

**SANTA FE COUNTY
PRICE AGREEMENT**

THIS AGREEMENT is made and entered into by and between Santa Fe County, a New Mexico political subdivision of the County of New Mexico (hereinafter referred to as "the County), and Redburn Tire Company, a corporation authorized to do business in the County and State of New Mexico (hereinafter referred to as "the Contractor").

IT IS MUTUALLY AGREED BETWEEN THE PARTIES:

1. DEFINITIONS

A. "Using department" shall mean a department or Elected Official's Office of Santa Fe County.

B. "Purchase Order" shall mean a fully executed Purchase Document issued by the Santa Fe County Purchasing Department that specifies the items to be provided by the Contractor under the terms of the Price Agreement.

C. Price Agreement means this indefinite quantity Price Agreement which requires the Contractor to furnish items to the using department which issues a purchase order.

D. Record Adjustment Date means a date within thirty calendar days of issuance of the Producers Price Index (Not Seasonally Adjusted)(referred to herein as "the PPI") by the U.S. Department of Labor.

2. GOODS TO BE PROVIDED

A. Good Listed on Attachment A. Certain departments of the County may issue orders for purchase of the items described herein. The item ordered must be listed on Attachment A to this Agreement. All orders issued hereunder must bear both an order number and the number of this Price Agreement.

B. Quantities. It is understood that this is an indefinite quantity price agreement and the County may order any quantity of the items listed on Attachment A. No guarantee or warranty is made or implied, by either the County or the using department that any order for any definite quantity will be issued under this Price Agreement. The Contractor is required to accept the order and furnish the items when ordered.

C. Specifications. Items furnished hereunder shall conform to the requirements of the specifications provided in the Information for Bidders, attached hereto as Attachment B. Orders issued pursuant to this Agreement must show the applicable Price Agreement item(s), numbers(s), and price(s). Any items provided pursuant to this Price Agreement must meet or exceed the specifications.

D. Shipping and Billing Instructions.

1. The Contractor shall ship the items in accordance with the County's instructions. The Contractor shall enclose a packing list with each shipment listing the order number, Price Agreement number, and the commercial part number (if any) for each item. Unless otherwise designated by the County, the Contractor shall ship all products F.O.B. destination. Except for loss or damage directly attributable to the negligence of a procuring department, the Contractor shall bear all risk of loss or damage until products have been accepted by the using department. Destination charges shall be included in the product price.

2. The Contractor may impose shipping and handling charges for enhanced delivery services (overnight courier service, second-day courier service or delivery-by-messenger service). Such enhanced delivery charges shall be pre-paid by the Contractor and billed as a separate item at actual cost. The Contractor shall advise the procuring department of any enhanced delivery charges prior to the acceptance of the purchase order.

3. Whenever a Using Department does not accept any product and returns it to the Contractor, all related documentation furnished by the Contractor shall be returned also.

4. The Contractor shall bear all risk of loss or damage with respect to returned products except for loss or damage directly attributable to the negligence of the Using Department.

5. Unless otherwise agreed upon by the using department, the Contractor shall be responsible for the pick-up of returned items.

6. Time is of the essence for purposes of this Agreement. All damages resulting from late delivery shall be the responsibility of the Contractor. In the event of failure of the Contractor to deliver in accordance with this requirement, the Contractor shall be liable to the County for liquidated damages in the amount of \$100.00 per order per each day the items are delivered late.

E. Delivery Tickets. The County's purchasing document number and the Contractor's name, Using Department's name and location shall be shown on each packing and delivery ticket, package, bill of lading and other correspondence in connection with the shipments. The user's count will be accepted by the Contractor as final and conclusive on each shipment that is not accompanied by a packing ticket.

F. Price. Prices listed in Attachment A for each item shall be the price for that item as adjusted as set forth below.

G. Periodic Price Adjustments.

1. The price of items shall be subject to adjustment (increase or decrease) pursuant to this subparagraph to account for fluctuations in the costs of the items that are the subject of this Price Agreement. Adjustments to the prices set forth on Attachment A shall occur within thirty days following issuance of the Bureau of Labor Statistics index Producers Price Index (Not Seasonally Adjusted)(generally referred to herein as "the PPI") by the U.S. Department of Labor, usually every four months. At that time (the record adjustment date), a price adjustment shall be calculated by adding or subtracting the materials price adjustment to the price of each item set forth on Attachment A. The materials price adjustment shall equal the sum of each adjustment, which shall be calculated in accordance with subsection (3) of this Section. Record price adjustment reflecting a *decrease* in the applicable PPI shall offset previous adjustments resulting from an increase in the applicable PPI. The adjustment shall serve to reduce the price of a particular item in the event that the sum of the adjustments equals a negative number or an increase in the price of an item in the event that the sum of the adjustments equals a positive number.

2. The baseline cost amount for each item set forth on Attachment A shall be as specified on Attachment A (e.g., the price bid for each item). This baseline cost amount shall be used to calculate the adjustments in accordance with subsection (3) of this Section.

3. A record adjustment shall be based on the PPI for that item. At the time of contracting, the specific PPI index for each item shall be identified and set forth herein on Attachment C. On the record adjustment date, record adjustments shall be calculated by multiplying the applicable baseline cost amount associated with the particular item by the record adjustment factor. The record adjustment factor shall be based on the percentage of change in the applicable PPI from the effective date of this Price Agreement (IC) as compared to the applicable PPI on the record adjustment date (IE), and shall be calculated in accordance with the following formula:

$$\text{Record Adjustment Factor} = \text{IE/IC} - 1.00$$

The parties shall execute a Contract Administration Memorandum setting forth each record adjustment within thirty (30) days after the applicable record adjustment date.

3. PAYMENT

All payments under this Price Agreement are subject to the following provisions.

A. Inspection. Final inspection and acceptance of all items ordered shall be made at the destination. Items rejected at the destination for non-conformance with specifications shall be removed, at the Contractor's risk and expense, promptly after notice of rejection.

B. Acceptance. In accordance with NMSA 1978, Section 13-1-158, the Using Department shall determine if the items meet specifications, and may accept the items if the items meet specifications. No payment shall be made for any items until the items have been accepted in writing by the using department. Unless otherwise agreed upon between the using department and the Contractor, within thirty (30) days from the receipt of items, the using department shall issue a written certification of complete or partial acceptance or rejection of the items. The time period shall begin at the time of receipt of the final shipment when there are multiple shipments per purchase order. Unless the using department gives notice of rejection within the specified time period, the items will be deemed to have been accepted.

C. Issuance of Orders. Only written, signed and properly executed purchase orders are valid under this Price Agreement.

D. Invoices. The Contractor may submit invoices for payment no more frequently than monthly. The Contractor's invoice shall be submitted in triplicate, duly certified and shall contain the following information: order number, description of supplies or services, quantities, unit prices, extended totals and applicable taxes. Separate invoices shall be rendered for each and every complete shipment. Invoices must be submitted to the Using Department and not the Central Purchasing Office.

E. Payment of Invoices. Upon written certification from the Using Department that the items have been received and accepted, payment shall be tendered to the Contractor within thirty (30) days. If the payment is made by mail, the payment shall be deemed tendered on the date it is postmarked. After the thirtieth day from the date that written certification of acceptance is issued, late payment charges shall be paid on the unpaid balance due on the Price Agreement to the Contractor at the rate of 1.5 % per month. Payment shall be made to the Contractor's designated mailing address.

F. Tax Note. Applicable gross receipts taxes or local option tax(es) shall be included on each invoice and shown as a separate item to be paid. The payment of taxes for any money received under this agreement shall be the Contractor's sole responsibility and must be reported under the Contractor's federal and County tax identification number(s). If a using department is exempt from the New Mexico gross receipts tax or local option taxes for the transaction, the using department shall provide the Contractor with written evidence of such exemption(s).

4. TERM

THIS PRICE AGREEMENT SHALL NOT BECOME EFFECTIVE UNTIL APPROVED IN WRITING BY THE PARTIES. The term of this Agreement shall be four (4) year(s), commencing from the last date on the signature page.

5. DEFAULT

A. The failure of the Contractor to perform shall create a default pursuant to this Price Agreement. The County reserves the right to cancel all or any part of any orders placed under this Price Agreement without cost to the County if the items fail to meet the requirements of this Price Agreement. The Contractor may be excused from performance under this Price Agreement if the Contractor's failure to perform the order arises out of causes beyond the control and without the fault or negligence of the Contractor; such causes include, but are not limited to, acts of God or the public enemy, acts of the County or Federal Government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather and defaults of subcontractors due to any of the above, unless the County shall determine that the supplies or services to be furnished by the subcontractor were obtainable from other sources in sufficient time to permit the subcontractor to meet the required delivery schedule.

B. The County may to cancel all or any part of any resulting order without cost to the County if the Contractor fails to meet material provisions of the order; the Contractor shall be liable for any excess costs associated with such a default.

6. TERMINATION

A. For Convenience. This Price Agreement may be terminated by the County upon written notice to the Contractor thirty (30) days before the proposed date of termination. Notice of Termination of the Price Agreement SHALL NOT AFFECT ANY OUTSTANDING ORDERS.

B. For Cause. Either party may terminate this agreement for cause based upon material breach of this agreement by the other party, provided that the non-breaching party shall give the breaching party written notice specifying the breach and shall afford the breaching party a reasonable opportunity to correct the breach. If within thirty (30) days after receipt of a written notice the breaching party has not corrected the breach or, in the case of a breach which cannot be corrected in thirty (30) days, begin and proceed in good faith to correct the breach, the non-breaching party may declare the breaching party in default and terminate the agreement effective immediately. The non-breaching party shall retain any and all other remedies available to it under the law.

7. AMENDMENT

This Price Agreement may be amended by mutual agreement of the County and the Contractor upon written notice by either party to the other. Any such amendment shall be in writing and signed by the parties hereto. An amendment to this Price Agreement SHALL NOT AFFECT ANY OUTSTANDING ORDERS issued prior to the effective date of the amendment as mutually agreed upon, and as published by the County Purchasing Manager. Amendments affecting prices are not allowed unless specifically provided for in the bid documents.

8. STATUS OF CONTRACTOR

The Contractor, and Contractor's agents and employees, are independent Contractors for the department and are not employees of the County of New Mexico. The Contractor, and Contractor's agents and employees, shall not accrue leave, retirement, insurance, bonding, use of County vehicles, or any other benefits afforded to employees of the County of New Mexico as a result of this Agreement. The Contractor acknowledges that all sums received hereunder are personally reportable by it for income tax purposes as self-employment or business income and are reportable for self-employment tax.

9. ASSIGNMENT

A. Neither this Price Agreement nor any orders placed under this Price Agreement, nor any interest therein, nor claim there under, shall be assigned or transferred by the Contractor, except as set forth in subparagraph 10(B) below or as expressly authorized in writing by the County purchasing manager. No such assignment or transfer shall relieve the Contractor from the obligations and liabilities under this Price Agreement.

B. Contractor agrees that any and all claims for overcharge resulting from antitrust violations which are borne by the County as to goods, services, and materials purchased in connection with this bid are hereby assigned to the County.

10. NON-COLLUSION

In signing this Agreement, the Contractor certifies he/she has not, either directly or indirectly, entered into action in restraint of free competitive bidding in connection with its offer and this Agreement.

11. INSPECTION OF PLANT

The County purchasing manager may inspect, at any reasonable time, the part of the Contractor's, or any subcontractor's plant or place of business, which is related to the performance of this Price Agreement.

12. COMMERCIAL WARRANTY

The Contractor agrees that the items furnished under this Price Agreement shall be covered by the most favorable commercial warranties the Contractor gives to any customer for such items, and that the rights and remedies provided herein shall extend to the County and are in addition to and do not limit any rights afforded to the County by any other clause of this order. Contractor agrees not to purport to disclaim warranties of fitness for a particular purpose or merchantability and fitness for a particular purpose.

13. CONDITION OF PROPOSED ITEMS

All proposed items are to be NEW and of most current production, unless otherwise specified.

14. RECORDS OF AUDIT

During the term of this agreement and for three years thereafter, the Contractor shall maintain detailed records pertaining to the services rendered and products delivered. These records shall be subject to inspection by the department, the County and State Auditor and other appropriate County and federal authorities. The department shall have the right to audit billings both before and after payment. Payment under this Agreement shall not foreclose the right of the department to recover excessive or illegal payments.

15. APPROPRIATIONS

The terms of this Price Agreement, and any orders placed under it, are contingent upon sufficient appropriations and authorization being made by the Board of County Commissioners for the performance of this Agreement. If sufficient appropriations and authorization are not made, this Price Agreement, and any orders placed under it, shall terminate upon written notice being given to the Contractor. The County's decision as to whether sufficient appropriations are available shall be accepted by the Contractor and shall be final.

16. RELEASE

The Contractor, upon final payment of the amount due under this Agreement, releases the County, its Elected Officials, officers, employees, agents and attorneys, from and against all liabilities, claims and obligations whatsoever arising from or under this agreement. The Contractor agrees not to purport to bind the County of New Mexico, unless the Contractor has express written authority to do so, and then only within the strict limits of that authority.

17. CONFIDENTIALITY

Any confidential information provided to or developed by the Contractor in the performance of this Agreement shall be kept confidential and shall not be made available to any individual or organization by the Contractor without prior written approval by the Using Department.

18. PRODUCT OF SERVICE: COPYRIGHT

All materials developed or acquired by the Contractor under this Agreement shall become the property of the County of New Mexico and shall be delivered to the Using Department no later than the termination date of this Agreement. Nothing produced, in whole or in part, by the Contractor under this Agreement shall be the subject of an

application for copyright by or on behalf of the Contractor. The original and one copy of all materials, work papers, meeting notes, or other documents produced by the Contractor shall be indexed and placed in appropriately labeled binders and delivered to the Using Department at conclusion of the Agreement.

19. CONFLICT OF INTEREST

The Contractor warrants that he presently has no interest and shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with any performance required under this agreement. The Contractor shall comply with any applicable provisions of the New Mexico Governmental Conduct Act and the New Mexico Financial Disclosures Act.

20. APPROVAL OF CONTRACTOR REPRESENTATIVES

The department reserves the right to require a change in Contractor representatives if the assigned representatives are not, in the opinion of the department, serving the needs of the County adequately.

21. SCOPE OF AGREEMENT, MERGER

This Agreement incorporates all the agreements, covenants, and understandings between the parties hereto concerning the subject matter hereof and all such covenants, agreements and understandings have been merged into this written agreement. No prior agreement or understandings, verbal or otherwise, of the parties or their agents shall be valid or enforceable unless embodied in this Agreement.

22. NOTICE

The New Mexico Procurement Code, NMSA 1978, Sections 13-1-28 through 13-1-199 imposes civil and misdemeanor criminal penalties for its violation. In addition, the New Mexico criminal statutes impose felony penalties for bribes, gratuities and kickbacks.

23. EQUAL OPPORTUNITY COMPLIANCE

The Contractor shall abide by all federal and County laws, rules and regulations, and all applicable executive orders of the Governor of the State of New Mexico, pertaining to equal employment opportunity. In accordance with all such laws, rules, and regulations, and executive orders of the governor of the State of New Mexico, the Contractor agrees to assure that no person shall on the grounds of race, color, religion, national origin, sex, sexual preference, age or handicap, be excluded from employment with or participation in, be denied the benefits of, or be otherwise subjected to discrimination under, any program or activity performed under this Agreement. If Contractor is found to be not in compliance with these requirements during the life of this agreement, Contractor agrees to take appropriate steps to correct these deficiencies.

24. INDEMNIFICATION

The Contractor shall hold the County and its agencies and employees harmless and shall indemnify the County and its agencies and employees against any and all claims, suits, actions, liabilities and costs of any kind, including attorney's fees for personal injury or damage to property arising from the acts or omissions of the Contractor, its agents, officers, employees or subcontractors. The Contractor shall not be liable for any injury or damage as a result of any negligent act or omission committed by the department, its officers or employees.

25. APPLICABLE LAW

This Agreement shall be governed by the laws of the State of New Mexico.

26. INCORPORATION BY REFERENCE AND PRECEDENCE

This Agreement is derived from the Information For Bidders, Attachment B, including any written Addenda, and the Contractor's bid, Attachment A. In the event of a dispute under this Agreement, applicable documents will be referred to for the purpose of clarification or for additional detail in the following order of precedence: (1) amendments to the Price Agreement in reverse chronological order; (2) the Price Agreement, including the scope of work; (3) the Information For Bidders including attachments thereto and addenda.

27. WORKER'S COMPENSATION

The Contractor shall comply with State laws and rules applicable to workers' compensation benefits for its employees. If the Contractor fails to comply with the Workers' Compensation Act and applicable rules when required to do so, this Agreement may be terminated.

28. INVALID TERM OR CONDITION/SEVERABILITY

The provisions of this Price Agreement are severable, and if for any reason, a clause, sentence or paragraph of this Agreement is determined to be invalid by a court or department or commission having jurisdiction over the subject matter hereof, such invalidity shall not affect other provisions of the Agreement, which can be given effect without the invalid provision.

29. ENFORCEMENT OF AGREEMENT

A party's failure to require strict performance of any provision of this Agreement shall not waive or diminish that party's right thereafter to demand strict compliance with that or any other provision. No waiver by a party of any of its rights under this

Agreement shall be effective unless express and in writing, and no effective waiver by a party of any of its rights shall be effective to waive any other rights.

30. PATENT, COPYRIGHT, AND TRADE SECRET INDEMNIFICATION

A. The Contractor shall defend, at its own expense, the County from and against any claim that any item provided under this Agreement infringes any patent, copyright to trademark in the United States or Puerto Rico, and shall pay all costs, damages and attorneys' fees that a court finally awards as a result of any such claim. In addition, if any third party obtains a judgment against the department based upon Contractor's trade secret infringement relating to any items provided under this Agreement, the Contractor agrees to reimburse the County for all costs, attorneys' fees and amount of the judgment. To qualify for such defense and or payment, the department shall:

- i. give the Contractor prompt written notice within 48 hours of any claim;
- ii. allow the Contractor to control the defense of settlement of the claim; and
- iii. cooperate with the Contractor in a reasonable way to facilitate the defense or settlement of the claim.

B. If any item becomes, or in the Contractor's opinion is likely to become the subject of a claim of infringement, the Contractor shall at its option and expense:

- i. provide the County the right to continue using the item and fully indemnifies the County against all claims that may arise out of the County's use of the item;

- ii. replace or modify the item so that it becomes non-infringing;

or,

- iii. accept the return of the item and refund an amount equal to the value of the returned item, less the unpaid portion of the purchase price and any other amounts, which are due to the Contractor. The Contractor's obligation will be void as to any item modified by the department to the extent such modification is the cause of the claim.

C. Nothing produced, in whole or in part, by the Contractor under this Agreement shall be the subject of an application for copyright by or on behalf of the Contractor.

D. The Agreement paragraph titled "patent, copyright, trademark, and trade secret indemnification" shall survive the expiration of this Agreement. Software licenses, leases, maintenance and any other unexpired agreements that were entered into under the terms and conditions of this Agreement shall also survive termination of this Agreement.

31. SURVIVAL

Each party agrees to protect confidential information and information identified as sensitive, proprietary, patent, copyright and/or trade secret data of the other. This

protection will survive completion and/or termination of this Agreement and each party agrees not disclose this data unless under an order by a court of appropriate jurisdiction or the information becomes public knowledge.

32. NOTICES

Either party may give written notice to the other party in accordance with the terms of this Price Agreement. Any written notice required or permitted to be given hereunder shall be deemed to have been given on the date of delivery if delivered by personal service or hand delivery or three (3) business days after being mailed.

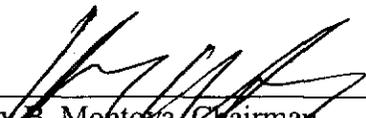
To the County:
Santa Fe County Attorney's Office
102 Grant Avenue
PO Box 276
Santa Fe, NM 87501

To Contractor:
Redburn Tire Company
Attn: Brian Latimore, Commercial Sales Rep.
2645 Baylor SE
Albuquerque, NM 87106

Either party may change its representative or address above by written notice to the other in accordance with the terms of this Agreement. The carrier for mail delivery and notices shall be the agent of the sender.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date of execution by:

SANTA FE COUNTY:



Harry B. Montoya, Chairman
Santa Fe Board of County Commissioners

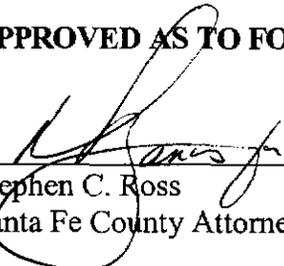
ATTEST:



Valerie Espinoza
Santa Fe County Clerk



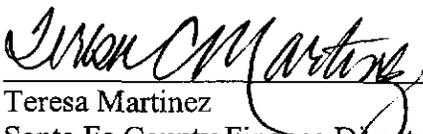
APPROVED AS TO FORM:



Stephen C. Ross
Santa Fe County Attorney

1-15-10
Date

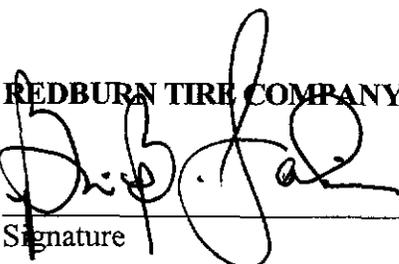
FINANCE DEPARTMENT APPROVAL:



Teresa Martinez
Santa Fe County Finance Director

1/21/10
Date

REDBURN TIRE COMPANY:



Signature

2/11/10
Date

BRIAN B. LATIMORE, COMM. SALES REP.
Print Name and Title

FEDERAL TAX I.D. NUMBER: 86-0360769

ATTACHMENT A

Santa Fe County
 Administrative Services Department
 142 W. Palace Ave.
 2nd Floor
 Santa Fe, NM 87501

IFB #2010-0147-ASD/TRV

Please offer your best price, for each item as outline below. **The Bidders shall complete the following bid sheet in full, for Bid No. 2010-0147-ASD/TRV, including signature at the bottom as stated.** Be advised that award may be made without discussion with Bidders on offers received. Offers will be accepted until 10:00 am on the bid due date specified.

Item	Unit	Article and Description
1	%	Parts for maintenance and repairs will be provided at <u>NA</u> % off list price (cost-plus is not acceptable).
2	%	Parts for body parts will be provided at <u>NA</u> % off list price (cost-plus is not acceptable).
3	%	Parts for transmission will be provided at <u>NA</u> % off list price (cost-plus is not acceptable).
4	%	Air, oil and fuel filters will be provided at <u>NA</u> % off list price (cost-plus is not acceptable).
5	%	Vehicle Batteries will be provided at <u>NA</u> % off list price (cost-plus is not acceptable).
6	%	Lubricants will be provided at <u>NA</u> % off list price (cost-plus is not acceptable).
7	%	Anti-Freeze will be provided at <u>NA</u> % off list price (cost-plus is not acceptable).

8	%	Tires will be provided at ^{SEE} ADDENDUM % off list price (cost-plus is not acceptable). A (ATTACHED)
9	Cost	Tire Repairs for Standard sized tires will be provided at \$ <u>12</u> .
10	Cost	Tire Repairs for Heavy Duty sized tires will be provided at \$ <u>30</u> .
11	Cost	Mount & Balance for Standard sized tires will be provided at \$ <u>20</u> .
12	Cost	Mount & Balance for Heavy Duty sized tires will be provided at \$ NA <u>\$25</u> .
13	%	Automotive Glass will be provided at <u>NA</u> % off list price (cost-plus is not acceptable).
14	Cost	Installation of Automotive Glass will be provided at \$ <u>NA</u> .

Contractor's Name: REDBURN TIRE COMPANY

Contractor's Phone: (505) 344-2300 Fax #: (505) 344-73024

Signature of Authorized Contractor's Agent: [Signature]

Title: COMMERCIAL SALES REP.

Redburn Tire Co.

Bridgestone Americas Tire Operations

US & Canada Consumer Tire Sales Division

DATE: July 28, 2009 (Supersedes memo dated 7/8/09 - Additional Net Corrected)

TO: C. Rogers/D. Redfern/J. Boynton/C. Douglass/B. Booth/A. Starc

FROM: LINDA ALBERSTADT

APPROVAL #: 7026

RE: State of New Mexico - Contract Award #80-000-00-00028 - Including All Cities, Counties and Schools

AWARDED TO: Bridgestone Authorized Dealers & Stores

This is your approval to sell Firestone and Bridgestone tires on the following basis to the above. This approval applies only to the Bridgestone or Firestone products you are authorized to purchase. Products are subject to availability and may be discontinued at any time and without notice.

1. Deliveries - All deliveries to be made by Bridgestone stores and dealers.
2. Billing - Billing to be done on Bridgestone stores and dealers books.
3. Period of Approval - 06/01/09 - 02/28/10
4. Approved Prices:

a. Approved Net Prices: (No further discounts apply to "Net Prices"):

**Additional Net Added 7/28/09*

9.50R16.5LT	NA	TRANSFORCE HT	189820	\$95.24
10R22.5	12	FD663 RADIAL ST	281034	\$232.47
10R22.5	12	FS560 PLUS RAD ST	211274	\$217.88
10R22.5	14	FS560 PLUS RAD ST	193050	\$219.98
11R22.5	14	FD663 RADIAL ST	281042	\$240
11R22.5	14	FS560 PLUS RAD ST	156531	\$236
11R22.5	16	T819 RAD ST	294535	\$251.74
11R22.5	16	FD663 RADIAL ST	211206	\$244.07
11R22.5	16	T831 RADIAL ST	281557	\$268.80
11R24.5	14	FD663 RADIAL ST	281069	\$258.30
11R24.5	14	FS560 PLUS RAD ST	156574	\$258.30
11R24.5	16	FD663 RADIAL ST	293733	\$264.60
11R24.5	16	T819 RAD ST	294543	\$264.60
12R22.5	16	FD663 RADIAL ST	151009	\$308.28

\$1240.0
\$236.0

12R22.5	16	FS560 PLUS RAD ST	156523	\$278.25
12R22.5	16	T819 RAD ST	157341	\$292.95
12R24.5	16	T819 RAD ST	157368	\$309.75
14.00-24	12	G2 SGG RB ((SPR RK GRP RD BLDR)	425214	\$422.54
16.9-24	8	ALL TRACTION UTILITY TLR4	309281	\$399.84
16.9-28	8	ALL TRACTION UTILITY TLR4	354813	\$432.55
16.9R24	2*	RADIAL ALL TRACTION FWD TLR1	340405	\$887.24
17.5-25	12	E3/L3 SRG/SRG LD (SPR RK GRP LDR DZR)	425537	\$571.19
17.5L-24	8	ALL TRACTION UTILITY TLR4	315486	\$409.45
17.5L-24	10	ALL TRACTION UTILITY TLR4	325880	\$486.33
17.5LR24	2*	RADIAL ALL TRACTION UTILITY TLR4	351989	\$596.83
18.4-24	12	ALL TRACTION UTILITY TLR4	355224	\$768.69
18.4-28	12	ALL TRACTION UTILITY TLR4	355410	\$752.59
19.5L-24	10	ALL TRACTION UTILITY TLR4	*326054	\$522.83
19.5LR24	3*	RADIAL ALL TRACTION UTILITY TLR4	360082	\$717.01
225/70R19.5	12	FD690 PLUS RAD ST	186675	\$176.93
225/70R19.5	12	FS560 PLUS RAD ST	160716	\$169.05
245/70R19.5	12	FS560 PLUS RAD ST	169981	\$185.59
245/70R19.5	14	FD690 PLUS RAD ST	186692	\$188.74
245/70R19.5	14	FS560 PLUS RAD ST	169964	\$187.43
255/70R22.5	16	FS560 PLUS RAD ST	192982	\$212.05
285/75R24.5	14	FD663 RADIAL ST	281077	\$255.68
295/75R22.5	14	FD663 RADIAL ST	281050	\$240.92
295/75R22.5	14	FS560 PLUS RAD ST	156566	\$233.26
315/80R22.5	18	FS400 RAD ST	216109	\$294.00
315/80R22.5	20	FS400 RAD ST	216126	\$303.19
315/80R22.5	20	T819 RAD ST	157147	\$313.95
385/65R22.5	18	T839 RAD ST	294586	\$326.29
425/65R22.5	20	T839 RAD ST	294594	\$372.75
LT215/85R1 6	NA	TRANSFORCE AT	189565	\$89.88
LT215/85R1 6	NA	TRANSFORCE HT	189701	\$87.71
LT225/75R1 6	NA	TRANSFORCE AT	189667	\$90.25
LT225/75R1 6	NA	TRANSFORCE HT	189752	\$85.26
LT235/75R1 5	NA	TRANSFORCE AT	189650	\$86.00
LT235/75R1 5	NA	TRANSFORCE HT	189837	\$79.97
LT235/85R1 6	NA	DESTINATION MT	155586	\$109.31
LT235/85R1 6	NA	DURAVIS R250	206378	\$117.81
LT235/85R1 6	NA	TRANSFORCE AT	189633	\$84.79
LT235/85R1 6	NA	TRANSFORCE HT	189718	\$82.43
LT245/70R1 7	NA	TRANSFORCE AT	200173	\$98.91

LT245/70R1 7	NA	TRANSFORCE HT	191316	\$98.65
LT245/75R1 6	NA	TRANSFORCE AT	189582	\$82.64
LT245/75R1 6	NA	TRANSFORCE HT	189769	\$91.98
LT265/70R1 7	NA	TRANSFORCE AT	200190	\$108.47
LT265/70R1 7	NA	TRANSFORCE HT	200156	\$106.73
LT265/75R1 6	NA	TRANSFORCE AT	189599	\$89.20
LT265/75R1 6	NA	TRANSFORCE HT	189786	\$86.68
LT275/70R1 7	NA	DESTINATION AT LT	192302	\$107.10

P205/65R15	NA	FR380	098019	\$50.40
P225/60R16	NA	FIREHAWK PV41	067911	\$75.55
P225/60R16	NA	FR380	062008	\$53.56
P225/70R15	NA	FIREHAWK PV41	067938	\$70.35
P225/75R15	NA	FR380	098353	\$62.75
P235/55R17	NA	FIREHAWK GT PURSUIT	077325	\$94.50
P235/75R15	NA	FR380	098361	\$65.66
P235/75R15 XL	NA	INSIGNIA SE200	026036	\$66.02
P245/75R16	NA	DESTINATION LE	147016	\$87.62

b. Approved Pricing Discounts:

- **Firestone Brand** – Approval 7026 January 1, 2009 Firestone Confidential Government Price List Less:

18	%	- Passenger Tires (Excluding Affinity Touring – Retail Line & Below)
18	%	- FR710, Indy 500, FHK GT
18	%	- FR380
18	%	- Winterforce
44	%	- Firehawk PV41, PVS, GT Pursuit
18	%	- Light Truck Radial Tires
18	%	- Destination LE & Destination AT
15	%	- Medium Truck - Radial

- %
- 17
- % - Small Off The Road - Bias
- 30
- % - Farm

- **Bridgestone Brand** – Approval 7026 January 1, 2009 Bridgestone Confidential Government Price List Less:

- 10% - Passenger
- 10% - Light Truck
- 7.5
- % - Medium Truck Radial
- 17% - Small Off The Road - Bias
- Small Off The Road -
- 30% Radial

Same discounts will apply to any new tires added since the establishment of the Confidential Government Price List.

4. Guarantees:

- a. Pricing as stated in item #3 will be guaranteed for the Period of Approval as given in paragraph #2.
- b. This approval does not allow the bidding of other contracts which extend beyond the Period of Approval as given in paragraph #2



February 26, 2009

TO: All State of NEW MEXICO Michelin, BFGoodrich, Uniroyal Dealers, Branches and Distributors.

SUBJECT: STATE OF NEW MEXICO – Pricing Program (HO #1100922)

CONTRACT # 80-000-00-00028

AUTHORIZED USERS: All State Agencies, Departments, Boards, Commissions, Institutions and Political Subdivisions such as Cities, Counties, School Districts Contractors, Municipalities and any other Local Public Body allowed by law.

PERIOD: February 26, 2009 – February 25, 2010

PRICING: The following discounts are off of the Michelin Government & Utility Base Price List, dated January 1, 2008:

CONTRACT PRICING:

I PASSENGER TIRES:
Michelin Brand 45%
BFGoodrich Brand 45%
Uniroyal Brand 35%

II LIGHT TRUCK TIRES:
Michelin Brand 45%
BFGoodrich Brand 45%
Uniroyal Brand 35%

NET Priced Items:

BFGoodrich Brand:

Table with 3 columns: SIZE & DESCRIPTION, MSPN #, NET PRICE. Lists various tire models and their corresponding prices.

III TRUCK TIRES & TUBES:
Michelin Brand 46%
BFGoodrich Brand 38%
All Truck Tubes 20%

NET Priced Items:

Michelin Brand:

<u>Tire Description</u>	<u>MSPN #</u>	<u>Net Price</u>
245/70R19.5 XZE LRH	75997	\$ 231.00

BFGoodrich Brand:

<u>Tire Description</u>	<u>MSPN #</u>	<u>Net Price</u>
225/70R19.5 ST230 LRG	74208	\$ 164.94
245/70R19.5 ST230 LRG	89688	\$ 191.22
10R22.5 ST230 LRG	62086	\$ 225.75
12R22.5 ST230 LRH	63223	\$ 289.80
315/80R22.5 ST230 LRL	55458	\$ 326.50

IV EARTHMOVER/OTR/INDUSTRIAL TIRES & TUBES:

All Brands	28%
All Tubes	20%

Earthmover NET Priced Items:

<u>Tire Description</u>	<u>MSPN #</u>	<u>Net Price</u>
14.00R24 XGLA2	15924	\$ 798.40
17.5R25 XTLA	04118	\$1,065.74
20.5R25 XTLA	09122	\$1,662.00
23.5R25 XTLA	49977	\$2,340.86
14.00R24 XSNO+	53173	\$1,249.00
550/65R25 XLD L3	86785	\$2,321.13
650/65R25 XLD L3	90278	\$3,138.45
750/65R25 XLD L3	50629	\$4,384.28

V AGRICULTURAL TIRES & TUBES:

All Agricultural Tires	33%
All AG Tubes	30%

NON AWARD PRICING:

<u>MRTI Retreads:</u>	40%
<u>Repairs:</u>	20%

Retread discount is off of the Michelin Retread Suggested Price List, dated September 1, 2008.

SPECIAL NON AWARD NET PRICED TIRES:

Michelln Brand Truck Tires:

<u>Tire Description</u>	<u>MSPN #</u>	<u>Net Price</u>
10R22.5 XZE LRG	99141	\$ 255.00
11R22.5 XZE2 LRG	78390	\$ 284.00
11R22.5 XZE2 LRH	67042	\$ 296.00
11R22.5 XDN2 LRH	64321	\$ 325.00
12R22.5 XZE LRH	85335	\$ 350.00
12R22.5 XDN2 LRH	51753	\$ 357.00
12R22.5 XZU2 LRJ	43714	\$ 380.00
225/70R19.5 XZE LRG	91043	\$ 225.00
255/70R22.5 XZE LRH	61737	\$ 252.00
305/85R22.5 XZU3 LRJ	56332	\$ 395.00
315/80R22.5 XZUS LRL	90902	\$ 385.00
385/65R22.5 XZY3 LRJ	53779	\$ 477.00
425/65R22.5 XZY3 LRL	40321	\$ 517.00

BFGoodrich Brand Truck Tires:

<u>Tire Description</u>	<u>MSPN #</u>	<u>Net Price</u>
11R22.5 DR 444 LRG	77081	\$ 275.00
11R22.5 ST230 LRH	68045	\$ 253.00
11R24.5 DR 444 LRG	52321	\$ 286.00

Michelin Brand Passenger Tires:

<u>SIZE & DESCRIPTION</u>	<u>MSPN #</u>	<u>NET PRICE</u>
P235/55ZR17 98W HX MXM4	69362	\$ 137.62

BFGoodrich Brand Passenger Tire:

<u>SIZE & DESCRIPTION</u>	<u>MSPN #</u>	<u>NET PRICE</u>
225/60R16 98V Traction T/A	41254	\$ 79.95
225/60R18 100H Traction T/A	39397	\$ 94.73

Michelin Brand Light Truck Tires:

<u>SIZE & DESCRIPTION</u>	<u>MSPN #</u>	<u>NET PRICE</u>
LT215/85R16 115R LTX M/S LRE	57810	\$ 132.39
LT235/85R16 LTX A/S LRE	15038	\$ 140.58
LT225/75R16 LTX M/S LRE 115R	25516	\$ 141.50
LT265/70R17 LTX AS LRE	83116	\$ 155.13
LT265/70R17 LTX A/T2 LRE	01027	\$ 167.37
LT235/85R16 LTX M/S LRE 120R	07364	\$ 139.12
LT245/75R16 LTX A/T2 LRE	38953	\$ 144.53
LT245/75R16 120R LTX M/S LRE	22606	\$ 135.09
LT245/75R17121/118R LTXA/T2LRE	27609	\$ 143.78
LT245/70R17 LTX A/S LRE RRBL	90771	\$ 150.56
LT265/75R16 LTX M/S LRE ORWL	52169	\$ 157.60

BFGoodrich Brand Light Truck Tires:

<u>SIZE & DESCRIPTION</u>	<u>MSPN #</u>	<u>NET PRICE</u>
LT245/70R17 RUGGED TRL T/A LRE	51095	\$ 114.27
LT245/75R16 120Q COMM TRACT LRE	85980	\$ 101.65
LT245/75R17 121R RGTRLTA LRE	86693	\$ 111.86
LT245/75R17 121R RGTRLTALREORW	69928	\$ 113.15
LT245/75R16 120/116S AT TAKO LRE RWL	10243	\$ 126.10
LT245/75R17121/118R AT/T/AKO E	10209	\$ 136.08
LT265/70R17 A/T T/A LRC RWL KO	12665	\$ 142.65
LT265/70R17 RGTRL TA LRE	57062	\$ 129.37
LT265/75R16 A/T TA KO LRE	71887	\$ 134.65
LT265/75R16 A/T TA LRD RWL KO	61724	\$ 132.57
LT285/75R16 A/T TA KO RWL 122R	58739	\$ 149.10
LT285/70R17 ATTAKO LRD121R RWL	24475	\$ 164.87

Earthmover NET Priced Items:

<u>SIZE & DESCRIPTION</u>	<u>MSPN #</u>	<u>NET PRICE</u>
16.00R24 XGL A2 TL TG*	45611	\$ 1,529.00
15.5R25 XH A TL * ORING	25042	\$ 989.00
15.5R25 XTL A *	94687	\$ 849.00
17.5R25XSNOPLUSM+SL2TTLORINGHE	99466	\$ 1,549.00
17.5R25 XHA TL* + ORING HEUPO	35052	\$ 1,499.00
20.5R25 XH A TL +ORING SULLA	31836	\$ 2,229.00
20.5R25XSNOPLUSM+SL2T+ORINGSU	62408	\$ 2,319.00
23.5R25 XSNOPPLUS M+S	74539	\$ 3,149.00
23.5R25 XHA *	30826	\$ 3,049.00
7.50R15 X LISSE TT	12568	\$ 279.00
26.5R25 XH A TL *	14668	\$ 4,199.00
23.5R25 XADN 185B	86650	\$ 3,149.00
26.5R25 XADN 193B	72625	\$ 4,299.00
23.5R25 X-SUPER TERRAIN AD	13954	\$ 3,649.00
26.5R25 X-SUPER TERRAIN AD E4T	07638	\$ 4,999.00
40.5/75R39 XMS A TL **	41324	\$13,399.00
40.5/75R39 XMS B TL **	93211	\$13,399.00
5.00R8 XZM TL 111 A5	86381	\$ 149.00
180/70R8 XZM 125A5 TL	64585	\$ 189.00
6.00R9 XZM TL 121 A5	50734	\$ 199.00
6.50R10 XZM TL 128A5 (LRG)	54636	\$ 259.00
225/75R10 XZM 142A5 TL	59673	\$ 269.00
7.00R12 XZM TL 136 A5	71359	\$ 319.00
250/75R12 XZM TL 152 A5	51744	\$ 389.00
7.00R15 XZM TL 143 A5	85869	\$ 339.00
7.50R15 XZM TL 146 A5	62488	\$ 439.00
8.25R15 XZM TL 153 A5	56370	\$ 539.00
225/75R15 XZM 149 A5 TL	55324	\$ 409.00
250/70R15 XZM 153A5	50988	\$ 479.00
315/70R15 XZM 165A5 TL	85047	\$ 699.00
355/65R15 XZM TL 175 A5	45525	\$ 869.00
9.00R20 XZM TL 160A5	87259	\$ 709.00
10.00R20 XZM TL 166A5	42890	\$ 779.00
11.00R20 XZM TL 169A5	74767	\$ 919.00
12.00R20 XZM TL 176A5	78891	\$ 1,059.00

February 26, 2009

Purchase Order: Made out to :Michelin North America, Inc.
c/o "Local" Michelin/BFGoodrich/Uniroyal Dealer/Distributor
or "Local" Michelin/BFGoodrich/Uniroyal Dealer/Distributor

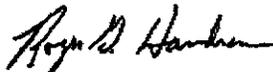
**Remit to Address
for Delivery Receipts:** Michelin North America, Inc.
PO Box 100860
Atlanta, GA 30384

Delivery Document: "DR" (Michelin National Account/Government Public Utility Delivery
Receipt-Item No. MIE 40220) or "GS" (Sales Support Claim – Item
No. MIE 40186)

**Delivery
Commission:** As presented in the applicable Michelin North America, Inc. Dealer
Sales Program in effect at time of delivery.

Should you have any questions with regard to this Contract please contact your Michelin Field
Representative.

Yours Very Truly
MICHELIN NORTH AMERICA, INC.



Roger G. Handren
National Government Sales Manager

RGH/kp 02/26/09

Continental TIRE

1800 Continental Boulevard, Charlotte, NC 28273

Government S

State of New Mexico

Program Period March 1, 2009 through February 28, 2010

**** All products are subject to availability, No substitutions ****

	<u>Price Book</u>	<u>Discount (off factor)</u>
Passenger:	G7	39%
Light Truck:	G7	39%
Med. Radial Trk	G7	43%
Industrial:	call for pricing	

Net Priced Items

<u>Size</u>	<u>Description</u>		<u>Article</u>
315/80R22.5	HSU	344 00	05683320000
315/80R22.5	HMS45	306 00	05683190000

Continental Tire North America, Inc., reserves the right to amend or discontinue this program in w
including the specified pricing, at any time without prior notice.

*See Supplement and product updates/check inventory prior to quoting.

Government Sales Office:

Phone: 704-583-8168

Fax: 704-583-8737

email: governmentsales@conti-na.com

G7 Government Program Pricing



Revision 3 - article update March 2009

<u>Description</u>	<u>General Brand, Medium T Size</u>	<u>LR</u>	<u>Article Number</u>	<u>G7 Base</u>	
					43%
S580 Premium Steer	11R22.5	G	05684410000	\$ 444.20	\$ 253.19
S580 Premium Steer	11R22.5	H	05684420000	\$ 449.13	\$ 256.01
S580 Premium Steer	11R24.5	G	05684430000	\$ 469.52	\$ 267.63
S580 Premium Steer	11R24.5	H	05684440000	\$ 475.31	\$ 270.93
S580 Premium Steer	295/75R22.5	G	05684450000	\$ 444.20	\$ 253.19
S580 Premium Steer	295/75R22.5	H	05684460000	\$ 449.13	\$ 256.01
S580 Premium Steer	285/75R24.5	G	05684470000	\$ 469.52	\$ 267.63
	11R22.5	G	05686790000	\$ 453.27	\$ 258.36
	11R22.5	H	05686830000	\$ 462.33	\$ 263.53
	295/75R22.5	G	05686800000	\$ 453.27	\$ 258.36
	11R24.5	G	05686810000	\$ 479.10	\$ 273.09
	11R24.5	H	05686840000	\$ 488.68	\$ 278.55
	285/75R24.5	G	05686820000	\$ 479.10	\$ 273.09
D660 Premium Drive	11R22.5	G	05681730000	\$ 477.80	\$ 272.35
D660 Premium Drive	11R22.5	H	05681740000	\$ 486.38	\$ 277.24
D660 Premium Drive	11R24.5	G	05681750000	\$ 501.71	\$ 285.97
D660 Premium Drive	11R24.5	H	05681760000	\$ 509.61	\$ 290.48
D660 Premium Drive	295/75R22.5	G	05681770000	\$ 477.80	\$ 272.35
D660 Premium Drive	285/75R24.5	G	05681780000	\$ 501.71	\$ 285.97
D460 Premium Drive	11R22.5	G	05681080000	\$ 445.93	\$ 254.18
D460 Premium Drive	11R22.5	H	05681090000	\$ 461.84	\$ 263.25
D460 Premium Drive	11R24.5	G	05681100000	\$ 477.16	\$ 271.98
D460 Premium Drive	11R24.5	H	05682030000	\$ 485.07	\$ 276.49
D460 Premium Drive	295/75R22.5	G	05681110000	\$ 445.93	\$ 254.18
D460 Premium Drive	285/75R24.5	G	05681120000	\$ 477.17	\$ 271.99
D450 Premium Drive	11R22.5	G	05680050000	\$ 442.30	\$ 252.11
D450 Premium Drive	11R22.5	H	05680060000	\$ 450.65	\$ 256.87
D450 Premium Drive	11R24.5	G	05680490000	\$ 465.53	\$ 265.35
D450 Premium Drive	11R24.5	H	05681070000	\$ 474.34	\$ 270.37
D450 Premium Drive	295/75R22.5	G	05680870000	\$ 442.29	\$ 252.11
D450 Premium Drive	285/75R24.5	G	05680660000	\$ 465.53	\$ 265.35
S371 All-Position	11R22.5	H	05685910000	\$ 399.94	\$ 227.97
S371 All-Position	11R24.5	H	05685920000	\$ 425.36	\$ 242.46
S371 All-Position	295/75R22.5	H	05685930000	\$ 399.94	\$ 227.96
S371 All-Position	285/75R24.5	H	05685940000	\$ 425.37	\$ 242.46
S360	900R20	G	05391020000	\$ 395.32	\$ 225.33
S360	1000R20	H	05391040000	\$ 450.56	\$ 256.82
S360	1100R20	H	05391070000	\$ 503.62	\$ 287.06

G7 Government Program Pricing



Revision 3 - article update March 2009



<u>Description</u>	<u>General Brand, Medium T</u>	<u>LR</u>	<u>Article</u>	<u>G7 Base</u>	
	<u>Size</u>		<u>Number</u>		
S360	9R22.5	G	05684010000	\$ 360.46	\$ 205.46
S360	10R22.5	G	05683740000	\$ 371.27	\$ 211.63
S360	11R22.5	G	05683710000	\$ 387.97	\$ 221.14
S360	11R22.5	H	05683720000	\$ 404.66	\$ 230.65
S360	11R24.5	H	05683730000	\$ 437.03	\$ 249.11
D445	900R20	G	05391030000	\$ 440.30	\$ 250.97
D445	1000R20	H	05391050000	\$ 491.67	\$ 280.25
D445	1100R20	H	05391080000	\$ 605.49	\$ 345.13
D445	10R22.5	G	05680630000	\$ 404.66	\$ 230.65
MS520	11R22.5	H	05681140000	\$ 455.17	\$ 259.45
MS520	11R24.5	H	05681160000	\$ 485.73	\$ 276.87
ST250LP	255/70R22.5	H	05681130000	\$ 345.15	\$ 196.73
ST250	11R22.5	G	05681790000	\$ 370.45	\$ 211.16
ST250	11R22.5	H	05684610000	\$ 382.79	\$ 218.19
ST250	11R24.5	G	05681810000	\$ 396.15	\$ 225.81
ST250	11R24.5	H	05684620000	\$ 409.37	\$ 233.34
ST250	295/75R22.5	G	05684630000	\$ 370.45	\$ 211.16
ST250	285/75R24.5	G	05684640000	\$ 396.15	\$ 225.80

G7 Government Program Pricing



Revision 3 - article update March 2009

Continental Brand, Medium Truck

Description	Size	Article LR	Number	G7 Base	43%
	11R22.5	G	05685990000 \$	495.38 \$	282.36
	11R22.5	H	05686030000 \$	495.38 \$	282.36
	11R24.5	G	05686000000 \$	514.33 \$	293.17
	11R24.5	H	05686040000 \$	524.67 \$	299.06
	275/80R22.5	G	05686010000 \$	495.38 \$	282.36
	275/80R22.5	H	05686050000 \$	495.38 \$	282.36
	285/75R24.5	G	05686020000 \$	514.47 \$	293.25
HSL Premium Steer	11R22.5	G	05685430000 \$	456.53 \$	260.22
HSL Premium Steer	11R22.5	H	05682610000 \$	456.53 \$	260.22
HSL Premium Steer	11R24.5	G	05685440000 \$	483.53 \$	275.61
HSL Premium Steer	11R24.5	H	05682620000 \$	483.53 \$	275.61
HSL Premium Steer	275/80R22.5	G	05685450000 \$	456.53 \$	260.22
HSL Premium Steer	275/80R22.5	H	05682590000 \$	456.53 \$	260.22
HSL Premium Steer	285/75R24.5	G	05685460000 \$	483.53 \$	275.61
HSL Premium Steer	285/75R24.5	H	05682600000 \$	483.53 \$	275.61
	11R22.5	G	05686240000 \$	506.69 \$	288.81
	275/80R22.5	G	05686270000 \$	506.69 \$	288.81
	11R24.5	G	05686250000 \$	532.17 \$	303.34
	11R24.5	H	05686260000 \$	532.17 \$	303.34
	285/75R24.5	G	05686280000 \$	532.17 \$	303.34
HDL Premium Drive	11R22.5	G	05685470000 \$	490.19 \$	279.41
HDL Premium Drive	11R22.5	H	05682530000 \$	490.19 \$	279.41
HDL Premium Drive	11R22.5 (alt. article number)	H	05684650000 \$	490.19 \$	279.41
HDL Premium Drive	11R24.5	G	05685480000 \$	514.17 \$	293.08
HDL Premium Drive	11R24.5	H	05682540000 \$	514.17 \$	293.08
HDL Premium Drive	11R24.5 (alt. article number)	H	05684660000 \$	514.17 \$	293.08
HDL Premium Drive	275/80R22.5	G	05685490000 \$	490.19 \$	279.41
HDL Premium Drive	275/80R22.5	H	05682510000 \$	490.19 \$	279.41
HDL Premium Drive	275/80R22.5 (alt. article number)	H	05685530000 \$	490.19 \$	279.41
HDL Premium Drive	285/75R24.5	G	05685500000 \$	521.03 \$	296.99
HDL Premium Drive	285/75R24.5	H	05682520000 \$	514.17 \$	293.08
HDL Premium Drive	285/75R24.5 (alt. article number)	H	05685540000 \$	521.03 \$	296.99

G7 Government Program Pricing



Revision 3 - article update March 2009



Continental Brand, Medium Truck

<u>Description</u>	<u>Size</u>	<u>Article LR</u>	<u>Number</u>	<u>G7 Base</u>	<u>43%</u>
HSR Heavy Steer Regional	9R22.5	F	05716430000	\$ 390.51	\$ 222.59
HSR Heavy Steer Regional	11R22.5	H	05682430000	\$ 420.31	\$ 239.58
HSR Heavy Steer Regional	11R24.5	H	05682440000	\$ 458.04	\$ 261.08
HSR Heavy Steer Regional	12R22.5	H	05715110000	\$ 527.04	\$ 300.41
HSR Heavy Steer Regional	225/70R19.5	G	05685560000	\$ 294.48	\$ 167.85
HSR Heavy Steer Regional	275/80R22.5	H	05682450000	\$ 420.31	\$ 239.58
HSR Heavy Steer Regional	285/75R24.5	H	05682460000	\$ 458.04	\$ 261.08
HSR Heavy Steer Regional	315/80R22.5	J	05716150000	\$ 550.00	\$ 313.50
HSR2	11R22.5	G	05686300000	\$ 428.89	\$ 244.47
HSR2	11R22.5	H	05686310000	\$ 437.47	\$ 249.36
HSR2	275/80R22.5	G	05686340000	\$ 428.89	\$ 244.47
HSR2	275/80R22.5	H	05686350000	\$ 437.47	\$ 249.36
HSR2	11R24.5	G	05686320000	\$ 467.39	\$ 266.41
HSR2	11R24.5	H	05686330000	\$ 476.74	\$ 271.74
HSR2	285/75R24.5	G	05686360000	\$ 467.39	\$ 266.41
HSR1 Heavy Steer Regional	245/70R19.5	H	04715430000	\$ 340.91	\$ 194.32
HSR1 Heavy Steer Regional	285/70R19.5	H	04715410000	\$ 414.99	\$ 236.54
HSR1 Heavy Steer Regional	305/70R19.5	J	04715420000	\$ 474.65	\$ 270.55
HSR1 Heavy Steer Regional	255/70R22.5	H	05713450000	\$ 349.56	\$ 199.25
HSR1 Heavy Steer Regional	275/70R22.5	H	05713060000	\$ 472.32	\$ 269.22
HSR1 Heavy Steer Regional	275/70R22.5		05120330000	\$ 392.39	\$ 223.66
HSR1 Heavy Steer Regional	295/80R22.5	H	05717200000	\$ 508.46	\$ 289.82
LSR Light Steer Regional	8R17.5	F	04714010000	\$ 236.71	\$ 134.93
LSR Light Steer Regional	10R17.5	H	04714040000	\$ 307.72	\$ 175.40
LSR1 Light Steer Regional	10R17.5	H	04714400000	\$ 307.72	\$ 175.40
HDR General Drive	225/70R19.5	G	04762110000	\$ 303.04	\$ 172.73
HDR General Drive	245/70R19.5	H	04755360000	\$ 325.29	\$ 185.42
HDR General Drive	265/70R19.5	H	04755370000	\$ 421.82	\$ 240.44
HDR General Drive	285/70R19.5	H	04755380000	\$ 400.76	\$ 228.43
HDR General Drive	255/70R22.5	H	05753530000	\$ 381.22	\$ 217.30
HDR General Drive	255/70R22.5 (alt. article number)	H	05753450000	\$ 381.22	\$ 217.30
HDR General Drive	275/70R22.5	H	05753090000	\$ 474.65	\$ 270.55
HDR General Drive	12R22.5	H	05755770000	\$ 558.33	\$ 318.25
HDR General Drive	315/80R225	J	05753510000	\$ 588.63	\$ 335.52
HDR General Drive	315/80R225 (alt. article number)	J	05757190000	\$ 588.63	\$ 335.52

G7 Government Program Pricing



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Continental Brand, Medium Truck

<u>Description</u>	<u>Size</u>	<u>Article</u>		<u>G7 Base</u>	<u>43%</u>
		<u>LR</u>	<u>Number</u>		
HSC All-Position	11R22.5	H	05683870000	\$ 457.86	\$ 260.98
HSC All-Position	11R24.5	H	05683880000	\$ 491.77	\$ 280.31
HSC All-Position	12R22.5	H	05683890000	\$ 540.23	\$ 307.93
HSC All-Position	12R24.5	H	05683900000	\$ 601.83	\$ 343.04
HSC All-Position	12.00R20 TT	J	05351250000	\$ 648.23	\$ 369.49
HSC All-Position	12.00R24	L	05353490000	\$ 611.02	\$ 348.28
HDC Heavy Drive Construction	11R22.5	H	05683940000	\$ 496.22	\$ 282.85
HDC Heavy Drive Construction	11R24.5	H	05683950000	\$ 534.66	\$ 304.75
HMS 45+ Super Single On/Off Hwy	315/80R22.5	L	05683190000	\$ 610.71	\$300 net
HTR Super Single Rib	215/75R17.5	H	04544200000	\$ 282.42	\$ 160.98
HTR Super Single Rib	215/75R17.5 (new article number)	H	04544310000	\$ 282.42	\$ 160.98
HTR Super Single Rib	235/75R17.5	H	04544280000	\$ 313.16	\$ 178.50
HTR Super Single Rib	235/75R17.5 (new article number)	H	04544320000	\$ 313.16	\$ 178.50
HTR Super Single Rib	385/65R22.5	L	05723310000	\$ 757.44	\$ 431.74
HTR Super Single Rib	385/65R22.5 (new article number)	L	05723220000	\$ 757.44	\$ 431.74
HTR Super Single Rib	425/65R22.5	L	05723160000	\$ 832.36	\$ 474.45
HTR Super Single Rib	445/65R22.5	L	05723210000	\$ 937.72	\$ 534.50
HTR Super Single Rib	8.25R15*++	J	04140660000	\$ 435.97	\$ 248.50
HTR Super Single Rib	365/80R20 TT	L	05721730000	\$ 802.30	\$ 457.31
HTR-1	265/70R19.5	J	04545300000	\$ 362.65	\$ 206.71
HTR-1	285/70R19.5	J	04545330000	\$ 444.70	\$ 253.48
HTR-2	385/65R22.5	L	05320080000	\$	-
HTC Super Single Hwy	385/65R22.5	L	05753160000	\$ 635.86	\$ 362.44
HTC Super Single Hwy	425/65R22.5	L	05753260000	\$ 725.42	\$ 413.49
HTC Super Single Hwy	425/65R22.5 (new article number)	L	05753060000	\$ 725.42	\$ 413.49
HTC Super Single Hwy	445/65R22.5	L	05753270000	\$ 814.97	\$ 464.53
HTC Super Single Hwy	445/65R22.5 (new article number)	L	05753330000	\$ 814.97	\$ 464.53
HTC-1	385/65R22.5	L	05753550000	\$ 661.30	\$ 376.94
HTC-1	385/65R22.5 (new article number)	L	05350090000	\$ 661.30	\$ 376.94

G7 Government Program Pricing



Revision 3 - article update March 2009



Continental Brand, Medium Truck

<u>Description</u>	<u>Size</u>	<u>Article LR</u>	<u>Number</u>	<u>G7 Base</u>	<u>43%</u>
HSL eco plus Long Haul Steer	275/80R22.5	H	05683850000 \$	484.44 \$	276.13
HSL eco plus Long Haul Steer	285/75R24.5	H	05683860000 \$	520.44 \$	296.65
HSL eco plus Long Haul Steer	315/80R22.5	J	05684480000 \$	631.10 \$	359.73
HSL eco plus Long Haul Steer	315/80R22.5 (alt. article number)	J	05716400100 \$	631.10 \$	359.73
HSU Urban Waste Hauling Steer	315/80R22.5	L	05683320000 \$	627.03 \$	\$344 net
HSU1	305/70R22.5	L	05725760000 \$	583.00 \$	332.31
HDL eco plus Long Haul Drive	11R22.5	G	05682990000 \$	496.54 \$	283.03
HDL eco plus Long Haul Drive	11R22.5	H	05683750000 \$	496.54 \$	283.03
HDL eco plus Long Haul Drive	11R24.5	G	05683400000 \$	521.53 \$	297.27
HDL eco plus Long Haul Drive	11R24.5	H	05683760000 \$	521.53 \$	297.27
HDL eco plus Long Haul Drive	275/80R22.5	G	05683980000 \$	496.54 \$	283.03
HDL eco plus Long Haul Drive	275/80R22.5	H	05683770000 \$	496.54 \$	283.03
HDL eco plus Long Haul Drive	285/75R24.5	G	05683990000 \$	521.53 \$	297.27
HDL eco plus Long Haul Drive	285/75R24.5	H	05683780000 \$	521.53 \$	297.27
HTL Long Haul Trailer	11R22.5	G	05685390000 \$	381.14 \$	217.25
HTL Long Haul Trailer	11R24.5	G	05685400000 \$	410.79 \$	234.15
HTL Long Haul Trailer	275.80R22.5	G	05685410000 \$	381.14 \$	217.25
HTL Long Haul Trailer	285/75R24.5	G	05685420000 \$	410.79 \$	234.15
	11R22.5	G	05686730000 \$	388.92 \$	221.68
	275/80R22.5	G	05686780000 \$	388.92 \$	221.68
	11R24.5	G	05686750000 \$	419.17 \$	238.93
	285/75R24.5	G	05686780000 \$	419.17 \$	238.93
HDO Off-road Drive	11R22.5	H	05391190000 \$	510.02 \$	290.71
HDO Off-road Drive	11R24.5	H	05391200000 \$	546.91 \$	311.74