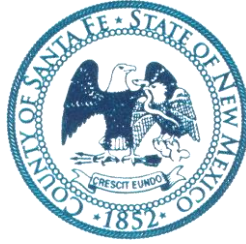


Henry P. Roybal
Commissioner, District 1

Anna Hansen
Commissioner, District 2

Robert A. Anaya
Commissioner, District 3



Anna T. Hamilton
Commissioner, District 4

Ed Moreno
Commissioner, District 5

Katherine Miller
County Manager

July 18, 2018

SANTA FE COUNTY
RFP NO. 2019-0299-CORR/MM
DENTAL SERVICES

ADDENDUM NO. 1

Dear Proponents,

This addendum is issued to reflect the following immediately. It shall be the responsibility of interested Offerors to adhere to any changes or revisions to the RFP as identified in this Addendum No. 1. This documentation shall become permanent and made part of the departmental files.

Attachment A: Pre Proposal Agenda and Sign in Sheet

Question No. 1: Approximately how many emergency dental calls were required over the past year?

Answer No. 1: *One.*

Question No. 2: Are clinic days flexible?

Answer No. 2: *Yes, provided the number of maximum hours allowed, is adhered to.*

Questions No. 3: There are no provisions for dental hygiene. Is it the policy of SFCCD to provide restorative care only?

Answer No. 3: *The dental work performed will predominantly be restorative. Dental hygiene work is rare, but is typically done on inmates who have been here for an extended stay.*

Question No.4: a) Can you define more succinctly under what conditions a penalty would be assessed? We assume that a penalty would be assessed if the provider cannot provide services on scheduled clinic days.
b) What would constitute a failure to perform for emergency calls?

Answer No. 4: a) *If provider cannot provide service as scheduled.*
b) *If an Emergency dental need is identified and the provider fails to be reached or respond to such Emergency.*

Question No. 5: Approximately how many times was a penalty assessed over the past year?

Answer No. 5: *Zero.*

Question No. 6: We understand that the population at the YDP varies from 20-25 residents at any time. Based on our past experience in similar facilities, we assume that routine services to YDP would occur about every other month, with the exception of emergency calls. Is that accurate?

Answer No. 6: *We currently have a dentist visit the YDP facility once a week for 1-2 hours.*

Question No. 7: Can you please identify the incumbents?

Answer No. 7: *ACC Health dba Dentrust Optimized Care Solutions.*

Question No. 8: On page 38 of the RFP, item E. calls for Professional Liability insurance of \$1,500,000 per occurrence and \$2,500,000 aggregate for a total policy limit of \$4,000,000. Our current Professional and General Liability Insurance policy has policy limits of \$1,000,000 per occurrence and \$3,000,000 aggregate for a total policy limit of \$4,000,000. Would this satisfy this provision?

Answer No. 8: *Yes.*

Question No. 9: On page 6 of the RFP, item M. calls for current CPR certification, a TB skin test, and a Hepatitis B test. Can these be performed/provided upon contract award?

Answer No. 9: *Yes.*

Question No. 10: In addition to background investigations, do you require contractors to complete PREA training?

Answer No. 10: *Yes, the County will provide this internally.*

Question No. 11: In 2015, New Mexico enacted legislation stating that incarceration is not a basis to deny or terminate eligibility for Medicaid and requiring the Medicaid agency to adopt regulations implementing the statute. Are services provided to Medicaid eligible inmates billed to Medicaid?

Answer No. 11: *Yes.*

Question No. 12: When do you expect the contract to begin?

Answer No. 12: *The expected contract award is mid to late August 2018, however this date may be subject to change.*

Question No. 13: According to the RFP, the contractor is responsible for payment of any offsite dental referrals. Does this apply to only those routine procedures that would normally be provided in the facility clinic by a general dentist and are subsequently referred out? Are non-routine services that would normally be provided by a specialist excluded? (For example: impacted wisdom teeth, facial fractures, rapidly traveling infection).

Answer No. 13: *Yes.*

Question No. 14: Will the facility contact the contractor prior to any offsite referral?

Answer No. 14: *Yes, the contractor will be the one making the referral.*

Question No. 15: Will the facility allow the contractor access 24/7 for emergent care?

Answer No. 15: *Yes.*

Question No. 16: Will we be allowed to do make up days?

Answer No. 16: *Yes, provided the number of maximum hours allowed is adhered to.*

Please add this Addendum No. 1 to the original proposal documents and refer to proposal documents, hereto as such. This and all subsequent addenda will become part of any resulting contract documents and have effects as if original issued. All other unaffected sections will have their original interpretation and remain in full force and effect. Responders are reminded that any questions or need for clarification must be addressed to Maricela Martinez, Senior Procurement Specialist at mcmartinez@santafecountynm.gov.

102 Grant Avenue · P.O. Box 276 · Santa Fe, New Mexico 87504-0276 · 505-986-6200 · FAX:
505-995-2740 www.santafecountynm.gov



**PRE PROPOSAL CONFERENCE
RFP# 2018-0299-CORR/MM
DENTAL SERVICES
JULY 10, 2018
2:00PM**

Contracting Agency: Santa Fe County

• Maricela Martinez	Procurement Specialist Senior	Purchasing Division
• Derek Williams	Warden	Public Safety
• Tila Rendon-Varela	Operations Manager	Public Safety
• Christen Martinez	Department Administrator	Public Safety
• Dr. Melquiades Olivares	Physician	Public Safety
• Armando Trujillo	Administrative Assistant	Public Safety

Project Information

Santa Fe County is requesting proposals from licensed and qualified dentists to provide dental services for incarcerated juveniles at the County Youth Development Program (YDP) and incarcerated adults at the County Adult Detention Facility (ADF).

Proposal Information

- Carefully read the Request for Proposal for requirements, terms & conditions including the sample contract.
- Sequence of Events are listed on page 9.
- Proposal Organization - Proposal should be organized as outlined in the RFP on page 19.
- Selection of finalist(s) – the most qualified proposal received based on the evaluation factors outlined in the RFP (pages 21-23) will be scored by a three to five member evaluation committee.

• Preferences -

1) N.M. In-State Business Preference Certificate 5% of total weight of all evaluation factors added to score.

OR

2) N.M. Resident Veterans Preference Certificate, 10% total weight of all evaluation factors added to score. For more information on State Preference visit www.tax.newmexico.gov

AND

3) Santa Fe County Preference, 5% of total weight of all evaluation factors added to score. For more information on County Preference visit https://www.santafecountynm.gov/asd/purchasing_division

- Please submit all questions via email to Maricela Martinez at mcmartinez@santafecountynm.gov. The last day for questions will be **Friday, July 13, 2018**. (Please do not contact any other County staff.)
- Addendum will be issued on **Wednesday, July 18, 2018**. (*Only questions answered by formal written addenda will be binding. Oral and other interpretations or clarifications will be without legal effect.*)
- Proposal Submittal –
Due Date: Monday, July 30, 2018
Time: 2:00 PM
Location: 142 W. Palace Avenue 2nd Floor, Santa Fe, NM



PRE-PROPOSAL CONFERENCE
 RFP NO. 2018-0299-CORR/MM
 DENTAL SERVICES
 TUESDAY, JULY 10, 2018
 2:00PM

NAME	COMPANY	TELEPHONE	E-MAIL ADDRESS
STEVE GARCIA	DENTRUST OCS	505-933-2811	SGARCIA@DENTRUSTOCS.COM
Dan Mirabal	Mira Cons.	898-2797	dan@mira-inc.com
Ashley Lucero	Dentrust OCS	505-323-1700	alucero@dentrustocs.com
Aperil Moreno-Gutierrez	MIRA CONS	898-2797	aperil@mira-inc.com
Angelina Vega	Mira Cons.	898-2797	angie@mira-inc.com
Tita Rendón-Javela	SFC		
Armando Trujillo	SFC	505 428 3229	artrujillo@santafecountynm.gov
Derek Williams	Santa Fe County		djwilliams@santafecountynm.gov