC Meeting October 10, 2017**

**Request Board of County Commission Approval to Utilize the Houston Galveston Area Council Cooperative Purchase Agreement Pursuant to Ordinance No. 2012-5 Section 1, Outside Contracts to Purchase Two (2) Fire Department Ambulances in the Amount of \$564,373 and Authorizing the County Manager to Sign the Purchase Order (Fire Department/Fire Chief Sperling, Bill Taylor/Purchasing Division).**

**ISSUE:**

The Fire Department desires to use the Houston Galveston Area Council Cooperative (HGAC) Purchasing Agreement to complete the purchase of two Fire Department Ambulances. HGAC is a governmental purchasing agreement that was instituted to reduce the burden of procurement on local governments and has been approved by the State of New Mexico Procurement Division for use by Local Public Bodies in New Mexico. The Fire Department has used HGAC to make apparatus purchases for the last several years. By combining apparatus purchases, approval of this request will save the County money, streamline the procurement process, and allow the Department to continue to standardize and modernize its Ambulance fleet. These purchases will help the Fire Department continue to provide a modern, safe, durable, and cost effective fleet that will meet the needs of Santa Fe County for many years to come.

The County Procurement Manager has determined that HGAC has competitively bid the items to be purchased. With having more availability to a much larger pool of Bidders, the HGAC Cooperative Agreement provides local public bodies with more competitive pricing than if the County were to Bid these items separately using the invitation for bid procurement method. Therefore, it would be in the best interest of the County to utilize the HGAC Cooperative Agreement to purchase the two Ambulances.

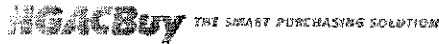
Ordinance No. 2012-5, Section 1, Outside Contracts states *Procurement pursuant to NMSA 1978, Section 13-1-129, should not be used unless the Procurement Manager makes a specific finding that competitive bidding for the particular product would not be advantageous to the County. In no event shall a contract in total value exceeding \$250,000 be awarded without competitive bidding unless the Board of County Commissioners specifically approves.*

**BACKGROUND:**

The Fire Department has identified the need to replace two Ambulances. The total replacement cost for the two vehicles is \$564,373 (\$282,186.50 each). Fire Department Funding to complete this purchase is available in Fund 222.

**RECOMMENDATION:**

The Fire Department requests Board approval to utilize the Houston Galveston Area Council Cooperative Purchase Agreement pursuant to Ordinance No. 2012-5 Section 1, Outside Contracts to purchase two Fire Department Ambulances and authorizing the County Manager to sign the Purchase Orders.



10339

- GENERAL PURPOSE & EMERGENCY VEHICLES
- INFRASTRUCTURE EQUIPMENT & SERVICES
- COMMUNICATIONS EQUIPMENT & SERVICES
- SCHOOLS FACILITIES & PARKS EQUIPMENT
- PUBLIC WORKS EQUIPMENT
- EMERGENCY EQUIPMENT & SUPPLIES
- CONSULTING LEASING & STAFFING SERVICES
- EMERGENCY PREPAREDNESS & DISASTER RECOVERY
- COOPERATIVE ENERGY PURCHASING

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## GENERAL PURPOSE & EMERGENCY VEHICLES

### AMBULANCES, EMS AND OTHER SPECIAL SERVICE VEHICLES - AM10-16

Contract No.: AM10-16

Effective Date: Oct 1, 2016 thru Sep 30, 2018

The table below shows base bid items only. Other configurations, options and accessories are available. Please contact the appropriate contractor for a written H-GAC contract price quote for your specific equipment needs. NOTE: Manufacturers and converters cannot sell direct in Texas. Texas Members should contact an in-state contractor/dealer. EMS/Rescue and Special service units in Texas must be sold through an in-state contracted commercial chassis dealer. Members in other states should contact the manufacturer, converter or indicated dealer if a manufacturer or converter contact is not shown.

Note: Contact information on the right side bar will be listed only after the Contractor has fully executed their contract.

- [American Emergency Vehicles](#)
- [Braun](#)
- [Braun Northwest](#)
- [Crestline](#)
- [Deiners](#)
- [Escalante](#)
- [Eastlane Emergency Vehicles](#)
- [Evozer](#)
- [Paradise Communications](#)
- [General Truck Body](#)
- [Horton](#)
- [TachOna Specialty Vehicles, LLC](#)
- [LDV](#)
- [Life Line](#)
- [Matthews Specialty Vehicles, Inc.](#)
- [McCoy Miller](#)
- [Medix](#)
- [Odyssey](#)
- [Osage](#)
- [Peach State](#)
- [PL Custom Emergency Vehicles](#)
- [Road Rescue](#)
- [Supreme Corporation](#)
- [H. Wheeled Coach](#)

#### American Emergency Vehicles

- Contractors:
- American Emergency Vehicles (Mfg)
  - Professional Ambulance Sales and Service (Texas Dealer)
  - Northwestern Emergency Vehicles
  - VCI Emergency Vehicle Specialists
  - Specialty Hearse & Ambulance Sales Corp. dba Specialty Vehicles
  - American Response Vehicles, Inc.
  - Professional Sales and Service
  - Rolland Specialty Vehicles & Products

H-GAC Product Code	Base Bid Item Description	Base Bid Price (S)
A Ambulance		
AA01	TYPE I, FORD F350 TRAUMAHAWK DR92	9124.858.00
AA02	TYPE I, FORD F350 TRAUMAHAWK 148"	9132.297.00
AA03	TYPE I, FORD F450 TRAUMAHAWK 172"	9148.524.00
AA04	TYPE I, FORD F550 TRAUMAHAWK 172"	9149.501.00
AA05	TYPE I, DODGE RAM 4500 TRAUMAHAWK	9149.649.00
AA06	TYPE I, DODGE RAM 5500 TPAUMAHAWK	9150.667.00
AA07	TYPE II, FORD TRANSIT	929.200.00
AA08	TYPE II, SPRINTER	931.190.00
AA10	TYPE III, SPRINTER CR98	9113.116.00
AA11	TYPE III, FORD E350 TRAUMAHAWK DR92	9106.602.00
AA12	TYPE III, FORD E350 TRAUMAHAWK 148"	9114.517.00
AA13	TYPE III, FORD E450 TRAUMAHAWK 164"	9122.211.00
AA14	TYPE III, FORD E450 TRAUMAHAWK Z-5 164"	9120.156.00
B Remounts		

#### H-GAC CONTACTS

- [Laleta Chappel](#)  
 (P): 713-993-8486  
 (F): 713-993-8548  
[laleta.chappel@h-gac.com](mailto:laleta.chappel@h-gac.com)

#### VENDOR CONTACTS

- [Absolute Fire Protection Inc.](#)  
 Tony Amoroso  
 (P): 608-777-3600  
 (F): 608-777-3100  
[Click here for Email](#)
- [Alexis Fire Equipment Company](#)  
 Diane Vollbracht  
 (P): 309-482-3111  
 (F): 309-437-4801  
[Click here for Email](#)
- [Ambulance Network, Inc.](#)  
 Paul Viekery  
 (P): 812-258-5008  
 (F): 812-604-1991  
[Click here for Email](#)
- [American Emergency Vehicles](#)  
 Pandy Barr  
 (P): 726-982-9824  
 (F): 726-982-9826  
[Click here for Email](#)
- [Atlantic Emergency Solutions Inc](#)  
 Joseph R Park  
 (P): 800-444-9700  
 (F): 707-257-2572  
[Click here for Email](#)
- [Austin Truck & Equipment, Ltd.](#)  
 James Walpole  
 (P): 512-289-0000  
 (F): 713-389-3061  
[Click here for Email](#)
- [AutoVans Industries, Inc. dba C2 Emergency Solutions](#)  
 Van Swanson  
 (P): 856-638-6464  
 (F): 640-298-0009  
[Click here for Email](#)
- [Braun Industries Inc](#)  
 Barbara Trindl  
 (P): 419-910-0204  
 (F): 419-252-7176  
[Click here for Email](#)
- [Braun Northwest Inc](#)  
 Tom McCallum  
 (P): 800-247-6303  
 (F): 509-748-0226  
[Click here for Email](#)
- [Brunner Motors - GMC Chevrolet & Dodge](#)  
 Alan Greeno  
 (P): 800-326-5100  
 (F): 677-247-1211  
[Click here for Email](#)
- [Brunner Motors - GMC, Chevrolet & Dodge](#)  
 Ken Clark  
 (P): 800-426-5100  
 (F): 677-247-1211  
[Click here for Email](#)
- [Bulldog Fire & Emergency Apparatus](#)  
 Jeffery Hartz  
 (P): 708-435-4300  
 (F): 708-435-9250  
[Click here for Email](#)
- [Bulldog Fire & Emergency Apparatus](#)  
 Jeffery Hartz  
 (P): 708-435-4300  
 (F): 708-435-9250  
[Click here for Email](#)

4881	FORD E350 TYPE III BASE AMBULANCE REMOUNT	206 201 00
4882	FORD E350 TYPE III BASE AMBULANCE REMOUNT	206 207 00
4883	FORD E350 GAS TYPE III BASE AMBULANCE REMOUNT	190 095 00
4884	FORD E350 GAS TYPE III BASE AMBULANCE REMOUNT	362 095 00
4885	FORD F350 4X2 DIESEL TYPE I BASE AMBULANCE REMOUNT	170 095 00
4886	FORD F350 4X2 DIESEL TYPE I BASE AMBULANCE REMOUNT	279 095 00
4887	FORD F350 4X2 DIESEL TYPE I BASE AMBULANCE REMOUNT	190 095 00
4888	FORD F350 4X2 DIESEL TYPE I BASE AMBULANCE REMOUNT	330 093 00
4889	FORD F350 4X2 DIESEL TYPE I BASE AMBULANCE REMOUNT	581 093 00

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**Minimum**

**Contractors:**

- 1. Amtek Industries, Inc. (1)(1)(1)
- 2. AmStar Emergency Vehicles (Texas) Dealer
- 3. American Emergency Vehicles
- 4. Arroyo Industries, Inc. (1)(1)(1) Emergency Solutions
- 5. Auto-1, Inc.
- 6. BRL - Fire & Emergency Apparatus
- 7. B K Fire Equipment
- 8. Challenger Equipment Professionals, Inc.
- 9. Clark Transmission Service, Inc. (1)(1)(1) South Central Emergency
- 10. Clarke
- 11. Clarke Fire Equipment, Inc.

Product Number	Make/Model/Description	Price
4890	4890	111111
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- Chastang Enterprises  
dba Chastang Ford  
Patt Miller  
10011 10th Street  
Chattanooga TN 37401  
[Click here for Email](#)
- Chastang Enterprises-  
Analeton LLC dba  
Chastang Chrysler  
Dodge Jeep Ram  
10111 10th Street  
Chattanooga TN 37401  
[Click here for Email](#)
- Christian Coach Ltd  
Chick Clarke  
1111 10th Street  
Chattanooga TN 37401  
[Click here for Email](#)
- Crossroads Ambulance  
Sales & Service  
Dean Martin  
1111 10th Street  
Chattanooga TN 37401  
[Click here for Email](#)
- Daco Fire Equipment  
Inc.  
Dave Davis  
1111 10th Street  
Chattanooga TN 37401  
[Click here for Email](#)
- Demers Ambulance USA  
Inc.  
1111 10th Street  
Chattanooga TN 37401  
[Click here for Email](#)
- DPC Emergency  
Equipment  
1111 10th Street  
Chattanooga TN 37401  
[Click here for Email](#)
- Eastford Fire & Rescue  
Services, Inc.  
John E. Koen  
1111 10th Street  
Chattanooga TN 37401  
[Click here for Email](#)
- Emergency Equipment  
Professionals, Inc.  
1111 10th Street  
Chattanooga TN 37401  
[Click here for Email](#)
- Emergency Service  
Supply  
1111 10th Street  
Chattanooga TN 37401  
[Click here for Email](#)
- Emergency Vehicle  
Group Inc.  
1111 10th Street  
Chattanooga TN 37401  
[Click here for Email](#)
- Emergency Vehicle  
Group, Inc.  
1111 10th Street  
Chattanooga TN 37401  
[Click here for Email](#)
- Excellence Inc.  
1111 10th Street  
Chattanooga TN 37401  
[Click here for Email](#)
- Christiane Emergency  
Services  
1111 10th Street  
Chattanooga TN 37401  
[Click here for Email](#)
- EESCO Emergency Sales  
1111 10th Street  
Chattanooga TN 37401  
[Click here for Email](#)
- Fire Safety USA, Inc.  
1111 10th Street  
Chattanooga TN 37401  
[Click here for Email](#)
- Fire Service, Inc.  
1111 10th Street  
Chattanooga TN 37401  
[Click here for Email](#)
- First Priority Emergency  
Vehicles Inc.

BE04	Remount on Chassis - Express Module Ford E350 Gas Chassis Type II	\$79,793
BE05	Remount on Chassis - Express Module Chevy G3500 Gas Chassis Type II	\$75,652
BE06	Remount on Chassis - Express Module Ford F350 Diesel Chassis Type I	\$103,307
BE14	Remount on Chassis - Chief/Chief XL Ford F450 Gas Chassis Type III	\$81,000
BE15	Remount on Chassis - Chief/Chief XL Chevy G4500 Gas Chassis Type III	\$78,122
BE16	Remount on Chassis - Chief/Chief XL Ford F450 Diesel Chassis Type I	\$105,923

Ken Clark  
 (P) 800-720-5106  
 (F) 973-347-1211  
[Click here for Email](#)

• **Foster Coach Sales Inc.**  
 Gary Pihla  
 (P) 815-535-3856  
 (F) 815-628-7222  
[Click here for Email](#)

• **Frazier Ltd.**  
 Alan Fischer  
 (P) 713-772-5311  
 (F) 713-605-0511  
[Click here for Email](#)

• **Frontline Communications a division of Pierce Manufacturing Inc**  
 Slawey Abraham  
 (P) 641-797-2834  
 (F) 641-795-8510  
[Click here for Email](#)

• **G&W Diesel Services Inc. dba Emergency Vehicle Specialists**  
 Jimmie Smith  
 (P) 601-948-1625  
 (F) 601-946-7438  
[Click here for Email](#)

• **General Body Manufacturing Co Inc**  
 Mike Hampton  
 (P) 713-666-5177  
[Click here for Email](#)

• **Glick Fire Equipment Co.**  
 Chris Woolfolk  
 (P) 713-299-4120  
 (F) 713-299-1924  
[Click here for Email](#)

• **Goodman Specialized Vehicles LLC**  
 David Casper  
 (P) 304-601-0908  
 (F) 304-601-4803  
[Click here for Email](#)

• **Greenwood Emergency Vehicles**  
 Mark MacDonald  
 (P) 508-695-7928  
 (F) 508-690-6842  
[Click here for Email](#)

• **Hendrickson Fire & Rescue Equipment, Inc.**  
 Alan Kish  
 (P) 631-427-6279  
 (F) 631-427-6479  
[Click here for Email](#)

• **Horton Emergency Vehicles**  
 Kristie Carroll  
 (P) 262-635-2236  
 (F) 262-629-3200  
[Click here for Email](#)

• **Houston Freightliner Inc/Sprinter Houston**  
 Devin LeGagne  
 (P) 800-289-4200  
 (F) 713-675-1601  
[Click here for Email](#)

• **Houston MacHaik Dodge Chrysler Jeep Ltd**  
 David Sheeley  
 (P) 281-320-0520  
 (F) 281-320-7937  
[Click here for Email](#)

• **Houston MacHaik Dodge Chrysler Jeep Ltd**  
 David Sheeley  
 (P) 281-320-0520  
 (F) 281-320-7937  
[Click here for Email](#)

• **Hudson Bus Sales LLC dba Hudson Emergency Vehicle Sales**  
 Fern Chillinge  
 (P) 408-400-2230  
 (F) 414-910-4931  
[Click here for Email](#)

• **Hughes Fire Equipment, Inc.**  
 Sheri Taylor  
 (P) 847-747-0072  
 (F) 847-747-0071  
[Click here for Email](#)

• **J & J Emergency Vehicle Sales**  
 J J Sanford  
 (P) 304-206-0741  
 (F) 304-206-3016  
[Click here for Email](#)

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**Braun Northwest**

Contractors:

Braun Northwest, Inc. (Mfg.)

Longhorn International Trucks, Ltd. (Texas Dealer)

Chastang Chrysler Dodge Jeep Ram (Texas Commercial Chassis Dealer)

Chastang Ford (Texas Commercial Chassis Dealer)

Chastang Enterprises-Angleton, LLC dba Chastang Chrysler Dodge Jeep Ram

HGAC Product Code	Base Bid Item Description	Base Offered Price (\$)
<b>A. Ambulance</b>		
CA01	North Star - Type 1 - Ford F350 4x4 - Diesel Engine - 147"L x 94"W x 72" HR	\$145,975.00
CA02	North Star - Type 1 - RAM 3500 4x4 - Diesel Engine - 147"L x 94"W x 72" HR	\$145,288.00
CA03	North Star - Type 1 - GMC K3500 4x4 - Diesel Engine - 147"L x 94"W x 72" HR	\$143,813.00
CA04	North Star - Type 1 - Ford F450 4x4 - Diesel Engine - 147"L x 94"W x 72" HR	\$156,862.00
CA05	North Star - Type 1 - Ford F450 4x4 - Diesel Engine - 167"L x 94"W x 72" HR	\$159,581.00
CA06	North Star - Type 1 - RAM 4500 4x4 - Diesel Engine - 167"L x 94"W x 72" HR	\$157,501.00
CA07	North Star - Type 1 - Medium Duty - Ford F950 4x2 - Diesel Engine - 167"L x 96"W x 72" HR	\$174,587.00
CA08	North Star - Type 1 Medium Duty - International - Diesel Engine - 167"L x 96"W x 72" HR	\$201,419.00
CA09	North Star - Type 1 Medium Duty - Freightliner - Diesel Engine - 157"L x 95"W x 72" HR	\$189,388.00
CA10	North Star - Type 2 - MB Sprinter Van	\$104,232.00
CA11	North Star - Type 3 - Ford E350 - Gas Engine - 147"L x 94"W x 72" HR	\$127,838.00
CA12	North Star - Type 3 - GMC G3500 - Gas Engine - 147"L x 94"W x 72" HR	\$129,737.00
CA13	North Star - Type 3 - Ford E450 - Gas Engine - 167"L x 94"W x 72" HR	\$132,797.00
CA14	North Star - Type 3 - GMC G4500 - Gas Engine - 167"L x 94"W x 72" HR	\$130,606.00

**B. Light-Medium Rescue Vehicle**

CB01	North Star - Fire Rescue - Ford F550 4x4 Crew Cab - Diesel Engine - 116"L x 94"W	\$124,705.00
CB02	North Star - Fire Rescue - Ford F550 4x4 Regular Cab - Diesel Engine - 116"L x 94"W	\$120,192.00
CB03	North Star - Fire Rescue - RAM 5500 4x4 Crew Cab - Diesel Engine - 116"L x 94"W	\$129,382.00
CB04	North Star - Fire Rescue - RAM 5500 4x4 Regular Cab - Diesel Engine - 116"L x 94"W	\$127,139.00
CB05	North Star - Fire Rescue - Ford F550 4x4 Crew Cab - Diesel Engine - 147"L x 94"W	\$137,513.00
CB06	North Star - Fire Rescue - Ford F550 4x4 Regular Cab - Diesel Engine - 147"L x 94"W	\$122,928.00
CB07	North Star - Fire Rescue - RAM 5500 4x4 Crew Cab - Diesel Engine - 147"L x 94"W	\$132,978.00
CB08	North Star - Fire Rescue - RAM 5500 4x4 Regular Cab - Diesel Engine - 147"L x 94"W	\$130,135.00
CB09	North Star - Fire Rescue - Ford F550 4x4 Regular Cab - Diesel Engine - 167"L x 94"W	\$138,450.00
CB10	North Star - Fire Rescue - RAM 5500 4x4 Regular Cab - Diesel Engine - 167"L x 94"W	\$133,413.00
CB11	North Star - Fire Rescue - Ford F550 4x4 Regular Cab - Diesel Engine - 192"L x 94"W	\$140,335.00
CB12	North Star - Fire Rescue - RAM 5500 4x4 Regular Cab - Diesel Engine - 192"L x 94"W	\$137,193.00

**C. Other Specialty Vehicle or Equipment**

CC01	North Star - Prisoner Transport - Ford E150 - Gas Engine - 137"L x 34"W x 57.575"HR	\$09,159.00
CC02	North Star - Prisoner Transport - Ford F350 4x4 - Diesel Engine - 145"L x 94"W x 57.75"HR	\$10,551.50
CC03	North Star - Prisoner Transport - Ford F450 4x2 Regular Cab - Diesel Engine - 181"L x 34"W x 72.675"HR	\$147,184.00



	Command station or medical unit within a disaster area. D-5500 Reg Cab Diesel	
JC15	ETAU - Emergency Transport Aid Unit - 12FT Temperature controlled body w/roof mounted A/C, compartments and bench seating to move and provide aid to emergency personnel from the elements of a disaster. D-5500 Reg Cab	\$104,898.00
JC16	EPEU - Emergency Patient Evacuation Unit -12FT Temperature controlled body with wall mounted gurneys and life support to remove multiple casualties from a disaster hidden area. D-5500	\$105,488.00
JC17	CEU - Cadaver Evacuation Unit - 12FT Refrigerated to morgue level designed to remove or provide storage for disaster fatalities. D-5500 Reg Cab	\$121,473.00
JC18	RCV Response Command Vehicle 3FT, F250 Reg Cab 4x2	\$59,996.00
JC19	T-REX F350, Reg Cab 9FT, Walk-Around Rescue/Extraction	\$61,996.00
JC27	BATVAN, DUI Mobile Breath Analyzer Van, 2 work stations, roof top air, external lighting, 2 holding cells, Ford Transit LWB	\$148,946.00
JC28	CSIU - Crime Scene Investigative Unit - Enclosed compartmentalized body to provide transportation and storage of crime scene investigation equipment 1 work station. Ford Transit.	\$57,968.00
JC29	CSIU - Crime Scene Investigative Unit - 9FT Enclosed compartmentalized body to provide transportation and storage of crime scene investigation equipment. Ford F350 Reg Cab Gas/Diesel	\$72,549.00
JC30	ELU - Emergency Lighting Unit - Compartmental body designed to provide self-contained illumination via generator to an emergency or disaster area. Ford F550 Reg Cab Diesel	\$108,888.00
JC31	DAV - Disaster Assessment Vehicle designed to assess an emergency or disaster situation from an elevated vantage point. Ford F550 Reg Cab	\$127,876.00
JC32	DPU - Disaster Power Unit, 11FT Compartment body with generator power and hook ups designed to power up a command station or medical unit within a disaster area. Ford F550 Reg Cab Diesel	\$107,787.00
JC33	ETAU - Emergency Transport Aid Unit - 12FT Temperature controlled body w/roof mounted A/C, compartments and bench seating to move and provide aid to emergency personnel from the elements of a disaster. Ford F550 Reg Cab	\$102,978.00
JC34	EPEU - Emergency Patient Evacuation Unit -12FT Temperature controlled body with wall mounted gurneys and life support to remove multiple casualties from a disaster hidden area. Ford F550 Reg Cab	\$103,977.00
JC35	CEU - Cadaver Evacuation Unit - 12FT Refrigerated to morgue level designed to remove or provide storage for disaster fatalities. Ford F550 Reg Cab	\$117,878.00

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**Horton**

**Contractors:**

- Horton Emergency Vehicles (Mfg.)
- Professional Ambulance Sales and Service (Texas Dealer)
- PERCO Emergency Sales
- Reister Coach Sales Inc.
- VCI Emergency Vehicle Specialists
- Professional Sales and Service
- GS&W Diesel Services Inc. dba Emergency Vehicle Specialists
- Greenwood Emergency Vehicles, LLC

H-GAC Product Code	Base (Bk Item) Description	Base Offered Price (\$)
Ambulance		
KA01	TYPE I, FORD F550, PE 603	\$183,073.00
KA02	TYPE I, FORD F350, MODEL 453	\$147,844.00
KA03	TYPE I, FORD F450, MODEL 457	\$163,303.00
KA04	TYPE I, DODGE RAM 4500 457	\$169,318.00
KA05	TYPE I, FORD F550, MODEL 603	\$164,770.00
KA06	TYPE I, DODGE RAM 4500 MODEL 603	\$163,793.00
KA07	TYPE I, DODGE RAM 5500 MODEL 603	\$165,893.00
KA08	TYPE I, NAVISTAR 4300 MODEL 603	\$195,574.00
KA09	TYPE I, NAVISTAR TERRASTAR MODEL 603	\$182,796.00
KA10	TYPE I, FREIGHTLINER M2 MODEL 603	\$199,543.00
KA11	TYPE I, FORD F550, MODEL 623	\$169,230.00
KA12	TYPE I, DODGE RAM 4500 MODEL 623	\$177,711.00
KA13	TYPE I, DODGE RAM 5500 MODEL 623	\$189,814.00
KA14	TYPE I, NAVISTAR 4300 MODEL 623	\$196,260.00
KA15	TYPE I, NAVISTAR TERRASTAR MODEL 623	\$183,482.00

WestCoast Equipment, Inc.

HSNC Product Code	Base Bid Item Description	Base Bid Price
0001	E-17 Chevrolet Suburban-4x4	51,112.00 00
0002	C-23 Mercedes Sprinter 3500HC Busel van - 11,000 GVWR	31,541.47 00
0003	C-24 Mercedes Nextation Vehicle Mercedes Sprinter 3500HC Busel van - 11,000 GVWR	51,128.418 00
0004	F-440 FORD 4 Door 4x4 22' Modular aluminum body	20,660.770 00
0005	F-550 2 Door Rescue 10' Modular aluminum body	11,977.648 00
0006	F-550 4 Door Rescue 10' Modular aluminum body	26,443.75 00
0007	F-550 2 Door Rescue 12' Modular aluminum body	26,011.60 00
0008	F-550 4 Door Rescue 12' Modular aluminum body	31,095.640 00
0009	C-25 F-550 - 16,000 GVWR - 25 feet approximate length - Modular aluminum body	31,095.756 00
0010	C-26 Freightliner M2-106 - 22,100 GVWP - 40 feet approximate length - Modular aluminum body	47,221.00
0011	C-27 Freightliner M2-106 - 22,100 GVWP - 30 feet approximate length - Modular aluminum body	38,230.00 00
0012	C-28 Freightliner M2-106 - 35,000 GVWP - 30 feet approximate length - Modular aluminum body	1,007,461.50
0013	C-29 Mercedes Sprinter M2-106 - 13,000 GVWR - 30 feet approximate length - Modular aluminum body	1,088,407.00
0014	C-30 Freightliner Support Freightliner M2-106 - 25,000 GVWP - 40 feet approximate length - Modular aluminum body	54,911.608 00
0015	C-31 Freightliner M2-106 - 51,000 GVWP - 40 feet 9 inches approximate length - Modular aluminum body	14,891.270 00
0016	C-32 Freightliner M2-106 - 41,000 GVWP - 40 feet 9 inches approximate length - Modular aluminum body	3,000,501.50
0017	C-33 Freightliner M2-106 - 51,000 GVWP - 40 feet 9 inches approximate length - Modular aluminum body	2,222,265.00
0018	C-34 Freightliner M2-106 - 51,000 GVWP - 40 feet 9 inches approximate length - Modular aluminum body	3,000,501.50
0019	C-35 Custom Trailer - 40 foot body, 5 axle down front	1,000,000.00
0020	C-36 Custom Trailer - 40 foot body, 5 axle down front	1,000,000.00
0021	C-37 Custom Trailer - 53 body, Modular aluminum body	1,000,000.00

Product Code

General Truck Body

Product Code: 0001  
 Description: Chevrolet Suburban  
 Product Code: 0002  
 Description: Mercedes Sprinter 3500HC Busel van  
 Product Code: 0003  
 Description: Mercedes Nextation Vehicle Mercedes Sprinter 3500HC Busel van  
 Product Code: 0004  
 Description: F-440 FORD 4 Door 4x4 22' Modular aluminum body

Product Code	Description	Price
0001	Product Code: 0001 Description: Chevrolet Suburban	51,112.00
0002	Product Code: 0002 Description: Mercedes Sprinter 3500HC Busel van	31,541.47
0003	Product Code: 0003 Description: Mercedes Nextation Vehicle Mercedes Sprinter 3500HC Busel van	51,128.42
0004	Product Code: 0004 Description: F-440 FORD 4 Door 4x4 22' Modular aluminum body	20,660.77
0005	Product Code: 0005 Description: F-550 2 Door Rescue 10' Modular aluminum body	11,977.65
0006	Product Code: 0006 Description: F-550 4 Door Rescue 10' Modular aluminum body	26,443.75
0007	Product Code: 0007 Description: F-550 2 Door Rescue 12' Modular aluminum body	26,011.60
0008	Product Code: 0008 Description: F-550 4 Door Rescue 12' Modular aluminum body	31,095.64
0009	Product Code: 0009 Description: C-25 F-550 - 16,000 GVWR - 25 feet approximate length - Modular aluminum body	31,095.76
0010	Product Code: 0010 Description: C-26 Freightliner M2-106 - 22,100 GVWP - 40 feet approximate length - Modular aluminum body	47,221.00
0011	Product Code: 0011 Description: C-27 Freightliner M2-106 - 22,100 GVWP - 30 feet approximate length - Modular aluminum body	38,230.00
0012	Product Code: 0012 Description: C-28 Freightliner M2-106 - 35,000 GVWP - 30 feet approximate length - Modular aluminum body	1,007,461.50
0013	Product Code: 0013 Description: C-29 Mercedes Sprinter M2-106 - 13,000 GVWR - 30 feet approximate length - Modular aluminum body	1,088,407.00
0014	Product Code: 0014 Description: C-30 Freightliner Support Freightliner M2-106 - 25,000 GVWP - 40 feet approximate length - Modular aluminum body	54,911.61
0015	Product Code: 0015 Description: C-31 Freightliner M2-106 - 51,000 GVWP - 40 feet 9 inches approximate length - Modular aluminum body	14,891.27
0016	Product Code: 0016 Description: C-32 Freightliner M2-106 - 41,000 GVWP - 40 feet 9 inches approximate length - Modular aluminum body	3,000,501.50
0017	Product Code: 0017 Description: C-33 Freightliner M2-106 - 51,000 GVWP - 40 feet 9 inches approximate length - Modular aluminum body	2,222,265.00
0018	Product Code: 0018 Description: C-34 Freightliner M2-106 - 51,000 GVWP - 40 feet 9 inches approximate length - Modular aluminum body	3,000,501.50
0019	Product Code: 0019 Description: C-35 Custom Trailer - 40 foot body, 5 axle down front	1,000,000.00
0020	Product Code: 0020 Description: C-36 Custom Trailer - 40 foot body, 5 axle down front	1,000,000.00
0021	Product Code: 0021 Description: C-37 Custom Trailer - 53 body, Modular aluminum body	1,000,000.00







**PROFESSIONAL  
AMBULANCE**

**Kem Bales**  
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**VISIT OUR WEBSITE AT: [www.proambulance.net](http://www.proambulance.net)**

Santa Fe County Fire Dept.  
Attn: Dennis Patty  
[dpatty@co.santafe.nm.gov](mailto:dpatty@co.santafe.nm.gov)

August 10, 2017

Dear Mr. Patty:

We would like to thank you for your continued interest in our company, and for allowing us to provide your service with information on our ambulances. We hope this information is both helpful and informative for your upcoming ambulance purchasing. Per your request, I am enclosing information on the Horton type I ambulances.

(2) 2018 - Dodge D4500 4x4 Horton 457 Type I Ambulances (per specs Meds 61-80)

Total for (2) Units	\$ 566,952.00
PA Multi Truck Discount	3,579.00
HGAC Purchasing Fee	1,000.00
<b>TOTAL</b>	<b>\$ 564,373.00</b>

Includes: One way trip for (1) Person to Horton for final inspection and to bring trucks back  
FOB at Horton factory in Columbus, Ohio  
Payment shall be after final inspection at the factory & prior to leaving there.

Delivery time will be approximately 190-215 days after receipt of signed production order and chassis' to Horton facility.

If you have any questions or need any additional information, please do not hesitate to give us a call toll free at (888) 972-5420 or (866) 356-2236.

Thank you,

Kem Bales  
KB/nc



