Henry P. Roybal Commissioner, District 1

Anna Hansen Commissioner, District 2

Rudy N. Garcia Commissioner, District 3



Anna T. Hamilton Commissioner, District 4

Ed Moreno
Commissioner, District 5

Katherine Miller County Manager

MEMORANDUM

DATE:

January 29, 2019

TO:

Board of County Commissioners

FROM:

Tony Flores, Deputy County Manager

Bill Taylor, Procurement Manager, CPO

VIA:

Katherine Miller, County Manager

Ken R. Martinez, RECC Director

ITEM AND ISSUE: Agenda Item III.D.1 - County and City of Santa Fe's Public Safety

Radio Communications System Solutions Project

<u>BACKGROUND AND SUMMARY:</u>

The Project 25 (P25) is a suite of standards for digital mobile radio communications designed for use by public safety organizations in North America. P25 radios are a direct replacement for analog UHF radios but P25 radios have the capability to transfer data as well as voice, allowing for a more natural implementation of encryption or messaging. P25 radios are commonly implemented by dispatch organizations, such as police, fire, ambulance and emergency rescue service, using vehicle-mounted radios combined with walkie-talkie handheld use.

The County and the City have been jointly working on the P25 issue since early 2016, with numerous requests for proposals and implementation solutions being developed and reviewed.

During the P25 discussions, the City has realized that their prime radio communication site (Prime Site) is need of replacement and has completed their technical specifications to complete this part of their project.

The P25 stakeholder group has reviewed the technical specifications for the P25 project and in coordination with the City identified the potential for significant cost savings by combining the P25 and Prime Site components into the singular Public Safety Radio Communications System Solutions Project (Project).

The issue today is three-fold:

- 1. Approval of Memorandum of Agreement No. 2019-0179-RECC/BT (MOA), which outlines the fiscal, procurement and implementation responsibilities of each party.
 - *The MOA outlines the Project responsibilities as follows:
 - a. County to act as fiscal agent for the Project including undertaking the procurement of all equipment and solutions for the Project.
 - b. City and County to share the total Project costs of \$1,743,999.999 as follows:
 - 1. P25 Core and 13 MCC7500 Dispatch Consoles which will be located at the Regional Emergency Communication Center (RECC) and funded 50/50 per the Joint Powers Agreement which established and authorized the RECC. \$1,173,658 (\$586,829 each).
 - 2. 15-channel ASR Prime Site Equipment which will be located at the City Prime Site location. \$570,341.99 (funded 100% by the City).
- 2. Approval of the utilization of New Mexico Statewide Price Agreement No. 70-000-16-0014AJ for the purchase and implementation of the Project.
 - *County Ordinance 2012-5, Section One. Outside Contracts, requires that any procurement pursuant to NMSA 1978, Section 13-1-129 (1984, 1991), should not be used unless the Procurement Manager makes a specific finding that competitive bidding for the particular product would not be advantageous to the County.
 - In no event shall a contract in total value exceeding \$250,000 be awarded without competitive bidding unless the Board of County Commissioners specifically approves.
- 3. Approval of Resolution 2019 _____, which authorizes the County Manager to Negotiate and Execute all Relevant Documents to effectuate the Project.

ACTION REQUESTED:

In order to timely implement the Project and realize the cost savings by combining the P25 and Prime Site components, staff is recommending approval of MOA No. 2019-0179-RECC/BT between the County and City; approval of the utilization of the New Mexico Statewide Price Agreement No. 70-000-16-0014AJ in excess of \$250,000 for Project components; and, approval of the Resolution authorizing the County Manager to effectuate the Project.

MEMORANDUM OF AGREEMENT BETWEEN SANTA FE COUNTY AND THE CITY OF SANTA FE FOR THE PUBLIC SAFETY RADIO COMMUNICATIONS SYSTEM SOLUTIONS PROJECT

THIS MEMORANDUM OF AGREEMENT (MOA) is entered on this _____ day of _____, 2019, between Santa Fe County (hereinafter the "County"), a political subdivision of the state of New Mexico, and the City of Santa Fe, (hereinafter the "City").

RECITALS

WHEREAS, in the spirit of cooperation, mutual respect and service to the residents of the County, this MOA confirms the parties' commitment and mutual cooperation which recognizes that the partnering activities between government entities may produce community and constituency benefits beyond what might be produced independently; and

WHEREAS, this MOA is exempt from the provisions of the Procurement Code in accordance with to Section 13-1-98 (A), NMSA 1978; and

WHEREAS, in November 2001, the County and City (collectively the Parties) entered into a Joint Powers Agreement (JPA) for the purpose of defining the terms and conditions of operating, administering, and maintaining a Joint Enhanced 911 Regional Communications Center (RECC); and

WHEREAS, the Project 25 (P25) is a suite of standards for digital mobile radio communications designed for use by public safety organizations in North America. P25 radios are a direct replacement for analog UHF radios but P25 radios have the capability to transfer data as well as voice, allowing for a more natural implementation of encryption or messaging. P25 radios are commonly implemented by dispatch organizations, such as police, fire, ambulance and emergency rescue service, using vehicle-mounted radios combined with walkie-talkie handheld use; and

WHEREAS, the City has completed the specifications for the project to upgrade their existing 15 Channel Repeater Site (Prime Site); and

WHEREAS, the Parties have agreed to undertake the County and City of Santa Fe Public Safety Radio Communications System Solutions Project (Project) which includes the P25 and Prime Site components by participating in cost sharing of the Project infrastructure and/or services with the County serving as fiscal agent for the Project; and

WHEREAS, the Parties agree the project components described in this MOA are of mutual interest and benefit to the County and City.

1

NOW, THEREFORE, the parties agree as follows:

EXHIBIT

applies.

1. SCOPE OF WORK

A. The Project will be implemented under one procurement completed by the County as follows:

a. Acquisition of the P25 Core and 13 MCC7500 Dispatch Consoles which will be located at the RECC and funded 50/50 per the JPA which established and authorized the RECC.

b. Acquisition of the 15-channel ASR Site Equipment which will be located at the City prime site location and will be funded 100% by the City.

B. As authorized by applicable state law and County ordinance, the County may use a procurement method deemed to be in the best interest of the County and the Project.

2. COMPENSATION

A. The total cost of the Project shall not exceed \$1,743,999.99 as follows:

a. RECC P25 Core and 13 MCC7500 Dispatch Consoles - \$1,173,658.00 (to be split 50/50 between County and City - \$586,829.00 each)

b. City 15-channel ASR Site Equipment - \$570,340.07 (to be paid 100% by City)

B. During the term of this Agreement, the County shall invoice the City for expenses incurred by the County for the Project.

3. EFFECTIVE DATE AND TERM

This Agreement shall become effective upon the date of last signature by the parties and will terminate December 31, 2019, unless earlier terminated pursuant to Section 4 (Termination) or Section 13 (Appropriations and Authorizations) below.

4. TERMINATION

A. Termination of Agreement. This Agreement may be terminated by the County upon written notice to the City at least 30 days prior to the intended date of termination. By such termination, no party may nullify obligations already incurred for performance or failure to perform prior to the date of termination.

B. Termination of Agreement for Cause. If a party fails to fulfill in a timely and proper manner its obligations under this MOA, or if a party violates any of the covenants, agreements, or stipulations of this MOA, the non-breaching party shall thereupon have the right to suspend or terminate this MOA by giving written notice to the other party such termination and specifying the effective date thereof.

5. PERSONNEL

A. The Parties represent that they have, or will secure at their own expense, all personnel required to perform all of the services required of it under this MOA.

B. All services to be performed by the County under this MOA shall be performed and completed through the use of independent contractor(s) and all personnel engaged in the work shall be fully qualified and shall be authorized or permitted under state and local law to perform such services.

6. ASSIGNMENT

The Parties shall not assign or transfer any interest in this MOA or assign any claims for money due or to become due under this MOA without prior written approval of both Parties.

7. NO THIRD-PARTY BENEFICIARIES

This MOA was not intended to and does not create any rights in any persons or party not a party to this Agreement.

8. RELEASE

Final payment of the amounts due under this MOA shall operate as a release of the County, its officers and employees, and Santa Fe County from all liabilities, claims and obligations whatsoever arising from or under this MOA.

9. LIABILITY

Neither party shall be responsible for liability incurred as a result of the other party's acts or omission in connection with this Agreement. Any liability incurred in connection with this Agreement is subject to the immunities and limitations of the New Mexico Tort Claims Act §41-4-1, et seq., NMSA 1978.

10. AMENDMENT

This MOA shall not be altered, changed or amended except by an instrument in writing executed by the parties hereto.

11. INTEGRATIONS CLAUSE

This Agreement incorporates all covenants and understandings the parties hereto concerning the subject matter hereof, and all such covenants and understandings have been merged into this MOA. No prior covenants or understandings, verbal or otherwise, of the parties or their agents shall be valid or enforceable unless embodied in this MOA.

12. APPLICABLE LAW; VENUE

The activities or services under this MOA shall be performed and completed in accordance with the laws of the State of New Mexico. The City and the County agree that exclusive forum for any litigation between them arising out of or related to this Agreement shall be the State District Court of New Mexico, First Judicial District, located in Santa Fe County.

13. APPROPRIATIONS AND AUTHORIZATIONS

This MOA is contingent upon sufficient appropriations and authorizations being made by the Santa Fe County Board of County Commissioners and, if state funds are involved, the Legislature of the State of New Mexico. If sufficient appropriations and authorizations are not made, this MOA shall terminate immediately upon written notice being given by County to the City. Such termination shall be without penalty to the County, and the County shall have no duty to reimburse the City for expenditures made in the performance of this MOA. The County is expressly not committed to expenditure of funds until such time as they are programmed, budgeted, encumbered and approved for expenditure by the County. The County's decision as to whether sufficient appropriations and authorizations have been made for the fulfillment of this MOA shall be final and not subject to challenge by the City.

14. FACSIMILE SIGNATURES

The parties hereto agree that a facsimile signature has the same force and effect as an original for all purposes.

15. NEW MEXICO TORT CLAIMS ACT

No provisions of this MOA modifies or waives any sovereign immunity or limitation of liability enjoyed by the County of its "public employees" at common law or under the New Mexico Tort Claims Act, NMSA 1978, §41-4-1, et seq.

16. PROHIBITED ACTIVITY

The City is prohibited from using funds provided herein or using personnel employed for the administration of this Agreement, for political activities, sectarian or religious activities, lobbying or political patronage.

17. RECORDS AND FINANCIAL AUDIT

- A. To the extent the County's contractor's books and records relate to (i) the contractor's performance of this MOA or any subcontract entered into pursuant to it or (ii) cost or pricing data in this MOA, the contractor will agree to (i) maintain such books and records during the term of this MOA and for a period of six years from the date of final payment under this Agreement; (ii) allow the County or its designee to audit such books and records at reasonable notice; (iii) to keep such books and records in accordance with generally accepted accounting principles ("GAAP").
- B. To the extent subcontractors to the County's contractor(s) books and records relate to (i) its performance of this Agreement or (ii) cost or pricing data in this MOA, such subcontractor also agrees to require any subcontractor to perform its obligations under this MOA to (i) maintain such books and records during the term of this MOA and for a

period of six years from the date of final payment under any subcontract; (ii) allow the County or its designee to audit such books and records in accordance with GAAP.

18. PENALTIES FOR VIOLATIONS OF LAW

The Procurement Code, Sections 13-1-28 through 13-1-199, NMSA 1978, imposes civil and criminal penalties for its violation. In addition, the New Mexico criminal statutes impose felony penalties for illegal bribes, gratuities and kickbacks.

19. EQUAL OPPORTUNITY COMPLIANCE

The Parties agree to abide by all federal and state laws, rules, and regulations, pertaining to equal employment opportunity. In accordance with such laws, the Parties assure that no person in the United States shall, on the grounds of race, religion, color, national origin, ancestry, sex, age, physical or mental handicap, or serious medical condition, spousal affiliation, sexual orientation or gender identity be excluded form employment with or participation in, be denied the benefits of, or otherwise subjected to discrimination under any activity performed under this MOA. If either Party is found not to be in compliance with these requirements during the life of this MOA, the Party in noncompliance agrees to take appropriate steps to correct these deficiencies.

20. INVALID TERM OR CONDITION

If any term or condition of this Agreement shall be valid or unenforceable, the reminder of this Agreement shall not be affected and shall be valid and enforceable.

21. NOTICES

Any notice required by this MOA shall be given in writing to the parties designated below. Notice shall be effective when delivered personally to any party, or three business days after deposited, postage fully prepaid, registered or certified, in an official receptacle of the U.S. Postal Service.

COUNTY:

Attn: County Manager

Santa Fe County 102 Grant Avenue P.O. Box 276

Santa Fe, New Mexico 87504-0276

CITY:

Attn: City Manager City of Santa Fe 200 Lincoln Avenue

Santa Fe, New Mexico 87504-0276

22. SURVIVAL

The provisions of the following paragraphs shall survive the termination of this MOA: RECORDS AND FINANCIAL AUDIT; RELEASE; APPLICABLE LAW VENUE; NO THIRD PARTY BENEFICIARIES; SURVIVAL.

IN WITNESS WHEREOF the parties have duly executed this MOA as of the last date of signature by the parties hereto.

SANTA FE COUNTY:	
Anna T. Hamilton Chair, Santa Fe County Board of Coun	ty Commissioners
ATTESTATION:	
Geraldine Salazar Santa Fe Clerk	Date:
Approved as to form: Approved as to form: R. Bruce Frederick Santa Fe County Attorney	Date: 1-22-19
Finance Department: Stephanie S. Clarke Finance Director	Date:

Memorandum of Agreement No. 2019-0179-RECC/BT

CITY OF SANTA FE		
	Date:	
ATTESTATION:		
Yolanda Vigil City Clerk	Date:	
Approved as to form:		
	Date:	
Finance Department:		
	Date:	



Statewide Price Agreement Amendment

Awarded Vendor 0000013468 Motorola Solutions, Inc. 7237 Church Ranch Road Blvd, Suite 406 Westminister, CO 80021

Attn: Manny Barreras Telephone No. (505) 850-8194

Ship To:

All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice: As Requested Price Agreement Number: 70-000-16-00014AJ

Price Agreement Amendment No.: Five

Term: November 04, 2016 - November 04, 2018

Procurement Specialist: Debra Saiz DS

Telephone No.: (505) 827-0521

Title: Communications, Radio Equipment, Parts, Accessories and Related Services

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective immediately.

Add the attached product category and discount percentage rate.

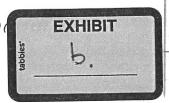
Extend the Term of the Agreement from November 4, 2017 to November 4, 2018

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

New Mexico State Purchasing Agent

Date: 09/29/2017



State of New Mexico General Services Department Purchasing Division NM State Contract 70-000-16-00014

No.	Manufacturer	A CONTRACTOR OF THE PROPERTY O		Item	Short Description	Discount	
		Tower and Antenna	003	Service	Tower, Antenna, Site, HVAC, Generator, Building, Tower Climb, UPS	0%	
2	Motorola Motorola	Radio Support	206	Service	Local Radio Support	0%	
3	Motorola	Asset Management	219	Service	Inventory, Configuration	0%	
4	Motorola	NICE, Plant, Patch Management	231	Service	Nice Packages and Network	0%	
5	Motorola	Admin Services	393	Service	Contract Admin	0%	
6	Motorola	Radio Repair	460	Service	Radio Repair Services FTC	0%	
7	Motorola	Paging Repair	560	Service	Paging Repair - Depot	0%	
8	Motorola	Infrastructure	688	Service	Software Install	0%	
9	Motorola	On - Off Site Penetration	599	Service	On- Off Site Pentration Testing	0%	
10	Motorola	Radio Rental	787	Service	Radio Rental Service	0%	
11	Motorola	Warranty Wrap	773	Service	Warranty	0%	
12	Motorola	Radio Repair	948	Service	Priority, Preventive, Local Dispatch	0%	
	Motoroia	Installation	209	Service	Install Portable, Mobile, Antenna Audit, Equipment Move and Remove, Infrastructure, Programming, Tower Inspection, Techincal Assistance, Site Integeration, Interference	0%	
13	Motorola		210	Comica	Accet Management	0%	
14	Motorola	Asset Management	219	Service	Asset Management Network Preventive Maintenance	0%	
15	Motorola	Network Preventive	769	Service	Antenna Audits	0%	
16	Motorola	Antenna Audit	390	Service	Antenna Audits	070	
17	Motorola	Distribution Antenna System (DAS)	183	Infrastructure	Bi-Directional (BDA)	10%	
18	Motorola	Towers	262	Infrastructure	Towers	10%	
19	Motorola	Shelters and HVAC	329	Infrastructure	Shelters and HVAC	10%	
20	Motorola	Generators and UPS	207	Infrastructure	Generators and UPS	10%	



Statewide Price Agreement Amendment

Awarded Vendor 0000013468 Motorola Solutions, Inc. 7237 Church Ranch Road Blvd, Suite 406 Westminister, CO 80021

Attn: Manny Barreras

Telephone No. (505) 850-8194

Ship To:

All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice: As Requested Price Agreement Number: 70-000-16-00014AJ

Price Agreement Amendment No.: Four

Term: November 04, 2016 - November 04, 2017

Procurement Specialist: Debra Saiz

Telephone No.: (505) 827-0521

Title: Communications, Radio Equipment, Parts, Accessories and Related Services

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective immediately.

Add the attached product category and discount percentage rate.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

New Mexico State Purchasing Agent

Date: 09/18/2017

State of New Mexico General Services Department Purchasing Division NM State Contract 70-000-16-00014

No.	Manufacturer	Product Category	APC	Item	Short Description	Discount
1	Motorola	Distribution Antenna System (DAS)	183	Infrastructure	Bi-Directional (BDA)	10%



Statewide Price Agreement Amendment

Awarded Vendor 0000013468 Motorola Solutions, Inc. 7237 Church Ranch Road Blvd, Suite 406 Westminister, CO 80021

Attn: Manny Barreras

Telephone No. (505) 850-8194

Ship To:

All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice: As Requested Price Agreement Number: 70-000-16-00014AJ

Price Agreement Amendment No.: Three

Term: November 04, 2016 - November 04, 2017

Procurement Specialist: Debra Saiz

Telephone No.: (505) 827-0521

Title: Communications, Radio Equipment, Parts, Accessories and Related Services

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective immediately.

Add the following paragraph to page 8, Supplemental Terms and Conditions: Contractor Requirement:

The Contractor reserves the right to negotiate additional terms and conditions for any purchase made under the Price Agreement resulting from Invitation To Bid Number: 70-000-16-00014; and The Contractor is under no obligations to sell the equipment if the parties are unable to mutually agree on the terms and conditions.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

New Mexico State Purchasing Agent

Date: 04/05/2017

Purchasing Division, 1100 St. Francis Drive 87505, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472



Statewide Price Agreement Amendment

Awarded Vendor 0000013468 Motorola Solutions, Inc. 7237 Church Ranch Road Blvd, Suite 406 Westminister, CO 80021

Attn: Manny Barreras

Telephone No. (505) 850-8194

Ship To:

All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:

As Requested

Price Agreement Number: 70-000-16-00014AJ

Price Agreement Amendment No.: Two

Term: November 04, 2016 - November 04, 2017

Procurement Specialist: Debra Saiz

Telephone No.: (505) 827-0521

Title: Communications, Radio Equipment, Parts, Accessories and Related Services

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective immediately.

• Page 19 adding Communications Software, Warranties and Related Services.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

New Mexico State Purchasing Agent

Date: 11/15/2016

Purchasing Division, 1100 St. Francis Drive 87505, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472

State of New Mexico General Services Department Purchasing Division Statewide Price Agreement 70-000-16-00014:

Page: /9

No.	Manufacturer	Product Category	APC	ltem	Short Description	Discount
1	Motorola	SI Project Management	208	Service	SI Project Management	0%
2	Motorola	SI Customer Training	286	Service	ASTRO SI Training	0%
3	Motorola	Warranty Wrap	290	Service	Local Operating Support Services	0%
4	Motorola	Records Management Software	297	Software	Records License	5%
5	Motorola	SI Site Design	306	Service	SI Site Design	0%
6	Motorola	Corrections Management SW	330	Software	CAD License	5%
7	Motorola	Premier CAD SW .	333	Software	CAD License	10%
8	Motorola	System Management	390	Service	Field Services	0%
9	Motorola	SI PassthroughUGH ET&S	427	Service	SI Passthrough UGH ET&S	0%
198	Motorola	Records Management Software	608	Software	PSA	10%
10	Motorola	System Integration	670	Service	System Integration	0%
11	Motorola	Premier CAD Maintenance	702	Software	PSA	0%
12	Motorola	Mobile App Maintenance	850	Software	PSA	0%
13	Motorola	Mobile Applications Software	879	Software	PSA	10%
14	Motorola	PSA HW/SW	020	Software	PSA	5%
	Motorola	Records Mgmt Maintenance	050	Warranty	Records Maintenance	0%
10	Motorola	SI Outsourcing	127	Service	SI	0%
17	Motorola	SI Insourcing	128	Service	SI	0%

^{*} PSA Public Safety Applications



Statewide Price Agreement Amendment

Awarded Vendor 0000013468 Motorola Solutions, Inc. 7237 Church Ranch Road Blvd, Suite 406 Westminister, CO 80021

Attn: Manny Barreras

Telephone No. (505) 850-8194

Ship To:

All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:

As Requested

Price Agreement Number: 70-000-16-00014AJ

Price Agreement Amendment No.: One

Term: November 04, 2016 - November 04, 2017

Procurement Specialist: Debra Saiz DS

Telephone No.: (505) 827-0521

Title: Communications, Radio Equipment, Parts, Accessories and Related Services

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective immediately.

- Page 9 Contractor Contact Information removing Adrena Carruthers-Adams and adding Larry Mabry
- Page 18 adding CommandCentral Communications Items and Related Services.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

New Mexico State Purchasing Agent

Date: 11/01/2016

State of New Mexico General Services Department Purchasing Division Statewide Price Agreement 70-000-16-00014:

Page 9

Contractor Contact Information:	
Dun & Bradstreet Number: <u>00-132-5436</u> dealer.)	(Is your company a manufacturer or an authorized
	Please check one.
Company Name: Motorola Solutions, Inc. Dealer	X Manufacturer Authorized
Address: 500 W. Monroe Street, Chicago, IL 60661 Telephone Number: 847-576-5000 Company URL Link: www.motorolasolutions.com	
Contract Administrator:	Additional Contact Information:
Name: Manny Barreras	Name: Larry Mabry
Title: NM & El Paso Sr. Account Manager	Title: MSSSI Vice President & Director Sales
Address (If different from Company Address):	Address (If different from Company Address):
1409 Cardenas, NE	7237 Church Ranch Blvd #406
Albuquerque, NM 87110	Westminster, CO 80021
Telephone Number: 505-850-8194	Telephone Ng.: 303-527-4051
Email: Barreras@Motorolasolutions.com	Email: larry mabry@motoroldsolutions.com
Signature:	Signature: A Mal

State of New Mexico General Services Department Purchasing Division Statewide Price Agreement 70-000-16-00014:

Page:/8

No.	Manufacturer	Product Category .	APC	Item	Short Description	Discount
3	Motorola	COMMANDCENTRAL ANALYTICS	138	Infrastructure	CommandCentral	5%
4	Motorola	COMMANDCENTRAL PREDICTIVE	138	Infrastructure	CommandCentral	5%
5	Motorola	COMMANDCENTRAL CRIMEREPORTS	138	Infrastructure	CommandCentral	5%
6	Motorola	COMMANDCENTRAL TIP SOFT	138	Infrastructure	CommandCentral	5%
1	Motorola	COMMANDCENTRAL INFORM	149	Infrastructure	CommandCentral	5%
16	Motorola	COMMANDCENTRAL DEMS	271	Infrastructure	CommandCentral	5%
13	Motorola	COMMANDCENTRAL DEMS	372	Infrastructure	CommandCentral	5%
14	Motorola	COMMANDCENTRAL DEMS	453	Infrastructure	CommandCentral	5%
11	Motorola	COMMANDCENTRAL BRIEFCAM & VMS	488	Infrastructure	CommandCentral	0%
18	Motorola	COMMANDCENRAL DEMS	607	Infrastructure	CommandCentral	5%
12	Motorola	PROF SERVICES	699	Infrastructure	CommandCentral	5%
9	.Motorola	COMMAND CENTRAL AWARE	708	Infrastructure	CommandCentral	5%
15	Motorola	COMMANDCENTRAL DEMS	742	Infrastructure	CommandCentral	5%
17	Motorola	COMMANDCENTRAL DEMS	742	Infrastructure	CommandCentral	5%
19	Motorola	COMMANDCENTRAL DEMS	785	Infrastructure	CommandCentral	5%
7 -	Motorola	COMMANDCENTRAL AWARE	002	Infrastructure	CommandCentral	5%
10	Motorola	COMMANDCENTRAL AWARE	002	Infrastructure	CommandCentral	5%
2	Motorola	COMMANDCENTRAL SOCIAL	031	Infrastructure	Command Central	0%
20	Motorola	COMMANDCENTRAL VAULT	032	Infrastructure	CommandCentral	5%
21	Motorola	AWARE	080	Infrastructure	CommandCentral	5%
22	Motorola	COMMANDCENTRAL DEMS	206	Infrastructure	Command Central .	5%
23	Motorola	COMMANDCENTRAL DEMS	209	Infrastructure	CommandCentral	5%