

**Justin S. Greene**  
Commissioner, District 1

**Anna Hansen**  
Commissioner, District 2

**Camilla Bustamante**  
Commissioner, District 3



**Anna T. Hamilton**  
Commissioner, District 4

**Hank Hughes**  
Commissioner, District 5

**Gregory S. Shaffer**  
County Manager

November 20, 2023

**SANTA FE COUNTY**  
**IFB 2024-0103-PW/MB**  
**ROCK SALT FOR SNOW & ICE REMOVAL**

**ADDENDUM NO. 1**

Dear Proponents,

This addendum is issued to reflect the following immediately. It shall be the responsibility of interested Bidders to adhere to any changes or revisions to the IFB as identified in this Addendum No. 1. This documentation shall become permanent and made part of the departmental files.

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***Attachment A: Previous Rock Salt Bid Sheets***

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**Question No. 1: Would you be able to provide previous bid tabs from the last 2 years for this project?**

**Answer No. 1: All bids available online at:**  
**<https://www.santafecountynm.gov/finance/purchasing-division/current-bid-solicitations>.**

**Question No. 1: Do you also have previous bid results available online? I am looking specifically for awarded prices for the last project that was like this one.**

**Answer No. 1: Please see Attachment A.**

Please add this Addendum No. 1 to the original proposal documents and refer to proposal documents, hereto as such. This and all subsequent addenda will become part of any resulting contract documents and have effects as if original issued. All other unaffected sections will have their original interpretation and remain in full force and effect. Responders are reminded that any questions or need for clarification must be addressed to Mohamed Al-Hussaini, Procurement Specialist Senior, at [malhussaini@santafecountynm.gov](mailto:malhussaini@santafecountynm.gov).

**ATTACHMENT A****BID SHEETS**

**IFB #2018-0183-PW/KE  
PURCHASE AND DELIVERY OF ROCK SALT  
FOR ICE & SNOW REMOVAL**

Please offer your best price for the purchase and delivery of rock salt for ice and snow removal operations as listed below. Price shall include all costs of labor, travel, equipment, tools, materials, federal tax, permits, licenses, fees, freight and any other items necessary to complete the services. **Include signature at the bottom as stated.** Be advised that award may be made without discussion with bidders on offers received.

**1. PRICING**

Approximate Quantity	Unit	Description	Unit Price \$	Unit Price Written in Words
1000	Tons	Rock Salt to be Delivered to the Santa Fe County Public Works Yard	\$117.00	One hundred seventeen dollars and no cents

***\*Note: Price shall be exclusive of NM gross receipts tax***

**2. RATE INCREASES**

Prices shall remain firm and fixed for the initial one-year term of the contract. The bidder shall state below as part of its bid how rate increases will be determined at each renewal period (ie. a fixed percent, tied to a specific economic factor, no price increase proposed, etc.).

I can not anticipate an increase unless fuel and raw material surcharge goes up in the next year.

**3. REFERENCES**

Bidder shall provide three (3) external references from clients who received similar services on a separate sheet. The minimum information to be included is:

- a) Name of individual or company services were provided for;
- b) Address of individual or company;
- c) Name of contact person;
- d) Telephone number of and email address of contact person;
- e) Dates services were provided.

BID SUBMITTED BY:

COMPANY NAME: Allied 360 Construction

NAME: Patrick Herrera

SIGNATURE: Patrick Herrera

TITLE: Managing Member

EMAIL ADDRESS: patrickherrera@ymail.com

DATE: 01/11/2018



ATTACHMENT A

IFB #2018-0183-PW/KE

BID SHEETS

IFB #2018-0183-PW/KE  
PURCHASE AND DELIVERY OF ROCK SALT  
FOR ICE & SNOW REMOVAL

Please offer your best price for the purchase and delivery of rock salt for ice and snow removal operations as listed below. Price shall include all costs of labor, travel, equipment, tools, materials, federal and permits, licenses, fees, freight and any other items necessary to complete the services. Include signature at the bottom as stated. Be advised that award may be made without discussion with bidders on offers received.

1. PRICING

Approximate Quantity	Unit	Description	Unit Price	Unit Price Written in Words
1000	Tons	Rock Salt to be Delivered to the Santa Fe County Public Works Yard	\$125.43 per ton	One Hundred Twenty Five dollars 43/100

*Note: Price shall be exclusive of NM gross receipts tax.*

2. RATE INCREASES

Prices shall remain firm and fixed for the initial one-year term of the contract. The bidder shall state below as part of its bid how rate increases will be determined at each renewal period (i.e. a fixed percent, tied to a specific economic factor, no price increase proposed, etc.)

*fixed % of 4% also due to increasing cost of fuel a fuel surcharge could apply if prices exceed \$2974*

3. REFERENCES

Bidder shall provide three (3) external references from clients who received similar services on a separate sheet. The minimum information to be included is:

- a) Name of individual or company services were provided for;
- b) Address of individual or company;
- c) Name of contact person;
- d) Telephone number of and email address of contact person;
- e) Dates services were provided.

BID SUBMITTED BY:

COMPANY NAME: Desert Mountain Corporation

NAME Paul Besselp

SIGNATURE 

TITLE: President

EMAIL ADDRESS: paul@desertmtncorp.com

DATE 1-9-18

Attachment A

BID SHEETS

IFB #2018-0183-PW/KE  
PURCHASE AND DELIVERY OF ROCK SALT  
FOR ICE & SNOW REMOVAL

Please offer your best price for the purchase and delivery of rock salt for ice and snow removal operations as listed below. Price shall include all costs of labor, travel, equipment, tools, materials, federal tax, permits, licenses, fees, freight and any other items necessary to complete the services. **Include signature at the bottom as stated.** Be advised that award may be made without discussion with bidders on offers received.

1. PRICING

Approximate Quantity	Unit	Description	Unit Price \$	Unit Price Written in Words
1000	Tons	Rock Salt to be Delivered to the Santa Fe County Public Works Yard	122.75	one hundred twenty two dollars and seventy five cents

*\*Note: Price shall be exclusive of NM gross receipts tax*

2. RATE INCREASES

Prices shall remain firm and fixed for the initial one-year term of the contract. The bidder shall state below as part of its bid how rate increases will be determined at each renewal period (ie. a fixed percent, tied to a specific economic factor, no price increase proposed, etc.).

tied to increase in freight and/or product cost

3. REFERENCES

Bidder shall provide three (3) external references from clients who received similar services on a separate sheet. The minimum information to be included is:

- a) Name of individual or company services were provided for;
- b) Address of individual or company;
- c) Name of contact person;
- d) Telephone number of and email address of contact person;
- e) Dates services were provided.

BID SUBMITTED BY:

COMPANY NAME: GMCO Corporation

NAME: Bruce T. Jelfs

SIGNATURE: Bruce Jelfs

TITLE: Manager of Business Development

EMAIL ADDRESS: bjjelfs@gmco corp.com

DATE: 1-10-18