

Justin S. Greene
Commissioner, District 1

Lisa Cacari Stone
Commissioner, District 2

Camilla Bustamante
Commissioner, District 3



Adam Fulton Johnson
Commissioner, District 4

Hank Hughes
Commissioner, District 5

Gregory S. Shaffer
County Manager

May 7, 2026

Avaap
1400 Goodale Blvd., Suite 100,
Columbus, OH 43212
(614) 796-0090

Attn: Mike Wolff, Account Executive, Avaap
Richard Walega, VP Workday Government, Avaap

Re: Intent of Contract Award – RFP No. 2025-0370-CMO – Acquisition & Implementation of a New Enterprise Resource Planning (ERP) System for Santa Fe County

Dear Mike and Rich,

Congratulations! I am pleased to inform you that Santa Fe County intends to award Avaap the initial contract for the subject Request for Proposal, Competitive Sealed Proposal No. 2025-0370-CMO.

The County has determined to utilize the contract and SaaS documents from each of the system entities that were proposed and demonstrated. To initiate contract negotiations the County is requesting the contact documents for each of the following systems:

Avaap
Workday
OpenGov
SpyPoint
CAN/AM
Onesource

- Target contract execution: June 19, 2026
- Target Board approval: June 30, 2026

If you have any questions, please feel free to contact me. This solicitation remains as an open procurement. All communications must be directed to the County Procurement Office.

Sincerely,

Bill Taylor

Bill Taylor, Procurement Manager, CPO
Santa Fe County Purchasing

Cc; Elias Bernardino, Deputy County Manager
Walker Boyd, County Attorney
Yvonne S. Herrera, Finance Director
AveroAdvisors Team
Steve Csuka, CEO, Avaap