

**Henry Roybal**  
Commissioner, District 1

**Anna Hansen**  
Commissioner, District 2

**Rudy N. Garcia**  
Commissioner, District 3



**Anna T. Hamilton**  
Commissioner, District 4

**Hank Hughes**  
Commissioner, District 5

**Katherine Miller**  
County Manager

August 23, 2021

TO: Procurement File

FR: Bill Taylor, Procurement Manager

VIA: Vanessa Marquez, RECC Director  
Amanda Portillo, Department Administrator

**RE: SOLE SOURCE DETERMINATION FOR A ONE YEAR MAINTENANCE AGREEMENT WITH Environmental Systems Research Institute (ESRI) IN THE AMOUNT OF \$10,000.00, Exclusive of NM GRT.**

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***Issue:***

The Regional Emergency Communication Center (RECC) of Santa Fe County utilizes GIS software licenses with Environmental Systems Research Institute (ESRI) and are requesting to purchase the software maintenance for the system for one year at an amount of \$10,000.00, exclusive of NM GRT. This contract enables continued operation of RECC's GIS application which allows dispatchers at the Center, as well as other supporting agencies to access maps and coordinates throughout Santa Fe County. The ESRI software is also the same software that is used by the County GIS application software infrastructure and provides continued access to the software development platform and tools to develop new GIS applications that build on the existing environment. These GIS software applications are, in turn, tools that are essential to the daily work of SFC.

The selection RECC for GIS software platform and development tools for RECC must meet the following criteria:

- 100% compatible with the agency's existing GIS application software environment, and interoperable with proprietary ESRI data formats, in order to enable continued operation of those applications, maintenance of the ArcSDE database, and spatial data sets, for the next maintenance year.
- Provide tools to develop new enterprise-wide RECC/GIS applications and tools that can be deployed via the web and via mobile devices, including iOS- and Android-based smart devices.
- Compatible with and known to work with SFC's RECC existing hardware and network infrastructure, including its virtual machine environment hosting license management software.
- Include development tools and application programming interfaces (APIs) with which SFC software development and RECC staff are familiar.

***Determination:***

Although there are other software firms capable to provide maintenance services, due to the proprietary rights and copyrights to the software and applications specific to ESRI and the requirement of daily operations for the Regional Emergency Communications Center, no other service vendor can provide the criteria needed to meet the workflows to maintain, enhance or support applications utilized by Santa Fe County.

Therefore, it is the determination of the Santa Fe County Purchasing Division to authorize the procurement of services as a sole source procurement based on the uniqueness of the software and applications that are currently provided by ESRI utilized by Santa Fe County,

Pursuant to 13-1-126, NMSA 1978 this Purchasing Department after conducting due diligence has made the determination that this is a sole source procurement pursuant to the NMSA 1978 13-1-126 that *“a contract may be awarded without competitive sealed bids or competitive sealed proposals regardless of the estimated cost when the state purchasing agent or a central purchasing office makes a determination, after conducting a good-faith review of available sources and consulting the using agency, that other similar services, construction or items of tangible personal property cannot meet the intended purpose of the contract.”*

***Vendor Information:***

Vendor- Environmental Systems Research  
380 New York Street  
Redlands, CA 92373

**Deliverables:**

- **ArcGIS for Desktop:** Advanced, Standard, and Basic (basic and concurrent use)
- **ArcGIS for Desktop extensions:** ArcGIS 3D Analyst, ArcGIS Data Reviewer, ArcGIS Geostatistical Analyst, ArcGIS Network Analyst, ArcGIS Publisher, ArcGIS Schematics, ArcGIS Spatial Analyst, and ArcGIS Workflow Manager (basic and concurrent use)
- **ArcGIS for Server:** Enterprise and Workgroup (Advanced, Standard, and Basic)
- **ArcGIS for Server extensions:** ArcGIS 3D Analyst, ArcGIS Geostatistical Analyst, ArcGIS Image Extension, ArcGIS Network Analyst, ArcGIS Schematics, ArcGIS Spatial Analyst, and ArcGIS Workflow Manager
- **ArcGIS Engine**
- **ArcGIS Engine extensions:** ArcGIS 3D Analyst, ArcGIS Geodatabase Update, ArcGIS Network Analyst, ArcGIS Schematics, and ArcGIS Spatial Analyst (basic and concurrent use)
- **ArcGIS Runtime**
- **ArcGIS Runtime extensions:** ArcGIS 3D Analyst, ArcGIS Network Analyst, and ArcGIS Spatial Analyst (single use)
- **Mapping and Charting solutions:** ESRI Production Mapping for Desktop

Amount of Purchase: **\$ 10,000.00**



**esri**<sup>®</sup> 380 New York St  
 Redlands, CA 92373-8118  
 Phone: 888-377-45752083  
 Fax #: 909-307-3083

# Quotation

Date: 06/02/2021

Quotation Number: 26021972

**Send Purchase Orders To:**

Environmental Systems Research Institute, Inc.  
 380 New York Street  
 Redlands, CA 92373-8100  
 Attn: Pete Bennett

**Please include the following remittance address on your Purchase Order:**

Environmental Systems Research Institute, Inc.  
 P.O. Box 741076  
 Los Angeles, CA 90074-1076

Santa Fe Regional Emergency  
 Communication Center  
 Public Safety Complex  
 35 Camino Justicia  
 Santa Fe NM 87508  
 Attn: Jaison Dixon  
 Customer Number: 477891

For questions regarding this document, please contact Customer Service at 888-377-4675.

Item	Qty	Material#	Unit Price	Extended Price
10	1	161326 ArcGIS Enterprise Advanced Up to Four Cores Maintenance Start Date: 09/01/2021 End Date: 08/31/2022	10,000.00	10,000.00
<b>Item Subtotal</b>				10,000.00
<b>Estimated Tax</b>				0.00
<b>Total</b>				<b>USD 10,000.00</b>

DUNS/CEC: 06-313-4175 CAGE: OAMS3

APPROVED  
  
 Justin Miller  
 REC Counsel  
 8/9/21

**Quotation is valid for 90 days from document date.**

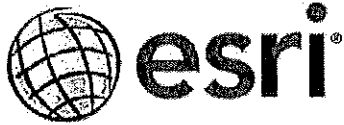
Any estimated sales and/or use tax has been calculated as of the date of this quotation and is merely provided as a convenience for your organization's budgetary purposes. Esri reserves the right to adjust and collect sales and/or use tax at the actual date of invoicing. If your organization is tax exempt or pays state taxes directly, then prior to invoicing, your organization must provide Esri with a copy of a current tax exemption certificate issued by your state's taxing authority for the given jurisdiction.

Esri may charge a fee to cover expenses related to any customer requirement to use a proprietary vendor management, procurement, or invoice program.

Issued By: Pete Bennett Ext: 2063

[GSBATG:DOM]

To expedite your order, please reference your customer number and this quotation number on your purchase order.



Esri Inc  
380 New York St  
Redlands CA 92373-8118

**Subject: Renewal Quotation**

**Date:** 08/01/2021  
**To:** Jaison Dixon  
**Organization:** Santa Fe Regional Emergency  
Communication Center  
**Fax #:** 505-428-3735 **Phone #:** 505-986-2451

**From:** Pete Bennett  
**Fax #:** 909-307-3083 **Phone #:** 888-377-4575 Ext. 2063  
**Email:** pbennett@esri.com

Number of pages transmitted  
(including this cover sheet): 4

Quotation #26021972  
Document Date: 06/02/2021

Please find the attached quotation for your forthcoming term. Keeping your term current may entitle you to exclusive benefits, and if you choose to discontinue your coverage, you will become ineligible for these valuable benefits and services.

If your quote is regarding software maintenance renewal, visit the following website for details regarding the maintenance program benefits at your licensing level  
<http://www.esri.com/apps/products/maintenance/qualifying.cfm>

All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your coverage at a later date.

Please note: Certain programs and license types may have varying benefits. Complimentary User Conference registrations, software support, and software and data updates are not included in all programs.

Customers who have multiple copies of certain Esri licenses may have the option of supporting some of their licenses with secondary maintenance.

For information about the terms of use for Esri products as well as purchase order terms and conditions, please visit  
<http://www.esri.com/legal/licensing/software-license.html>

If you have any questions or need additional information, please contact Customer Service at 888-377-4575 option 5.



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380 New York St  
Redlands, CA 92373-8118  
Phone: 888-377-4575/2063  
Fax #: 909-307-3083

## Quotation

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Date: 06/02/2021

Quotation Number: 26021972

Item	Qty	Material#	Unit Price	Extended Price
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### Renewal Options:

- Online: Renew through My Esri site at <https://my.esri.com>
  - Credit Card
  - Purchase Order
  - Email Authorization
- Email or Fax: Email Authorization, Purchase Order or signed quote to:
  - Fax: 909-307-3083
  - Email: [service@esri.com](mailto:service@esri.com)

Requests via email or signed quote indicate that you are authorized to obligate funds for your organization and your organization does not require a purchase order.

If there are any changes required to your quotation please respond to this email and indicate any changes in your invoice authorization.

If you choose to discontinue your support, you will become ineligible for support benefits and services. All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your support coverage at a later date.

The items on this quotation are subject to and governed by the terms of this quotation, the most current product specific scope of use document found at <http://assets.esri.com/content/dam/esrisites/media/legal/product-specific-terms-of-use/e300.pdf>, and your applicable signed agreement with Esri. If no such agreement covers any item quoted, then Esri's standard terms and conditions found at <http://assets.esri.com/content/dam/esrisites/media/legal/ma-full/ma-full.pdf> apply to your purchase of that item. Federal government entities and government prime contractors authorized under FAR 51.1 may purchase under the terms of Esri's GSA Federal Supply Schedule. Supplemental terms and conditions found at <http://www.esri.com/en-us/legal/terms/state-supplemental> apply to some state and local government purchases. All terms of this quotation will be incorporated into and become part of any additional agreement regarding Esri's offerings. Acceptance of this quotation is limited to the terms of this quotation. Esri objects to and expressly rejects any different or additional terms contained in any purchase order, offer, or confirmation sent to or to be sent by buyer. Unless prohibited by law, the quotation information is confidential and may not be copied or released other than for the express purpose of system selection and purchase/license. The information may not be given to outside parties or used for any other purpose without consent from Esri. Delivery is FOB Origin.

In order to expedite processing, please reference the quotation number and any/all applicable Esri contract number(s) (e.g. MPA, ELA, SmartBuy GSA, BPA) on your ordering document.



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Fax #: 909-307-3083

# Quotation

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Date: 06/02/2021      Quotation No: 26021972      Customer No: 477891

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US FEDERAL CUSTOMERS: If you are a federal customer or a contractor purchasing on behalf of a federal customer a purchase order is required to receive an invoice. Please email the purchase order to [service@esri.com](mailto:service@esri.com)

By signing below, you are authorizing Esri to issue a software support invoice in the amount of USD \_\_\_\_\_ plus sales tax, if applicable.

Please check one of the following:

I agree to pay any applicable sales tax.

I am tax exempt. Please contact me if Esri does not have my current exempt information on file.

\_\_\_\_\_  
Signature of Authorized Representative

\_\_\_\_\_  
Date

\_\_\_\_\_  
Name (Please Print)

\_\_\_\_\_  
Title