Anna Hansen Commissioner, District 2

Robert A. Anaya Commissioner, District 3



Anna T. Hamilton Commissioner, District 4

Ed Moreno
Commissioner, District 5

Katherine Miller County Manager

MEMORANDUM

To:

Board of County Commissioners

From:

Bernadette Salazar, Human Resources Director

Via:

Katherine Miller, County Manager

Date:

March 7, 2018

Re:

HR Monthly Report for February 2018

Topic:

The HR Division provides the Santa Fe County Board of County Commission with a monthly report regarding highlighted HR information and events. The purpose of this memo is to provide you with information for the month of February.

Training and Employee Development

Throughout the month of February, Human Resources conducted 8 training sessions and employees attended 41 online training sessions. 204 employees attended these training sessions.

Human Resources also processed 32 NM EDGE applications for a total of 81 courses which will be offered to Santa Fe County employees.

Employee Benefits and Wellness

Human Resources is working on implementation of various health related training courses for Santa Fe County employees. The first course to be offered will be a stress management course. Stress can manifest in many ways in our lives. While a little stress, eustress is good; chronic stress can lead to serious health problems and disrupt optimal functioning. Participants will have the opportunity to examine how they react to stress and learn a range of strategies and tools to alleviate the harmful effects that stress can create.

Promotions and Recruitment

The City of Santa Fe Living Wage Ordinance was adopted to establish local minimum hourly wages. Effective March 1, 2018, the City of Santa Fe Living Wage Ordinance was modified to

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increase the minimum hourly wage. All applicable employers are now required to pay employees an hourly wage of \$11.40 per hour. Nine (9) Santa Fe County employees were below the new hourly wage and were increased in accordance with the ordinance. Effective March 3, 2018, these nine (9) employees' hourly wage was brought up to \$11.40.

During the month of February, testing was conducted for Detention Officer and Sheriff Cadet. Eleven (11) applicants participated in Detention Officer testing, eight (8) passed and seven (7) were selected to move forward with the hiring process. Nine (9) applicants participated in Sheriff Cadet testing, three (3) applicants passed the written exam and moved forward to physical testing, two (2) applicants passed physical testing and have moved forward in the selection process.

The County had seven (7) promotions during the month of February.

In the County Manager / Human Resources, one (1) employee advanced to a higher position:

• Jordan Romero began working for Santa Fe County on June 22, 2015 and progressed from a Human Resources Assistant to Human Resources Administrator

In the Public Works Department, one (1) employee advanced to a higher position:

• Eppie Tapia began working for Santa Fe County on May 13, 2017 and progressed from a Maintenance Technician to Maintenance Foreman

In the Sheriff's Office, three (3) employees advanced to a higher position:

- Alexander Haughney began working for Santa Fe County on February 6, 2017 and progressed from a Sheriff Deputy Cadet to Sheriff Deputy I
- Edgar Madrid began working for Santa Fe County on February 6, 2017 and progressed from a Sheriff Deputy Cadet to Sheriff Deputy I
- Kevin Miller began working for Santa Fe County on February 6, 2017 and progressed from a Sheriff Deputy Cadet to Sheriff Deputy I

In the Public Works Department, one (1) employee advanced to a higher position:

• Joseph Gonzales began working for Santa Fe County on July 11, 2016 and progressed from an Accountant Senior to Utilities Administrative Manager

In the Public Safety Department/Youth Development, one (1) employee advanced to a higher position:

• Joe Marquez began working for Santa Fe County on December 1, 2014 and progressed from a Life Skills Worker I to Life Skills Worker II

We congratulate these employees and thank them for their hard work!

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Anna Hansen Commissioner, District 2

Robert A. Anaya Commissioner, District 3



Anna T. Hamilton Commissioner, District 4

Ed Moreno Commissioner, District 5

> Katherine Miller County Manager

MEMORANDUM

Date:

February 21, 2018

To:

Board of County Commissioners

From:

Bernadette Salazar, Human Resource Director

Via:

Katherine Miller, County Manager

Re:

Recognition of Years of Service for Santa Fe County Employees for February 2018

Santa Fe County initiated a years of service recognition program in July of 2014. This program recognizes employees on a monthly basis who have completed years of service in five year increments. Santa Fe County recognizes the value of employee retention. It is important that we express our appreciation to those employees who contribute to the County and choose to make their career with us. Employees receive a service pen with the years of service listed.

Department	Division	First Name	Last Name	Hire Date	Service Years
GROWTH MANAGEMENT	BUILDING AND DEVELOPMENT	ERIKA	GARCIA	2013-02-04	5
PUBLIC SAFETY	CORRECTIONS	PAULINE	ESQUIBEL	2013-02-25	5
PUBLIC SAFETY	CORRECTIONS	TROY	WOOD	2013-02-27	5
PUBLIC WORKS	UTILITIES	TONY	QUINTANA	2013-02-06	5
COUNTY MANAGER	PUBLIC INFORMATION OFFICE	KRISTINE	MIHELCIC	2008-02-11	10
PUBLIC WORKS	PUBLIC WORKS ADMINISTRATION	DEBORAH	LEYBA- DOMINGUEZ	2008-02-16	10
PUBLIC WORKS	BUILDING SERVICES	ARTHUR	GONZALES	2008-02-22	10
SHERIFF'S OFFICE		RUFINO	ROMERO	2008-02-05	10

Human Resources Statistics Report February 2018

Department/Office	Division	Regular Employees	Part Time	Full Time	Elected Officials	Temps	/acancies	Total Positions
County Manager's Office	01-COUNTY MANAGER ADMINIS.	7	1	7	шО		> 1	7
	02-COMMISSION	5		5	5			5
	12-MAIL ROOM	1		1				1
	15-HUMAN RESOURCES	13	1	12				13
	21-FINANCE	23		23			4	27
	24-PURCHASING	8		8			1	9
	22-PUBLIC INFORMATION OFFICE	1		1				1
	23-SANTA FE FILM OFFICE	2		2				2
	25-INFORMATION TECHNOLOGY	17		17			4	21
CMO total		77	1	76	5	0	9	86
Legal Office	01-LEGAL ADMINISTRATION	9		9		•	2	11
Logar Office	02-RISK MANAGEMENT	4		4			1	5
Legal Office Total	1 DZ-TKIOK WINNEY (GEIVIE) VI	13	0		0	0	3	16
Community Services Department	04-DWI LOCAL	6		6	Production Y	o l	1	7
Community Services Department	06-DWI SCREENING	1		1				1
	09-DWI TEEN COURT	1		1				1
	20-INDIGENT HOSPITAL FUND	3		3				3
	21-EMS-HEALTH CARE	3		3				3
	74-MOBILE HEALTH FAIR VAN	3	1	2			2	5
	78-TEEN COURT JUVENILE ADJUD	3		1				1
	89-SENIOR PROGRAMS - ADMIN.	11		11			3	14
	90-SR SVCS-CONGREGATE MEALS	5		5			1	6
	92-SR SVCS - HOME DELIVERED	7		7		. 1	1	8
		2		-		. 1	- 1	2
	93-SR SVCS - TRANSPORTATION			2				
	94-DWI COMPLIANCE EXPANTSB	1		 '				1
	95-BEHAVIORAL HEALTH	1		1				1
	01-ADMINISTRATION	4		4				4
	01-POJOAQUE SATELLITE OFFICE			-		1		
	02-EDGEWOOD SATELLITE OFFICE	77 2 3 4 A			danieli kod "	1		
CSD Total Growth Management Department	Total AND LIGHT ADMINISTRATION	49	1	48	0	3	8	57
Growth Management Department	01-LAND USE ADMINISTRATION	4		4			1	5
	02-PLANNING	9		9			1	10
	14-GIS	8		8			1	9
	16-BUILDING & DEVELOPMENT	13		13			2	
N. S. William C. Committee and C. S. State and	17-ECONOMIC DEVELOPMENT	1		1	esteti este de la	Haller China		1
GMD Total	Too A DAMANGE DATION	35	0	CONTROL TOP OF	0	0	5	40
Housing Department	30-ADMINISTRATION	11		11			3	14
	49-HOUSING SECTION 8 VOUCHER	2		2				2
with the second and property and a second an	84-HOUSING CFP - 2014	1	MR 164000000	1	Salders is surely a	Marian Carrier	100000	1
Housing Department Total		14	0	THE SHAPE OF	0	0	3	17
Public Safety Department	01-FIRE ADMINISTRATION	33		33			2	35
	11-FIRE REGIONS	91		91			3	94
-	15-WILDLAND PROGRAM	3		3				3
	85-2018 YCC GRANT					10		
	01-CORRECTIONS ADMINISTRATION	6		6		1		6
	60-ADULT FACILITY	133		133		1	24	157
	62-MAINTENANCE DIVISION	4		4			3	7
	63-MEDICAL SERVICES	25		25			8	33

Human Resources Statistics Report February 2018

Department/Office	Division	Regular Employees	Part Time	Full Time	Elected Officials	sdweJ	/acancies	Total Positions
	65-ELECTRONIC MONITORING	7		7			2	9
	70-YOUTH DEVELOPMENT FAC.	22		22			7	29
	01-RECC	38		38			13	51
PSD Total		362	0	362	0	10	62	424
Public Works Department	01-PUBLIC WORKS ADMIN.	13		13			accept a contract	13
	02-FLEET SERVICE	9		9			1	10
	03-TRAFFIC ENGINEERING	7		7				7
	05-SOLID WASTE	20	2	18			2	22
	11-ROAD MAINTENANCE	37		37			3	40
	02-PROPERTY CONTROL	12		12			2	14
	03-BUILDING SERVICES	18	1	17				18
	18-PROJECT DEVELOPMENT DIV	11		11				11
	26-OPEN SPACE	8		8			1	9
	10-WATER	16		16		1	3	19
	15-AAMODT	1		1			1	2
	20-WASTEWATER	1		1				1
107 20	51-OFFICE OF SUSTAINABILITY	3		3				3
	08-SANTA FE RIVER GREENWAY							
PWD total		156	3	153	0	1	13	169
County Clerk's Office	01-REPORTING & RECORDING	13		13	1		8	21
	02-BUREAU OF ELECTIONS	12		12			1	13
County Clerk's Office Total		25	0	25	1	0	9	34
County Treasurer's Office	01-COUNTY TREASURER ADMIN.	13		13	1		1	14
County Treasurer's Office Total		13	0	13	1	0	1	14
County Assessor's Office	01-COUNTY ASSESSOR ADMIN.	29	1	28	1	1		29
	11-PROPERTY VALUATION	12		12			1	13
County Assessor's Office Total		41	1	40	1	1	1	42
Sheriff's Office	01-ADMIN/ANIMAL CNTRL/ENFORC	125		125	1		4	129
	14-REG.III DRUG ENF GRANT-B	1		1				1
	06-REG III-HIDTA GRANT	1		1				1
	33-DWI SEIZURE GRANT							
Sheriff's Office Total		127	0	127	1	0	4	131
County Probate Judge	01-COUNTY PROBATE JUDGE		192.2	arginent i v	1			
County Probate Judge Total	Banking properties of second at the parking of	0	0	0	Michello 1	0	0	0
TOTAL		912	6	906	10	15	118	1030

SANTA FE COUNTY NEW HIRES February 1, 2018 - February 28, 2018

LAST NAME	FIRST NAME	DEPARTMENT	TITLE	HIRE DATE
CARDONA	ELENA	CMO - LEGAL DEPARTMENT	ASSISTANT COUNTY ATTORNEY	2/17/2018
ROYBAL	THERESA	COUNTY CLERK OFFICE	RECORDING CLERK	2/3/2018
VIGIL	JESSE	COUNTY CLERK OFFICE	VOTER INFORMATION SPECIALIST	2/3/2018
SALAZAR	ESPERANZA	CSD - HEALTH & HUMAN SVCS DEPT	ACTIVITY PROGRAM COORDINATOR	2/3/2018
GARCIA	JAMES	GMD - LAND USE DEPARTMENT	CODE ENFORCEMENT INSPECTOR	2/17/2018
DURAN	DERRICK	PSD - CORRECTIONS	CASE MANAGER EM/BAIL BONDS	2/3/2018
LEFEVRE	JAMES	PSD - CORRECTIONS	LIFE SKILLS WORKER I	2/17/2018
SANDOVAL	ERIK	PSD - CORRECTIONS	DETENTION OFFICER	2/17/2018
BLACKELK-JIM	REDHORSE	PSD - FIRE DEPARTMENT	VOLUNTEER FIRE FIGHTER	2/17/2018
CRUZ	VICTORIA	PSD - FIRE DEPARTMENT	FORESTRY TECHNICIAN	2/17/2018
MARTINEZ	EDWARD	PSD - FIRE DEPARTMENT	FORESTRY TECHNICIAN	2/17/2018
MORA	ROBERT	PSD - FIRE DEPARTMENT	VOLUNTEER FIRE FIGHTER	2/17/2018
POWELL	CHRISTOPHER	PSD - FIRE DEPARTMENT	VOLUNTEER FIRE FIGHTER	2/17/2018
TRUJILLO	JOSEPH	PSD - FIRE DEPARTMENT	VOLUNTEER FIRE FIGHTER	2/17/2018
ULIK	THOMAS	PSD - FIRE DEPARTMENT	VOLUNTEER FIRE FIGHTER	2/17/2018
VIGIL	DARRELL	PSD - FIRE DEPARTMENT	FORESTRY TECHNICIAN	2/17/2018
LOPEZ	RAYMOND	PWD - PROJECT & FACILITIES MGT	MAINTENANCE TECHNICIAN	2/21/2018
TIPPETT- VANNINI	MATTHEW	PWD - UTILITIES DEPARTMENT	ADMINISTRATIVE ASSISTANT	2/17/2018

Number of Employees.			Percentage of Union Status		Number of Paying Dues Members	2	Pen	Percentage of Paying Dues Members	22
AFSCME Employees	267	AFSCME Employees		29.28%	AFSCME Employees	30	AFSCME Employees		11%
NMCPSO (Sheriff) Employees	72	NMCPSO (Sheriff) Employees	f) Employees	7.89%	10000	50	NMCPSO (Sheriff) Employees	loyees	%69
AFSCME (Corrections) Employees	06	AFSCME (Correc	AFSCME (Corrections) Employees	9.87%	% AFSCME (Corrections) Employees	58	AFSCME (Corrections) Employees	Employees	64%
AFSCME (Medical) Employees	8	AFSCME (Medical) Employees	al) Employees	0.88%	100	2	AFSCME (Medical) Employees	oloyees	63%
NMCPSO (RECC) Employees	29	NMCPSO (RECC) Employees		3.18%	% NMCPSO (RECC) Employees	20	NMCPSO (RECC) Employees	loyees	%69
IAFF (Fire) Employees	69	IAFF (Fire) Employees	увев	7.57%	% IAFF (Fire) Employees	99	IAFF (Fire) Employees		%96
Total Number of Union Employees	535	Total Percentage	Total Percentage of Union Employees	28.66%	// Total Number of Employees Paying Dues	229			
Non-Union Employees	377	Non-Union Employees	yees	41.34%			1		
Total Number of Employees	912								
Number of Employees					Number Paying Dues Members	**************************************	Communication of sections of		The Manual State of
70000	3.18%								
# 7.89% 9.87%			4.	- 41.34%					%96 .
					%69	64%	63%	. %69	4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
= 29.28%									
								DISTRICT AND ADDRESS OF THE PARTY OF THE PAR	
= AFSCME Employees	■NMCPSO (Sheriff) Employees	nriff) Employees	* AFSCME (Corrections) Employees	ployees					+ 1
- AFSCME (Medical) Employees	■ NMCPSO (RECC) Employees	C) Employees	■ IAFF (Fire) Employees		11%				
■ Non-Union Employees					= AFSCME Employees	■NMCPSO (Sh	= NMCPSO (Sheriff) Employees	AFSCME (Corrections) Employees	mployees
					*AFSCME (Medical) Employees	ad Cadown =	NACPSO (BECC) Employees	- IAEE (Eira) Employage	

Anna Hansen Commissioner, District 2

Robert A. Anaya Commissioner, District 3



Anna T. Hamilton Commissioner, District 4

Ed Moreno
Commissioner, District 5

Katherine Miller County Manager

Memorandum

To:

Santa Fe County Board of County Commissioners

From:

Katherine Miller, County Manager, SFC

Rachel O'Connor, Director, Community Services Department, SFC

Date:

March 13, 2018

Subject:

Community Services Monthly Report

Health Services

Yesterday CSD staff and other members of the team met with the state Human Services Department to discuss billing codes for the Crisis Center. It was a very, very productive meeting that resulted in HSD agreeing to draft another version using the Crisis Center billing code. We believe this change will result in our being able to draw down significant funding from Medicaid. We are still waiting for the Department of Health to release a new version of the regulations as a result of the passage of SB 220.

The Accountable Health Community is moving forward with the purchase of an IT system to link our team of Navigators, and to require better accountability. We received an initial cost proposal from NowPow and will work with our IT consultant to fine-tune contract language based on the needs of our Accountable Health Community network. The proposal is reasonable, well within our budgeted amount. We will also meet the NowPow implementation team when they are in Albuquerque for their work with the Presbyterian Accountable Health Community.

HPPC membership. We have not yet received responses to our advertisements for vacancies in Districts 1 and 3. Patricia met with Sandy Darnsfield, who is applying for the District 2 vacancy, but we will not bring anything forward until Reena Szczepanski is able to meet with her, and Ms. Darnsfield is out of town for some weeks.

Despite substantial outreach and publicity for the opiate overdose prevention we held at Nambe Community Center on Wednesday, nobody showed up. We still plan to do a training and Narcan distribution at Genoveva Chavez Community Center at the end of the month, while also rethinking how best to use the mobile van in this effort. Patricia is talking with Kati Schwartz about incorporating appropriate questions and a Narcan training in the one-on-one screenings with visitors to the van.

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Patricia met with Bern and others at HR and the MoGro coordinator to explore why MoGro participation has been so low at the County and what improvements could be made. We decided to hold off on making any major changes yet, and do a renewed outreach once MoGro's revised guidelines are finalized, which will include lower costs and may encourage more people to use MoGro.

Community Safety

House Bill 35 was signed by Governor Martinez on March 2, 2018. The legislation will increase the percentage of funding from the Liquor Excise Tax that is dedicated to the Local DWI Distribution Program. The percentage increase will go from 41.5% to 45% starting in Fiscal Year 2019. In Fiscal year 2019, 1.6 million will be carved out of the 45% and awarded to the Administrative Office of the Courts, for the Drug Court programs. Starting in Fiscal year 2020 the 1.6 million funding for the AOC will be funded directly from the Liquor Excise Tax and will no longer be carved out of the 45% dedicated to the LDWI Distribution Program.

The DWI Program is working with local law enforcement agencies to increase DWI enforcement operations. There will be two multi agency operations taking place this month. Operation Northern Safety will resume, taking place on St. Patrick's Day, several agencies will be participating. The Sheriff's Department and the City Police will be partnering to conduct a checkpoint on February 13, 2018. The DWI program will be funding both operations, along with several other single agency Saturation Patrols that will be taking place throughout the month.

Teen Court made their final recommendation regarding youth funding this past week. The review team prioritized those programs that targeted indicators in the Health Action Plan. The review team included experts from the field as well as the City of Santa Fe, who we made every effort to partner with on joint projects of important to both entities.

Community Operations

Carol Branch partners with Cerrillos Hills State Park to educate the students in the public lands class on the beneficial history of Cerrillos. In turn, their volunteers help maintain the trails at the park. On Friday 2/23, Carol led 16 volunteers for 3.5 hours to help restore washed out trails in Cerrillos Hills

Anna attended the Community meeting in Chimayo regarding the head start space and the Bennie J. Chavez Senior / Community Center. There was a great turnout with many good ideas that were brought up from seniors and members of the community. Colleen will be scheduling a meeting with Teresa and me to go over some of the specifics and realities of some of the ideas that were discussed at the meeting.

The short term solution for keeping up business in Stanley is going well. 4H continues to practice on Tuesdays, Thursdays, and Sundays. Anna has also been receiving numerous calls for private riding and one from the Alpaca Breeder's Association about a possible show there. We are working with Procurement on the next version of the RFP.

Senior Services

We held interviews last week for the Navigation position at Senior Services; and we had a number of good candidates. We have chosen one and will be moving forward with hiring next week. With the help of Krista Kelly we are also moving forward with a training module for County Fire, and for the Navigator. I feel that with Krista's help we've really laid a strong groundwork for the position. The Navigator will be part of the Accountable Health Community as well.

Senior Service will be holding a series of public hearings in April, and all Commissioners are invited. The hearing will be held on April 3 in Chimayo, April 4 in Eldorado and April 5th in Edgewood. We will be sending out a notice as the time gets closer.

Anna Hansen Commissioner, District 2

Robert A. Anaya Commissioner, District 3



Anna T. Hamilton
Commissioner, District 4

Ed Moreno
Commissioner, District 5

Katherine Miller County Manager

MEMORANDUM

DATE: March 27, 2018

To: Santa Fe Board of County Commissioners

From: Stephanie Schardin Clarke, Finance Director

Via: Katherine Miller, County Manager

RE: Financial Report for the Month Ending February 28, 2018

ISSUE

The following is a report summarizing the financial activities of Santa Fe County (SFC) through the end of February 2018, Fiscal Year 2018 (July 1, 2017 through February 28, 2018).

BACKGROUND

This report presents unaudited revenue and expenditure results across all funds, including details on general fund and property tax revenues. Revenues and expenditures are presented exclusive of transfers. Overall revenues are up 8.5% over the previous fiscal year due primarily to growth in charges for services (self-insurance) and property tax collections. Actual expenditures decreased by 1.5% over the previous fiscal year, due primarily to reductions in services and healthcare assistance programs.

RECURRING REVENUES

Through February 28th of Fiscal Year 2018, revenue collections across all SFC funds totaled \$104.4 million. Total revenue is comprised of taxes, fees, fines, grants, joint powers agreement receipts, subsidies and miscellaneous revenue sources. Total revenue collected through February 28th, 2018 exceeded Fiscal Year 2017 for the same period by \$8.2 million, an 8.5% increase in collected revenue. See the table below for detailed comparison of year-over-year revenue results.

	FY17 YTD	FY18 YTD	Difference	Percent Change
SFC Property Tax Revenue	\$41,637,774	\$44,654,901	\$3,017,127	7.2%
Gross Receipts Tax	\$37,204,422	\$38,906,768	\$1,702,346	4.6%
Charges for Services	\$9,979,303	\$14,268,986	\$4,289,683	43.0%
Other Taxes Collected	\$3,057,350	\$2,579,702	(\$477,648)	-15.6%
Intergovernmental and Subsidies	\$2,359,680	\$2,243,269	(\$116,411)	-4.9%
Misc. Revenue	\$1,356,532	\$920,185	(\$436,347)	-32.2%
Licenses, Permits & Fees	\$480,424	\$625,404	\$144,981	30.2%
Fines & Forfeitures	\$145,782	\$202,310	\$56,528	38.8%
Total Recurring Revenue	\$96,221,267	\$104,401,526	\$8,180,259	8.5%

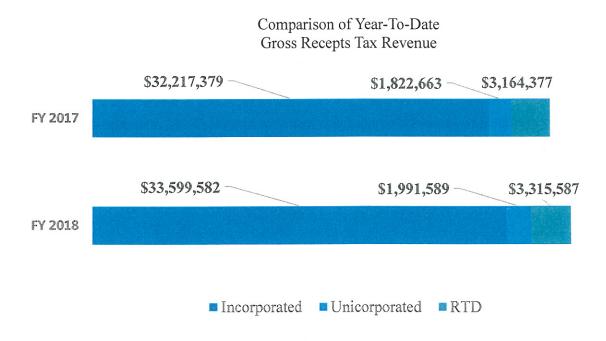
Gross Receipts Tax:

Gross receipts tax collections totaled \$38.9 million through February 28th, of Fiscal Year 2018, an increase of \$1.7 million (4.6 %) over the previous fiscal year.

Total gross receipts tax includes 13 increments, 10 of which are imposed in the incorporated area, including both city and county, and three of which are imposed only in the unincorporated area of SFC.

Fiscal year-to-date collections include \$3.3 million collected as a "pass through" for the Regional Transit Authority (RTA).

The following chart presents year-over-year comparison of gross receipts tax collections for the incorporated area of SFC, the unincorporated area of SFC, and the RTA pass-through increment.

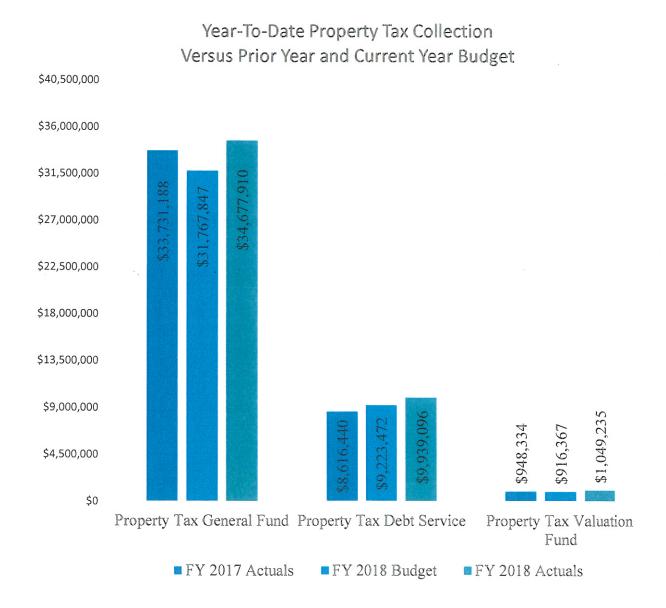


Property Tax:

Through February 28th, of Fiscal Year 2018, property tax revenue collections were \$44.6 million (excluding the Property Valuation Fund), \$3.0 million higher than the same period in the previous fiscal year, an increase of 7.2%.

Collection of property taxes is currently \$3.6 million above budget for Fiscal Year 2018. The largest months of property tax collections occur during the months of January, June, and December, which correlate with tax due dates.

Revenue received from property tax goes to the general fund property tax, to debt service on General Obligation Bonds, and to the property valuation fund. The following chart presents a year-over-year comparison of these components, as well as comparison to budgeted amounts for Fiscal Year 2018.



Other Revenues:

Charges for Services totaled \$14.3 million through February 28th, of Fiscal Year 2018, up \$4.3 million, or 43%, over the same period last year. This increase is the result of SFC completing its first year of being self-insured.

Miscellaneous revenue decreased by \$0.4 million, or 32%, over the same period of the prior fiscal year. This decrease was due to a delay in reconciling a portion of investment earnings revenue, attributable up to the period ending February 28th.

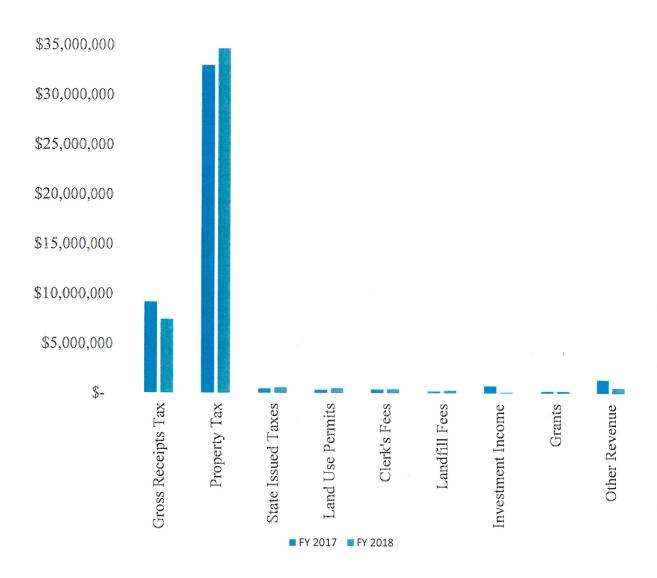
The General Obligation Bond sale proceeds of \$22.2 million received by SFC in September 2017 are excluded from this revenue presentation due to the non-recurring nature of that revenue.

GENERAL FUND REVENUES

Of the \$104.4 million total revenues collected through February 28th, of Fiscal Year 2018, \$44.9 million was general fund revenue. General fund revenue up to February 28th, of Fiscal Year 2018 was \$1.2 million less than the amount collected in the same period of Fiscal Year 2017. While property tax for the reporting period was up \$1.7 million, gross receipts tax collections are trailing the previous year by \$1.8 million. This difference in gross receipt tax reflects a shift in County accounting. In Fiscal Year 2018, portions of the Hold Harmless gross receipts tax receipts have been moved to other funds for more accurate tracking. Additionally, the State equalization gross receipts tax payment for Fiscal Year 2018 was \$0.3 million, compared to \$0.9 million received in Fiscal Year 2017. This reduction in State equalization payment was caused by SFC's newly-enacted gross receipts tax increment.

The graph below presents a comparison of Fiscal Year 2018 and Fiscal Year 2017 year-to-date general fund revenue collections.

Year-Over-Year General Fund Revenue Comparison



RECURRING EXPENDITURES

Total recurring expenditures up to February 28th, of Fiscal Year 2018 were \$70.6 million, an increase of \$1.0 million, or 1.5 percent, compared to the same period of the previous year. The following table presents total recurring expenditures by expense category.

	FY1	7 YTD	FY	18 YTD	Difference	Percent Change
Salaries & Benefits	\$	43,994,434	\$	47,079,037	\$3,084,603	7.0%
Services	\$	9,176,349	\$	8,228,270	(\$948,079)	-10.3%
Other Operating Costs	\$	6,722,042	\$	7,049,179	\$327,137	4.9%
Insurance & Deductibles	\$	2,242,418	\$	1,819,739	(\$422,679)	-18.8%
Healthcare Assistance Programs	\$	2,409,689	\$	1,845,230	(\$564,459)	-23.4%
Supplies	\$	1,686,179	\$	1,592,195	(\$93,984)	-5.6%
Maintenance	\$	1,946,964	\$	1,501,874	(\$445,090)	-22.9%
Vehicle Fuel & Maintenance	\$	994,879	\$	1,066,036	\$71,157	7.2%
Travel	\$	180,893	\$	218,890	\$37,997	21.0%
Public Safety Expenses	\$	236,947	\$	243,656	\$6,709	2.8%
Miscellaneous	\$	23,944	\$	635	(\$23,309)	-97.3%
Total Recurring Expenses	\$	69,614,738	\$	70,644,741	\$1,030,003	1.5%

Salary and benefit expenses totaled \$47.1 million through February 28th, of Fiscal Year 2018, an increase of \$3.1 million (7.0%) over the previous fiscal year.

Expenditures on services are \$8.2 million through February 28th, of Fiscal Year 2018, a decrease of \$0.9 million (-10.3%).

Other operating costs totaled \$7.0 million through February 28th, of Fiscal Year 2018, an increase of \$0.3 million over Fiscal Year 2017 (4.9%).

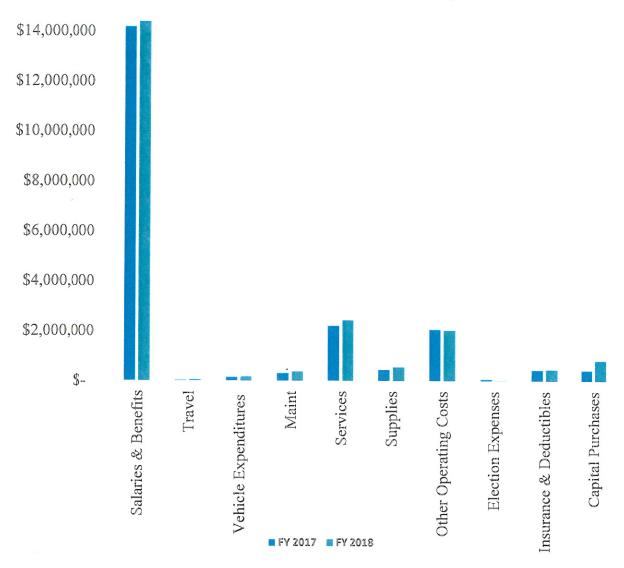
Reported expenditures exclude the following non-recurring costs: election expenses of \$23,911, capital purchases of \$11.5 million, subsidies through the down payment assistance program of \$70,000, and debt service on bonds totaling \$17.3 million.

GENERAL FUND EXPENDITURES

Of the \$70.6 million total expenditures through February 28th, of Fiscal Year 2018, \$21.4 million were from the general fund. In comparison to Fiscal Year 2017, general fund expenditures grew by \$1.0 million or 4.7%. General fund expenditures for services increased by \$0.2 million, capital purchases increased by \$0.4 million, and Salaries and Benefits increased by \$0.2 million.

The following chart reflects general fund expenditures for the first half of Fiscal Year 2018.





OTHER FINANCIAL INFORMATION

Finance Division staff has noted that hold harmless distribution payments are falling short of what was projected, and believes this may be due to a large statewide vendor that may be incorrectly reporting its food and/or medical deductions to the Taxation and Revenue Department. Staff has made several attempts to contact the Taxation and Revenue Department to resolve this issue, but it has been difficult thus far to get a response.

The Finance Division is in the process of holding budget review hearings with departments for the Santa Fe County Fiscal Year 2019 budget. The Finance Division is also assisting the County Manager's Office to prepare for the Board's strategic planning meetings in April 2018.

Finance Division staff is participating in reviews of requests for fixed assets, capital requests, and new FTE.

The Finance Division recently added two new pages to its website that are aimed at improving transparency and customer service. One page provides current and historical information related to the County's bond portfolio, and the other provides county resolutions and ordinances that govern the Finance Division's work for easy reference.