

Henry Roybal
Commissioner, District 1

Anna Hansen
Commissioner, District 2

Rudy N. Garcia
Commissioner, District 3



Anna T. Hamilton
Commissioner, District 4

Hank Hughes
Commissioner, District 5

Katherine Miller
County Manager

September 3, 2021

TO: Procurement File

FR: Bill Taylor, Procurement Manager *BT*

VIA: Vanessa Marquez, RECC Director
Daniel Sanchez, IT Division Director

RE: SOLE SOURCE DETERMINATION FOR A ONE YEAR MAINTENANCE AGREEMENT WITH PRIORITY DISPATCH FOR THE MAINTENANCE AND SUPPORT OF THE EMERGENCY MEDICAL DISPATCH SOFTWARE SYSTEM FOR THE REGIONAL EMERGENCY COMMUNICATIONS CENTER IN SANTA FE IN THE AMOUNT OF \$11,126.00, ANNUALLY

Issue:

The Regional Emergency Communications Center (RECC) in Santa Fe County currently utilizes an emergency medical dispatch software system for medical protocols. These protocols and access to the software is critical for the day to day operations of the Communications Center.

The RECC is requesting the purchase of the license renewal and maintenance support with Medical Priority Consultants, dba Priority Dispatch for an annual cost of \$11,126.00.00 from July 1, 2021 through June 30, 2022 to prevent any interruption in services to the Community.

Due to the critical need of the services, the Purchasing Division has determined that the purchase is allowable pursuant to NMSA 1978, 13-1-126, Sole source procurement as there are no other vendors or contractors that can provide the continued license and support of the system. By all technical terms, the purchase of license, maintenance and support can only be obtained from Priority Dispatch, and is determined to be a sole source procurement, pursuant to NMSA 1978, 13-1-126.

In addition, the programming and application codes for the software that has been in use by RECC, City and County operations are owned by Medical Priority Consultants.

As Procurement Manager the request to purchase the license, maintenance and support of the medical dispatch software system for medical protocols has met all requirements pursuant to the State Procurement Code.



QUOTE

110 Regent Street, Suite 500
 Salt Lake City, UT 84111
 USA
www.prioritydispatch.net
 Prepared By: Jon Noel
 Phone: (800) 363-9127
 Direct: 385-355-0435
 Email: jon.noel@prioritydispatch.net

Agency:
 Agency ID#:
 Quote #:
 Date:
 Offer Valid Through:
 Payment Terms

Santa Fe Regional ECC
 929
 Q-56582
 8/4/2021
 9/21/2021
 Net 30

Currency: USD

Bill To:
 Santa Fe Regional ECC
 35 Camino Justicia
 Santa Fe, New Mexico 87508-8501
 United States

Ship To:
 Santa Fe Regional ECC
 35 Camino Justicia
 Santa Fe, New Mexico 87508-8501
 United States

Product	Qty	Amount
ProQA ESP (B) M License Renewal, Service & Support	16	USD 9,600.00
MPDS Backup Cardset License ESP License renewal, service and support	14	USD 686.00
AQUA ESP M License Renewal, Service & Support	3	USD 840.00
Subtotal		USD 11,126.00
Estimated Tax		
Total		USD 11,126.00

Customer Signature:
 Customer Name:
 Expiration Date:

Date:
 Purchase Order ID:

TERMS AND CONDITIONS

This quote is valid for 120 days from date of issue. All prices quoted are exclusive of any applicable taxes, duties, or government assessments relating to this transaction, which are the sole obligation of Buyer. You can find it here: <https://prioritydispatch.net/licensing/>

"To lead the creation of meaningful change in public safety and health."



MEMORANDUM OF SOLE SOURCE

Emergency Medical, Police, and Fire Priority Dispatch Systems

28 January 2021

Priority Dispatch Corp. (evolved from Medical Priority Consultants, Inc.) is the only all-purpose and comprehensive Priority Dispatch systems provider company in the world. This includes the following exclusive areas within Emergency Dispatch:

- 1) Only provider of Expert System Priority Dispatch call-taking software
- 2) Only provider of fully two-way CAD integrated Priority Dispatch software system (ProQA)
- 3) Only provider of Automated Quality Assurance Priority Dispatch Case Review software (AQUA)
- 4) Only provider of 24 hour/7day technical support service for Priority Dispatch-related software
- 5) Only contracted provider of the International Academies of Emergency Dispatch's evidenced based protocols that meets or exceeds International Standards
- 6) Only contracted provider of the International Academies of Emergency Dispatch's unified protocol systems: Medical Priority Dispatch System version 13.3, Police Priority Dispatch System version 6.1, and Fire Priority Dispatch System version 7.0
- 7) Only contracted provider of Priority Dispatch System cardset trays (springless design for MPDS, FPDS, and PPDS cards on-line dispatching), and Priority Dispatch System protocol tablets
- 8) Only contracted provider of the International Academies of Emergency Dispatch's unified alternate care/referral protocol OMEGA (Medical Priority Dispatch System) version 13.3 OMEGA
- 9) Only contracted provider of the IAEMD's Principles of Emergency Medical Dispatch, 6th Edition
- 10) Only provider of Comprehensive Implementation of MPDS, FPDS, and PPDS Consulting Services (IAED Accreditation Eligibility services)
- 11) Only contracted Emergency Dispatch Instructor Training organization through the International Academies of Emergency Dispatch
- 12) Only contracted ED-Q Training organization through International Academies of Emergency Dispatch
- 13) Only contracted Quality Performance Review (QPR) comprehensive quality assurance program
- 14) Only contracted Priority Dispatch International Emergency Dispatch Leadership Certification Seminar Training organization through International Academies of Emergency Dispatch
- 15) Only MPDS, FPDS, and PPDS web-based continuing education (CDE) program provider
- 16) Only contracted provider of IAED-approved Priority Dispatch standards and versions update materials
- 17) Only provider of automated EMD Dispatch Diagnostics (Agonal Breathing Detector Dx, Pulse Check Dx, CPR Compressions Monitor and Metronome, Childbirth Contractions Timer Dx, Stroke Diagnostic Tool Dx, Aspirin Diagnostic and Instruction Tool, Meningitis Diagnostic Tool)
- 18) Only provider of Academy Analytics[™] powered by FirstWatch[®]

Priority Dispatch takes pride in being the sole source for the majority of Priority Dispatch-related systems and services and is generally acknowledged as both the inventor of the science and the leader in the field of Priority Dispatch.

If any further information is required, please contact me directly.

Sincerely,

Jeff J. Clawson, M.D.
CEO & Medical Director
Director, Division of Research & Standards

Cc: Office of the President
Vice President, Legal & HR
Vice President, Sales & Marketing
Vice President, Protocol, Translation, Curriculum & Instructional Design
Director of Comprehensive Client Implementations