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SANTA FE COUNTY

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Katherine Miller
County Manager

July 6, 2020

TO: Procurement File

FR: Bill Taylor, Procurement Manager 

VIA: Pablo Sedillo III, Public Safety Director
Christen Martinez, Department Administrator

RE: Sole Source Determination - Securus Technologies, Inc. to Continue Services for the Implementation, Licensing and Maintenance of the New XJail and EMR Software System for Santa Fe County Public Safety Department

Background:

In 2017 the Santa Fe County Public Safety Department entered into Agreements 2016-0183-CORR/IC with Securus Technologies, Inc for the installation and maintenance of an electronic jail management system, including emergency medical record (EMR) management system to assist the Department with recording and accounting of multiple jail operations at the Adult Detention Facility (ADF), in accordance with Section 13-1-112, NMSA 1978, Request for Proposal (RFP).

The Agreement was a 1-year term, with 3 additional increments of 1-year extensions. In 2020, the Department contacted the Contractor to extend the Agreement for an additional year, but was unable to receive confirmation. This resulted in the Department not submitting a timely request to extend. The Agreement then expired on February 14, 2020. However, due to the proprietary rights and exclusiveness of the software and maintenance, the Department wishes to continue the services and amend the Agreement to extend the term through June 30, 2021.

Issue:

Agreement No. 2017-0183-CORR has now expired and the Department must continue the services with Securus Technologies, Inc. as a sole source determination for the operation of the jail management system and EMR.

Determination

As the current XJail and EMR jail management system that was developed, built and installed by Securus Technologies, the license, maintenance and support of such systems is proprietary. No other contractor or vendor can maintain and support a system that was created by Securus Technologies, Inc. Further other vendors that were contacted refused to provide maintenance and support on the systems, unless the systems were replaced by their own brand specific systems.

Therefore, it is the determination of this office, as the Chief Procurement Officer for the County, that the license, maintenance and support services of the current XJail and EMR system that was installed by Securus and is now operational can only be obtained and provided by Securus Technologies, Inc. through a sole source procurement, pursuant to NMSA 1978 13-1-126 based on the uniqueness of the hardware, software and applications currently being utilized by the Public Safety Department and the Adult Detention Facility.

Vendor Information:

Vendor- Securus Technologies, Inc.
14651 Dallas Parkway
Suite 600
Dallas, Texas 75254

Deliverables:

XJail System and Emergency Medical Record Management System, license, hardware, maintenance and support, specifically related to the Adult Detention Facility operations..

Project Cost Summary: Annual Term 2/14/2020 – 6/30/2021

| | |
|--------------------------------|---------------------|
| XJail Service Licensing | \$ 56,745.00 |
| <u>Maintenance and Support</u> | <u>\$ 21,785.00</u> |
| TOTAL: | \$ 78,530.00 |